

R E C O G N I S I N G G L O B A L E X C E L L E N C E

GLOBAL AWARDS

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2012



*Recognising the
World's Leading
Businesses and
Professionals*

GLOBAL AWARDS 2012



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Business Awards

Welcome to Corporate LiveWire's Global Awards for 2012. We believe strongly that every business and individual should be recognised for their performance. Over the past twelve months we have tracked the progress and development of all the market leaders in every sector closely – be it hospitality, energy, manufacturing, or pharmaceuticals. Our awards honour the firms and individuals who have consistently shown best practice and innovation in their work and demonstrated excellence in the world of business.

We are delighted to present to you this collection of the finest businesses and entrepreneurs on this planet with our winners ranging from the United States, United Kingdom, China and Taiwan. The award winners employ a cumulative total in excess of 2 million people worldwide, have a total net value of more than \$100 billion, and share a wealth of experience and knowledge surpassing 525 years. Our 13 rigorously selected awards in the 2012 Corporate LiveWire Business category are:

Businessman of the Year
Businesswoman of the Year
Communications Firm of the Year
Energy Firm of the Year
Hospitality Firm of the Year
Leading Online Firm

Manufacturing Firm of the Year
Most Innovative Firm
New Firm of the Year
Pharmaceuticals Firm of the Year
Post Humous Award
Retail Firm of the Year
Technology Firm of the Year

Whether it's the way you watch a film, where you sleep at night, how you entertain yourself in your spare time or something as crucial as fighting disease and illness – our winners provide the most important services and products of 2012, and remain committed to providing the products of the future with their continued development of exciting and innovative ideas.

Every single entrant for this years' awards have been nominated by the world's leading business professionals - in which we have been charged with the very difficult process of narrowing the shortlist selection down to one distinctive clear winner. While it has proved no easy feat, we have been enthralled with what we have seen in the world of business already in 2012 and look forward to seeing what developments they can make over the next twelve months in a bid to retain their crown next year.



Business Man Of The Year



Vijay Mallya
UB Group
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www.theubgroup.com



The colourful business tycoon Vijay Mallya models himself as the King of Good Times and is the Chairman of United Breweries Group and Kingfisher Airlines. He is the son of an industrialist, the late Vittal Mallya, and took over as Chairman of the company at the age of 28 following his father's sudden death in 1983.

He owns a cricket team, an airline, a luxury yacht, a number of vintage cars and a Formula One racing team, yet it is his ownership of United Breweries, famous for its Kingfisher beer and cheap whiskey (as well as the distinctly more up-market Whyte & Mackay) that brings him his wealth, put by Forbes at £900m.

United Breweries Ltd is the largest brewing company in India with a national market share of more than 50 per cent. Kingfisher Beer is currently available in 52 countries outside India and leads the way among Indian beers in the international market.

Kingfisher Airlines operates 120 daily flights with regional and long-haul international services. They are also the sponsor of F1 racing outfit, Force India, which Vijay Mallya also owns.

Corporate LiveWire has selected Vijay Mallya as its winner of Businessman Of The Year 2012. United Breweries Limited (UBL) had an outstanding year and claimed a 46% rise in profits in the six month period ending September 2011.

UBL has achieved majority market share for the first time in a highly competitive beer market, where every bottle is a high pitched battle with all the world's leading breweries. While Kingfisher continues to rule the roost as the nation's largest selling beer, the launch of the super premium Kingfisher Ultra has met with unprecedented success in each of the markets that it has been launched. Ultra is priced at a premium to major international brands and features innovations such as an embossed bottle with a flip top crown. These features have never been seen before in India and have made the brand the favourite of the aspirant consumer.

UB Global has attained the highest ever profits in the company history despite severe economic volatility in its key European markets. This was as a result of rationalising customers, prudent foreign exchange management and a conscious climb in the value chain. On a consistent basis, UB Global has been picking up awards for their export performance, and their success is a glowing endorsement of the leadership provided by Vijay Mallya. We congratulate Vijay for all of his recent success, and wish him all the best for the remainder of 2012 and beyond.

Business Woman Of The Year



Patricia A. Woertz
ADM
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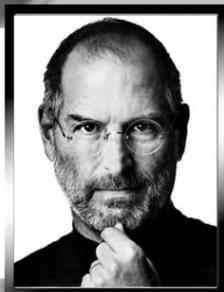
Patricia Ann Woertz has been the CEO of America's global food processing corporation Archer Daniels Midland (ADM) since 2006 and is formerly an Executive Vice President of Chevron Corporation. As CEO of ADM she earns an annual compensation package in excess of \$11 million and in 2010, Woertz was ranked the third most powerful woman by Fortune magazine and was the top-ranking woman on the Fortune 500's list of top CEOs. In 2009, Forbes ranked Woertz as the 26th most powerful woman in the world.

Woertz serves on the board of directors of The Proctor & Gamble Company and the US-China Business Council. She is also a member of the International Business Council of the World Economic Forum and The Business Council. In 2010, she was appointed to the President's Export Council by President Obama. Woertz holds a Bachelor of Science in accounting from the Pennsylvania State University, which awarded her its highest recognition for alumni.

Corporate LiveWire has selected Patricia Woertz as its winner of Businesswoman Of The Year 2012. Patricia Woertz commands respect throughout the business world which is emanated through the fact she is a leading feature of the World Economic Forum, Business Council, and considered a 'leader of leaders'. Since taking over at Archer Daniels Midland, Woertz has transformed the company into one of the most admired food production companies around the world.

The 59 year old executive ranks 11 within the Food Drink & Tobacco section of Forbes Magazine, and has proved her worth taking home a compensation package of \$11.5 million annually – with only \$1.3 million of that coming from a basic salary. Under Patricia's successful guidance, ADM have seen a net income of 2.036 billion a year, and a total equity of 18.836 billion (2011). We at Corporate LiveWire would like to take this opportunity to congratulate both Patricia Woertz and Archer Daniels Midland on their continued success and wish them well for all their future ventures and activities.

Post Humous Award



Steve Jobs
1955 - 2011
Apple Inc.
Pixar, NeXT Inc.
www.apple.com
www.pixar.com



Steve Jobs lost his long battle with pancreatic cancer at the age of 56 in October 2011. He is fondly referred to as the 'Father of the Digital Revolution' and synonymous with the terms legendary, futuristic and visionary.

In San Francisco 1971 at the age of 16, Jobs met Steve Wozniak and along with Ronald Wayne the trio went on to invent the Apple I computer in Jobs' parents garage five years later. Jobs became the Director of the company and in the early days recognised the commercial potential of Xerox PARC's mouse-driven graphical user interface, which led to the creation of the Apple Lisa, and one year later in 1984, Jobs oversaw the release of the first ever Apple Macintosh.

Leaving Apple to start his own computer development company NeXT in 1985, Jobs developed NeXTSTEP which became the basis for Mac OS X when Apple bought the company for \$427 million in 1996. As part of the deal Jobs was named Apple advisor, and in 1997 he took control of the company during a period when Apple was floundering and on the brink of bankruptcy. Quickly turning their fortunes around under Jobs' leadership, Apple became profitable in 1998 and over the next decade, Jobs oversaw the development of the iMac, iTunes, iPod, iPhone and iPad and on the services side, the company's Apple Retail Stores, iTunes Stores and the App Store.

At the time of his death Jobs held 5.426 million Apple shares worth \$2.1 billion, as well as 138 million shares in Disney (which he received in exchange for Disney's acquisition of Pixar) worth \$4.4 billion.

Corporate LiveWire has chosen Steve Jobs to receive this years' Post Humous Award. Jobs' is arguably the most influential inventor since Thomas Edison and through his development of technology he has shaped the world we live in.

The first two quarters of the 'post Steve Jobs era' at Apple have generated more revenue (\$85.83 billion) than all fiscal 2010 (\$65.23 billion), with a net income of \$24.12 billion. However, once Jobs' innovation and technology needs a revamp we fear that is where Apple may come unstuck. When he passed away he took with him Apple's singular charismatic leadership that bound the company and its followers together and elicited extraordinary performance from its people, the ability to take big calculated risks such as entering and dominating a consumer electronics market that they have no experience in (e.g. the iPhone), and an unparalleled ability to envision and design new products. Steve Jobs was truly the Father of the Digital Revolution and the Master of Innovation.

Most Innovative Firm Of The Year

Netflix

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+1 (408) 540 3700
www.netflix.com



Netflix, Inc. is the market leader in internet subscription service for films and TV shows with more than 23 million streaming members globally. The American based provider offers on-demand internet streaming in the United States, Canada, Latin America, the Caribbean, United Kingdom and Ireland and flat rate DVD-by-mail in the United States.

For £5.99 a month, Netflix members in the United Kingdom, Ireland and the Americas can instantly watch as many films and TV programmes as they want, streamed over the internet to PCs, Macs and TVs. Among the large and expanding base of devices streaming from Netflix are: Microsoft's Xbox 360, Nintendo's Wii, and Sony's PS3 consoles; an array of Blu-ray disc players, internet connected TVs, home theatre systems, digital video recorders and internet video players; Apple's iPhone, iPad and iPod touch; Android and Windows tablets and phones; and Apple TV and Google TV. In total more than 700 devices that stream from Netflix are available.

Netflix was established in 1997 and started its subscription based digital distribution service in 1999. By 2009 it was offering a collection of 100,000 titles on DVD and had surpassed 10 million subscriptions. In 2011, the total digital revenue for Netflix reaches \$1.5 billion.

Corporate LiveWire has selected Netflix as its winner of Most Innovative Firm of the Year 2012. After dominating the market share in the United States, Netflix extended their services to 43 countries and territories by the end of 2011 and sent Amazon's Lovefilm scurrying when it launched in the UK and Ireland on January 9, 2012.

Although Netflix continue to make significant profits from their DVD subscription service (52% profit margins) than it does through the online subscription services (11% profit margins) they have identified that the DVD business is an outgoing consumer market and have adapted and changed in order to cope with the development of the film and entertainments sector. Netflix streaming business now takes twice as many subscribers (21.7 million) than the 11.2 million that the DVD section contributes.

While Netflix state in their shareholder letters that it expects to be able to increase its streaming margin by one percent a quarter, we expect them to continue to surpass their targets for the remainder of 2012 and wish them every success for the future.

New Firm Of The Year

Boku
 BOKU, Inc.
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 San Francisco, CA
 94119
 United States
www.boku.com



BOKU Inc. is a global, mobile payments company based in San Francisco, California.

Launching in 2009 with the acquisition of both Paymo and Mobillcash businesses – the two leading providers in the global mobile payments industry – the company was born out of a desire to create a frictionless payment system allowing a mobile phone number to be used as a safe and secure payment instrument.

BOKU is provided to consumers through an intelligent mobile phone app that can be issued to you by your mobile provider. It gives you a prepaid account with real-time spending visibility, control and personalised offers delivered right to your phone.

The majority of transactions processed through BOKU carrier-billing are for digital and virtual goods and services, including social and free-to-play games, virtual goods and social networks. BOKU focuses on making the mobile phone number a viable payment option not only for virtual goods, but for digital goods such as MP3's, eBooks and movies.

Although the company is relatively young, their management team consists of serial entrepreneurs with expertise in web, security, mobile and financial services, and have held executive roles for Amazon, AT&T, Apple, Bank of America, GE, Google, mBlox and Paypal.

Corporate LiveWire has selected BOKU as its winner of New Firm of the Year 2012. In just over two years the company have grown from nothing to become the largest global mobile payments network. Going from strength to strength, BOKU now service 67 countries through more than 250 mobile network operators, connected to merchants such as Facebook, Disney, EA, and Zynga.

At a time when the economy is weak and established firms are continuing to struggle it is impressive to see a new firm recognise a market niche and take it by storm. Their continued development and growth look promising following news in March that Spain's largest phone company, Telefonica are investing in a \$35 million funding round that includes venture capital firms New Enterprise Associates, Andreessen Horowitz, Benchmark Capital, DAG Ventures, Index Ventures and Khosla Ventures to help the mobile payments start-up expand further.

We are excited to see the plans of the innovative "digital wallet" which could revolutionise the way that people pay at shops and supermarkets, and we at Corporate Livewire expect to see BOKU continue to challenge PayPal's dominance in the wireless payments market.

Leading Online Firm Of The Year

Google
 1600 Amphitheatre Parkway
 Mountain View
 CA 94043
 United States
www.google.com



Google Inc. is an American multinational Internet and software corporation specialising in Internet search engine, cloud computing and advertising technologies. It hosts and develops a number of internet based services and products.

Launching in 1998, the company's mission statement from the outset was to 'organise the world's information and make it universally accessible and useful'. Google's unprecedented growth saw the company sell shares for \$1.67 billion giving Google a market capital of more than \$23 billion in 2004.

Google have since incorporated a chain of products, acquisitions and partnerships beyond the company's core web search engine. The company offers online productivity software ranging from email, office documents, web browsers, social networking service, photo editing and organising software, instant messaging applications and maps amongst many more. Google also leads the development of the Android mobile phone operating system, Google TV which integrates Android and Linux version of Google Chrome to create an interactive television overlay on top of existing internet television and WebTV sites to add a 10 foot user interface, as well as the Google Chrome OS browser-only operating system found on specialised laptops called Chromebooks

Google has been estimated to run over one million servers in data centre's around the world, and process over one billion search requests and about twenty-four petabytes of user-generated data everyday.

Corporate LiveWire has selected Google as its winner of Online Firm Of The Year 2012. For more than a decade now Google's incredibly useful search engine has provided an endless encyclopaedia at the finger tips of the world. Hoards of people rely on their services to assist with their day-to-day lives. Google Chrome is still the market leading web browser, Google Maps will get you to your business meeting or social excursions with its easy to navigate functionality and general accuracy, and the term 'google it' is still etched in society whether it is to find local takeaways or resolving disagreements down the pub.

Google Doodles have continued to excite people, cause social networking trend frenzy and reach international press particularly with July's celebration of Les Paul's 96th birthday – rivalling the impact their 30th anniversary of Pac Man doodle made in 2010.

Google's continued rise in the mobile phone market lamented by their Android Ice Cream Sandwich operating system in October 2011 suggests that if anything, Google will only get bigger.

Communications Firm Of The Year

Vodafone

Vodafone House,
The Connection,
Newbury, Berkshire
RG14 2FN
United Kingdom
www.vodafone.co.uk



Vodafone Group Plc is the world's largest telecommunications company measured by revenues and the second largest measured by subscribers (behind China Mobile), with over 439 million subscribers as of December 2011.

The multinational organisation was founded after Racal Telecom demerged from Racal Electronics in the United Kingdom in 1991. They operate networks in over 30 countries including Qatar, Australia and India along with having partner networks in over 40 additional countries.

Vodafone have over 18 million customers in the United Kingdom with a market share of 25.3 percent, along with a 34 percent share in Germany (33 million customers), and 33.7 percent share in Italy (22 million customers). The country with the most customers continues to be India with 23.59 percent market share providing 130 million customers.

Vodafone has a primary listing on the London Stock Exchange and is a constituent of the FTSE 100 Index. It had a market capitalisation of approximately £89.4 billion as of December 2011, the second largest of any company listed on the London Stock Exchange. It also has a secondary listing on NASDAQ.

Other products promoted by the Vodafone Group include Vodafone live!, Vodafone Mobile Connect USB Modem, Vodafone Connect to Friends, Vodafone Passport, Vodafone Freedom Packs, Vodafone at Home, Vodafone 710 and Amobee Media Systems.

Corporate LiveWire has selected Vodafone as its winner of Communications Firm Of The Year 2012. This year marks an exciting period in Vodafone's history following their recent £1 billion acquisition of Cable & Wireless Worldwide. Marking the end of a name once revered by British institutional investors, Vodafone will be looking to cash in C&WW's sprawling UK fibre network to carry calls and crucially the bandwidth hungry data traffic that smartphone usage is generating, to Vodafone's mobile base stations. Not only will this increase the signal and coverage of the network, but it will also boost the efficiency and profitability of the company as this will cost a lot less than leasing network capacity from other masts such as BT.

C&WW also owns 425,000 kilometres of international fixed-line networks spanning 35 countries, which Vodafone claim can handle international traffic data. This will be intriguing to follow as Vodafone continue to target larger and more complex business customers and will help with their wider global enterprise push in partnership with US based Verizon. Congratulations to Vodafone on their continued success, we look forward to following the developments of their continued expansion throughout the remainder of 2012.

Technology Firm Of The Year

Baidu

Baidu Campus,
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Beijing, 100085
China
<http://home.baidu.com/index.html>



Baidu, Inc. is the leading Chinese language Internet search provider. The internet based company offer a Chinese language search engine for websites, audio files and images. Established in 2000, Baidu has gone on to become recognised as Asia's leading search engine.

As well as offering a keyword search engine for webpages and images Baidu offer a range of other services including Baidu Maps, a social networking platform, an encyclopedia, a web directory, postal code search, local law and legal search, patent search, an online entertainment channel and much more.

In September 2011, Baidu was ranked 6th overall in the Alexa Internet rankings, and during the fourth quarter of 2010 it was estimated that there were 4.02 billion search queries in China of which Baidu had a market share of 56.6%. By the second quarter of 2011, China's internet-search revenue share for Baidu had increased to 76%

In the first quarter of 2012 their total revenues were RMB4.264 billion, which is a 75% increase from the corresponding period in 2011, and have run at an operating profit of 2.091 billion.

Corporate LiveWire has selected Baidu as its winner of Technology Firm Of The Year 2012. Providing an index of over 740 million web pages, 80 million images and 10 million multimedia files along with multimedia content including MP3 music and movies it is unparalleled by any search engine in Asia, even ranking higher than Google.

Baidu are constantly making alterations and improvements to their system in order to assist in making their platform consumer friendly, and have introduced phonetic or "pin-yin" search which allows users to type in Chinese keywords using English alphabet. This feature is designed to skip the switching from English to Chinese inputting and for times when the user is not sure of how the keyword is written.

Given their position you could forgive Baidu if they stagnated or got complacent but that is not the case. They know that there are a lot of interesting things going on in the Internet space and firmly believe that China's Internet search industry is a new discovered territory with a vast untapped grounds allowing plenty of developments for the future. We look forward to seeing Baidu carry this out.

Energy Firm Of The Year

Exxon Mobil Corporation
5959 Las Colinas Boulevard
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www.exxonmobil.com




Exxon Mobil Corporation is a multinational oil and gas and is one of the largest publicly traded companies by market capitalisation in the world and is the second largest company in the world by revenue. With 37 oil refineries in 21 countries constituting a combined daily refining capacity of 6.3 million barrels (1,000,000 m³), Exxon Mobil is also the largest refiner in the world.

Exxon Mobil markets fuel and lubricants under three brands worldwide: Exxon, Esso, and Mobil. Customers in the United States have come to respect and rely on Exxon-branded fuels, services and lubricants for their personal and business needs, while customers around the world will be familiar with Esso. Mobil is marketed around the world and is known for performance and innovation. Mobil is recognised for its advanced technology in fuels, lubricants and services. It also owns hundreds of smaller subsidiaries such as Imperial Oil Limited (69.6% ownership) in Canada, and SeaRiver Maritime, a petroleum shipping company.

Exxon Mobil is organized into a number of global operating divisions which are grouped into three categories – upstream, downstream and chemical. Their upstream division consists of oil exploration, extraction, shipping and wholesales operations, the downstream consists of marketing, refining and retail operations, while the chemical's division consists of ExxonMobil Chemical Company.

ExxonMobil also have a Global Services Company which covers ExxonMobil Information Technology, Global Real Estate and Facilities, Global Procurement and Business Support Centre's.

Corporate LiveWire has selected ExxonMobil as its winner of Energy Firm Of The Year. As societies advance, they will continue to need energy to power homes, businesses, industry, transportation, electricity generation and other vital services. As the market leader in natural gases and oil worldwide, Exxon remain the singular most important company in the energy sector. In a highly competitive field, it is incredibly difficult for an oil firm to tap into new reserves of oil to meet rising global demands, however Exxon have still managed to turn over impressive profit margins of £5.8 billion in their first quarter of the year. Over the past year, Exxon struck a \$3.2 billion deal with Russia's Rosneft that will allow the US company to drill for oil in the Arctic Ocean, while they also claim to be working on several new fields in order to drive production up by between 1% and 2% a year over the next four years. We at Corporate LiveWire look forward to seeing the progression of ExxonMobil and will continue to enjoy their products for the foreseeable future.

Pharmaceutical Firm Of The Year

Pfizer, Inc.
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+1 212 733 2323




Pfizer, Inc. is the world's largest research based pharmaceutical company. They discover, develop, manufacture and market leading prescriptions and are committed to applying their science and global resources to improve health and well-being at every stage of life. Pfizer strive to provide access to safe, effective and affordable medicines and related health care services to the people who need them.

Their portfolio includes human and animal biologic and small molecule medicines and vaccines, as well as nutritional products and many of the world's best-known consumer products. Every day, Pfizer work across developed and emerging markets to advance wellness, prevention, treatments and cures that challenge the most feared diseases of our time. Consistent with their responsibility as the world's leading biopharmaceutical company, they also collaborate with health care providers, governments and local communities to support and expand access to reliable, affordable health care around the world. For more than 150 years, Pfizer has worked to make a difference in the world of medicine.

In 2009, Pfizer had the greatest number of blockbuster products with 14, which includes five which they inherited through the acquisition of Wyeth following their \$68 billion acquisition. In addition to marketing branded pharmaceuticals Pfizer is involved in the manufacture and sale of generics. In the US it does this through its Greenstone subsidiary which it acquired as part of the acquisition of Pharmacia. Pfizer also has a licensing deal in place with Aurobindo which grants the former access to a variety of oral solid generic products.

Corporate LiveWire has selected Pfizer as its winner of Pharmaceutical Firm Of The Year 2012. This title comes following their recent sale of their infant nutrition business including the S-26 Gold, SMA and Promil brands to Nestle, the world's biggest food group by sales, for a jackpot of £7.35 billion. This clever move will provide more money and time to focus on sales growth of its newer drugs and forecast for Inlyta, known chemically as axitinib. The twice-a-day pill for hard-to-treat kidney cancer was endorsed by the company in January and could make a major breakthrough in the development of cancer treatment worldwide.

Last autumn Pfizer also announced that it had agreed to a 10-year lease of more than 180,000 square feet of research space from MIT in Cambridge, Massachusetts, US. The space will house Pfizer's Cardiovascular, Metabolic and Endocrine Disease Research Unit and its Neuroscience Research Unit – and Pfizer anticipate its completion by the end of 2013. We at Corporate LiveWire look forward to tracking the progress of Pfizer's products and wish them all the best with future successes.

Retail Firm Of The Year

Walmart
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www.walmart.com



Wal-Mart Stores is the market leader in the global retail industry. The Company currently operates in three business segments: the Walmart U.S., the Walmart International, and the Sam's Club segment. During the fiscal year ended January 31, 2012 (fiscal 2012), its Walmart U.S. segment accounted for approximately 60% of its net sales and operates retail stores in various formats in all 50 states in the United States and Puerto Rico, as well as Walmart's online retail operations, walmart.com. Its Walmart International segment consists of retail operations in 26 countries. During fiscal 2012, this segment generated approximately 28% of its net sales. The Walmart International segment includes a range of formats of retail stores, restaurants, Sam's Clubs and online retail operations, which operate outside the United States. Its Sam's Club segment consists of membership warehouse clubs operated in 47 states in the United States and Puerto Rico, as well as the segment's online retail operations, samsclub.com. During 2012, Sam's Club accounted for approximately 12% of its net sales.

The Company is engaged in the operation of: retail stores located throughout the United States; its wholly owned subsidiaries in Argentina, Brazil, Canada, China, Japan and the United Kingdom; its majority owned subsidiaries in Chile, Mexico, 12 countries in Africa, and five countries in Central America, and its joint ventures in India and the People's Republic of China and other controlled subsidiaries in People's Republic of China. The Walmart U.S. segment includes the Company's mass merchant concept under the Walmart or Wal-Mart brand, as well as walmart.com. The Walmart International segment consists of the Company's operations outside of the United States. The Sam's Club segment includes the warehouse membership clubs in the United States, as well as samsclub.com.

Corporate LiveWire has selected Wal-Mart as its winner of Retail Firm Of The Year 2012. After significantly expanding its business operations in 2011 whilst managing the continued challenges of the current economic climate, Wal-Mart has once more proved to be the dominant force in the industry. With impressive profits in a number of new projects, Wal-Mart has found a successful blend of innovation and improvement.

Despite the company's vast experience in the US markets, the last 12 months has provided Wal-Mart with opportunities to venture into new regions around the globe. The company has taken great care in being diligent in its approach and early studies have praised the business's awareness of corporate responsibility.

We expect to see the company continue to prosper in the second half of 2012 and wish them every success into 2013 and beyond.

Hospitality Firm Of The Year

InterContinental Hotels Group PLC
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The InterContinental Hotels Group plc (IHG) is the largest hotels company in the world measured by rooms (with more than 650,000) and has over 4,500 hotels in more than 100 countries and territories around the world. IHG operate seven hotel brands - Crowne Plaza, Holiday Inn, Holiday Inn Express, InterContinental, Hotel Indigo, Staybridge Suites and Candlewood Suites.

IHG also has the world's largest hotel loyalty programme, Priority Club Rewards with 52 million members worldwide. In the past four years Priority Club Rewards members have recorded more than 115 million nights away from home at IHG hotels, while the company record over 160 million guests passing through their doors throughout their hotels every year.

The company operates hotels in three different ways – as a franchisor, a manager and on an owned and leased basis. Their business model focuses on managing and franchising hotels, whilst their business partners own the bricks and mortar. 3,832 of the IHG hotels operate under a franchise agreement, they manage 637 hotels worldwide, and own a further 11 themselves.

Corporate LiveWire has selected InterContinental Hotels Group as its winner of Hospitality Firm Of The Year 2012. While it is already the largest hotel firm in the world, 2012 is set to be a massive year for IHG after they launched a new wellbeing based concept called Even Hotels in February and a new luxury hotels concept called Hualuxe in March. The Even Hotels project aims to roll out the wellness focused hotel, starting in North America with a target of 100 hotels in five years, with the first in major US cities by 2013.

The Group has also signed over 20 letters of intent which are now being converted into contracts for the Hualuxe Hotels & Resorts – the first upscale international hotel brand designed specifically for the Chinese traveller. We are excited by the news that they aim to be in over 100 cities in China in the next 15 to 20 years, and look forward to seeing the first hotel open in late 2013 or early 2014.

Manufacturing Firm Of The Year

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FOXCONN[®]
Advancing Through Innovation



Hon Hai Precision Industry Co., Ltd. (trading as Foxconn) is, the world's largest maker of electronic components and the largest exporter in Greater China. Foxconn assemble around 40 percent of consumer electronics products in the world and has factories in Asia, Europe and Latin America.

Foxconn is primarily an original design manufacturer with notable products which include the iPad, iPhone, Kindle, PlayStation 3, Wii and Xbox 360, and its clients include major American, European and Japanese electronics and information technology companies.

Focusing on fields of nanotechnology, heat transfer, wireless connectivity, material sciences, and green manufacturing process, besides from cooperating with the establishment of the research institution for nanotech, new material, and optical electric, Foxconn also sets up several research centres and testing laboratories for mechanism, material, electronics to conduct the services of science research and technology developments worldwide.

Aside from hardware related technology research and development investment, Foxconn also relentlessly seeks to provide customers end-to-end services to choose from. Logistic planning and e-supplying system adopted for the global supply chain management, computer software development and computer programming, sales channel solutions are just some of the latest investment and involvement that have continued to gain appreciation from the worldwide customers.

Corporate LiveWire has selected Foxconn as its winner of Manufacturing Firm Of The Year 2012. Foxconn Technology Company advanced 2.5% to NT\$103.50 in the shares market recently. Even though Foxconn are already setting the trend as largest manufacturer of electronic components worldwide – we still get excited when we hear about their developments and expansions. In March 2012, Foxconn agreed to acquire a 10 per cent stake in the Japanese electronics company and global brand, Sharp Corporation for US\$806 million, and to purchase up to 50 percent of the LCD displays produced at Sharp's plant in Sakai, Japan.

Foxconn Technology Group also plans to build a factory to produce car batteries and solar panels at Eike Batista's Acu Port in Rio de Janeiro state. The partnership between Batista and Foxconn would certainly provide a massive investment and development as the plant requires around \$1 billion in investment.

Over the past year, Foxconn have continued to provide excellent service and components for a number of the world's most in-demand electrical goods. Without the sheer volume that Foxconn provides for products such as the PlayStation 3 and Xbox 360, they would not be the global hit that they succeed to be, while Foxconn have also proved important in the continued success of Apple. We at Corporate LiveWire would like to congratulate Foxconn for their continued success and wish them all the very best for the remainder of 2012.





Corporate Finance Awards

Global

Behind every successful business you have corporate finance firms. Up until now they have been the unsung heroes of the business world. No longer will they go unnoticed or unappreciated, with Corporate LiveWire's Corporate Finance Global Awards for 2012, we intend to highlight the key contributors in this essential sector.

Corporate finance is the area of finance dealing with monetary decisions that business enterprises make and the tools and analysis used to make these decisions. The primary goal of corporate finance is to maximise shareholder value. With the global economy in a state of turmoil our awards are a testament to the companies and organisations around the world that are leading the way to success with a show of general excellence and consistency over the past twelve months.

Our awards recognise the efforts and performance of leading law firms, accountants, consultants and other companies in various countries around the world with winners representing every continent. As well as our region specific awards we have also monitored the achievement of the very best Corporate Finance firms around the world pitting them against each other in their bid to be named the winner of the prestigious Global Awards.

The main categories for the 2012 Corporate LiveWire Corporate Finance Awards are:

- Investment Bank of the Year
- Accountancy Firm of the Year
- Management Consultants of the Year
- Law Firm of the Year

With over 100 featured award winners and more than 500 awards on offer in total, we identified firms from many backgrounds and specialties such as Aviation and Transport, Insurance, Private Equity, Arbitration, and Wealth Management among many more, and are proud to state that our winners have proved to be the leaders in their field.

Many of this year's entrants have been nominated by the world's leading corporate finance professionals and experts along with our very own dedicated research team - in which we have been charged with the very difficult process of narrowing the shortlist selection down to one distinctive clear winner. While it has proved no easy feat, we have enjoyed the arduous task and have been encouraged to have been able to pick from so many flourishing firms. Having seen the evidential success through the first quarter of 2012, we now look forward to the months ahead as each and every winner bid to retain their crown for next year.



GLOBAL

Investment Bank Of The Year *Morgan Stanley*

Private Equity Firm Of The Year *KKR (Kohlberg Kravis Roberts)*

Venture Capital Firm Of The Year *Kleiner Perkins Caufield & Byers*

Sustainable Private Equity Advisor Of The Year *PWC*

Private Equity Platform Of The Year *DealMarket*

Asset Service Provider Of The Year *Caceis Investor Services*

Leading Financier Of The Year *Bank of China*

Leading Dealmaker Of The Year *Shearman & Sterling*

Law Firm Of The Year *Baker & Mckenzie*

Cross Border Transactions Law Firm Of The Year *Diaz, Reus & Targ LLP*

Offshore Investment Funds Law Firm Of The Year *Litwak & Partners*

Accountancy Firm Of The Year *PwC*

Tax Advisory Firm Of The Year *Ernst & Young*

Management Consultancy Firm Of The Year *Accenture*

Investment Bank Of The Year

Private Equity Firm Of The Year

Morgan Stanley
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Morgan Stanley



Morgan Stanley is a global financial services firm that through its subsidiaries and affiliates, provides securities products and services to customers, including corporations, governments, financial institutes, and individuals. Morgan Stanley operates in 42 countries, and has more than 1300 offices and 60,000 employees.

The company operates in three business segments: Institutional Securities, Global Wealth Management Group, and Asset Management. Their Institutional Securities has been the most profitable business segment in recent times. The business segment provides institutions with services such as capital raising and financial advisory services including mergers and acquisitions advisory, restructuring, real estate and project finance, and corporate lending. The Global Wealth Management Group provides brokerage and investment advisory services including financial and wealth planning services to its clients who are primarily high net worth individuals. The Asset Management sector of the company provides global asset management products and services in equity, fixed income, alternative investments and private equity to institutional and retail clients through third-party distribution channels, intermediaries and Morgan Stanley's institutional distribution channel.

Morgan Stanley World Headquarters are located in New York, European Headquarters are based in London and Asia Pacific Headquarters are based in Hong Kong.

Corporate LiveWire has selected Morgan Stanley as its winner of Investment Bank Of The Year.

Having posted their first quarter report for 2012, Morgan Stanley have beaten analyst expectations in trading at 3.2% or 57 cents, at \$18.23. Since 1986 they have managed over \$1.2 billion of equity capital commitments and invested in more than 140 companies, yielding strong returns for investors and helping to create market leaders. The sixth largest U.S. bank by asset have had a very successful past year, which has culminated in the recent advisory role in Pfizer's recent sale of its nutrition and food unit to Nestle for \$11.9 billion. Morgan Stanley recently signed a lease for almost 1.2 million square feet (111,480 square metres) of space at Brookfield Office Properties Inc. (BPO)'s New York Plaza in lower Manhattan as part of an exciting expansive project taking them through to 2029.

We at Corporate LiveWire would like to congratulate Morgan Stanley on a successful start to 2012, and wish them all the best for their continued progression.

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KKR



Kohlberg Kravis Roberts & Co. (KKR) has built a reputation for itself through fame and infamy as one of the most recognisable names in private equity's short history. The firm sponsors and manages private equity investment funds and since its inception, the firm has completed over \$400 billion in transactions and was a pioneer in the leveraged buyout industry.

KKR became well known for its part in one of the largest buyouts in history – the \$31 billion takeover of RJR Nabisco, which was later immortalised in the best-selling book and subsequent television movie *Barbarians at the Gate*. Today, the firm still has stature within the private equity community, has 13 offices in 9 countries including locations in the United States, Europe, Asia and Australia and a current investment and total assets at a value in excess of \$80 billion.

Among the notable transactions made by KKR, include the \$44 billion takeover of Texas-based power utility, TXU, in 2007, which proved to be the largest leveraged buyout of the mid-200s buyout boom and the largest buyout completed to date, along with heading a 2004 consortium in the acquisition of Toys "R" Us, the international toy retailer.

Corporate LiveWire has selected Kohlberg Kravis Roberts as its winner of Global Private Equity Firm of the Year for 2012. While their current deals and acquisitions are significantly different than the lavish purchases that made them infamous in the 'naughties', they have proceeded to make some very shrewd investments that have helped them to increase their net income from last years first quarter results of \$159.6 million to \$190.4 million over the same period ending March 31.

The firm have recently invested \$196 million in Yorktown Center in partnership with YTC Pacific marking their first retail real estate investment in the U.S. by its newly formed dedicated Real Estate group, and have also delved into a partnership with Google with their investment in a portfolio of solar photovoltaic (PV) facilities serving the Sacramento Municipal Utility District (SMUD). We continue to follow the Kohlberg Kravis Roberts developments and advancements with great intrigue, including their KKR India and Indonesia projects, and wish them all the best for future ventures.

Global Sustainability Private Equity Advisor of the Year



PwC
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PwC is founded on a culture of partnership with a strong commercial focus. This is reflected in our vision:

“One firm - a powerhouse of a commercial enterprise that does the right thing for our clients, our people and our communities.”

Our goal is to build the iconic professional services firm, always front of mind, because we aim to be the best. We set the standard and we drive the agenda for our profession.

PwC global network

The PwC global network stretches across 158 countries and is made up of close to 169,000 partners and staff. It is one of the strongest and most complete networks of any professional services firm, and is essential in helping us give clients top quality services, wherever they may be.

The Sustainability & Climate Change (S&CC) practice extends to over 700 advisers in more than 60 PwC territories. PwC UK's 100-strong S&CC team is the largest in the network, and has expertise in a wide range of environmental, social and governance (ESG) issues – from renewable energy and biodiversity to responsible financing and inclusive business. This allows us to help our clients with services as diverse as carbon neutrality, ethical supply chains, sustainability reporting and socio-economic impact assessments.

Within this team, we have a group of specialists focused on the ESG, or Responsible Investment, issues faced by our private equity clients. Our private equity sustainability services have been carefully aligned to the sector's needs, with a “modular” suite of services covering the whole of the deal cycle. So, from pre-acquisition sustainability assessments, through portfolio company reviews during the “hold” period, to sustainability advice at exit, we identify the value that can be added, and that can be monetised, through focusing on ESG issues at all stages.

PwC UK – key achievements

We won Consultancy of the Year 2011 at the Business Green Leaders Awards.

We have been named as the clear market leader by an independent sustainability analyst firm (Verdantix).

In 2011, we retained our Business in the Community CR Index Platinum Plus status, recognising PwC UK's continued commitment to sustainability as a strategic issue. As further evidence of this commitment, our office at 7 More London has achieved a BREEAM Outstanding rating. (BREEAM is the leading and most widely used method for assessing a building's environmental impact.)

For the fourth year running, we are included in the ‘Sunday Times Best Green Companies’ list – the only firm from our sector to achieve this.

For the 9th consecutive year, PwC UK was the No 1 Graduate Employer in the Times Top 100 Graduate Employers.

Private Equity Platform of the Year



Deal Market
 Céline Fillistorf
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 celine@dealmarket.com

DEAL:MARKET
 CAPITAL. BUSINESS. ADVICE.



DealMarket is a one stop shop for the Private Equity Mid Market. It has two offerings. On one side it provides a global Private Equity platform for deals (direct investments, PE funds and secondaries) and service providers. On the other hand a series of deal flow management tools for PE professionals.

On the platform all searching is free and any posting costs 100 CHF a month (or a cappuccino a day as we like to call it). You can search for actual deals, but also browse through past deals for benchmarking purposes or in order to find contacts based on their deal experience.

MyOffice, our deal flow management tool, brings order and standardisation to the way investors source, store, manage and share deal flow. Powered by cutting edge cloud based technology, it is considerably more efficient than using e-mail and Excel spread sheets. MyOffice is a great way for investors or any PE association/network to form private professional platforms, making it easier to share ideas, opinions and deals.

Our clients are family offices, PE funds, PE intermediaries, banks, VCs, PE networks/associations, entrepreneurs, lawyers, accountants, fund administrators, consultants and much more. Try it out! To fully enjoy the site please sign-up (email only required).

Key Achievements in our first year (launched in March 2011):

- Truly global with users coming from 154 countries (strongest markets being Europe and US)
- 15'000+ frequent users since launch in March 2011 (around 1'000 users return weekly to DealMarket)
- 1'700+ postings on our platform
- 200+ companies/Private Equity networks using already MyOffice, our deal flow management tool/private deal exchange platform

Asset Service Provider of the Year



Caceis Investor Services

Pascal Hernalsteen

Head of Private Equity & Real Estate

CACEIS Bank Luxembourg

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caceis
INVESTOR SERVICES



CACEIS ranks among the top tier of asset servicing providers worldwide and is Europe's largest depository bank and premier fund administrator. We handle administrative aspects of clients' activities with speed, efficiency and precision to allow them greater focus on their core business. With a strong yet steady growth rate in terms of assets, clients and geographical coverage, and the solid support of our principal shareholder Crédit Agricole, CACEIS is a reliable partner for your business.

Fully dedicated to corporate and institutional clients, the Group's international dimension and asset servicing expertise have become a key source of competitive advantage. Notwithstanding our network of offices spanning Europe, North America and Asia, CACEIS's experience of servicing clients worldwide makes us the partner of choice for your international development plans.

The three elements that define CACEIS are financial strength, innovative products and services, and a clear focus on helping drive clients' business forward. These enable us to remain among the leading global players in asset servicing.

As an experienced global service provider for private equity and real estate funds, CACEIS's dedicated team provides clients, ranging from small boutiques to some of the world's largest financial institutions, with assistance and customised solutions for a broad spectrum of structures, strategies, sectors and countries of investment, from the initial plan to set up a fund, through to its daily administrative needs.

By combining specific private equity & real estate services with CACEIS's solid custody and administration services, we give managers and investors the confidence to create and invest in new vehicles, thereby adding real value to their business.

Leading Financier of the Year

Bank of China

Bank of China Head Office Building

No. 1,

Fuxingmennei Dajie,

Xicheng District

Beijing, 100818, China

www.boc.cn



中國銀行
BANK OF CHINA



Bank of China Limited (BOC) is one of the big four state-owned commercial banks of the People's Republic of China. It was founded in 1912 by the Government of the Republic of China to replace the Government Bank of Imperial China. It is currently the oldest remaining bank in China.

The BOC has over RMB6,951.68 billion in assets making it a frequent feature in the Fortune Global 500 for the past 17 years. They are the second largest lender in China overall, and the largest lender to non-institutions and foreign exchange.

As the most internationalised and diversified bank in China, the BOC provides a full range of financial services in China's mainland, Hong Kong, Macau and 31 other countries. It mainly operates the commercial banking business including corporate banking, personal banking and financial market business. It also conducts investment banking business via its wholly-owned subsidiary, Bank of China International Holdings Limited, as well as the insurance services via another wholly-owned subsidiary Bank of China Group Insurance Company Limited and its subordinate and associate companies.

Bank of China is also engaged in fund management services via Bank of China Investment Management Co. Ltd., direct investment and investment management via Bank of China Group Investment Limited, its wholly-owned subsidiary, and aircraft leasing via Bank of China Aviation Private Limited.

Corporate LiveWire has selected Bank of China as its winner of Leading Financier. China's banks are among the biggest and most profitable financial institutions in the world and following the announcement of first quarter report for 2012, this year looks set to be a prosperous one for the Bank of China. The BOC has achieved a balanced performance in all business lines in the first quarter, providing a solid base for the healthy business development for the full year.

The first quarter has seen the BOC achieve profit after tax of RMB38.447 billion which is an increase of 9.82% compared with the same period of the previous year. They have also continued to strengthen its marketing activities, expand customer base, enhance outlet efficiency and achieve stable growth in customer deposits. Total deposits from customers amounted to RMB9,517,098 billion, an increase of RMB699.137 billion or 7.93% from the end of 2011.

The bank have successfully implemented the prudent monetary policy and the requirement of macro-economic adjustment, and supported a reasonable credit supply, promoting the steady and balanced development of its business loan.

We at Corporate LiveWire would like to congratulate Bank of China on reaching its 100 year anniversary early in 2012, and wish it all the success in their continued development over the proceeding 100 years.

Leading Dealmaker of the Year



Bradley Saber
Shearman & Sterling LLP

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SHEARMAN & STERLING LLP



Bradley Sabel is partner and co-head of Shearman & Sterling's Financial Institutions Advisory & Financial Regulatory practice group. Shearman & Sterling has been advising many of the world's leading corporations and financial institutions, governments and governmental organizations for more than 135 years. They are committed to providing legal advice that is insightful and valuable to their clients. This has resulted in groundbreaking transactions in all major regions of the world

Prior to joining the firm in 1994, he was an attorney for the Federal Reserve Bank of New York for 18 years, advising on all aspects of U.S. bank regulation and supervision with a special focus on domestic and foreign activities of U.S. and foreign banks, reserve requirements, margin requirements, asset freezes, and related banking issues. His practice continues to focus on advising banking institutions and others on U.S. bank regulations, including the impact and potential consequences of the significant reforms of the financial crisis period beginning in 2007.

He has published articles on the Federal Reserve's discount window operations, Federal Deposit Insurance Corporation deposit insurance requirements, the Federal Reserve's Regulations D and Q and its margin requirements, banker's acceptances, asset sales, loan participations as "securities," and permissible U.S. activities of foreign banks, and has been a frequent speaker before U.S. and international bank audiences on the same topics. He was also author of Reserve Requirements of Branches and Agencies of Foreign Banks, 5th Edition 2008, "The Fed's Discount Window and the New Term Auction Facility," Review of Banking & Financial Services, March 2008 and co-author of "Dodd-Frank: Derivatives as Credit Extensions of Banks," NYU JOURNAL OF LAW & BUSINESS, Fall 2010.

Corporate LiveWire has selected Bradley Sabel as its winner of Leading Dealmaker 2012. Over the years, Bradley has overseen some of the biggest acquisitions, mergers and takeovers in the corporate world including Intercontinental Exchange, Inc. acquisition of The Clearing Corporation, Royal Bank of Scotland in its acquisition of ABN AMRO Holding N.V, Citicorp in its merger with The Travelers Group, and Morgan Stanley in its merger with Dean Witter, Discover & Co.

In the past 12 months, Bradley has continued this trend with Shearman & Sterling by his involvement in representing Vietcombank in its sale of 15% Post-Money Stake to Mizuho for \$5637.3 million, as well as advising for Toyota Motor Credit Corporation as joint lead arrangers and joint book managers in connection with a \$13 billion 364 day credit facility, a \$5 billion 3 year credit facility and a \$3 billion 5 year credit facility. We at Corporate LiveWire have no doubts in our mind that Bradley Sabel will continue to be a success in the Deal Making world for the remainder of 2012 and wish him all the best in the future.

Law Firm Of The Year

Baker & McKenzie
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Baker & McKenzie is an international law firm founded in Chicago in 1949. It is home to more than 3,800 lawyers spread over 70 offices in 42 different jurisdictions. As a transnational operation, no single nationality dominates the firm, and more than 80 percent of its lawyers practice outside the United States. The lawyers come from 60 different countries and speak more than 75 languages, with English in common. Baker & McKenzie have more lawyers listed in more countries in Chambers Global Directory of the World's Leading Lawyers than any other global firm.

In recent years Baker & McKenzie have been involved in some of the most lucrative transaction cases including Saudi Arabian Mining Company (Ma'aden) and Alcoa on their \$7.5 billion aluminium smelter and rolling mill project at Ras Az Zawr, and the Esco Plc's acquisition of Pride International Inc. for \$7.3 billion in a deal that created the world's second largest offshore drilling company.

B&M have also been involved in some of the most complex transactions cases in the world. In 2005 they represented five leading luxury goods and fashion brands in an action that would find a landlord responsible for the illegal activities of their tenants for the first time in the judicial history of China, along with winning a landmark tax case against the U.S. Internal Revenue Service for Symantec Corporation in 2009.

Corporate LiveWire has selected Baker & McKenzie as its winner of Global Law Firm of the Year for 2012. Not many firms can go 63 years without suffering adversity, scandal or controversy, yet B&M have bucked the trend and continue to go from strength-to-strength. In the past year they have successfully represented Hugo Boss in domain name infringement case in Vietnam, and successfully battled a complicated and challenging Trademark Infringement Case in Egypt.

In October 2011, the Firm opened its 70th office in its 42nd country when it established partnership with Istanbul-based, Esin. Baker & McKenzie saw \$2.27 billion in revenue in fiscal year 2011, and have recently been named the number one law firm in The American Lawyers magazines annual "AmLaw 100".

We at Corporate LiveWire would like to congratulate Baker & McKenzie on their continual success and look forward to keeping an eye on them as they battle their way through courts around the world throughout the remainder of 2012.

Cross-Border Transactions Law Firm of the Year



DIAZ, REUS & TARG, LLP
Michael Diaz, Jr.

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Diaz Reus is a full-service international law firm based in Miami, Florida with offices in Latin America, Europe, Asia, and the Middle East. The Firm is regularly engaged to assist with cross-border transactions by financial institutions, public and private corporations, government entities, and entrepreneurs because of its experience in government relations, trade, compliance, customs, tax, and immigration matters.

In addition to their language capabilities—Portuguese, Italian, French, Mandarin Chinese, Shanghainese, Japanese, English, Spanish, Russian, Arabic, Hindi, and German, as well as English—the Firm’s attorneys and consultants boast years of experience working within U.S. and foreign governments in trade, customs, regulatory, project finance, joint venture, and direct investment matters.

Seasoned, culturally savvy Diaz Reus attorneys successfully guide multinational corporations, and entrepreneurs through complex international mergers and acquisitions. The Firm provides key legal counsel on all aspects of transactional matters, from negotiations to financing and compliance.

The Firm also assists U.S. companies, sovereign entities, multinational corporations, and global financial institutions comply with local and foreign government regulations.

From Iraq to Peru, from Chicago to Costa Rica, from Japan to Venezuela, our globally experienced intellectual property attorneys negotiate and prepare cross-border license and franchise agreements and manage international brand-protection programs for our clients across a wide range of industries; from telecommunications, business solutions, and technology, to manufacturing and publishing.

Diaz Reus corporate attorneys are skilled dealmakers who handle a wide range of domestic and international business, trade, customs, and financial transactions. For victims of fraud, their internationally recognized asset recovery practice has located millions of dollars for clients. And their global securities litigation practice and portfolio monitoring service have likewise helped institutional investors recover significant losses in actions across the United States and Europe.

Recently, Diaz Reus attorneys have advised one of the largest Chinese consumer electronics and products manufacturers negotiate and initiate a public-private venture with the government of a Latin American country for the establishment of an assembly plant in one of that country’s free trade zones. From assisting with the creation of local subsidiaries to operating the assembly plant, to advising them as to compliance in the areas of local taxes, wage laws, and other government regulations, Diaz Reus attorneys helped the client navigate the challenges of entering a new and different market.

Offshore Investment Funds Law Firm of the Year



Litwak & Partners
Martin Litwak

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Litwak & Partners is a boutique law firm specializing in offshore investment funds, capital markets transactions, corporate finance and wealth management, all areas of practice where we have an extraordinary track record. Being a niche law firm, we have a rather small team comprising of highly qualified and seasoned lawyers with substantial experience in the areas of practice in which they specialise in.

We are committed to excellence and client satisfaction and not to achieve a certain size. We are not and will never be a full service law firm. We only practice in those areas where we understand that we are the best and we can really add value to our clients.

Litwak & Partners was founded by Martin Litwak and it offers an alternative to the traditional multi-jurisdictional anglo-saxon offshore law firms, especially when it comes to provide legal advice to Latin American fund managers, foreign fund managers investing in the region, fund administrators, custodians, investors, etc.

It has its main office in Montevideo, very close to its clients and main markets. This allows us to be there for our clients and also to be on top of regional trends and legislative changes.

Since its inception, a little more than a year ago, the firm has been pretty active in the formation of offshore funds of different types of sizes for LatAm managers based in Argentina, Brazil, Miami, Peru, Uruguay and Venezuela. Some of these funds were hedge funds and some others were hedge funds or private equity funds. The firm has won mandates from big fund administrators, very well known managers and financial institutions and various family offices based in the region and it is especially proud of this. The firm has domiciled most of these funds in the British Virgin Islands and the Cayman Islands but has also worked in structures incorporated in other leading offshore jurisdictions, such as Luxembourg or Guernsey.

Because we have a greater understanding of the LatAm markets, culture and legal system than is usually found in an Anglo-Saxon law firm, when a complex cross-border transaction has a Latin-American component we are placed in a better position than these law firms to provide the advice that is required.

The firm’s strength includes the knowledge it has of fund regulation worldwide, of the investment fund industry in general and of the Latin American markets, key players and culture.

Martin A. Litwak, the founder of the firm, currently serves at its managing partner. Martin has an extraordinary track record in the investment funds industry, being responsible for the formation of almost 300 offshore investment funds.

His awards and commendations include, among others, the following achievements: ranked as one of the best lawyers in private fund formation by Who’s Who Legal (in 2008, 2010 and 2011); included in the “Expert Guides” published by Euromoney, in the sub-category “investment fund lawyers” (2010); listed as one of the best lawyers by Chambers & Partners (subcategory capital markets) in Latin America (2009); and recipient of the second prize at the Best Paper Award contest organised by the Inter-American Bar Association (for his paper “Current Trends in the Latin American Hedge Fund Industry - Lessons from the Financial Meltdown”). Earlier this year he was named the Best Lawyer in Uruguay at the World Finance Awards.

Accountancy Firm Of The Year

PriceWaterhouseCoopers
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Pricewaterhouse Coopers (PwC) is the world's largest professional services firm and the largest of the "Big Four" accountancy firms in term of revenue. PwC has offices in 771 cities across 158 countries and employs over 169,000 people. It had total revenues of \$29.2 billion in fiscal year 2011, of which \$14.14 billion was generated by its Assurance practice, \$7.63 billion by its Tax practice and \$7.46 billion by its Advisory practice.

PwC operates through three main service lines: Assurance Services, Tax Advisory (international tax planning and compliance with local tax laws, customs, human resource consulting, and transfer pricing), and Advisory (mainly consulting activities which cover Strategy, Performance Improvement, Transactions Services, Business Recovery Services, Corporate Finance, Business Valuation, Sustainability and Crisis Management in a range of specialist areas such as accountancy and actuarial advisory).

Their service lines face the market in each country by broad industry specialisations such as: consumer and industrial products service (CIPS), financial services (FS), technology, information, communications and entertainments (TICE), infrastructure, government and utilities (IG&U) and Private Company Services (PCS).

The firm was formed in 1998 by a merger between Coopers & Lybrand and Price Waterhouse. The trading name was shortened to PwC in September 2010 as part of a major rebranding exercise.

Corporate LiveWire has selected Pricewaterhouse Coopers as its winner of Global Accountancy Firm of the Year for 2012. Along with being the largest accountancy firm, they also rank among the best. Over the past year they have been involved with some very interesting projects including business development surveys in Africa, and market value evaluation on property owned by disposed Libyan dictator, Muammar Gadhafi's company.

The firm have also recently launched its maiden 2012 Business Effectiveness Survey to provide Ghanaian companies the opportunity to identify global best practices at work in order to achieve them. The Benchmarking report will enable organisations to compare themselves with similar organisations, identify areas for improvement and effect necessary changes.

PwC continue to provide excellent auditing services to notable clients including the Academy of Motion Picture Arts and Sciences, giving it the unique distinction of having been (in various incarnations) the tabulator and certifier of votes for the Academy Awards since 1934.

We at Corporate LiveWire look forward to tracking their continued progress and development and wish them all the very best for the future.

Management Consultancy Firm Of The Year

Accenture
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accenture
High performance. Delivered.



Accenture is a global management consultancy, technology services and outsourcing company with more than 246,000 employees serving clients across 120 countries. Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. The magnitude and importance of Accenture in the world of management consultancy is highlighted by the fact they represent 96 members of the Fortune Global 100 along with over three-quarters of the Fortune Global 500.

Accenture advertises in television, print and in public places such as airports, around the world. Their marketing campaigns have included slogans such as "Now it gets interesting", "Innovation derived", and "High Performance. Delivered." Accenture has sponsored an international event called the Accenture Match Play Championship, part of the World Golf Championships, every year since 1999, and until December 2009 ten time PGA Player of the Year Tiger Woods was the celebrity spokesperson for the firm.

Accenture operates in a matrix structure. The first axis is dedicated to the operating groups, or industries of its clients. The five Operating Groups comprise 19 industry groups which focus on industry evolution, business issues and applicable technologies. The five groups are: Communications, Media & Technology (communications, electronics and high tech, media and entertainment), Financial Services (banking, capital markets and insurance), Products (automotive, air, freight & travel services, consumer goods & services, industrial equipment, infrastructure & transportation services, life science and retail), Resources (chemicals, energy, natural resources and utilities) and finally Health & Public Service (health, public sector, non-profit, international organisations, non-governmental organisations – NGOs).

Corporate LiveWire has selected Accenture as its winner of Global Management Consultancy Firm of the Year for 2012. The management consultancy firm are behind many global success stories, not least their own. The company generated net revenues of \$25.5 billion for the fiscal year ended August 31, 2011. Over the past twelve months, Accenture's deals have included an agreement with Nokia to be used as an outsourcing program to provide Symbian-based software development and support services to Nokia through until 2016, and about 2,800 Nokia employees were made Accenture employees by October 2011. Among other things the firm are also currently helping the Saudi Electricity Company prepare for comprehensive restructuring and privatisation. We at Corporate LiveWire would like to congratulate Accenture for their important work with some of the biggest players in the business world, and would like to wish them all the best for the remainder of 2012 and beyond.



North America

North America is home to the more than 528 million people (8% of the world population) across its 23 sovereign states and 15 dependent territories. It is marked by an extreme diversity between the predominantly English speaking countries of Canada and the United States, which are among the wealthiest and most developed nations in the world, and the countries of Central America and the Caribbean that are still undergoing major developments in various sectors.

The North American economy is well defined and structured in three main economic areas. These areas are the North American Free Trade Agreement (NAFTA), Caribbean Community and Common Market (CARICOM), and the Central American Common Market (CACM). Of these trade blocs, the United States takes part in two. In addition to the larger trade blocs, there is the Canada-Costa Rica Free Trade Agreement among numerous other free trade relations; often between the larger more developed countries, and Central American and Caribbean countries.

Canada, Mexico and the United States have significant and multifaceted economic systems, and are at the forefront of the global economy. The United States is the world's largest national economy; Canada is expected to lead the G7 nations in economic growth for another year as a result of its sound banking system, its abundance of resources, and its lower levels of government debt, and Mexico currently chair the G-20 who collectively account for more than 80% of the GNP, 80% of world trade (including EU intra-trade) and two-thirds of the world population. Though expatriates complain about bureaucracy, the World Bank ranks Mexico as the easiest place in Latin America to do business and the 35th easiest in the world, ahead of Italy and Spain.

The outlook for 2012 is positive, with more benign macroeconomic environment, increasing competition within the banking sector and tighter government regulation. Mexico's economy is expected to grow at least 4.5% this year and may even surpass 5% thanks to the spending boom caused by the country's presidential election campaign, while countries such as Belize and Bahamas continue to go from strength-to-strength.



NORTH AMERICA

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USA

Investment Bank Of The Year *Morgan Stanley*

Private Equity Firm Of The Year *Kohlberg Kravis Roberts (KKR)*

Accountancy Firm Of The Year *PwC*

Tax Firm Of The Year *Ernst & Young*

Management Consultants Of The Year *Accenture*

Law Firm Of The Year *Baker & McKenzie*

New Law Firm Of The Year *Skane Wilcox LLP*

Emerging Growth Law Firm Of The Year *Sorin Royer Cooper*

Corporate Finance Law Firm Of The Year *Diaz Reus*

Mergers & Acquisitions Law Firm Of The Year *Cravath, Swaine & Moore LLP*

Private Equity Law Firm Of The Year *Simpson Thacher & Bartlett LLP*

Investment Funds Law Firm Of The Year *Schulte Roth & Zabel LLP*

Banking & Finance Law Firm Of The Year *Bingham McCutchen LLP*

Foreign Investment Law Firm Of The Year *SEC Law Firm*

Capital Markets Law Firm Of The Year *Cleary Gottlieb Steen & Hamilton LLP*

Bankruptcy & Restructuring Law Firm Of The Year *Elliott Greenleaf*

Corporate Governance Law Firm Of The Year *Sullivan & Cromwell*

Tax Law Firm Of The Year *Skadden*

Competition Law Firm Of The Year *Gibson, Dunn & Crutcher LLP*

Employment Law Firm Of The Year *Seyfarth Shaw LLP*



USA

White Collar Crime Law Firm Of The Year *Sullivan & Cromwell*

Dispute Resolution Law Firm Of The Year *Diaz Reus*

Litigation Law Firm Of The Year *Williams & Connolly LLP*

Energy Law Firm Of The Year *Bracewell & Giuliani LLP*

Insurance & Reinsurance Law Firm Of The Year *Simpson Thacher & Bartlett*

International Trade Law Firm Of The Year *Covington & Burling LLP*

Healthcare & Life Sciences Law Firm Of The Year *Epstein Becker & Green*

Outsourcing Law Firm Of The Year *Mayer Brown*

E-Discovery Litigation Law Firm Of The Year *Shook, Hardy & Bacon LLP*

Intellectual Property Law Firm Of The Year *Sorin Royer Cooper*

Oklahoma Intellectual Property Law Firm Of The Year *Dunlap Coddling*

New York Intellectual Property Lawyer Of The Year *Pamela Church*

Washington DC Intellectual Property Lawyer Of The Year *R. Danny Huntington*

Florida Intellectual Property Lawyer Of The Year *Leslie Lott*

California Intellectual Property Lawyer Of The Year *Ronald Johnston*

Pennsylvania Intellectual Property Lawyer Of The Year *Dale M Heist*

New Jersey Intellectual Property Lawyer Of The Year *Mary J Hildebrand*

Illinois Intellectual Property Lawyer Of The Year *William A Streff Jr*

Ohio Intellectual Property Lawyer Of The Year *Robert Ducatman*

Texas Intellectual Property Lawyer Of The Year *Samuel F Baxter*



New Law Firm of the Year



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skane wilcox LLP



Skane Wilcox LLP is a women-owned “AV”[®] rated law firm with offices in Los Angeles, San Diego, San Francisco and Las Vegas. The firm represents a vast number of individuals, businesses and public entities in the areas of employment litigation, products and premises liability, professional liability (focusing on lawyers, architects, engineers and insurance professionals), construction defect, insurance coverage and bad faith litigation. Liz Skane and Wendy Wilcox and their team of attorneys are licensed to represent clients in the State of California, State of Nevada and State of Arizona. The firm provides seminars and send out monthly E-newsletters in order to keep their clients up to date on their results and the current law concerning their practice areas.

Skane Wilcox LLP recently won several legal awards including Best New Firm in 2011 by Lawyer Monthly Magazine, Employment/Labour Law Firm of the Year in California and Construction Law Firm of the Year in Nevada and Litigation Advisory Firm of the Year in Nevada by Corporate INTL. The firm’s attorneys are also named as Experts in their practice areas by Corporate INTL, AgentsofAmerica.org and Claims and Litigation Management Alliance. In addition, Liz and Wendy contribute articles to several publications and have been featured in numerous articles regarding their achievements in their practice areas.

Liz and Wendy have defended clients in a number of trials over the past several years with great success. After two weeks of trial, the firm obtained a directed verdict in favour of their general contractor client in a multi-million dollar personal injury claim involving allegations of negligence and premises liability. The plaintiff, a prominent orthopaedic surgeon, sought several million dollars in damages that included past and future medical expenses and lost earning capacity. In an employment law case, the firm obtained summary judgment in federal court on behalf of our client, a major national retail employer in a multi-party lawsuit involving claims of disability and race discrimination as well as unlawful employment practices. Further, in a construction defect case, the firm obtained a defence verdict for their roofing/waterproofing client. The plaintiff sought \$1 million, allocating the largest percentage to their client.

Skane Wilcox LLP works to achieve successful resolutions for their clients from the start. The website, skanewilcox.com includes an extensive section explaining their successful results ranging from advantageous settlements to trials and appeals. The firm always strives to efficiently attain winning results in order to maximize the outcome and minimize the expense on every case.

Emerging Growth Law Firm of the Year



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SORIN ROYER COOPER
Attorneys at Law



A new law firm for the business realities confronted by today’s entrepreneur. Designed and built by leading lawyers from national law firms, SORINROYERCOOPER LLC meets the unique needs of startup, early-stage, emerging growth and middle market enterprises. High-quality lawyering is critical, but it’s not enough. When it comes to selecting trusted legal advisors, today’s entrepreneurs and angel- and venture-backed companies require businesspersons’ pragmatism, results-oriented sensibility, creative and sophisticated solutions, and accessible and responsive service—at fees they can afford.

SORINROYERCOOPER’s highly experienced lawyers work closely with an extensive network of angel, venture capital, and private equity investors and investment and commercial banks, to provide clients with connections, expertise and a commitment to exceeding expectations. And, based on a paradigm shifting lower-leverage delivery model, SORINROYERCOOPER offers a unique combination of experienced lawyers at a sensible fee structure that is roughly half that of our national competitors.

The new-model law firm that looked good on the drawing board in the summer of 2009 has proven even more effective in the real world than its founders had anticipated.

SORINROYERCOOPER opened its doors in fall 2009. Since then, the firm has attracted a host of experienced attorneys who are recognized leaders in their practice areas and reeled in high-profile clients in its target markets of media, technology, communications, energy and life sciences, among other technology industry sectors. In fact, it already counts among its clients 14 of the 100 fastest growing companies in the Mid-Atlantic Region and four of the companies included on a list of New York’s hottest companies.

Companies tapping the firm’s services include Noveda Technologies, Tunesat, Phone.com, Snap MyLife, United Bio-Source, SecondMarket, Vidyo, Amgen, Complex Systems, Optoelectronics, Synchronoss, Tata, Scanbuy, FieldView Solutions, GeoPeak Energy, and Wayside Technology Group. The firm also represents FirstMark, IA Ventures, ff Ventures, NYCSeed and Osage Partners, among other investors.

The firm’s founders intended to be a positive disruptive force in the marketplace, embracing and fostering a paradigm shift, but the results far surpassed expectations, with extraordinary market acceptance that has been repeatedly and positively recognized by clients, prospects, business decision makers and those who analyze and write about the legal profession.

Corporate Finance Law Firm of the Year



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Foreign Investment Law Firm of the Year



SEC Law Firm
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With experienced lawyers in the U. S., Latin America, Asia, Europe, and the Middle East, Diaz Reus is uniquely suited to handle a wide range of complex commercial, business, and financial transactions domestically and across international borders. Diaz Reus is proud to represent some of the most recognized brand names in business today, including 3M Corporation, Sony Ericsson, BenQ America Corp., Siemens Aktiengesellschaft, Oracle, Barclays Global Investors, Toyota, DWS/DeutscheBank, and America Movil.

The firm's attorneys, solicitors, and consultants are multilingual and multi-cultural. They have experience in corporate finance and private equity, and have a firm grasp on the complexities of today's global capital markets. Using their backgrounds and experience, Diaz Reus' team is adept at analyzing and structuring global financial transactions that maximize a company's value— from investigating, purchasing, holding and selling assets, to borrowing and lending in connection with large transactions, and even bridging the often challenging differences that arises when entirely different social and business cultures work together.

In recent months Diaz Reus attorneys have assisted clients with a variety of matters including the negotiation of, and financing for, a long term production and sale agreement for diesel fuel; the due diligence for the purchase of a working cattle ranch with oil producing wells in Texas, including preliminary investor structures; and restructuring of a series of related financial and insurance services companies throughout Latin America under a single holding company structure. Diaz Reus attorneys recently have represented lenders, issuers, borrowers and investors involving a mixed-use real estate development project; a PIPE offering conducted by a U.S. publicly traded issuer; cross-border asset based secured loans made by institutional and private lenders; and U.S. EB-5 visa equity/debt investment vehicles.

Diaz Reus' global clients benefit from a team that is familiar with the unique needs and challenges associated with representing entrepreneurs, closely-held companies, multinational corporations, and government entities. The Firm's agile corporate finance team helps clients navigate the myriad laws and regulations applicable to international mergers and acquisitions.

Diaz Reus' clients—from Fortune 500 corporations, and sovereign entities, to entrepreneurs, equity funds, and banks—benefit from their experience in managing complex, multi-jurisdictional deals, involving a wide range of global financial, legal, regulatory, and market issues.

SEC Law Firm represents growth companies around the globe and the regulated professionals who serve them. The firm's companies practice focuses on public offerings and private placements of securities, going public transactions, SEC reporting, corporate governance, mergers and acquisitions, employee benefit plans, exchange listings, and representation of companies before the SEC and stock exchanges. The firm's service providers practice focuses on compliance by underwriters and investment bankers with SEC and FINRA rules, by auditors before the Public Company Accounting Oversight Board (PCAOB) and by other service providers, including investor relations firms, transfer agents and other law firms.

The firm's clients reflect the spectrum of 21st century business and the firm's all-senior attorneys handle capital raises at every level, from seed capital to initial public offerings, from reverse mergers to PIPEs, from equity credit lines to bank credit facilities. The firm is actively involved in alternative public offering strategies, including reverse mergers for domestic and Chinese companies in the United States, direct public offerings, and working with private and public companies going public or dual listing internationally in the U.K., Canada and Germany.

Some recent notable transactions include:

- Taking a Chinese pharmaceutical company public in the U.S.
- Handling a dual listing in Singapore and the U.S. for a Chinese chemicals company
- Arranging a going private transaction for a Chinese company
- Representing the underwriter in a U.S.-Canadian IPO for a transnational energy company
- Representing a renewable energy start-up in West Africa
- Proposing global dual-listing strategies for a Japanese public company
- Handling a dual listing in Frankfurt for a U.S. public company
- Amending a bank credit facility for a New York Stock Exchange-listed company
- Representing a family office in the proposed takeover of a financial services company

As one of the most frequently quoted securities attorneys in America, managing partner Lance Jon Kimmel has contributed his insights to NPR Marketplace, Dow Jones, Sky Radio, the Los Angeles Times, Bloomberg Forum, Financier Worldwide and Micro-Cap Review, among other mainstream and financial broadcast and print media around the world. Mr. Kimmel has written numerous articles and speaks often on current legal issues in the corporate finance and corporate governance arenas in the U.S., Europe and China. He co-chairs the Growth Capital Conference in Los Angeles, serves on the Securities Regulation Committee of the American Bar Association, served as a national coordinator of the SEC's Small Business Forum and has given testimony to the SEC's Advisory Committee on Smaller Public Companies on reform proposals to ease the burdens of the Sarbanes-Oxley Act for smaller reporting companies, and has been keynote speaker at the National Investment Bankers Association.

Bankruptcy & Restructuring Law Firm of the Year



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Elliott Greenleaf



Elliott Greenleaf are recognised as the “go to” law firm by Corporate Counsel magazine for their nationally known litigation and employment law departments which are now complemented by their restructuring department which has had tremendous growth in the last six years. The firm represents debtors, creditors’ committees, institutional and individual creditors, certain secured creditors, venture capitalists, equity holders, trustees, and receivers in insolvency proceedings throughout the United States. They also handle federal and state receiverships, assignments for the benefits of creditors and corporate and alternative entity wind downs, for both distressed companies and their creditors. Elliott Greenleaf’s professionals work regularly with clients through all phases of reorganisation or liquidation, including out-of-court workouts, state insolvency or receivership proceedings, and cases under Chapter 11 and Chapter 7 of the United States Bankruptcy Code.

The Wilmington office leads the firm’s business bankruptcy practice in the District of Delaware. The firm’s lawyers have participated in virtually every significant bankruptcy case in Delaware the last decade. In addition to their Delaware practice, the firm represents business entities in large cases across the country, including many in its national bankruptcy practice.

Their focus has primarily been the representation of the Official Committee of Unsecured Creditors in various bankruptcy matters or individual creditors with significant claims in bankruptcy matters. The firm also represents buyers in distressed mergers and acquisitions and facilitates permanent financing, equity participations and potential mergers, acquisitions and strategic alliances. Elliott Greenleaf’s distressed mergers and acquisitions practice makes the firm extremely valuable to committees, which are often presented with multiple asset sales driven by secured creditors and debtors.

The firm also adds value to clients by being virtually conflict free for crucial lender litigation. Thus, the firm is a prime candidate for conflicts counsel for estate professionals (both Debtors and committees) as it typically does not represent lenders and is frequently retained as Delaware and Conflicts Counsel to committees and as Special Counsel to participate in complex litigation (adversary proceedings) within Chapter 11 proceedings.

Elliott Greenleaf is frequently retained as Conflicts Counsel to committees and as Special Counsel to participate in complex litigation within chapter 11 proceedings, most recently in the Washington Mutual, Qimonda, GWLS, Proliance, and Philadelphia Newspapers bankruptcies. Elliott Greenleaf’s attorneys maintain an active litigation practice, allowing them to be on the forefront of legal developments in the corporate and commercial practice of law.

The firm also has various individual representations of creditors and a representative list includes many Fortune 500 companies: Aetna, 3M, ExxonMobil, Bechtel Corporation, Ricoh, US Airways, CSX Corporation, Symantec, GOYA Foods, and multiple transportation clients including Estes Express Lines, LandAir, HUB Group, and CHEP USA (largest manufacturers of pallets worldwide).

Employment Law Firm of the Year



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Darren Gardner

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SEYFARTH SHAW LLP
ATTORNEYS



Seyfarth Shaw LLP was founded in Chicago 1945 by three lawyers and in the last 67 years has grown to be a full service commercial law firm with more than 800 lawyers across 11 offices in the U.S. and in London. Our clients range from Fortune 100 to midsize companies, and include publicly traded and privately held companies and various types of funds across all industries. We handle issues for our clients in all key areas including labor and employment, litigation, construction, corporate, employee benefits, environmental, government contracts, intellectual property, commercial litigation, real estate, securities litigation, trade secrets, trusts and estates, and workouts and bankruptcy, among others.

Seyfarth has adopted a unique, team-based approach to organizing our labor and employment practices. Our 365 labor and employment lawyers are each part of 12 team-based practice groups. Leading each of our teams are partners responsible for the coordination and delivery of legal services, including continued monitoring and assessment of services and responsiveness to the client’s specific legal needs, as they arise. This team structure enables our attorneys and legal professionals to share knowledge and objectives across our practice areas and offices, enhance efficiency, and develop appropriate service capacities that reduce costs associated with outside legal services.

Our dedicated team of international employment lawyers is the largest of its type globally and our practice is acknowledged as one of the world’s leading practices in the area. All of the partners in our international practice have deep experience acting for large multinational companies operating around the world across a wide range of industries. The leader of our practice, Darren Gardner, is recognized as one of the pioneers in international employment law and he has assisted many of the world’s largest companies with complex and high profile global strategic, compliance and transactional employment-related projects.

Our success is the result of a constant, unrelenting focus on the needs of our clients. Our commitment to excellence and our belief in the strength of a team-based approach to the delivery of our services offers an atmosphere of creative and innovative thinking.

Recently, BTI Consulting Group recognized Seyfarth as one of the nation’s best law firms for client service in its 2012 BTI Client Service A-Team report. Seyfarth was named to the report’s “Client Service 30,” which recognizes firms that “have truly differentiated themselves in the eyes of clients” and “distinguished themselves as the absolute best” of nearly 650 firms that serve the Fortune 1000, according to the report.

In addition, Seyfarth was honored in November 2011 by the Financial Times as a “Top Innovative Law Firm,” and our Chairman and Managing Partner Stephen Poor was named “Most Innovative Individual” based on our SeyfarthLean approach. Our innovative client-service model also received a “Stand Out” designation (highest honors) from the Financial Times.

Dispute Resolution Law Firm of the Year



DIAZ, REUS & TARG, LLP
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**DIAZ
REUS**
ATTORNEYS
& SOLICITORS



Diaz Reus' team of award-winning litigators resolve complex international and domestic civil and commercial disputes before U.S. and foreign courts and arbitral tribunals around the world. Their lawyers have experience representing corporate, sovereign, and private clients in complex contract claims, shareholder disputes, commercial leaseholder disputes, civil theft, and fraud claims—through proven litigation and arbitration strategies.

The Firm's broad experience in litigation and arbitration provides their clients positive and cost-effective results. Their clients include Fortune 500 corporations, government entities, entrepreneurs, private equity funds, and financial institutions. More importantly, their clients benefit from their deep experience in managing complicated, multi-jurisdictional litigation and arbitration matters, addressing simultaneously a range of complex global, financial, legal, regulatory, and government investigations.

Experienced Diaz Reus litigators work to resolve business disputes across a wide range of industries and sectors, including finance, banking, energy, oil and gas, manufacturing, trade and customs, shipping, construction, real estate, infrastructure, engineering, entertainment, and telecommunications.

The Firm has extensive experience assisting clients with multi-jurisdictional litigation and arbitration matters. Recent cases include: an ICC arbitration representing the interests of a Latin American country arising from a dispute concerning the retrofit of naval vessels; and multiple cases involving the location, and civil seizure of assets in various jurisdictions ranging from the U.S. to Latin America to Europe, which are the proceeds of schemes to fraud and/or Ponzi schemes. Diaz Reus attorneys also represent an international real estate developer involved in arbitration and litigation in the courts of the Dominican Republic and the U.S., as well as an administrative proceeding in Canada. The Firm is also handling a complex business dispute being arbitrated in London between a U.S. and an Indian company, with related litigation in the U.S.

Diaz Reus' attorneys have received the highest ratings from their peers for their exceptional professional and ethical performance. The Firm has numerous awards, including the prestigious Martindale Hubbell AV rating for excellent performance in its specific fields of law and for strict adherence to the professional standards relevant to its practice areas.

Intellectual Property Law Firm of the Year



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SORIN ROYER COOPER
Attorneys at Law



A new law firm for the business realities confronted by today's entrepreneur. Designed and built by leading lawyers from national law firms, SORINROYERCOOPER LLC meets the unique needs of startup, early-stage, emerging growth and middle market enterprises. High-quality lawyering is critical, but it's not enough. When it comes to selecting trusted legal advisors, today's entrepreneurs and angel- and venture-backed companies require businesspersons' pragmatism, results-oriented sensibility, creative and sophisticated solutions, and accessible and responsive service—at fees they can afford.

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Companies tapping the firm's services include Noveda Technologies, Tunesat, Phone.com, Snap MyLife, United Bio-Source, SecondMarket, Vidyo, Amgen, Complex Systems, Optoelectronics, Synchronoss, Tata, Scanbuy, FieldView Solutions, GeoPeak Energy, and Wayside Technology Group. The firm also represents FirstMark, IA Ventures, ff Ventures, NYCSeed and Osage Partners, among other investors.

The firm's founders intended to be a positive disruptive force in the marketplace, embracing and fostering a paradigm shift, but the results far surpassed expectations, with extraordinary market acceptance that has been repeatedly and positively recognized by clients, prospects, business decision makers and those who analyze and write about the legal profession.

Intellectual Property Law Firm of the Year



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Dunlap Codding is Oklahoma's oldest and largest intellectual property boutique law firm, serving a global and sophisticated client base since 1957. Its client ranks include Schlumberger, Siemens, Pictometry, Millennium and DuPont. Dunlap Codding offers strategic and pragmatic problem solving skills and micro-customized client service across all areas of intellectual property.

The firm is the preferred provider to some of the world's largest chemical companies, handling the development of complex patent portfolios and transactional items. The firm's ranks include former corporate patent in house counsel from Fortune 500 companies and from next-generation renewable fuels companies, as well as former research chemists with Ph.D. degrees. Dunlap Codding writes and prosecutes patents on front line chemical engineering technologies and provides strategic planning and facilitated innovation services. It conducts complex freedom to operate analyses, provides infringement and invalidity opinions as well as due diligence analyses in connection with capital investments. Using an in-house proprietary process, it provides facilitated patent strategy sessions and identifies market entry opportunities.

With regard to biotechnology and life sciences, Dunlap Codding represents numerous national and international companies in the field of immunology. It routinely assists legacy and start-up companies in the acquisition and exploitation of patent portfolios of cutting-edge research in the areas of pharmaceuticals, life sciences, medical devices, immunology proteomics and genomics.

With regard to the firm's electrical and software patent practice, it is selected by clients for its experience and acumen in developing defensible and likely to be infringed portfolios. The firm obtained the fundamental patents covering the downloading of 'digital data' on the Internet, patents later successfully litigated and deemed to be valid and enforceable by the United States Court of Appeals for the Federal Circuit and subsequently licensed to technology companies such as Apple, IBM, and Microsoft.

"We roll up our shirtsleeves and work in tandem with our clients, investing our time and resources to develop a deep understanding of their technologies and businesses."

Dunlap Codding is a leader with regard to the quality and strength of its mechanical engineering practice, representing 100+ clients from around the globe and providing new approaches to patenting their mechanical inventions. The firm represents the most prolific living inventor in the United States, and its mechanical practice has been recognized as one of the top two practices in the United States.

Dunlap Codding's clients also turn to them for trademark, copyright, trade secret, Internet and e-commerce guidance on matters such as the selection and registration of the strongest possible marks, clearance searches and infringement analysis, and creating proactive strategies to protect existing marks.

IDEAS HAVE NO BORDERS.
Dunlap Codding protects yours. Wherever you are.



You get the idea.™

Intellectual Property Lawyer of the Year



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ROTHWELL, FIGG, ERNST & MANBECK, P.C.
IP Professionals



Rothwell, Figg, Ernst & Manbeck (RFEM) is recognized globally as a leader in the field of IP law. RFEM's experienced attorneys have served as IP counsel representing a range of clients worldwide, including public and private companies from start-ups to Fortune 500 across many technologies and fields.

RFEM has attorneys with unique technical and legal expertise in all areas of IP practice, including patent, trademark, copyright, trade secrets and unfair competition law, and numerous technological fields. Besides traditional legal services, like securing IP protection, rendering opinions and providing advice on activities within the IP law field, RFEM provides professional services in related litigation, licensing, contract and other matters.

The firm's patent practice is directed primarily toward clients in such sophisticated technological fields as biotechnology and pharmaceuticals, computer hardware and software, the Internet, advanced electronics, medical devices, plant science, semiconductor devices and manufacturing, advanced telephony equipment and circuits, and all kinds of mechanical systems and devices.

One of RFEM's patent attorneys is R. Danny Huntington, an expert in patent interferences.

While most of his early interferences involved biotechnology, he was soon asked to apply his expertise to handling interferences involving other technologies, which has continued since he joined RFEM in 2009. He has handled over 200 patent interferences. Under the new America Invents Act, many aspects of inter partes review and post grant review will be very similar to the first stage of a patent interference with the addition of a certain amount of discovery, thus his practice will transition smoothly into these new proceedings, particularly in view of his district court litigation experience.

Clients seeking to maximize the value of their intellectual property assets or acquire rights to IP owned by others frequently seek guidance from RFEM. The firm has comprehensive experience in licensing all types of technology, from real-time operating system software to new drugs and biotechnology-related inventions.

RFEM helps clients negotiate and form strategic alliances, as well as create and draft agreements, including patent, trade secret, know-how and software copyright licenses, distribution, joint research and technology transfer agreements.

RFEM is also one of the most highly regarded patent litigation firms in the US, handling numerous complex high-profile cases. The firm handled the first litigations arising from the Drug Price Competition and Patent Term Restoration Act of 1984 (the "Hatch-Waxman amendments.") RFEM's trial and appellate practice includes the successful prosecution of groundbreaking cases involving interpretation and application of Hatch-Waxman.



Canada

Investment Bank Of The Year *RBC Capital Markets*

Private Equity Firm Of The Year *Abacus Private Equity Group*

Accountancy Firm Of The Year *PwC*

Tax Advisory Firm Of The Year *BDO Canada*

Management Consultants Of The Year *Bain*

Law Firm Of The Year *Blake, Cassels & Graydon LLP*

Mergers & Acquisitions Law Firm Of The Year *Goodmans LLP*

Banking & Finance Law Firm Of The Year *McCarthy Tétrault LLP*

Securities Law Firm Of The Year *Bacchus Law Corporation*

Tax Law Firm Of The Year *Osler, Hoskin & Harcourt LLP*

Restructuring & Insolvency Law Firm Of The Year *Norton Rose*

Competition Law Firm Of The Year *Davies Ward Phillips & Vineberg LLP*

Employment & Labour Law Firm Of The Year *Bennett Jones LLP*

Litigation Law Firm Of The Year *Lenczner Slaght Royce Smith Griffin LLP*

Intellectual Property Law Firm Of The Year *Smart & Biggar/Fetherstonhaugh*

Energy Law Firm Of The Year *Borden Ladner Gervais LLP*

PPP Law Firm Of The Year *Blake, Cassels & Graydon LLP*

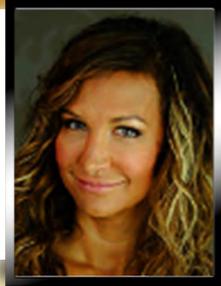
Real Estate Law Firm Of The Year *McCarthy Tétrault LLP*

Real Estate Lawyer Of The Year *Marc Rubin*

Environmental Law Firm Of The Year *Gowlings*



Securities Law Firm of the Year



Bacchus Law Corporation
Penny Green

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www.bacchuscorplaw.com



Bacchus is a boutique corporate and securities law firm based in Vancouver, British Columbia. The Bacchus team of lawyers and legal professionals work closely with emerging, high-growth companies to assist them in all aspects of going public in the US and Canadian equity markets. During and beyond taking companies public, the firm's team focuses on requirements specific to the client's stage of growth, and helps clients think about their corporate structure, governance and business in new and better ways.

Bacchus offers efficient and effective legal services to companies located anywhere in the world who wish to go public in the US or Canada, or those already subject to the reporting requirements in these jurisdictions. Bacchus takes a results-orientated approach to advising its clients. Bacchus works with companies who want to list on the Toronto Stock Exchange, the TSX Venture Exchange, and the Canadian National Stock Exchange, and has a well developed network of brokers, accountants, transfer agents and other professional service providers to help clients achieve their public listing and business objectives.

Penny Green, CEO

In the past few years, Penny has been the lead legal counsel for dozens of public companies, advising them on accessing capital, going public, developing corporate governance strategies and effective securities compliance programs. Penny is recognized as a leader in her field and is often asked to speak at conferences and educational seminars for public companies, and public company professionals.

Penny Green is also an entrepreneur and has co-founded several successful businesses in various industries, including bioenergy and pharmaceuticals. Green has been recognized recently by a number of legal and business publications. In 2011, Corporate International Magazine named her one of top 50 lawyers in Canada. Penny Green was also ranked #61 in PROFIT Magazine's 13th annual W100 list of top Canadian female entrepreneurs, in recognition of her leadership as founder and CEO of Bacchus Law Corporation.

Real Estate Lawyer of the Year



De Grandpré Chait LLP
Marc Rubin

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mrubin@degrandpre.com
www.degrandpre.com



Located in Montréal, Canada, De Grandpré Chait has been serving businesses and institutions since 1928, building its reputation on providing them with practical strategies and solutions focused on results. Our Firm is an undisputed leader in real estate law, with recognized strengths in business law and litigation. Our lawyers' skills and experience contribute to helping clients anticipate and resolve the various difficulties and challenges they encounter daily.

With one of the largest teams of real estate lawyers, notaries and paralegals in the province of Québec, De Grandpré Chait provides a convenient and efficient one-stop legal service experience. It is quite rare that our Firm does not act for one of the participants in a major real estate sale or acquisition.

We have significant experience in a wide range of sectors, including retail, medical facilities, senior housing, residential, commercial, office and industrial properties, as well as infrastructure projects. Developers, owners, investors, contractors, lenders and borrowers rely on our know-how from the planning, financing, development, and construction stages of new projects, through acquiring or selling real estate assets, to handling municipal taxation, land use and expropriation matters, and leasing or operational issues.

No matter what their legal needs may be, companies of all sizes, both private and public, financial institutions, insurers and associations can count on our ability to provide sound advice and earn their trust. Our clientele operates in a wide array of economic sectors, and we strive to improve our working knowledge of their industries in order to provide services tailored to their reality. They can count on our entrepreneurial and hands-on approach to help them reach their business objectives in all aspects of transactions, private and public financing, taxation, insolvency and restructuring, protecting their intellectual property rights, litigation or dispute resolution.

In a world where borders are vanishing, De Grandpré Chait also supports its clients with business interests and commercial activities beyond the borders of Québec and Canada through our affiliation with two international legal networks, Lexwork International and Interlaw. Both are strategic alliances that provide access to lawyers based in over 125 major cities in Canada, the United States, Latin America, across Europe and in Asia. The members of our Firm speak both English and French; many are multilingual, and we are familiar with both civil law and common law legal systems.

Among the various real estate transactions of the past 12 months De Grandpré Chait:

- Represented the owner in the sale of a major regional enclosed shopping center for an amount of \$220M CA.
- Represented the owner in the sale of a 28-floor office tower in downtown Montréal for an amount over \$275M CA.
- Represented the vendor in the sale, for over \$114M CA, of a major real estate portfolio of 30 shopping malls located mainly in Québec and a few in Ontario that are anchored by a national drugstore chain.
- Represented the buyer in the acquisition and financing of a 100-unit student residence building in downtown Montréal for an amount of \$47M CA.
- Represented an active player on the North American real estate scene, involved as an investor, owner, developer, asset manager and property manager, in a \$110M CA refinancing.
- Represented a group consisting of both public and private real estate investors in the purchase of three single tenant commercial buildings in Montréal.

British Virgin Islands

Law Firm Of The Year *Harney Westwood & Riegels*

Commercial Law Firm Of The Year *Conyers Dill & Pearman*

Mergers & Acquisitions Law Firm Of The Year *Ogier*

Investment Funds Law Firm Of The Year *Walkers*

Insolvency & Restructuring Law Firm Of The Year *Walkers*

Dispute Resolution Law Firm Of The Year *Maples and Calder*

Insurance & Reinsurance Law Firm Of The Year *Appleby*



Bahamas

Law Firm Of The Year

Graham Thompson & Co

Banking & Finance Law Firm Of The Year

Higgs & Johnson

Dispute Resolution Law Firm Of The Year

McKinney, Bancroft & Hughes

Litigation Law Firm Of The Year

Lennox Paton



Mexico

Tax Advisory Firm Of The Year *Deloitte*

Mergers & Acquisitions Law Firm Of The Year *Galicia Abogados, S.C.*

Banking & Finance Law Firm Of The Year *Creel, García-Cuéllar, Aiza y Enríquez, S.C.*

Cross Border Law Firm Of The Year *Mijares, Angoitia, Cortés y Fuentes, S.C.*

Insolvency & Restructuring Law Firm Of The Year *Cervantes Sainz*

Project Finance Law Firm Of The Year *Nader, Hayaux & Goebel*

Dispute Resolution Law Firm Of The Year *Barrera, Siqueiros y Torres Landa S.C.*

Arbitration Law Firm Of The Year *Von Wobeser y Sierra*

Intellectual Property Law Firm Of The Year *Arochi, Marroquín & Lindner*

Copyright Law Firm Of The Year *Ancona & Asociados*

Energy Law Firm Of The Year *Von Wobeser y Sierra*

TMT Law Firm Of The Year *Jauregui y Navarrette*



Insolvency & Restructuring Law Firm of the Year



Cervantes Sainz, S.C.

Alejandro Sainz

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**CERVANTES
SAINZ**
ABOGADOS



Cervantes Sainz is a full service law firm actively engaged in a dynamic and complex domestic and international practice. The Firm is composed of prestigious lawyers accumulating large years of experience, who ventured to form and achieve an innovative style of organization. Its rapid and constant growth reflects the dynamic nature of a vital and healthy developing law firm.

Cervantes Sainz has an active and diversified insolvency & restructurings practice, including: Work-Outs, Restructurings, Concurso Procedures, Cross-Border Insolvency Procedures and Bankruptcy. We have worked with most respected international law firms in various types of cross-border transactions. Cervantes Sainz provides prompt, responsive, creative and expert insolvency & restructuring representation, including advising clients, domestic and foreigners, in both the legal-financial and procedural aspects of insolvency & bankruptcy matters. Our lawyers are admitted to practice in local and federal courts throughout Mexico and have substantial experience in litigating insolvency & bankruptcy procedures through the Concurso procedure. Our lawyers have participated as expert witness in cross-border insolvency procedures. The Firm has a very strong reputation for being fair but tough. Cervantes Sainz is also well known for successfully representing bondholders (ad-hoc committees).

Cervantes Sainz's litigation practice benefits from its wide-ranging skills, including in the areas of insolvency and bankruptcy litigation.

Cervantes Sainz has proven efficiency in a wide range of complex and critical cross-border restructuring & insolvency matters involving issues of unsecured creditors, secured creditors, derivatives, and domestic and foreign claims. Our litigation practice has the intellectual depth and creativity to resolve successfully virtually any type of legal dispute arising in Mexico.

Cervantes Sainz has also an active and diversified corporate, regulatory & real estate practices.

Our experience in real estate lending encompasses pre-development, construction, take-out, acquisition and permanent loans, including loans with participating or other equity features, secured with office, commercial, industrial and hotel properties. The Firm has extensive experience in the preparation of all kinds of transactional documents, in conducting due diligence work, and dealing with governmental authorities such as the Ministry of Finance and Public Credit (in relation to rulings), the National Commission of Foreign Investments (for purposes of obtaining authorizations of foreign investment and foreign investment trusts), the Public Registries of Property (in connection with filings, registrations, title searches and recordings of real estate transactions), the Ministry of Social Development (in connection with environmental matters) and with federal, state and municipal agencies and entities entrusted with zoning matters and local taxes.

Arbitration Law Firm of the Year



Von Wobeser y Sierra S.C.

Marco Tulio Venegas

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**VON WOBESER
Y SIERRA**



Law firm ranking agencies confirm that Wobeser y Sierra, S.C. (VWys) is the leading firm for dispute resolution services in Mexico and one of the most prominent in the field in the Latin American region. VWys is the only firm in Mexico ranked by Global Arbitration Review among the best 100 law firms worldwide and Chambers & Partners has ranked its dispute resolution team in the top tier.

The dispute resolution practice of VWys is domestic and international, and its clients include many Fortune 500 companies. Over the past 25 years, the firm has successfully represented several companies and foreign governments in a wide variety of disputes of different sizes and complexities, ranging from a fully successful defense of a 2.5 billion dollar commercial arbitration claim between two shareholders of a beer company, to a 130 million dollar judicial claim involving the malfunctioning of a satellite in outer space, just to mention some representative examples.

As to the arbitration practice, members of the firm have acted as counsel to parties, arbitrators, experts on Mexican law and secretaries to tribunals, and are frequent speakers on arbitration conferences all over the world. The added experience of the practice group members sums well above 150 complex proceedings involving commercial, construction and investment. All the practice group members are very familiar with the implementation of the arbitration rules of many international institutions, such as the ICC, AAA, ICDR, ICSID and LCIA, and many domestic institutions, such as CANACO and CAM.

The dispute resolution practice group of the firm is co-headed by Claus von Wobeser and Marco Tulio Venegas, who lead a team of 15 attorneys, all graduates with honors from the top law schools in Mexico, U.S. and Europe, and many of them trained in New York, Washington D.C., The level of sophistication of this practice group is unparalleled in Mexico and highly competitive worldwide.

Key Achievements

- We obtained a favourable award in arbitration between an two entertainment parks companies, in which our client was allowed to keep US\$4 million as price of a purchase option.
- We obtained an award in a construction dispute in which we represented the largest Mexican construction company against the Federal Commission of Electricity, obtaining an amount of more than US\$22 million.
- We were able to nullify before Mexican Courts, two arbitral awards of more than US1.3 million each, based on violations of due process.
- We prevailed in enforcing three arbitral awards, before Mexican Courts.

Copyright Law Firm of the Year

Energy Law Firm of the Year



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ANCONA & ASOCIADOS
Corporate Law and Tax Group
CORPORATIVO • IMPUESTOS • PROPIEDAD INTELECTUAL • CONTENCIOSO




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Ancona & Asociados, established since 1992, is an Intellectual Property Law Group of Attorneys and other IP professionals dedicated to its clients' intellectual property rights and assets in Mexico and worldwide, through a specialist network of correspondents.

Ancona & Asociados is distinguished by its unsurpassed expertise in the field of copyrights, entertainment, media, trademark & innovations management and litigation skills. The firm's professional staff has frequently been cited and ranked among the very best.

Arturo Ancona GL, Esq, founding partner, believes that the firm's lawyers are like the artists that create the intellectual property works; they see both art and commitment in their work.

"Our team of lawyers has been recognized by the Mexican Federal Government as copyright arbitrators, which means, their perfect knowledge of the Mexican and International copyright legislation," he added. Ancona & Asociados is one of the few firms in Mexico to have two authorized Copyright Arbitrators and the only one with a Copyright Arbitration Procedure experience.

"As intellectual property experts," Mr Ancona explained, "we add copyright strategies to safeguard our clients IP assets in Mexico, complementing with other IP rights like trademarks, patents, etc. Our team of Lawyers has national and international exposure in IP public service as WIPO." Indeed, the firm does not limit its vision to the obvious.

"We want to ensure that our clients IP rights and assets are protected by the combination of commitment, different strategies and high level IP knowledge. That means that we consider our Clients IP rights and Legal issues as if they were personal, also we take all the possible ways to assure that Intellectual Property rights of our clients will be preserved and protected," Mr Ancona added.

The firm has attained the highest standards of knowledge in the use and protection of copyrights as a tool for economic growth for its clients. "One of the team's greatest strengths is our knowledge of the international copyright system and practice in order to implement in Mexico our client's strategies that have been tailored abroad," Mr Ancona concluded.

Our method is to provide cost-efficient, result-oriented personalized service to our clients, facilitating them their business in Mexico. To support our services, we currently count with an extensive network of correspondents throughout Mexico, U.S.A., Canada, Latin America, Europe and Asia.

Since the beginning of our firm, we have specialized in a broad range of intellectual property & unfair competition issues, forming a qualified and professional team of specialists in the corresponding fields.

Because we focus on your business, we don't limit our vision to the obvious. We want to help you ensure the success of your business. That means that we consider all the possible ways that intellectual property can help.

As a result of the new legal developments in the energy and natural resources sector, our law firm continues to expand the services it offers in this area. Business opportunities are emerging primarily from renewable energy projects, as well as from the mining and fossil fuels sector in Mexico, taking advantage of the more open legal framework.

The firm provides counsel on the planning, negotiation and operation of projects concerning the energy and natural resources sector, as well as on renewable energy projects. We have vast experience advising national and international companies on the development and financing of these projects in Mexico. Our understanding of the key industry drivers and risks affecting our clients' businesses and our familiarity with the corporate, financing and investment structures commonly used in the mining and natural resources sectors enable us to add value for our clients and execute transactions efficiently.

We also provide counseling with respect to environmental impact authorizations and audits, in order for clients engaging in this complex sector to comply with the local legal framework and national regulations related to environmental compliance, such as waste management, air emissions, water supply, waste water treatment and discharges, environmental site assessments, among others.

Taking advantage of the experience and specialization of our lawyers in litigation and administrative proceedings, we are also qualified to challenge all types of infringement claims and sanctions imposed in this area.

We work with a broad range of clients in the sector, including developers and exploration companies, mine operators, smelter and refinery operators, ore processors, steel and metal manufacturers, as well as mining and renewable energy technology suppliers and producers.

Recent Experience

- Advice to a Colorado based mining group on negotiating and securing a revolving credit facility for up to US\$25 million;
- Advice to a Toronto based mining conglomerate on structuring, negotiating and operating a worldwide asset-based credit facility up to US\$150 million;
- Advice to a primary gold mine in Mexico on negotiating with the Mexican authorities the discharge of several liens attached to several mining concession titles;
- Counsel for the acquisition of a wind farm located in a northern state in Mexico;
- Counsel for the development and operation of an important photovoltaic energy project by a Spanish company, which intends to include energy end users in several self supply company schemes;
- Advice to a major North American retail supplier of agricultural products and services in North and South America and a leading global producer and marketer of fertilizers and industrial products regarding the environmental, political and risk assessment for the acquisition of an important Mexican agro industrial group with mining activities;
- Counsel for the development and operation of a 3 MW Biogas plant in the State of Jalisco for a group of companies in the tequila industry operating in the same industrial park.

TMT Law Firm of the Year



Jáuregui y Navarrete, S.C.
Mauricio Martínez González

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Jáuregui y Navarrete, S.C. has extensive experience in the telecommunications, technology & media practice areas from years of rendering services to clients in such fields as mobile and fixed local telephone services, radio broadcast, over-the-air, cable and DTH television broadcast, satellite services, dark and lit fiber optic, value added services, tower and antenna rights, arbitration, number portability and others.

The Firm participated in all public spectrum auctions for radio electric frequencies, public telecommunications networks and other concessions and has advised sundry non-regulated service providers within telecommunications industry. The Firm has not only worked closely with regulatory authorities but advised same to implement a multitude of projects.

Jáuregui y Navarrete, S.C. has acted as external legal counsel in the successful implementation of the telephone portability system in Mexico, the first in Latin America and recently in the negotiations carried out between the two largest and most powerful telecommunications groups in Mexico for the acquisition of a significant participation in the second largest Mexican mobile carrier.

The Firm also participates in the negotiation and implementation of technology platform, clearinghouse and roaming agreements with world class players, including IBM and Syniverse. During 2010, the Firm assisted its clients in the acquisition of the First Division Soccer League "Jaguars".

The Firm's telecommunications financing practice is among the most sophisticated in Mexico; actively participating in the financing of public networks and telecommunications project finance at large, representing a wide variety of financial institutions, concessionaires and service providers, including the implementation of Mexico's first fiber security interest.

Mr. Mauricio Martínez, Attorney at Law (Escuela Libre de Derecho, 1994,) LL.M. in International Economic Law, specialising in Telecommunications, 2001, (The University of Warwick, UK), leads the telecommunications, technology and media practice within the Firm, with more than .Mr. Martínez has more than 14 years of experience in telecommunications law and extensive practice and specialization in securities, corporate finance, project finance, M&A, foreign investment, antitrust, reorganizations, workouts and bankruptcy.

He acts as leading external legal counsel for Telcordia Technologies Mexico, current data base administrator for number portability in Mexico and has participated in spectrum frequency auctions in Mexico since 1998. Mr. Martínez has represented international telecommunications clients, including, TV Azteca, the largest Spanish-content producer in the world, Inmarsat, Telcordia, Iusacell, Google, Unefón, Mobil@ccess, DarkNet Communications Corp., MoviTV and others. He is fluent in English and Spanish.



Belize

Law Firm Of The Year

Barrow and Williams

Business Law Firm Of The Year

Young's Law Firm

Cross Border Law Firm Of The Year

Courtenay Coye LLP

Dispute Resolution Law Firm Of The Year Arguelles & Company LLC

Litigation Law Firm Of The Year

Barrow & Co



Nicaragua

Law Firm Of The Year

Arias & Muñoz

Mergers & Acquisitions Law Firm Of The Year

García & Bodán Abogados y Notarios

Banking & Finance Law Firm Of The Year

Consortium - Taboada & Asociados

Employment & Labour Law Firm Of The Year

Alvarado y Asociados

Intellectual Property Law Firm Of The Year

Guy José Bendaña-Guerrero & Asociados



Panama

Mergers & Acquisitions Law Firm Of The Year *Alfaro, Ferrer & Ramírez*

Banking & Finance Law Firm Of The Year *Alemán, Cordero, Galindo & Lee*

Project Finance Law Firm Of The Year *Icaza, González-Ruiz & Alemán*

Intellectual Property Law Firm Of The Year *Benedetti & Benedetti*

Maritime Law Firm Of The Year *Arias B. & Associates Attorneys at Law*

Electricity Regulation Law Firm Of The Year *Anzola Robles & Associates*



Electricity Regulation Law Firm of the Year



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AR&A
ANZOLA ROBLES & ASSOCIATES
ABOGADOS | ATTORNEYS



Anzola Robles & Associates (ARA) maintains an active legal practice in the energy and power generation business. ARA has assisted numerous foreign investors in ventures to research and explore local market entry, and to establish a successful and licensed operation in Panama.

ARA has also partaken as counsel for buyers and sellers in some of the most representative corporate acquisitions in the local power generation sector.

Our team of lawyers and consultants has acquired ample knowledge and experience in endeavors connected with the organization and operation of an energy and power generation business. ARA has significant experience and is well prepared to:

- Structure corporate entities and devise appropriate tax strategies for energy-sector enterprises.
- Structure and negotiate real estate purchases involving titled property or ownership rights, and draft the corresponding agreements.
- File and obtain plant construction approvals from municipal and government authorities.
- Negotiate and draft EPC, interconnection, and related agreements.
- Structure and draft credit, loan and guarantee agreements with project lenders and creditors.
- File and obtain operation licenses, concessions, and permits.
- Advise with respect to regulatory, environmental and antitrust compliance.
- Assist in obtaining water concessions and permits.
- Advise and assist with PPA bid participation and document preparation.
- File and obtain permits to transport or dispose of hazardous materials or waste connected with power generation.

Our practice with specific area regulators is extensive. We are well suited and have the resources to assist every phase of your energy and power generation business.





South America

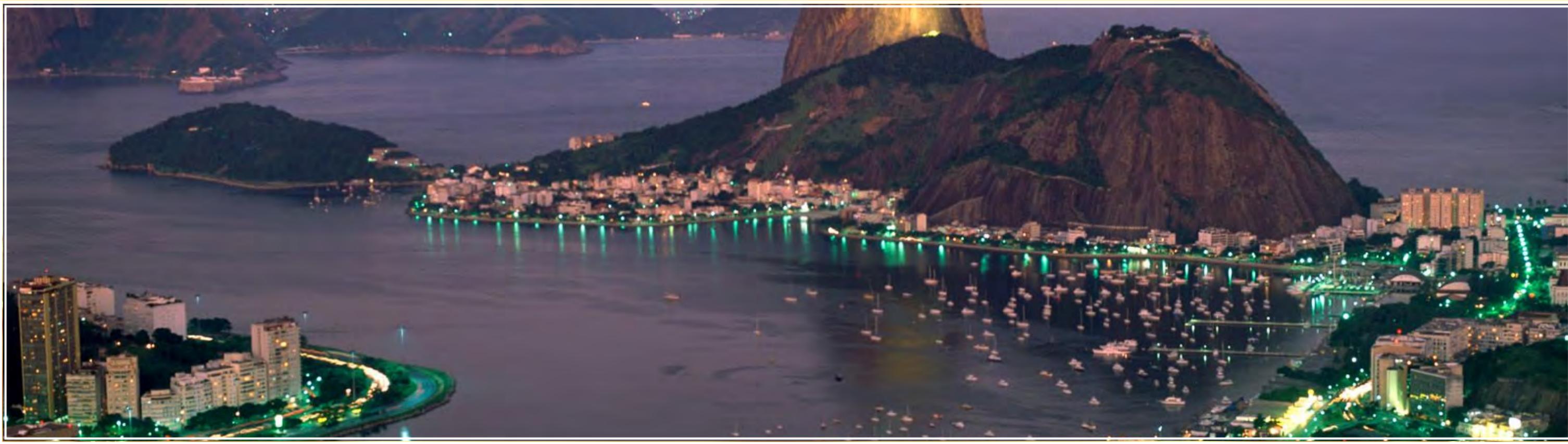
South America

South America consists of twelve independent countries with a combined land mass that is only slightly larger than Russia. The continent relies heavily on the exporting of goods and natural resources, while on an exchange rate basis Brazil leads the way in total amount of exports at \$201.9 billion followed by Argentina at 68.01 billion and Chile with 64.28 bn.

The economic gap between the rich and poor in most South American nations is considered to be larger than in most other continents. In Venezuela, Paraguay, Bolivia and many other South American countries, the richest 20% may own over 60% of the nation's wealth, while the poorest 20% may own less than 5%. This wide gap can be seen in many large South American cities where makeshift shacks, slums and 'favelas' lie adjacent to skyscrapers and upper-class luxury apartments.

During the last two decades, South American countries have experienced significant economic growth, which can be seen in many of its countries, with the construction of new skyscrapers like the Gran Costanera tower in Chile and transportation systems like the Bogota Metro. Last year Brazil was expected to be the most attractive emerging market country for private equity investors, according to a survey by the Emerging Markets Private Equity Association and Collier Capital. Other countries such as South Korea, Vietnam, Russia and India have also identified the region as a viable investment and development proposition.

Although the economy of Central and South America is expected to slow down in the coming months compared to last year, it will still be one of the world's shining stars. The region's economy should expand by 3.6% this year, according to estimates from both the International Monetary Fund (IMF) and The World Bank.



SOUTH AMERICA

Brazil *92 - 97*

Colombia *98 - 101*

Peru *102 - 105*

Paraguay *106 - 109*

Chile *110 - 111*

Argentina *112 - 113*

Uruguay *114 - 117*

Ecuador *118 - 119*

Brazil

Investment Bank Of The Year *BTG Pactual*

Private Equity Firm Of The Year *Gávea Investimentos*

Accountancy Firm Of The Year *Ernst & Young*

Due Diligence Advisor Of The Year *KPMG*

Law Firm Of The Year *Barbosa, Müssnich & Aragão*

Boutique Law Firm Of The Year *Siano & Martins*

Mergers & Acquisitions Law Firm Of The Year *Mattos Filho, Veiga Filho,
Marrey Jr. e Quiroga Advogados*

Banking & Finance Law Firm Of The Year *Machado, Meyer, Sendacz e Opice*

Investments Law Firm Of The Year *Gasparini, De Cresci e Nogueira de Lima*

Tax Law Firm Of The Year *Ulhôa Canto, Rezende e Guerra Advogados*

Dispute Resolution Law Firm Of The Year *Andrade & Fichtner Advogados*

Intellectual Property Law Firm Of The Year *Dannemann, Siemsen, Bigler &
Ipanema Moreira*

Energy Law Firm Of The Year *Pinheiro Neto Advogados*

Insurance & Reinsurance Law Firm Of The Year *Ernesto Tzirulnik Advocacia*

Maritime Law Firm Of The Year *Promare Advocacia*



Boutique Law Firm of the Year



Siano & Martins Advogados Associados

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Siano & Martins
Advogados Associados



Adopting the “boutique office” concept, with personalized service and direct contact between the main partners of the company and its customers, Siano & Martins Advogados Associados offers specialized, updated and dynamic legal services in Maritime Law, which is its main sphere of activity, providing advices and legal counsel for litigation when it is needed.

By dint of judicious selection of clients and causes to be defended, the office operates with the full involvement of its staff in the various matters relating to Maritime Law, having specialized specifically in major maritime accidents involving collision, between vessels and between vessels and jetties, grounding, overloading fire, explosion, and in oil pollution by ships, terminals and ports, as well as in off-shore activities.

With its headquarters in Rio de Janeiro, a branch office in Paranaguá and a representative in Vitória, the office is set up to act in all port cities in Brazil (including, but not limited to, Rio Grande, Porto Alegre, Itajaí, São Francisco do Sul, São Sebastião, Santos, Itaguaí, Angra dos Reis, Fortaleza, Suape, São Luiz and Manaus), drawing on the nautical and commercial expertise of its founder, Luiz Roberto Leven Siano, a former Merchant Marine Officer and lawyer who holds a master’s degree in International Law and Economic Integration, and his partner Fabiana Simões Martins, who is also a lawyer and holds a master’s degree in International Law and Economic Integration, both from the State University of Rio de Janeiro (UERJ).

In order to provide specialized consultancy and training services in Maritime Law, Leven Siano established Dolphin Maritime Consulting in 1994, and together with Fabiana, subsequently founded the office of Siano & Martins Advogados Associados in 2002, with a view to provide also legal counsel for litigation.

The firm has broad experience in dealing with major maritime accidents, having handled one of the most complex cases involving an oil spill in Brazil in 2004, involving over 11,000 complaints and 6,000 lawsuits, in addition to coordinating a team of 838 professionals and scientists.

For cases such as this, the office has an emergency response service consisting of permanent staff, as well as pre-selected local lawyers and correspondents in order to ensure the best cost-benefit ratio in responding immediately to emergencies. This includes legal services in litigation, negotiation and intermediary assistance with local authorities and claimants, in a secure manner to minimize losses and ensure that the customer receives future compensation, if applicable, rebutting all manner of abusive and illegal demands at all times.

Investment Law Firm of the Year



Gasparini, De Cresci e Nogueira de Lima Advogados

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GCN / ADVOGADOS



Gasparini, De Cresci e Nogueira de Lima Advogados (GCN Law) is a Brazilian law firm committed to rendering excellent legal services in a close client-attorney relationship, and helping companies with investing and operating successful businesses in Brazil. Clients of the firm can rely on a team of expert attorneys graduated from the most prestigious institutions in Brazil and abroad, who offer legal services in Portuguese, English, Italian, French and Spanish.

The firm’s multidisciplinary team, comprising 6 partners and 24 other lawyers, provides comprehensive legal services in areas such as dispute resolution, agrarian law, civil law, corporate law, environmental law, labour law, real estate, regulatory affairs, and tax law.

The firm is proud to assist national and foreign companies from a number of industries and business segments, in particular in highly regulated sectors with very peculiar characteristics, including: (i) timberland investment and agribusiness; (ii) life science; (iii) education; (iv) logistic and infra-structure; and (v) military and defense.

With headquarters in São Paulo and branch offices in Salvador/BA and São Carlos/SP, GCN LAW operates throughout the entire country. In addition, since 2009 the firm has a strategic alliance with a US-based law firm recognized for excellence by Legal 500 and as a leading law firm in several areas by Chambers USA.

Aldo De Cresci Neto is the founding partner of GCN LAW and the leading lawyer of the Timberland team. Mr. De Cresci Neto is a member of the Brazilian Bar Association since 1996 and São Paulo’s Lawyer Association (AASP). He is also a professional member of: (i) the Association for International Affairs of the Brazilian Bar; (ii) the Association for Environmental and Sustainable Affairs of the Brazilian Bar; (iii) the Council of the Interamerican Development Bank for Forestry matters in Brazil (creation of a ranking of the Brazilian States for forestry investments).

Since 2008 Mr. De Cresci Neto has been invited to participate as a speaker in several conferences all over the world, some of which are:

-*Timberland Investing Latin America Summit 2009 – São Paulo, Brazil, March 30-April 1, 2009* (www.iqpc.com/br/timberland)

-*6th Timberland Investment World Summit – New York, USA, October 26-28, 2009* (www.timberlandworldsummit.com)

-*2nd Latin American Mid-East Investors Forum (LA-MEIF) – Abu Dhabi, UAE, April 26-27, 2010* (www.latinfinance.com/lameif)

-*Who will own the Forest – World Forestry Center, Portland, Oregon, September 20-22, 2010* (<http://wwotf.worldforestry.org/wwotf6/agenda.html>)

-*Timberland Investing Latin America Summit 2011 – São Paulo, Brazil, March 29-April 1, 2011* (www.iqpc.com/Event.aspx?id=315986)

-*Biomass Investing Brazil Summit 2011 – São Paulo, Brazil, August 23-25, 2011* (<http://www.biomassinvestingbrazil.com/Event.aspx?id=537870>)

-*2nd Latin America Forest Industry Conference, São Paulo, Brazil, March 26-28, 2012* (<http://www.latinforestconference.com/english/index.php>)

Shipping Law Firm of the Year



Promare Law
Larry Carvalho

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www.promare.adv.br



Every day, men of different nationalities and domiciles cross frontiers, enter into business, sign contracts far away from home, under the aegis of foreign laws that are applied by determinations of the local sovereignty. Therefore, Lawyers of the XXI Century, in a globalized economy, must be prepared to confront legal problems and issues, crossing the domestic boundaries.

Aiming at meeting the needs of businessman dealing with the international trade, in 1999 Promare was founded by a qualified team of lawyers with long expertise in the international trade issues and in the various branches of law arising therefrom, working under the concept of “boutique office”, with personalized service and proximity of the main partners with customers. Furthermore, the office has distinguished history as a premier litigation firm of accomplished results. Accordingly, the Firm has established a network of correspondent law firms in most countries and throughout the world in order to provide our clients with multi-jurisdictional legal services as the nature of their business demands. Using this network we are also able, on a need basis, to tap into the legal knowledge and resources available all over the globe. Headquartered in Fortaleza, the office is able to act in all port cities in Brazil through its extensive network of legal correspondents.

Larry John Rabb Carvalho is one of the senior partner of The Firm dealing directly with Transport Law and Shipping law advise, being Member of the European Maritime Law Organization – EMLO (attended the annual meeting at London on 2011), Member of the Brazilian Studies Customs – ABEAD, Member of the Brazilian Association of Maritime Law – ABDM, Member of the Customs and International Trade Bar Association – CITBA, Member of the Brazilian Association of Customs, Maritime and Aviation Law, Member of the International Bar Association.

Member of the European Maritime Law Organisation - EMLO
Member of the Brazilian Association of Maritime Law - ABDM
Member of LATIN AMERICAN INSTITUTE OF MARITIME LAW - IIDM-BR
Member of the Brazilian Association of Custom Law Studies - ABEAD
Member of International Bar Association.
Member of the Brazilian Association of Customs, Maritime and Port Law
Member of the Customs and International Trade Bar Association - CITBA
Member of the Brazilian Association of Consultancy in Foreign Trade - ABRACOMEX
Member of the Brazilian Association of Customs Law
Indicated as Brazilian representative in the annual “International Transport Law 2011 Who’s Who” among experts in maritime law.

Key Archivements of 2011/2012:

- Award by Corp-Internation to represent Brazil on the annual “International Transport Law Who’s Who 2011” as the Brazilian leading expert in shipping law advice
- Award by the Expert Guide - Automotive, Aviation & Maritime Sector 2011 as brazilian leading expert on maritime law.
- Award by the Global Law Expert as Brazilian leading expert on Transport Law – year 2011
- Award by the Livewire Corp as Brazilian leading expert on Maritime Law – year 2012.
- The Law Firm signed agreement with the cell of foreign investments created by the International Business Center of the Ceará Industries Federation. Therefore, the law firm is now the recommended office by the industries federation for foreign companies willing to invest on our state.



Colombia

Corporate Tax Advisory Firm Of The Year *Ernst & Young*

Law Firm Of The Year *Brigard & Urrutia*

Mergers & Acquisitions Law Firm Of The Year *Gómez-Pinzón Zuleta*

Banking & Finance Law Firm Of The Year *Posse, Herrera & Ruiz Abogados*

Tax Law Firm Of The Year *Godoy & Hoyos Abogados*

Dispute Resolution Law Firm Of The Year *Estudios Palacios Lleras SAS*

Intellectual Property Law Firm Of The Year *Baker & McKenzie Colombia S.A.*

Energy Law Firm Of The Year *Prietocarrizosa*



Corporate Tax Advisory Firm of the Year



Ernst & Young Ltda.

Gustavo Pardo

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ERNST & YOUNG
Quality In Everything We Do



Who We Are in Ernst & Young:

- People who demonstrate integrity, respect and teamwork.
- People with energy, enthusiasm, and the courage to lead.
- People who build relationships based on doing the right thing.

Our values define who we are; they form the core beliefs of our global organization. Our values guide our actions and our behavior. They influence the way we work with others, we provide services to our customers and we are committed to our communities.

Every day each of us makes choices and decisions that will impact the way we perceive each other, in which our clients, friends and communities perceive us. Our values give us confidence that we are using to ensure the same principles when making these decisions across the organization globally.

Annually, we celebrate the way we live our values through the Chairman's Values Award prize. Through this, we give our people the opportunity to recognize their peers applying these values daily. This is an important way in which we build our shared culture, based on our strong commitment to values.

EY was awarded as Tax Advisory Firm of the Year Colombia (Lawyers World Global Awards 2011), Corporate Tax Firm of the Year (Corporate INTL 2011), Immigration Advisory Firm of the Year (Corporate INTL 2011), Leading, our Transfer Leader has been appointed by International Tax Review (Euromoney) as World Transfer Pricing Leader for 2009, 2010 and 2011. There are other recognitions received in previous years.

Our People:

We are passionate about helping our people reach their potential. When they achieve their best, we can help our customers achieve the same. We have developed a culture based on mutual respect and teamwork that promotes personal responsibility and initiative at all levels. Our 152.000 employees in 140 countries share our values and our commitment to quality (108 professionals in the Colombian tax Practice). We make a difference by helping our people, our clients and our wider communities achieve their potential.

Our professional, talented and motivated team makes Ernst & Young a great place to work. They help us to fulfill our promises to customers. We are committed to attract, retain and help them become the best they can, today and forever.

We firmly that working honestly and devote, daily, to our people and our clients, we contribute to the business arena to create opportunities for much more people, building strong and transparent relationships with the Authorities and the Regulators.

Gustavo Pardo joined Ernst & Young in September 2002. Currently he work as Managing Partner of the Tax Department of Ernst & Young in Colombia and is part of the Firm's Advisory Council for South America Sub Area and the Global Tax Advisory Panel of Ernst Young. He has over 20 years of experience in local and international tax, tax planning and litigation.

Gustavo has been involved in tax consulting and tax planning for companies of various sectors, including, Oil & Gas, Mining, Utilities, Consumers Products and Banking.



Peru

Business Law Firm Of The Year

Orihuela Abogados

Mergers & Acquisitions Law Firm Of The Year *Miranda & Amado Abogados*

Banking & Finance Law Firm Of The Year

Estudio Eche copar

Intellectual Property Law Firm Of The Year

Barreda Moller

Energy Law Firm Of The Year

Rodrigo, Elías & Medrano Abogados

Mining Law Firm Of The Year

Orihuela Abogados



Business Law Firm of the Year Mining Law Firm of the Year



Orihuela Abogados
Sandra Orihuela

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Orihuela
Abogados | Attorneys at Law



Orihuela Abogados is a boutique international firm, catering mostly to international clients doing business in Peru and Latin America. The firm's main objective is to provide legal solutions for international business.

Orihuela Abogados is currently comprised of five lawyers: four Peruvian associates and the sole owner of the firm, Sandra Orihuela who is licensed in Peru and the U.S. (Colorado). The firm's multijurisdictional team includes lawyers that have studied in the U.S., Peru and Brazil, and they have experience working for international and local law firms, as well as in-house for multinational companies. The firm is multilingual. All of the lawyers speak at least two languages, and collectively the firm speaks English, Spanish, German, French and Portuguese.

Our superior understanding of the legal implications of cross-border projects enables us to add value to business for our clients. The firm has clients in Australia, Canada, England, Hong Kong, Japan, Malaysia, Peru, the U.S. and other jurisdictions.

During the last few months, the principal transactions in which the firm has been involved include legal assistance to an Australian mining company listed in the ASX and its Peruvian subsidiary in connection with a A\$52 Million transaction involving mining rights in a gold, copper and iron project located in Peru which included a 30 million share placement in the ASX to a major Chinese mining company; Foreign Corrupt Practices Act (FCPA) training to the Latin American employees of a large Canadian mining company listed in the TSX and NYSE; tax advise and legal assistance in the valuation and sale of a large number of mining concessions located in Peru for a Canadian mining company with projects in Mexico and Peru; labor, tax and corporate advise to a Canadian engineering company involved in the Conga Project, one of the largest and most controversial mining projects in Peru; the sale of a leading medical device manufacturer in Peru to a Chilean pharmaceutical group, among other transactions.

The principal areas of practice include: **Corporate**, we handle business transactions and general corporate matters; **Mergers & Acquisitions**, providing strategic planning, securing benefits for foreign investors, advising and assisting with all aspects of international transactions; **Mining**, our services include the acquisition and disposition of mining concessions, due diligence on mining projects, regulatory compliance including licensing and permitting; **Environmental**, the firm has assisted clients with a broad range of environmental matters, including compliance with environmental regulations and analysis of the legal environmental risks; **Tax**, we give advice on tax effects of different transactions and businesses carried out in Peru by local or foreign companies; **Labor**, we advise in labor regulation, social security and immigration matters, **Intellectual Property** we advise in general matters concerning registration, cancellation and defense of trademarks; the firm is also specialized in providing **FCPA training** to employees and agents in Latin America.



Paraguay

Commercial Law Firm Of The Year *Fiorio, Cardozo & Alvarado*

Mergers & Acquisitions Law Firm Of The Year *Estudio Jurídico Gross Brown*

Banking & Finance Law Firm Of The Year *Fiorio, Cardozo & Alvarado*

Capital Markets Law Firm Of The Year *Moreno Ruffinelli & Asociados*

Foreign Investment Law Firm Of The Year *Mersan Abogados*



Foreign Investment Law Firm of the Year



MERSAN ABOGADOS
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MERSAN ABOGADOS has earned a solid national and international reputation, providing legal advice and consultancy services since the year 1943. The Firm represents well known national, international and multinational clients in diverse commercial and industrial activities; associations; chambers of commerce and several foreign embassies. MERSAN Abogados offers its clients quality service tailored to their particular concerns and requirements.

The Firm has been engaged by the International Finance Corporation in structuring its first participation as an equity holder in Banco Continental SAECA in Paraguay. Presently, the Firm is intensely involved in providing local legal support to clients involved international bond private placement transactions.

MERSAN Abogados main practice areas are: commercial and civil law, tax, international law, intellectual property and conflict resolution. The Firm is part of the "CONSULEGIS" group, an international association of independent law firms, and the "BOMCHIL GROUP", a Latin American association of law firms. MERSAN Abogados is a firm of highly qualified and experienced attorneys that advises efficiently and creatively.

MERSAN Abogados is part of various associations, as directors and active members, such as to: the International Bar Association (IBA); Paraguayan Bar Association; International Trademark Association (INTA); Association International Pour la Protection de la Propriete Industrielle (AIPPI); Inter-American Industrial Property Association (ASIPI); Paraguayan Intellectual Property Association (APAPI); International Fiscal Association (IFA); Latin-American Institute of Tributary Law (ILADT); Inter-American Bar Association (IAB) and; Paraguayan Association of the Law on Informatics and Technology. Also, MERSAN Abogados contributes to various national and international publications such as: the ICC International Court of Arbitration Bulletin, Latin Finance, International Bureau of Fiscal Documentation, Compu-Mark, The Inter-American Trade Report; publications on The Paraguayan Centre for Arbitration and Mediation and the Paraguayan Law Review "La Ley".

OSCARA. MERSAN GALLI, Senior Partner of the Firm, as a Pro Bono assignment, is the Chairman of Board of Foundation Solidaridad (www.fundacionsolidaridad.org.py) a very known and respectful nonprofit organization created by the Mersan Family to provide assistance, education, rehabilitation, prosthesis devices, labor insertion, and medical support to handicapped people.



Chile

Law Firm Of The Year

Barros & Errázuriz Abogados

Mergers & Acquisitions Law Firm Of The Year

Carey y Cía

Tax Law Firm Of The Year

Baraona Abogados

Dispute Resolution Law Firm Of The Year

Claro y Cía

Intellectual Property Law Firm Of The Year

Sargent & Krahn

Energy Law Firm Of The Year

Cariola Díez Pérez-Cotapos & Cía



Argentina

Mergers & Acquisitions Law Firm Of The Year *Allende & Brea*

Banking & Finance Law Firm Of The Year *Marval, O'Farrell & Mairal*

Bankruptcy & Restructuring Law Firm Of The Year *Bruchou,
Fernández Madero & Lombardi*

Corporate Tax Law Firm Of The Year *Asorey & Navarrine*

Dispute Resolution Law Firm Of The Year *Bruchou, Fernández
Madero & Lombardi*



Uruguay

Law Firm Of The Year

Posadas, Posadas & Vecino

Boutique Law Firm Of The Year

Litwak & Partners

Mergers & Acquisitions Law Firm Of The Year

Estudio Bergstein

Banking & Finance Law Firm Of The Year

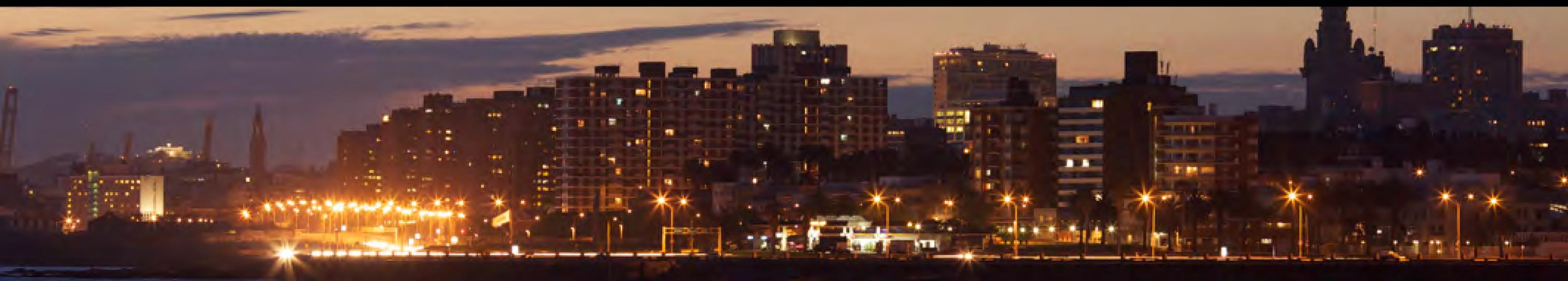
Guyer & Regules

Wealth Management Law Firm Of The Year

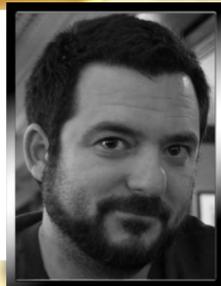
Litwak & Partners

Intellectual Property Law Firm Of The Year

Ferrere Abogados



Boutique Law Firm of the Year Wealth Management & Trusts Law Firm of The Year



Litwak & Partners
Martin Litwak

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LITWAK & PARTNERS
International Lawyers



Litwak & Partners is a boutique law firm specializing in offshore investment funds, capital markets transactions, corporate finance and wealth management, all areas of practice where we have an extraordinary track record.

Being a niche law firm, we have a rather small team comprising of highly qualified and seasoned lawyers with substantial experience in the areas of practice in which they specialise in.

We are committed to excellence and client satisfaction and not to achieve a certain size. We are not and will never be a full service law firm. We only practice in those areas where we understand that we are the best and we can really add value to our clients.

Litwak & Partners was founded by Martin Litwak and it offers an alternative to the traditional multi-jurisdictional anglo-saxon offshore law firms, especially when it comes to provide legal advice to Latin American high net worth families or individuals, private bankers, wealth planners, family offices, etc.

It has its main office in Montevideo, very close to its clients and main markets. This allows us to be there for our clients and also to be on top of regional trends and legislative changes.

Since its inception, a little more than a year ago, the firm has been very active in the establishment of trust structures and other types of estate planning vehicles for Latin American families.

Because we have a greater understanding of the LatAm markets, culture and legal system than is usually found in an Anglo-Saxon law firm, when a complex cross-border transaction has a Latin-American component we are placed in a better position than these law firms to provide the advice that is required.

The firm's strength includes the knowledge it has of trust regulation worldwide, of the private wealth industry in general and of the Latin American markets, key players and culture.

Martin A. Litwak, the founder of the firm, currently serves at its managing partner. Martin has an extraordinary track record in the wealth management industry.

His awards and commendations include, among others, the following achievements: ranked as one of the best lawyers in private fund formation by Who's Who Legal (in 2008, 2010 and 2011); included in the "Expert Guides" published by Euromoney, in the sub-category "investment fund lawyers" (2010); listed as one of the best lawyers by Chambers & Partners (subcategory capital markets) in Latin America (2009); and recipient of the second prize at the Best Paper Award contest organised by the Inter-American Bar Association (for his paper "Current Trends in the Latin American Hedge Fund Industry - Lessons from the Financial Meltdown"). Earlier this year he was named the Best Lawyer in Uruguay at the World Finance Awards.



Ecuador

Law Firm Of The Year

Corral & Rosales

Mergers & Acquisitions Law Firm Of The Year *Pérez Bustamante & Ponce*

Dispute Resolution Law Firm Of The Year

Coronel & Pérez

Intellectual Property Law Firm Of The Year

Bustamante & Bustamante

Oil & Gas Law Firm Of The Year

Romero Arteta Ponce





Europe

Although Europe is the world's second smallest continent by surface area – it still packs a big punch. Its 50 internationally recognised sovereign states are home to a combined 500 million people. The continent generates around 30% of the value of global GDP, making it the largest single economy in the world.

Often referred to as the 'old continent', Europe played a predominant role in global affairs from the 15th century onwards, and between the 16th and 20th centuries, European nations shaped the world through its control at various times of the Americas, most of Africa, Oceania and large portions of Asia.

Their global dominance has been in a state of decline largely as a result of the two World Wars, with the United States and developing countries in Asia now flourishing. The plight has continued and 2011 has proved to be a significantly challenging year for Europe in the form of sovereign debt risks in countries across the European Union, and the attempts made by the governments to tackle them.

In the last three years Greece, Ireland and Portugal have received EU and IMF backed bailouts which, in partnership with strict state-encouraged austerity measures, designed to help the member states get back on track, while Cyprus are also relying on a € 2.5 billion emergency loan from Russia in order to cover its budget deficit and re-finance maturing debt.

One of the central concerns prior to the bailout was that the crisis could spread to several other countries after reducing confidence in other European economies, with Spain, Italy, France, Belgium and UK all feeling anxious. On 13 January 2012, Standard & Poor's downgraded France and Austria from AAA rating, lowered Spain, Italy and five other euro members further, but maintained the top credit rating for Finland, Germany, Luxembourg and the Netherlands. Shortly after, S&P also downgraded the EFSF from AAA to AA+.

This road has been long and difficult as frightened investors demanded ever higher interest rates from several governments with higher debt levels, deficits and current account deficits and a lack of consumer confidence causing turmoil in markets and a drop in the euro currency value.

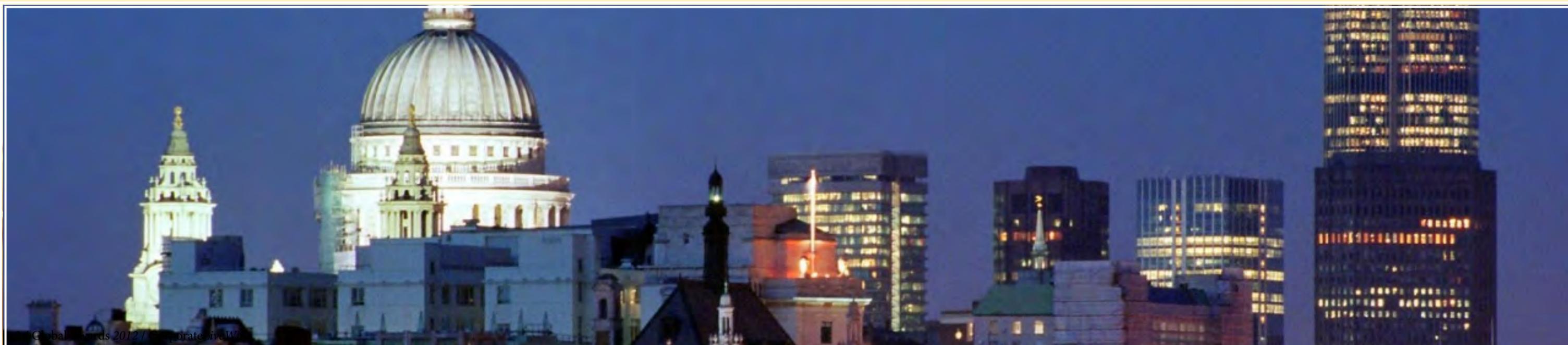
According to the UK Financial Policy Committee "market concerns remain over fiscal positions in a number of euro area countries and the potential for contagion to banking systems", while a fear of domino-fall of defaults remains a large concern because the UK has the highest gross foreign debt of any European country (€7.3 trillion; €117,580 per person) due in large part to its highly leveraged financial industry, which is closely connected with both the United States and the Euro zone.

The short-term outlook for the world economy seems to hinge on whether a resolution to Europe's debt crisis can be found. A resolution, in turn, will be difficult to come by if the Euro zone falls back into recession. If output is shrinking and unemployment rising, then austerity measures are likely to make economic conditions worse while raising very little new revenue.

After shrinking in the fourth quarter of 2011, the euro-zone economy showed early signs of life in 2012. The big stock exchanges in Europe started the year strong, with the Dax index of German stocks up 16%. Even the Athens stock exchange was up 21%.

In April, 2012, statistics showed a growth trend in the M1 "core" money supply. Having fallen from an over 9% growth rate in mid-2008 to negative 1% +/- for several months in 2011, M1 core has built to a 2-3% range in early 2012. "It is still early days but a further recovery in peripheral real M1 would suggest an end to recessions by late 2012," said Simon Ward from Henderson Global Investors who collects the data.

However, these positive events are not enough to bring widespread optimism about the continent's economy. Now-Casting's "real-time" economic forecasts, suggests that economic contraction continued in the first quarter of 2012, and given the fact the euro crisis is far from over and a risk still exists that Greece will not have the money to pay bondholders, the recovery process may be a lot longer and more difficult than anticipated and you would have to suggest that one needs to be prepared for a bumpy ride ahead.



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United Kingdom

Investment Bank Of The Year *Morgan Stanley*

Private Equity Advisor Of The Year *Matrix Private Equity Partners LLP*

Accountancy Firm Of The Year *PwC*

Tax Advisory Firm Of The Year *BDO*

Management Consultants Of The Year *Accenture*

Due Diligence Advisor Of The Year *Grant Thornton*

Law Firm Of The Year *Baker & McKenzie*

Mergers & Acquisitions Law Firm Of The Year *Clifford Chance LLP*

Banking & Finance Law Firm Of The Year *Allen & Overy LLP*

Restructuring & Insolvency Law Firm Of The Year *Linklaters*

Tax Law Firm Of The Year *Slaughter and May*

Competition Law Firm Of The Year *Freshfields Bruckhaus Deringer LLP*

Anti Money Laundering Chambers Of The Year *Fulcrum Chambers*

Employment & Labour Law Firm Of The Year *Simmons & Simmons LLP*

Dispute Resolution Law Firm Of The Year *Mackrell Turner Garrett*

Dispute Resolution Lawyer Of The Year *Nigel Rowley*



Anti-Money Laundering Chambers of the Year



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fulcrum
CHAMBERS



David Huw Williams QC Ivan Pearce

Fulcrum Chambers LLP is an award winning partnership of international counsel and advisers practising from Lincoln's Inn, London UK.

We provide private and corporate clients with efficient business enabling solutions to challenges faced by companies globally.

Fulcrum specialises in dealing with corruption issues, white collar crime, international arbitration, money laundering and asset recovery in London and abroad. We have worked in challenging environments across Africa, South America and the Far East assisting some of the largest corporate clients in resolving complex cross jurisdiction issues. We have been engaged to draft AB&C policies and guidance, conduct risk assessments and implement appropriate structures to ensure clients achieve "adequate procedures".

We have also provided tailored AB&C training to all levels of personnel including board members and dealt with particular issues confronting companies.

Fulcrum often works alongside other professional disciplines in the financial sector and provides preventative advice and solutions.

Areas of Expertise

- Bribery & Corruption
- Money Laundering
- Commercial Fraud
- Corporate Governance
- International Arbitration

Dispute Resolution Law Firm of the Year



Mackrell Turner Garrett

Nigel Rowley

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Mackrell Turner Garrett is an award winning full-service law firm with offices in London and Surrey. The practice provides a full service in litigation and dispute resolution, commercial, employment, property and private client matters, including family and wills, trust and probate. As a founder member of Mackrell International, a grouping of over 80 independent law firms with 110 offices and 4,200 lawyers around the world, much of its work has an international dimension.

The firm was founded in Lincoln's Fields in 1845 by John Mackrell. The legal prize which bears his name is still awarded every year to the student attaining the highest overall score in the Legal Practice Course. In 1987, the firm Mackrell & Co (now based in Covent Garden) merged with well-established Surrey firm Turner Garrett. The firm currently has 13 partners in three offices.

Mackrell Turner Garrett prides itself in delivering a legal service where client care is a top priority.

Core areas of work include litigation, company and commercial, business, residential and commercial property, intellectual property private client (including matrimonial work, and wills, trusts and probate), tax and estate planning, immigration, travel and tourism, and regulatory work including white-collar crime.

For the individual, the firm is able to assist with, for example, wills, probate, employment, tax and estate planning, conveyancing, advice on separation, divorce and cohabitation and all forms of litigation.

The firm delivers its wide ranging services to many sectors including property, finance and hedge funds, financial services, information management, IT security, property consultants, hotel and leisure manufacturing, green technology, motor, catering and food, publishing, design consultants and entertainment.

Mackrell Turner Garrett acts for a considerable number of high-net-worth clients in matters both offshore and onshore, corporate and property, tax and estate planning.

Through Mackrell International, the firm has a very international outlook, and is experienced in dealing with cross-border disputes and offshore matters. The firm is able to provide immediate international legal advice for their clients and access to any jurisdiction worldwide.

The practice is small enough to provide a personal service but large enough to maintain expertise in many fields.

The dispute resolution team is award-winning, being named the Corporate International Dispute Resolution Team of the Year last year, as well as a prestigious award for Dispute Resolution in the UK.

The firm also holds Recommended Firm status by Global Law Experts as well as being formally appointed "Legal Doctor" to the membership of the London Chamber of Commerce.

Dispute Resolution Lawyer of the Year



Mackrell Turner Garrett
Nigel Rowley

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Nigel Rowley is the Managing Partner and Head of Litigation and Dispute Resolution in the London office of Mackrell Turner Garrett.

Nigel studied at Caterham School and City of London University before training at Mackrell & Co who he joined in 1988. He was made partner at Mackrell Turner Garrett in 1991.

He is experienced in complex litigation matters, and various forms of dispute resolution.

A brief look at his experience of acting in the last years includes:-

- Acting for a US hedge fund against a UK bank in a claim for in excess of \$10m claiming misrepresentation
- Acting for a UK based software company in a claim for £15m against a UK infringer claiming commercial infringement
- Acting for a US film producer in a claim against a UK media company claiming commercial infringement of rights
- Acting for a US high net worth individual in a claim against a UK architect designer claiming substantial over invoicing
- Acting for a SA company in a £12m claim against a Canadian conglomerate – share dispute
- Acting for a UK motor trader in a £1m+ claim against a UK individual – breach of guarantee
- Acting for a UK company director in defending a claim against an Iranian state owned business – alleged misallocation of payments
- Acting for a Middle Eastern Royal in defending a £20m+ claim made by a UK bank – alleged bank guarantee default.
- Acting for a non UK based individual in defence of a major multimillion GBP SOCA freezing injunction claim.
- Acting for a non-UK based individual in defence of a major multimillion GBP SFO “boiler room” fraud prosecution.

Nigel has considerable experience in defending SFO, SOCA & FSA prosecutions, and HMRC Appeals.

He is an International committee member for EMEA on Mackrell International, the independent network of 80+ law firms around the world and Chairman of the Membership Committee for Mackrell International.

As a result of the firms membership of Mackrell International, Nigel is very experienced in cross-border disputes, and multi jurisdictional litigation.



Republic of Ireland

Mergers & Acquisitions Law Firm Of The Year *Matheson Ormsby Prentice*

Banking & Finance Law Firm Of The Year *A&L Goodbody*

Investment Funds Law Firm Of The Year *Dillon Eustace*

Capital Markets Law Firm Of The Year *Arthur Cox*

Tax Law Firm Of The Year *A&L Goodbody*

Restructuring & Insolvency Law Firm Of The Year *Eugene F Collins*

Employment & Labour Law Firm Of The Year *ByrneWallace*

Intellectual Property Law Firm Of The Year *Mason Hayes & Curran*

Energy Law Firm Of The Year *Eversheds*

Real Estate Law Firm Of The Year *William Fry*



Investment Funds Law Firm of the Year



Dillon Eustace
Andrew Bates

DD: 00 353 1 673 1704
Tel: 00 353 1 667 0022
www.dilloneustace.ie
andrew.bates@dilloneustace.ie

DILLON EUSTACE



The Investment Funds legal team at Dillon Eustace includes Irish, US, UK and Cayman qualified lawyers acting for a wide variety of promoter types including international and domestic asset managers, banks, insurers, pension funds, supranational organisations as well as for prime brokers and other counterparties, fund administrators and custodians and securities lending agents in relation to all aspects of investment funds industry.

There are 15 partners and 23 solicitors working in the funds legal team, the most recent addition being partner Matt Mulry who has joined the new Dillon Eustace office in Cayman which complements our existing funds teams in Dublin, New York and Hong Kong.

Across all product types - from UCITS to the full spectrum of alternative products such as hedge funds, FoHFs, ETFs, real estate and private equity funds - the team advises on product design, authorisation and launch, prospectus and contractual documentation negotiation, interaction with regulators and exchanges, funds listing and tax issues, bringing to bear in-depth knowledge and expertise, product innovation and a "can do" attitude.

Dillon Eustace represents the largest number of Irish domiciled funds (Lipper 2011) as well as funds domiciled in Cayman, BVI and Jersey and we are regular advisers to first of kind transactions, recent examples being the first redomiciliation to Ireland of a Cayman scheme under new redomiciliation legislation; first UCITS cross border merger under UCITS IV; first Irish UCITS CAT bond fund; first UCITS with 100% exposure to Indian government debt; first actively managed ETF in Ireland; as well as complex life settlements, credit type and closed-ended QIFs.

In addition to our legal teams, Dillon Eustace has specialist investment funds tax, listing regulatory compliance and company secretarial groups providing a full service to the investment funds industry.



Channel Islands

Jersey

Fund Administrator Of The Year *Whitmill Trust*

Corporate Finance Law Firm Of The Year *Mourant Ozannes*

Restructuring & Insolvency Law Firm Of The Year *Ogier*

Employment Law Firm Of The Year *Bedell Cristin*

Guernsey

Corporate Finance Law Firm Of The Year *AO Hall*

Investment Funds Law Firm Of The Year *Carey Olsen*

Dispute Resolution Law Firm Of The Year *Babbé*

Trusts Law Firm Of The Year *Appleby*



Fund Administrator of the Year



Whitmill Trust Company Limited
www.whitmill.com



Don Wijsmuller
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Claire Keeney
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The board of directors and managers of Whitmill Trust Company Limited (“Whitmill”) are delighted to have been awarded the title of Jersey Fund Administrator of the Year 2012 by Corporate Live Wire. Commenting on the award, Don Wijsmuller, Founder and Director, said “we are honoured to have been nominated for and subsequently to receive the Jersey Fund Administrator award. It is gratifying to know that the hard work and dedication of our Fund admin team in serving our clients has won this recognition despite that focussing on quality (of clients and work delivery) rather than the quantity of clients, is often a reward in itself.

Whitmill was established in 1990 when Mr Wijsmuller made the strategic decision to develop the business independently of any financial institution or banking organisation. Claire Keeney, Senior Manager of Whitmill’s Fund’s Department believes that the company’s independence, flexibility, quick decision making and highly personal approach to its clients sets it apart from its competition. “Whitmill is pragmatic and has a high degree of interaction with our clients to ensure the maximum value of service to them,” commented Ms Keeney.

“Jersey continues to prove itself as the jurisdiction of choice for fund structures, due to its robust regulatory governance within which flexible structures can operate competitively. Furthermore, we believe that Jersey service providers have the ability to offer world class and competitive legal, tax, accounting and administrative services, which are provided within close proximity to its European neighbours. Taking into account the prevailing market conditions, we are very confident about the future of Jersey’s fund services business” commented Ms Keeney.

Whitmill is regulated by the Jersey Financial Services Commission.



Iceland

Full Service Law Firm Of The Year

LOGOS

Corporate Finance Law Firm Of The Year

Lex Law Offices

Bankruptcy & Restructuring Law Firm Of The Year

Borglarlogmenn

Dispute Resolution Law Firm Of The Year

Landslög Law Offices

Intellectual Property Law Firm Of The Year

Sigurjónsson & Thor

Shipping & Maritime Law Firm Of The Year

Landslög Law Offices



Full Service Law Firm of the Year



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LOGOS

REYKJAVIK LONDON COPENHAGEN



LOGOS Legal Services (“LOGOS”) is a fully integrated, multi-jurisdictional law firm focusing primarily on Northern Europe with offices in Reykjavik, London and Copenhagen.

LOGOS provides companies and institutions with services based upon the firm’s legacy of legal practice since 1907. LOGOS specializes primarily in corporate and commercial law providing service for both the international business community and local clients requiring international legal assistance.

The offices in Reykjavik, London and Copenhagen are committed to offering an excellent and efficient level of legal service to its clients in every practice area covered by the firm by using well-defined internal procedures. The firm combines the expertise of local partners and staff with extensive legal and commercial experience.

The firm’s quality legal assistance has been recognized by the specialized press and in legal sector organizations. Each year, the firm and several of its professionals are ranked among the foremost leaders by Chambers Global, Chambers Europe, Legal 500 EMEA and IFLR 1000.

All of LOGOS’ lawyers work easily in English and Scandinavian languages, and some of them are fluent in French, German and Spanish as well. The competitive edge of the firm is the result of the systematic recruitment of the finest professionals. LOGOS also commits itself to the sharing of information, knowledge and experience within the firm and allows people to grow to their maximum potential. Dynamic workgroups are active in several fields of law, taking on important internal work, driving innovation and ultimately sharing knowledge and results.

The firm’s specific areas of practice include: aviation; banking and finance; competition; construction; corporate finance; European Union and European Economic Area law; financial markets; financial restructuring of companies; insurance; intellectual property and e-commerce; labor law; litigation; media and entertainment; mergers and acquisitions; private equity; project finance; securities and telecommunications; shipping and transportation; and tax.

LOGOS is in partnership with Arnason Faktor ehf. Intellectual Property Consulting firm. The firm’s clients requiring assistance in intellectual property benefit from the accessibility and close ties it has with this highly respected consultancy firm.

Bankruptcy & Restructuring Law Firm of the Year



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BORGARLÖGMENN

- Holm & Partners



The Law Firm of Holm & Partners was founded in 2006, which traces its roots back to 1995 when Steinunn Holm Gudbjartsdottir started her own private practise. It is the firm’s policy to meet the legal requirements of its clients.

Working at Holm & Partners are experts in most major fields of jurisprudence and the firm is therefore well prepared to provide the complex and in-depth legal assistance demanded by the modern marketplace. Currently the firm has two partners. Steinunn Holm Gudbjartsdottir and Pall Eiriksson. In addition to the two partners the firm employs five associates. The partners and associates comprise an experience in different fields of the law, enabling the firm to offer the client a full range of services.

Holm & Parters specializes primarily in corporate and insolvency law providing service for both the international business community and local clients requiring international legal assistance.

Mrs. Steinunn Holm Gudbjartsdottir.

Steinunn is an attorney of the Supreme Court of Iceland. She attended the University of Iceland and studied law. She graduated in 1988. She worked in the office of the Reykjavik County Commissioner from 1988 to 1992 as a lawyer. She was admitted as an Attorney to the District Court in 1992 and entered private practice. In 2005, she became an Attorney to the Supreme Court. From 2007-2010 she was a Vice-Judge in the Labour Court. She lectures in law at the University of Reykjavik, predominantly in her specialist fields of bankruptcy law, litigation and inheritance law. She has been a lecturer for the Bar Examination Committee for numerous years. She has also held frequent lectures for both the Universities in Iceland and the Bar Association. She is a member of a number of Icelandic governmental committees. Member of the Icelandic Bar Association and the Associations of Icelandic Lawyers and a Board member for the Associations of Icelandic Lawyers 1996 – 2004.

In her carrier she has been liquidator and moratorium appointee in many occasions in the last twenty years. Most recently she was appointed member of the Resolution Committee of Glitnir bank hf. in October 2008 and became the “Moratorium Appointee” of Glitnir bank hf. in November 2008, when she resigned from the Resolution Committee. In May 2009 she was appointed to the Winding-Up Board of Glitnir bank hf. and has from the appointment been the chairman of the Winding-Up Board. From 2009-2011 the Winding-Up Board and the Resolution Committee had the joint responsibility to supervise the winding-up of Glitnir assets and debt. From 1st of January 2012 the Winding-up Board has the sole responsibility to oversee the winding-up proceedings.

France

Investment Bank Of The Year *Société Générale*

Private Equity Firm Of The Year *NBGI Private Equity*

Accountancy Firm Of The Year *KPMG*

Management Consultants Of The Year *AT Kearney*

Mergers & Acquisitions Law Firm Of The Year *Clifford Chance Europe LLP*

Banking & Finance Law Firm Of The Year *Gide Loyrette Nouel AARPI*

Capital Markets Law Firm Of The Year *Cleary Gottlieb Steen & Hamilton LLP*

Restructuring & Insolvency Law Firm Of The Year *De Pardieu Brocas Maffei*

Tax Law Firm Of The Year *Bredin Prat*

Competition Law Firm Of The Year *Linklaters*

Dispute Resolution Law Firm Of The Year *ALTANA*

Labour & Employment Law Firm Of The Year *Granrut Advocats*

Intellectual Property Law Firm Of The Year *Granrut Advocats*

PPP Law Firm Of The Year *Clifford Chance Europe LLP*

Pharmaceutical Law Firm Of The Year *Salans*



Labour & Employment Law Firm of the Year



Granrut Avocats

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Granrut Avocats



Granrut avocats employment law team offers help, practical advice and solutions with regard to managing its clients' day-to-day workplace relations, drafting an employment policy or anticipating their future concerns. Their lawyers hold a solid academic background coupled with many years of professional experience in the field of labour law.

Regardless of its clients' size or legal status (public or private, association, etc.), they emphasize direct, personal, ongoing contact, in order to acquire a thorough knowledge of the business and anticipate their needs.

As an accredited training organisation, Granrut avocats employment law team regularly sets up custom-designed training programmes on operational risks in human resources as well as regulatory developments. They also organise break-fast get-togethers, sharing experiences on topics of current interest and publish regular newsletters.

The team is available to assist on an ongoing or as-needed basis with every aspect of labour relations:

- individual employee relations (hiring, contract modifications, disciplinary action, termination)
- collective bargaining (company agreements, relations with personnel representatives)
- litigation (civil, administrative, criminal courts)
- counsel (strategy, tactics, anticipation, prevention, drafting of all legal documents)

Recent projects

Advisory work
 Managing the departure of protected employees
 Managing and preventing psychosocial risks
 Negotiating transactional agreements
 Drafting agreements and action plans for managing older employees (company with over 300 employees)
 Establishing union elections
 Restructuring of post acquisition, including the transfer of several business units to other companies
 Preparing for and implementing a site closure (160 jobs)
 Assistance with company reorganisations (structuring the economic justification and preparing the employment preservation plan (PSE), negotiating with workplace partners, advising on implementation)
 Agreements on the organisation of working time and time savings accounts
 Drafting and implementing employment regulations, a code of conduct and IT charter
 Training program of the consequences for the employers of the use by its employees of social networks

Litigation

Dispute regarding overtime
 Dispute over the implementation of an early retirement agreement
 Challenge to a request to reclassify 200 contractual de facto employees as permanent employees
 Challenge to the appointment of trade union representatives
 Challenge to the appointment of workplace health and safety committee members
 Exonerating the CEO of a contracting authority from liability for failure to delegate
 Defence of a manufacturer of hazardous goods against liability claims following several workplace accidents
 Defence against a request to recognise an employee's suicide at home as a workplace accident

Intellectual Property Law Firm of the Year



Granrut Avocats

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Granrut Avocats



Granrut Avocats is one of the first French independent business law firms that brings together competent and experienced lawyers who will first aim to understand you then help you to define your objectives and determine the best legal strategy to meet them.

Created in 1957 by Bernard du Granrut, a former President of the Paris Bar, for more than 50 years the firm has cultivated the fundamental values of excellence, solidarity, respect and ethics. The quality of our processes is ISO 9001 certified. The firm has almost 50 lawyers including 17 partners

We have always had an excellent reputation as litigators and the firm is further developing its (alternate dispute resolution ?) transactional activity.

Granrut Avocats is a founding member of an international network of independent law firms mainly based in continental Europe.

We are also proud that one of our partners, Jean Castelain, was the President of the Paris Bar in 2010 and 2011. We represent several foreign companies both in France and at the EU level.

We also assist several big and medium sizes French companies.

Our activities lead us to help our clients negotiating merger and acquisitions, this includes taking into consideration various aspects such as competition, IP or labour law.

We are as well strong where public law is concerned or where the solution to the issue of the client involves public and private or commercial law.

Our IP /IT activity is one of our stronghold since the creation of the firm and we have been active in sectors such as television, radio, press and obviously now Internet.

Defining a trademark strategy and helping to protect brands through court litigation as well as custom enforcement is usual for us for all kind of sectors of activity such as clothing, footwear, tobacco, cosmetics or defence industry to name a few.

Finally one should not forget patents, design and GI in which we are active too.

Last but not least, our firm is regularly recommended in several international and national rankings in most of our fields of activity.

Belgium

Mergers & Acquisitions Law Firm Of The Year *Allen & Overy LLP*

Banking & Finance Law Firm Of The Year *Clifford Chance LLP*

Corporate Tax Law Firm Of The Year *Afschrift*

Competition Law Firm Of The Year *Bredin Prat*

White Collar Crime Law Firm Of The Year *Afschrift*

Employment & Labour Law Firm Of The Year *Lydian Lawyers*

Dispute Resolution Law Firm Of The Year *Linklaters*

Intellectual Property Law Firm Of The Year *ALTIUS*

Real Estate Law Firm Of The Year *Linklaters*

Shipping & Maritime Law Firm Of The Year *Roosendaal Keyzer*



Corporate Tax Law Firm of the Year



AFSCHRIFT Law Firm
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A F S C H R I F T Law Firm is specialized in domestic and international tax law and law relating to white collar crime. AFSCHRIFT law firm was established in Brussels in 1994. Taking into account the internationalization of the business notably, AFSCHRIFT Law Firm has expanded over the years and reinforced its presence and activity in Antwerp, Geneva, Luxembourg, Madrid and Tel Aviv.

AFSCHRIFT Law Firm defends all types of taxpayers in all types of dispute concerning taxes: corporate tax, individual income tax, taxation of non-residents, VAT, inheritance tax, registration duties and customs duties. The firm defends taxpayers by representing them in their disputes with tax authorities and before the courts at all levels, including the Supreme Court, the Court of Arbitration and the Council of State. It also contacts the authorities in order to negotiate preliminary tax agreements, which are binding on the authorities with regard to transactions and dealings not yet taken concerning specific taxpayers.

Furthermore, the firm advises all types of taxpayers, natural or legal persons, in order to organize at the best their personal, real property or professional patrimony in due respect of the law and their personal situation. It has a large customer base, both in Belgium and in other countries.

The Firm provides tax consultancy services concerning all existing tax matters including mergers and acquisitions and financial instruments and products. The firm is regularly consulted by listed and unlisted companies operating in the finance, real estate and commercial sectors. With over 30 years experience in domestic and international tax law and white-collar crime law, Professor Thierry AFSCHRIFT leads the firm's practice and advises a significant number of major companies and banks, in reorganizations, tax planning and tax litigation.

The Firm intervenes in many operations of securitization of movable and real estate assets, carried out in the Grand Duchy of Luxembourg, for tax purposes. Our Association also took part in the constitution of Luxembourg structures for specialized investments, or SICAR.

AFSCHRIFT also assists companies in order to ensure effective deductibility, without double taxation, of management fees, and of remuneration paid to directors themselves when acting under company cover; these questions had to be examined also from a VAT point of view.

White Collar Crime Law Firm of the Year



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A F S C H R I F T Law Firm is specialized in domestic and international tax law and law relating to white collar crime. AFSCHRIFT law firm has been established in Brussels since 1994 and over the years, has expanded its presence and activity in Antwerp, Geneva, Luxembourg, Madrid and Tel Aviv.

The firm advises all taxpayer, natural or legal persons, in order to organize at the best their personal, real property or professional patrimony. As a specialist, it helps its clients in performing transactions including by setting up international financial packages that minimize tax costs while remaining legally compliant. The firm gives preventive and rigorous advice in relation to the decisions and behavior clients plan to adopt, so as to avoid the application of fiscal and criminal laws.

Furthermore, AFSCHRIFT Law Firm defends all taxpayers in all disputes concerning all taxes matters. The firm defends taxpayers undergoing criminal prosecution in tax and all other financial cases, both during the preliminary investigation stage and before the courts. When clients are involved in criminal proceedings, the firm assists them assertively and effectively, notably to assure respect for their fundamental rights.

The firm chose deliberately the "boutique" status as it dedicates its entire activity to the sphere of Tax Law and Financial Criminal Law. This situation allows the firm to gather real specialist lawyers. This grants also the firm a large independence.

In 2011, AFSCHRIFT participated in major litigation disputes on tax or white collar crime matters.

The firm defended, with success, before civil and criminal courts, individuals and companies concerned by the Cash companies cases, principally by invoking the principle of legal reality and the concept of financial assistance. The courts considered that buying or selling a cash company is not considered as a tax fraud. The firm won an important case on this matter for a well-known foreign bank, notably on the ground of the statute of limitations.

The Firm has defended, with success, before civil and criminal courts clients of important foreign banks. Those cases led the Firm to lodge an appeal in front of the State Council : The tax authorities denied any right to access and consult the files because of the criminal elements in them. Due to the firm assertive position, tax authorities finally gave up their position and acceded to the request of our clients.

AFSCHRIFT advised -and continues to advise - the great majority of taxpayers who hold assets abroad, following the investigations of the tax administration on the basis of listings provided by foreign banks legally, or otherwise.

AFSCHRIFT often appeared as a "pioneer" in respect to the developed argumentation.

Luxembourg

Law Firm Of The Year *Arendt & Medernach*

Mergers & Acquisitions Law Firm Of The Year *AMMC Law*

Banking & Finance Law Firm Of The Year *Clifford Chance*

Capital Markets Law Firm Of The Year *Elvinger, Hoss & Prussen*

Private Equity Law Firm Of The Year *Arendt & Medernach*

Tax Law Firm Of The Year *OPF Partners*

Trade & Customs Law Firm Of The Year *AMMC Law*

Employment & Labour Law Firm Of The Year *CASTEGNARO*

Dispute Resolution Law Firm Of The Year *Welter, Wurth & Kinsch*

Intellectual Property Law Firm Of The Year *MNKS*

Real Estate Law Firm Of The Year *Clifford Chance*



M&A Law Firm of the Year



AMMC Law
Marjorie Allo

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AMMC Law is among the top 20 Luxembourg law firms, and is described as “a genuine alternative to the ‘big’ Luxembourg law firms”. We provide legal advice to individuals and organizations across a range of practice areas, including: corporate law, M&A, fund formation, business restructuring.

While we are Luxembourg law specialists, the international background of our staff - consisting of many nationalities, speaking several languages, with experience in various jurisdictions - enables us to have a better understanding of our clients needs and anticipate and avoid the complications or delays that can otherwise arise in cross-border matters. Having lawyers who are recognised experts in their fields in Luxembourg, our legal advice is also supported by both an understanding of the commercial challenges faced by our clients and a desire to help resolve those challenges in the most efficient, cost-effective way possible.

The majority of our clients come from recommendations from existing clients, and from the professionals that we work with, all of whom appreciate our responsiveness, reliability and efficiency. We always aim to develop long-term relationships with our clients, which, in turn, improves our understanding of their businesses. You can count on getting to know a team that will work on each of your transactions, reducing the need for you to provide explanations on your business and transaction history.

Our strategy is clear: we want to be the first-choice law firm for clients seeking the best legal advice in Luxembourg and a more flexible, responsive and cost-effective alternative. As a testament to our concern to accommodate our client’s needs, our firm began the year by opening an office in New York, to be closer to our North American clients by having a presence in their time zone.

In addition to the practice areas mentioned above, our firm has developed special expertise in the following industry fields:

- Banking and financial services
- Charities
- Defence
- Energy: coal, oil and gas
- Hotels and hospitality
- Insurance
- Intellectual property
- Mining: both minerals and precious metals
- Online businesses
- Private equity
- Real estate
- Retail

Marjorie Allo is a partner and head of the corporate finance department. Her practical, problem-solving approach, backed up by extensive experience of all types of transactions across many jurisdictions, means that she is highly recommended by both clients and fellow professionals.

Trade & Commerce Law Firm of the Year



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AMMC Law is a top-20 Luxembourg law firm with a steadily-growing number of staff in its offices in the city of Luxembourg. Described as “a genuine alternative to the ‘big’ Luxembourg law firms”, AMMC Law provides legal advice to national and international clients, both individuals and organisations, across a range of practice areas and industry sectors.

AMMC Law is a specialist Luxembourg law firm, which ensures that its clients receive the best, most comprehensive advice possible. The international background of its staff, which consists of many nationalities with experience in a number of jurisdictions, enables the firm to anticipate and avoid the complications or delays that can otherwise arise in cross-border transactions.

The firm began 2012 by the opening of a representative office in New York. The purpose of the office is to bring it closer to its North American clients by having a presence in their time zone.

AMMC Law has adopted a clear strategy: it wants to be the first-choice law firm for clients seeking the best legal advice in Luxembourg and a more flexible, responsive and cost-effective alternative. If you ask AMMC’s existing clients, they will tell you that the firm has already achieved this goal, but the firm is continually reviewing and improving the way in which it works to ensure that its clients receive the best service possible.

The firm also aims to develop long-term relationships with its clients, which again improves its understanding of their businesses and legal requirements.

Christophe Maillard is one of the two founding partners of the firm and head of the commercial department. He previously worked as in-house counsel for a multinational company operating retail outlets, giving him an invaluable insight into the legal needs and business requirements of AMMC Law’s commercial clients.

After several years of practice in the corporate department of law firms assisting his clients in setting up structures in Luxembourg and with their increasing needs of economic substance in Luxembourg (and therefore reviewing and improving their business agreements in a broad spectrum of transactions), Christophe has taken over the commercial department of AMMC Law.

He recently assisted clients in negotiating and drafting the terms and conditions of the sale of their business, the sales hit the headlines of Luxembourg business newspapers.”

He currently represents clients in large international business law litigations.

His department advises major web based companies in drafting and improving their terms and conditions and with managing their customer relationships.

Christophe’s modern and innovative legal approach is also reflected in providing Luxembourg legal information through Twitter and LinkedIn, in the development of the first Luxembourg legal free iPhone and iPad app (iLaw) and in the use of QR Codes.

Winning this award is therefore a great achievement for the firm and highlights how the development strategy and philosophy of AMMC Law and its commercial department are recognised by their clients, peers and professional contacts. The firm considers it as an encouragement and support to continue its efforts to improve the way in which AMMC Law works to ensure that its clients receive the best service possible.

Netherlands

Law Firm Of The Year *De Brauw Blackstone Westbroek*

Mergers & Acquisitions Law Firm Of The Year *Freshfields Bruckhaus
Deringer LLP*

Banking & Finance Law Firm Of The Year *Clifford Chance LLP*

Investment Funds Law Firm Of The Year *Clifford Chance LLP*

Tax Law Firm Of The Year *Baker & McKenzie*

Competition Law Firm Of The Year *Allen & Overy*

Employment & Labour Law Firm Of The Year *Loyens & Loeff*

Dispute Resolution Law Firm Of The Year *Houthoff Buruma*

Intellectual Property Law Firm Of The Year *AKD*

Energy Law Firm Of The Year *NautaDutilh*

Insurance & Reinsurance Law Firm Of The Year *Van Doorne*



Germany

<u>Investment Bank Firm Of The Year</u>	<u>Deutsche Bank</u>
<u>Private Equity Firm Of The Year</u>	<u>3i</u>
<u>Accountancy Firm Of The Year</u>	<u>PwC</u>
<u>Tax Advisory Firm Of The Year</u>	<u>Deloitte</u>
<u>Management Consultants Firm Of The Year</u>	<u>Roland Berger Strategy Consultants</u>
<u>Insolvency Administrator Of The Year</u>	<u>Hermann</u>
<u>Law Firm Of The Year</u>	<u>Freshfields Bruckhaus Deringer LLP</u>
<u>Mergers & Acquisitions Law Firm Of The Year</u>	<u>Hengeler Mueller</u>
<u>Banking & Finance Law Firm Of The Year</u>	<u>Allen & Overy LLP</u>

<u>Private Equity Law Firm Of The Year</u>	<u>Heymann & Partner</u>
<u>Restructuring & Insolvency Law Firm Of The Year</u>	<u>Clifford Chance</u>
<u>Employment Law Firm Of The Year</u>	<u>Baker & McKenzie</u>
<u>Dispute Resolution Law Firm Of The Year</u>	<u>Baker & McKenzie</u>
<u>Product Liability Law Firm Of The Year</u>	<u>Carroll, Burdick & McDonough</u>
<u>Insurance & Reinsurance Law Firm Of The Year</u>	<u>Hogan Lovells International LLP</u>
<u>Real Estate Law Firm Of The Year</u>	<u>Freshfields Bruckhaus Deringer LLP</u>
<u>Environmental Law Firm Of The Year</u>	<u>Clifford Chance</u>



Insolvency Administrator of the Year



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HERMANN RWS is one of the leading German law firms for insolvency administration, insolvency law and restructuring. The firm advises business people as well as businesses and financial institutions in all aspects of insolvency, business (including corporate, commercial law, competition and civil law), tax, labour law, real estate and construction law.

The special focus is on well-targeted services and diligent consultancy in all areas of business life and in connection with corporate crises and insolvencies, also across borders. The roots of the law firm are in the areas of insolvency and restructuring. For many years, numerous professionals within the law firm have been closely involved as insolvency administrators with the handling of insolvency proceedings and are thus familiar with all the matters accompanying insolvency.

Insolvency proceedings are carried out especially in the field of Automotive, Aviation, Construction and Real Estate, Energy, Finance, Freelancer, Retail, Telecommunication and Entertainment/Gastronomy. HERMANN RWS is the first law firm who received an appointment for insolvency proceeding by the new German Act for the Further Facilitation Of The Restructuring Of Companies ("ESUG"). With offices located in the most important German business and financial centers and cooperation partners worldwide.

The firm offers its clients suitable and appropriate solutions even in the most complex cases. HERMANN RWS offers a competent support to all parties involved in the insolvency proceedings including investors as well as other clients affected by business crisis. Especially the administration of insolvency presuppose an entrepreneur and profound understanding as well as the capability of finding a solution for all subjects on the basis of legal and practical knowledge, which might come out when national and international concern is acquired, operated or sold.

All these extensive expertise and detailed corporate knowledge have lead to the fact that HERMANN RWS accompanies national and international concerns as a permanent legal advisor apart from the administration of insolvency. Beside the classical middle class there are famous concerns of the industrial and service sector who are clients of HERMANN RW. Due to the positive disposition on the market HERMANN RWS is involved in national as well as transnational M & As of all kinds of industries.

Private Equity Law Firm of the Year



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Heymann & Partner has been founded in April 2005 with the goal of building up a leading independent German law firm. We are currently 20 lawyers, thereof 8 partners. Our core areas comprise private equity, M&A, particularly in the technology sector, restructuring, outsourcing, technology and intellectual property.

Clients have the alternative to either consult specialists from large law firms who work on high juristic level or to engage the economic advisor who has a superior overview and negotiating skills. We combine both.

We combine also our knowledge and expertise in the fields of German insolvency law, financing law, securities law, corporate law (in particular capital maintenance law), and valuation (including the preparation of statements of over-indebtedness) and the cooperation with top tier UK law firms to advise investors and funds specializing in problem loans, and also distressed companies and their management on all aspects of the restructuring of German borrowers with leveraged-buy-out structures.

Some of our recent top deals were:

- Advising ACapital on the acquisition of the Mustang group
- Advising montefiore investment and Auto Escape in connection with the acquisition of CarDelMar
- Advising Alpha in connection with its exit from Uster Technologies

Product Liability Law Firm of the Year



CBM International Lawyers LLP
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Tim Smith, Managing Partner of CBM International Lawyers LLP, is an international trial lawyer who focuses his litigation practice on complex, cross-border civil and criminal legal matters around the globe.

He has supervised and/or personally defended civil and criminal cases and claims in more than 65 countries, has appeared pro hac vice in lawsuits venued in 22 states in the United States, and he has taken or defended depositions in 35 states in the United States plus the District of Columbia.

Mr. Smith's cases have involved a wide range of products and issues internationally, including motor vehicles, aircraft, firearms, power tools, professional negligence, real estate and construction projects, vicarious liability, pharmaceuticals, food products, Alien Tort Claims Act matters, class actions, RICO litigation, and large commercial disputes.

He has extensive international arbitration and mediation experience, having participated in over 1,000 ADR proceedings around the world from all possible perspectives as counsel, as a mediator, and even as a party.

Mr. Smith also has broad, first-hand experience in front line catastrophe management and crisis communications, setting-up and managing global litigation coordination programs and providing in-house, early stage legal advice focused on minimizing corporate and personal client preventative, regulatory and safety-related civil and criminal liability risks.

A native English speaker who is fluent in German and English, Mr. Smith is the only American lawyer living abroad to be listed in the International Who's Who of Product Liability Defense Lawyers (2010) and the Legal Media Group's Guide to the World's Leading Product Liability Lawyers (2009). He received his J.D. from Golden Gate University School of



Switzerland

Banking & Finance Law Firm Of The Year *Homburger*

Capital Markets Law Firm Of The Year *Niederer Kraft & Frey AG*

Investment Funds Law Firm Of The Year *Naegeli & Partners
Attorneys at Law Ltd*

Restructuring & Insolvency Law Firm Of The Year *Baker & McKenzie*

Tax Law Firm Of The Year *Homburger*

Employment & Labour Law Firm Of The Year *Blesi & Papa*

Dispute Resolution Law Firm Of The Year *Akin Gump Strauss Hauer & Feld LLP*

Intellectual Property Law Firm Of The Year *Lenz & Staehelin*

Real Estate Law Firm Of The Year *Walder Wyss Ltd*

Sports Law Firm Of The Year *Frorriep Renggli*



Sports Law Firm of the Year



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www.froriep.com

FRORIEP RENGGLI



FRORIEP RENGGLI is a leading independent Swiss law firm which houses more than 90 lawyers who regularly handle complex transaction, litigations and arbitrations. These professionals advise on a broad range of business law issues and are focusing on delivering innovative solutions and a prompt service to clients. For every project, specialised teams are used to assist clients efficiently and provide a flexible and individualised service.

In the area of sports law, the firm's professional focus is on the representation of international well-known athletes in all fields of sport and in all kind of sports law practice areas. They also regularly represent sponsors of sports events, clubs, cycling teams as well as national Olympic committees.

The firm's sports law practice is highly developed. "We have a very deep knowledge of handling disputes in high profile cases, especially in the filed of doping and in the field of football, cycling, equestrian sport, ice hockey and track and field sector as well in the therewith very important handling of media communication," said Dr. Lucien W. Valloni, partner at FRORIEP RENGGLI and head of the sports law and head of the litigation department of the firm.

The firm's sport dispute resolution capacity and know-how is outstanding in Switzerland and this is the case particularly in disputes before international tribunals of associations, civil courts as well as in front of the Court of Arbitration for Sport (CAS) and especially in appealing CAS decisions to the Swiss Federal Supreme Court.

The firm's capacity in a broad range of commercial arbitration and litigation as well as in related court and enforcement proceedings is outstanding as well.

FRORIEP RENGGLI

ATTORNEYS AT LAW | ZURICH | GENEVA | ZUG | LAUSANNE | LONDON | MADRID



The leading Swiss law firm with a unique international flair



Austria

Law Firm Of The Year *CHSH Cerha Hempel Spiegelfeld Hlawati*

Mergers & Acquisitions Law Firm Of The Year *Dorda Brugger Jordis*

Banking & Finance Law Firm Of The Year *Binder Grösswang Rechtsanwälte*

Tax Law Firm Of The Year *Bilanz-Data*

White Collar Crime Law Firm Of The Year *Wolf Theiss*

Dispute Resolution Law Firm Of The Year *Freshfields Bruckhaus Deringer LLP*

Employment & Labour Law Firm Of The Year *Kunz Schima Wallentin
Rechtsanwälte OG*

Intellectual Property Law Firm Of The Year *Gassauer-Fleissner
Rechtsanwälte*

PPP Law Firm Of The Year *Saxinger, Chalupsky & Partner*

Real Estate Law Firm Of The Year *Freshfields Bruckhaus Deringer LLP*

TMT Law Firm Of The Year *Brauneis Klauser Prändl
Rechtsanwälte GmbH*



Tax Law Firm of the Year



Bilanz-Data Tax Law

Erich Baier

+43 1 516 12 0

baier@austrian-taxes.com



Bilanz-Data Wirtschaftstreuhand GmbH is a Viennese based tax law and accounting firm, established in 1986 by its owner and CEO, Erich Baier, MBA, LL.M., TEP who works as a Certified Tax Advisor.

Bilanz-Data Wirtschaftstreuhand GmbH renders tax advice and tax planning to its domestic and international clients as well as provide these clients with corporate services like financial accounting, book keeping, payroll accounting, setting up annual accounts as well as preparing and filing tax returns. Being Certified Tax Advisors the firm as well as Mr. Baier are entitled to represent clients before the tax administration and therefore also provide tax litigation services.

Our tax law firm was celebrating its 25th anniversary last year and has gained significant reputation in creative domestic as well as international tax planning.

Taking into consideration the extensive tax treaty network Austria has with other jurisdictions (currently 89), whereby Austria has tax treaties with jurisdictions like Barbados, Belize, Cyprus, UAE, Bahrain, Hong Kong and Liechtenstein, just to name a few, Austria serves as a perfect hub for worldwide investments.

Based on domestic legislation Austrian companies can obtain dividend income and capital gains resulting from the sale of shares in foreign jurisdictions free of any taxes, irrespective whether Austria has a tax treaty with such a foreign jurisdiction or not. This leads to the magnificent fact, that an Austrian company can hold shares in a e.g. Cayman Islands company and can obtain dividends from that company as well as capital gains resulting from the sale of the shares of this Cayman Islands tax exempt.

Austria has implemented the world's best Group Taxation System which allows the Austrian company to off-set losses from its domestic tax base provided that the shareholding in such a foreign company exceeds 50 % and the foreign subsidiary stays in the group for at least three years.

Austria does not know any CFC-legislation nor thin cap-rules or debt equity ratios, interest paid to non-resident lenders, may they be off-shore or not, are never due to any withholding taxes. More than 40 % of the tax treaties concluded with other countries foresee an elimination of any withholding taxes on in- or outgoing royalties, considering the EU Interest and Royalty Directive the percentage of tax treaties with this benefit is even higher.

Not only for HNWI's the Austrian private foundation serves as a perfect tool for asset protection and obtaining income with either a very low tax burden or no tax burden at all.

Another cornerstone of the Austrian tax system is the Austrian Reorganization Tax Act, which makes it possible to execute cross-border mergers and spin-offs and similar company reorganizations free of any taxes.

The tax administration in Austria is cooperative and liberal and is willing to issue binding rulings, a field of business in which we are active quite often on behalf of our clients. We prenegotiate certain structures or cross-border tax planning with the tax administration upfront, so that we can provide the client with a smooth path into his tax world.

Contrary to other jurisdictions Austria does not combat any off-shore countries or tax havens but rather enters into tax treaties with these countries. A typical example for that approach is the fact, that Austria is currently negotiating a tax treaty with Panama.

All these ingredients we use for preparing marvellous dishes for the client in our tax kitchen and all of our clients appreciate what they get served for tax-lunch by us.

Therefore we would like to invite you to go the Austrian way, it pays off!

PPP Law Firm of the Year



Franz Mittendorfer



Immanuel Gerstner

SCWP Schindhelm Austria

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Fax: +43 1 905 0100 10

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www.scwp.com



Saxinger, Chalupsky & Partner Rechtsanwälte GmbH (SCWP Schindhelm Austria) is one of Austria's leading CEE-operating law firms. Our roots date back to 1946. On the basis of this long-standing tradition, our focus is to provide comprehensive legal advice in all relevant fields of domestic and international business law through our specialised teams of lawyers.

With around 80 lawyers at the commercial centres of Graz, Linz, Wels and Vienna and offices in Bratislava, Brussels, Pilsen, Prague and Budapest, SCWP Schindhelm provides national and international clients with support in all areas of business law.

Our mission is to deliver creative and pragmatic legal solutions. Our challenge – and our source of inspiration – lies in offering our clients both, prompt and flexible legal services of the very highest standard, and understandable and easy solutions tailored to the client's technical and/or commercial needs. Through our global network we can combine local expertise and know-how with our thorough expertise in the supervision and coordination of legal work in many different jurisdictions.

We are not just experts at law. We are also experts at identifying a client's (legal) needs, and at explaining and summarising any legal problems and the respective tailored solutions to our clients. We can thus proudly guarantee our clients the best possible legal advice.

Alliance and international work:

SCWP Schindhelm is a member of the SCWP Schindhelm Services SE, alliance of European business law firms with offices in Central and Eastern Europe and Asia Pacific. With more than 150 lawyers in 18 commercial centres in 11 countries, the alliance members accompany national and international companies in all areas of business law. The offices of the alliance are located in: Bratislava, Wrocław, Brussels, Budapest, Bucharest, Burgas, Graz, Hanover, Istanbul, Linz, Osnabrück, Pilsen, Prague, Shanghai, Sofia, Warsaw, Wels, Vienna.

Due to our long and successful multi-office operation and our intensive and experienced cooperation with the teams of other alliance offices in numerous major transactions, PPP-projects and daily legal support, we have a rich experience with cross-functional and cross-border cooperation in various jurisdictions, in particular in the CEE/SEE- and the East Asian region.

Further information about SCWP Schindhelm can be found at www.scwp.com.

Czech Republic

Law Firm Of The Year *Weil, Gotshal & Manges sro*

Mergers & Acquisitions Law Firm Of The Year *Clifford Chance LLP*

Banking & Finance Law Firm Of The Year *Clifford Chance LLP*

Restructuring & Insolvency Law Firm Of The Year *White & Case*

Tax Law Firm Of The Year *Allen & Overy*

Competition Law Firm Of The Year *Baker & McKenzie v.o.s.
advokátní kancelář*

Employment & Labour Law Firm Of The Year *BBH advokátní
kancelar v.o.s.*

Intellectual Property Law Firm Of The Year *Cermák Horejs Matejka a spol*



Hungary

Law Firm Of The Year *CMS Cameron McKenna LLP*

Mergers & Acquisitions Law Firm Of The Year *Horváth & Partners DLA Piper*

Banking & Finance Law Firm Of The Year *Allen & Overy*

Capital Markets Law Firm Of The Year *Weil, Gotshal & Manges LLP*

Private Equity Law Firm Of The Year *Kajtár Takács Hegymegi-Barakonyi
Baker & McKenzie*

Restructuring & Insolvency Law Firm Of The Year *Lakatos Köves & Partners*

Tax Law Firm Of The Year *CMS Cameron McKenna LLP*

Intellectual Property Law Firm Of The Year *SBGK Law Office*



Intellectual Property Law Firm of the Year



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SBGK Patent and Law Offices is one of the leading specialists among intellectual property law firms in Hungary. The history of the firm dates back to 1896. Our office has decided to start a new strategy from 1 January 2010.

We proudly announce our Solution: Be Green Knowingly program supporting every green project connected to IP. The Firm's staff consists of around 80 people including highly qualified 13 European patent attorneys, 14 attorneys-at-law and 9 lawyer candidates.

The practise of the partners and the members covers all areas of Intellectual Property Services, including registration, maintenance and prosecution of patents, trademarks, copyright, designs, franchising, enforcement of IP rights, anti-counterfeiting and anti-piracy matters and general IP litigation. Furthermore, the Firm deals with unfair competition issues, domain name registration/maintenance and related litigation and enforcement. The Firm provides its highly qualified professional services to local and international clients in Hungarian, English, German and French.



Poland

Law Firm Of The Year *Allen & Overy, A. Pedzich Sp. k.*

Mergers & Acquisitions Law Firm Of The Year *Clifford Chance*

Banking & Finance Law Firm Of The Year *Hogan Lovells (Warszawa) LLP*

Capital Markets Law Firm Of The Year *Baker & McKenzie Krzyżowski
i Wspólnicy Spółka Komandytowa*

Private Equity Law Firm Of The Year *CMS*

Tax Law Firm Of The Year *Dewey & LeBoeuf Grzesiak sp.k.*

Restructuring & Insolvency Law Firm Of The Year *Salans*

Dispute Resolution Law Firm Of The Year *Baker & McKenzie Krzyżowski
i Wspólnicy Spółka Komandytowa*



Lithuania

Law Firm Of The Year *LAWIN*

Mergers & Acquisitions Law Firm Of The Year *Sorainen*

Banking & Finance Law Firm Of The Year *Raidla Lejins & Norcous*

Competition Law Firm Of The Year *Moteika*

Dispute Resolution Law Firm Of The Year *LAWIN*



Competition & Anti-Trust Law Firm of the Year



Motieka & Audzevičius
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Motieka & Audzevičius is the leading law firms in Lithuania actively developing its practice in the Baltic States. The team is known in the fields of Conflict Management, ADR & Litigation and Complex Transactions. The major part of our work is related with local and international investments, international mergers and acquisitions, international trade, insolvency and restructuring, competition, real estate and construction, PPP, energy and taxation.

Motieka & Audzevičius has earned its reputation for permanent working on the most complex commercial and financial transactions and the largest disputes in the region, contributing to the success of the largest foreign investors in the Baltic States, as well major local and international businesses. We are proud working on the deals and cases which significantly influence the judicial practice and the market context. Geography of our activities covers as Russia, Ukraine and other CIS as the European Union countries. The firm has particular experience in aviation, banking & financial services, energy and natural resources, retail, healthcare, pharmaceuticals, agriculture, media, telecommunications and IT, real estate and constructions.

Motieka & Audzevičius is a member of Hedman Group with Hedman Partners (having offices in Helsinki (Finland), Tallinn (Estonia), and Skrastins & Dzenis in Riga (Latvia)).

In addition, Motieka & Audzevičius is a member of Globalaw network that enables to work in close cooperation straight out with lawyers in 86 jurisdictions worldwide which is important advantage in representing clients in multinational transactions and projects. In addition, we have an excellent best-friends network with CIS law firms.

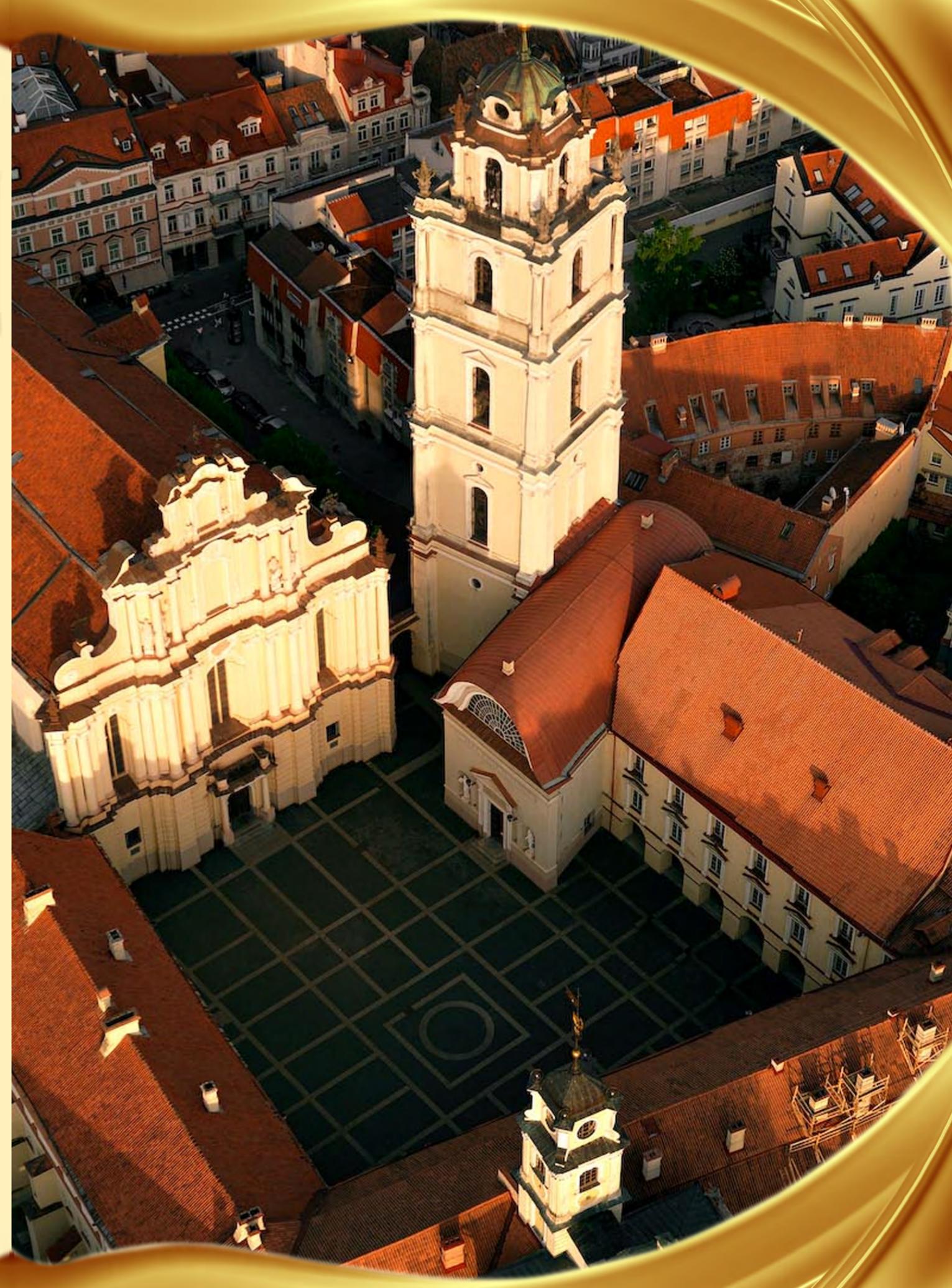
Lawyers of Motieka & Audzevičius co-authored of multiple articles in the international magazines and publications: The International Comparative Legal Guide to: Competition Litigation 2012. London, Global Legal Group, 2011; The Dispute Resolution Review 2011. Editor Richard Clark. London, Law Business Research Ltd, 2011; The Dispute Resolution Review 2011. Getting The Deal Through series. Editor Simon Bushell Herbert Smith LLP. London, Law Business Research Ltd, 2011.; Private Antitrust Litigation 2011. Getting The Deal Through series. London, Law Business Research Ltd, 2011.; The Private Competition Enforcement Review. Published by Global Arbitration Review. London, 2010; IFLR Litigation & Dispute Resolution Guide 2011 in association with ICC, HKIAC and AAA, London, 2011, etc.

Working languages of the firm are English, Russian, Polish and Lithuanian.

Key Contacts:

Partner Ramūnas Audzevičius

Partner Giedrius Kolesnikovas



Estonia

Law Firm Of The Year

LAWIN

Corporate Tax Law Firm Of The Year

Glikman & Partnerid

Dispute Resolution Law Firm Of The Year

Aivar Pilv Law Office

Real Estate Law Firm Of The Year

Borenius, Attorneys at Law

TMT Law Firm Of The Year

Borenius, Attorneys at Law



Latvia

Law Firm Of The Year

Tark Grunte Sutkiene

Mergers & Acquisitions Law Firm Of The Year

Glimstedt & Partneri

Banking & Finance Law Firm Of The Year

LAWIN

Competition Law Firm Of The Year

Kronbergs & Cukste

Shipping & Maritime Law Firm Of The Year

*bnt Klauberg Krauklis
Attorneys-at-law*



Russia

Mergers & Acquisitions Law Firm Of The Year *Freshfields Bruckhaus
Deringer LLP*

Banking & Finance Law Firm Of The Year *Clifford Chance*

Capital Markets Law Firm Of The Year *Cleary Gottlieb Steen
& Hamilton LLP*

Private Equity Law Firm Of The Year *Linklaters CIS*

Tax Law Firm Of The Year *Pepeliaev Group*

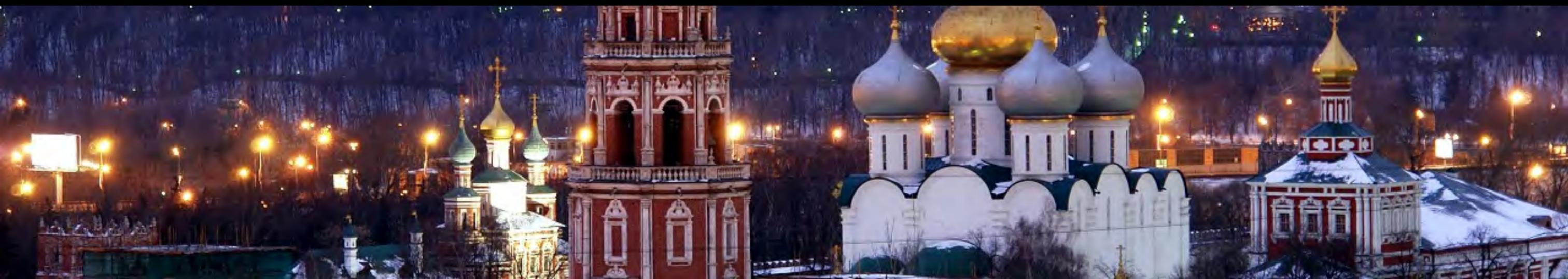
Restructuring & Insolvency Law Firm Of The Year *Allen & Overy LLP*

Project Finance Law Firm Of The Year *Salomons*

Dispute Resolution Law Firm Of The Year *Baker & McKenzie*

Employment & Labour Law Firm Of The Year *Salans*

Shipping & Maritime Law Firm Of The Year *Akin Gump Strauss
Hauer & Feld LLP*



Project Finance Law Firm of the Year



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Evgeny Levinsky

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SALOMONS



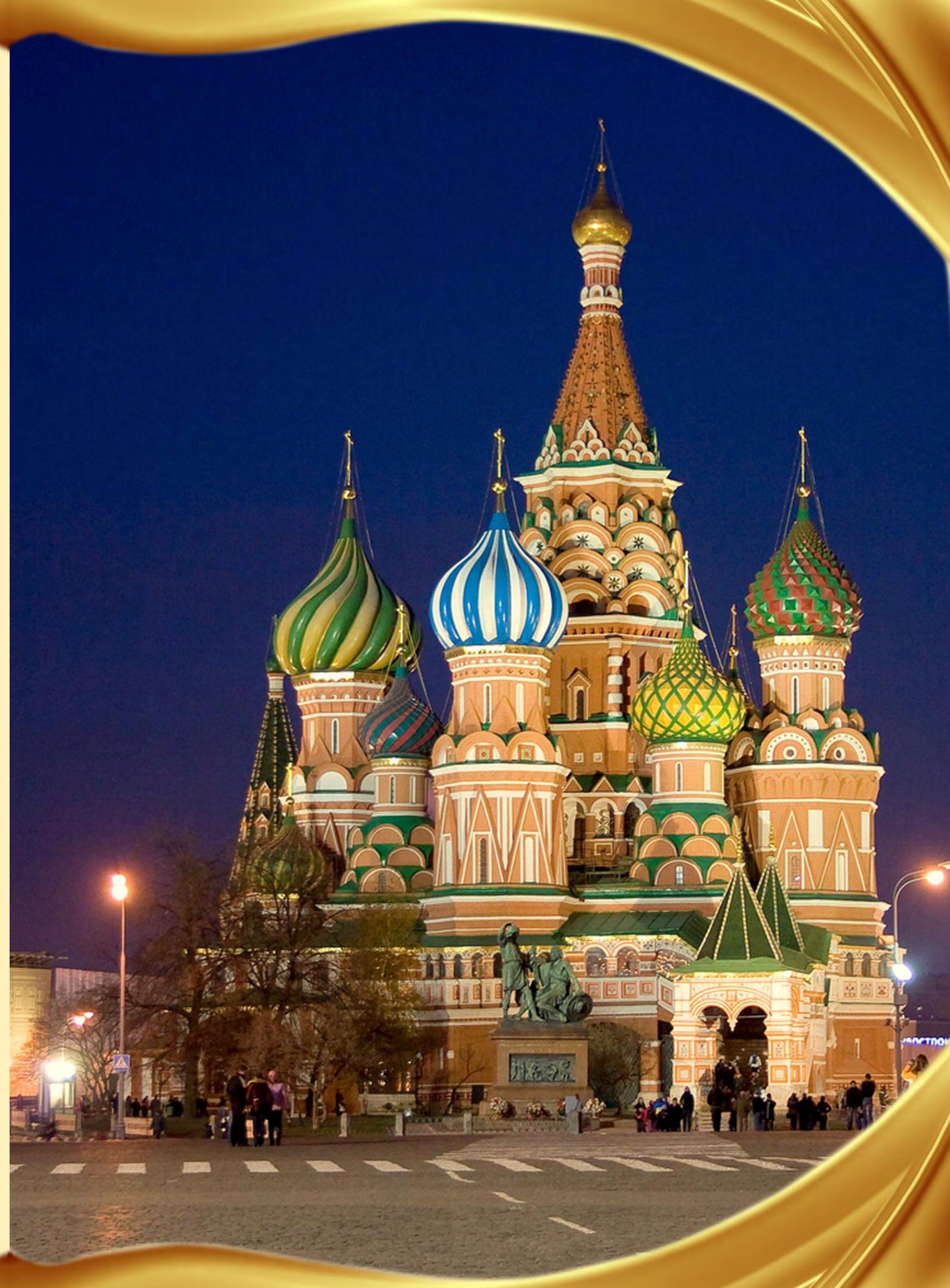
The law firm Salomon Partners was established in 2006 by several attorneys from different Russian and international law firms. Coming together for the purpose of engaging in private practice, the partners had a vision of a firm rendering specialised legal services of the highest quality in the various areas of its commercial specialisation.

The firm's aim has never been to be a 'full cycle' law firm with varying degrees of competence in all areas, but one undertaking legal transactions and projects exactly corresponding to its expertise. This approach allows for the accumulation of a wide range of unique experience in the particular legal services offered to clients. Clients turn to Salomon Partners for reliable, professional assistance in circumstances requiring advanced legal perspective. The firm undertakes complex and extraordinary legal and commercial projects with the confident understanding that it is precise in these special cases that clients gain the most advantage and added value from the services available to them.

In practice Salomon Partners aspires to strike a balance between international standards of professionalism and a deep understanding of the unique character of the Russian legal sphere.

Key practice areas:

Mergers and Acquisitions, Private Equity, Venture Capital, Management Incentives and Benefits, Technologies, Media and Telecommunications, Intellectual Property, Real Estate Finance.



Ukraine

Mergers & Acquisitions Law Firm Of The Year *Sayenko Kharenko*

Banking & Finance Law Firm Of The Year *Asters*

Capital Markets Law Firm Of The Year *Avellum Partners*

Restructuring & Insolvency Law Firm Of The Year *Clifford Chance*

Tax Law Firm Of The Year *KM Partners*

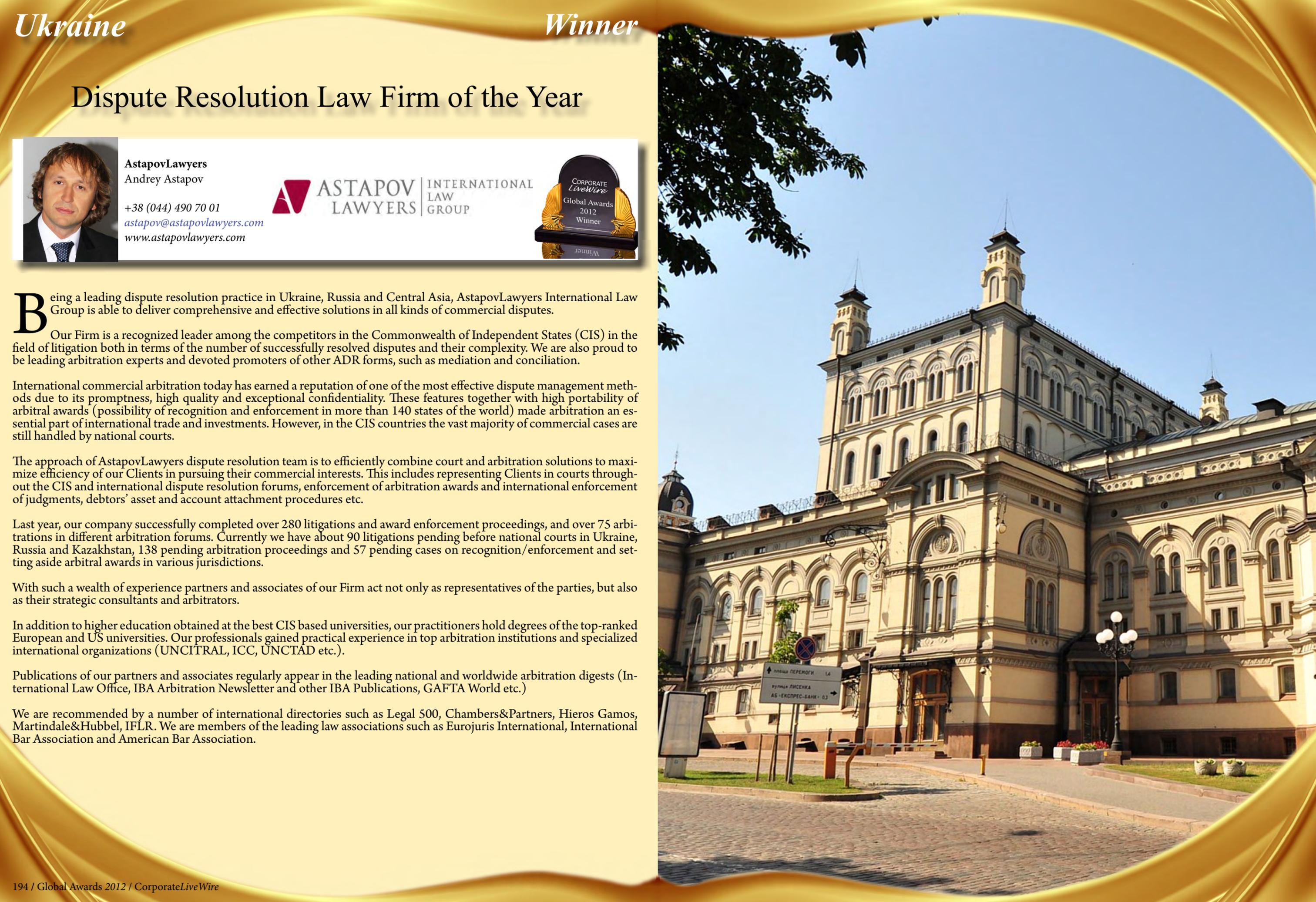
Competition Law Firm Of The Year *Baker & McKenzie*

Dispute Resolution Law Firm Of The Year *AstapovLawyers*

Intellectual Property Law Firm Of The Year *Konnov & Sozanovsky*

Real Estate Law Firm Of The Year *Baker & McKenzie*





Dispute Resolution Law Firm of the Year



AstapovLawyers
Andrey Astapov

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astapov@astapovlawyers.com
www.astapovlawyers.com



Being a leading dispute resolution practice in Ukraine, Russia and Central Asia, AstapovLawyers International Law Group is able to deliver comprehensive and effective solutions in all kinds of commercial disputes.

Our Firm is a recognized leader among the competitors in the Commonwealth of Independent States (CIS) in the field of litigation both in terms of the number of successfully resolved disputes and their complexity. We are also proud to be leading arbitration experts and devoted promoters of other ADR forms, such as mediation and conciliation.

International commercial arbitration today has earned a reputation of one of the most effective dispute management methods due to its promptness, high quality and exceptional confidentiality. These features together with high portability of arbitral awards (possibility of recognition and enforcement in more than 140 states of the world) made arbitration an essential part of international trade and investments. However, in the CIS countries the vast majority of commercial cases are still handled by national courts.

The approach of AstapovLawyers dispute resolution team is to efficiently combine court and arbitration solutions to maximize efficiency of our Clients in pursuing their commercial interests. This includes representing Clients in courts throughout the CIS and international dispute resolution forums, enforcement of arbitration awards and international enforcement of judgments, debtors' asset and account attachment procedures etc.

Last year, our company successfully completed over 280 litigations and award enforcement proceedings, and over 75 arbitrations in different arbitration forums. Currently we have about 90 litigations pending before national courts in Ukraine, Russia and Kazakhstan, 138 pending arbitration proceedings and 57 pending cases on recognition/enforcement and setting aside arbitral awards in various jurisdictions.

With such a wealth of experience partners and associates of our Firm act not only as representatives of the parties, but also as their strategic consultants and arbitrators.

In addition to higher education obtained at the best CIS based universities, our practitioners hold degrees of the top-ranked European and US universities. Our professionals gained practical experience in top arbitration institutions and specialized international organizations (UNCITRAL, ICC, UNCTAD etc.).

Publications of our partners and associates regularly appear in the leading national and worldwide arbitration digests (International Law Office, IBA Arbitration Newsletter and other IBA Publications, GAFTA World etc.)

We are recommended by a number of international directories such as Legal 500, Chambers&Partners, Hieros Gamos, Martindale&Hubbel, IFLR. We are members of the leading law associations such as Eurojuris International, International Bar Association and American Bar Association.

Bulgaria

Banking & Finance Law Firm Of The Year

*Djingov, Gouginski,
Kyutchukov & Velichkov*

Competition Law Firm Of The Year

Penkov, Markov & Partners

Employment & Labour Law Firm Of The Year

Boyanov & Co

Arbitration Law Firm Of The Year

Tomov & Tomov Law Firm

Intellectual Property Law Firm Of The Year

*Bojinov & Bojinov
Patent, Trademark & Law Offices*

Energy Law Firm Of The Year

CMS Cameron McKenna LLP

Shipping & Maritime Law Firm Of The Year

Vladimirov Law Office



Arbitration Law Firm of the Year


TOMOV & TOMOV
Dedication to High Quality Legal Services

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Tomov & Tomov is a Bulgarian boutique law firm that provides services to Bulgarian and foreign clients in the fields of

- arbitration and litigation,
- complex commercial, corporate and financial transactions, and
- European Union Law and Public International Law.

The firm provides advice and representation in all matters related to domestic and international arbitration. More particularly, the firm:

- Negotiates and drafts complex arbitration clauses;
- Represents clients in arbitration proceedings;
- Represents clients in set aside proceedings and recognition and enforcement proceedings.

Tomov & Tomov is not just another firm that, alongside its litigation practice, participates in an arbitration from time to time. The firm handles arbitration matters on a regular basis, and has a preeminent national practice in the field. The lawyers of the firm have experience with arbitrations under the rules of arbitration of the Bulgarian Chamber of Commerce, ICC, ICSID and UNCITRAL. In addition, Mr. Tomov has also served as expert witness on points of Bulgarian law in a litigation before US federal courts, as well as in international arbitrations.

The firm conducts arbitration proceedings with true dedication to the interests of its clients, devising optimal trial strategy, presenting powerful oral and written advocacy and bringing a proven ability to organize and handle complex evidentiary records.

Notable arbitration experience includes:

- As co-counsel with White & Case LLP, the firm successfully represented the Republic of Bulgaria in Plama Consortium Limited v. the Republic of Bulgaria. This ICSID arbitration involved a dispute arising under the Energy Charter Treaty and a bilateral investment treaty where the claim amounted to more than \$300 million. In its final award, the tribunal dismissed Claimant's entire claim.
- As co-counsel with White & Case LLP, the firm represents the Republic of Bulgaria in Accession Eastern Europe Capital AB and Mezzanine Management Sweden AB v. the Republic of Bulgaria. The case involves a dispute arising out of waste management concession where the claim amounts to more than EUR 100 million.
- As co-counsel, the firm represents a party in a UNCITRAL arbitration where the claim amounts to more than €50 million.
- As co-counsel, the firm represents the claimant in an ICC arbitration involving a dispute related to on-sale payments arising out of share purchase agreement where the claim amounts to more than EUR 78 million.
- As co-counsel, the firm represents the respondent in an ICC arbitration involving a dispute regarding an alleged breach of contracts for sale of industry equipment where the claims amount to more than €18 million.
- As co-counsel, the firm represented a foreign company in successful recognition and enforcement proceedings of an arbitral award of more than \$1.5 million.

Energy Law Firm of the Year


CMS Law Tax
Kostadin Sirleshtov

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C/M/S/
Law . Tax


CMS aims to be recognised as the best European provider of legal and tax services. Clients say that what makes CMS special is a combination of three things, namely: strong, trusted client relationships, high quality advice and industry specialisation.

We combine deep local expertise and the most extensive presence in Europe with cross-border consistency and coordination.

Each CMS member firm is a market leader in its own jurisdiction. Our detailed knowledge of industries, plus extensive European presence, means that CMS is uniquely qualified to provide highly specialised advice that adds value to clients' business. CMS operates in 30 countries, with 55 offices in Western and Central Europe and beyond. CMS was established in 1999 and today comprises ten CMS firms, employing over 2,800 lawyers. Headquartered in Frankfurt, Germany, CMS has a common culture and a shared heritage which make us distinctively European.

The Sofia office of CMS Cameron McKenna was established in 2005 and operates through offering its clients the services of 35 lawyers, specialising in various areas of business law. We are consistently ranked in the top tiers for energy, corporate and banking law by independent legal directories.

CMS Bulgaria's energy practice, headed by Kostadin Sirleshtov is recognised as one of the top energy practices in Bulgaria and an undisputed leader in the renewable energy field. The 6-lawyer core team has experience in renewables, conventional and oil & gas projects in the country.

Denmark

Law Firm Of The Year *Lett Advokatfirma*

Mergers & Acquisitions Law Firm Of The Year *Plesner*

Banking & Finance Law Firm Of The Year *Gorrissen Federspiel*

Restructuring & Insolvency Law Firm Of The Year *Bech-Bruun*

Tax Law Firm Of The Year *Bruun & Hjejle*

Competition Law Firm Of The Year *Bech-Bruun*

Employment & Labour Law Firm Of The Year *Norrbom Vinding*

Dispute Resolution Law Firm Of The Year *Holst, Advokater*

Intellectual Property Law Firm Of The Year *Accura Advokatpartnerselskab*



Law Firm of the Year



Lett Law Firm
Soren Brinkmann

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lett@lett.dk
www.lett.dk

LETT



As a full-service law firm, LETT provides professional legal advice to some of the world's largest listed companies in Denmark, as well as the public sector, private organisations and individuals. LETT is recognised as one of Denmark's leading law firms with a strong national and international practice.

LETT is committed to respond to the needs of clients, building on a conviction that expedience and practical usefulness are just as important as giving good legal advice. LETT places great emphasis on not merely identifying legal problems, but also presenting proposals bearing the clients' specific business needs in mind.

The firm's client portfolio includes a number of the top Danish companies such as Shell, TDC, DSB, MT Højgaard, Codan, Tryg, Nordea Bank, BRF, Nykredit, Ernst & Young, PWC, Chartis, Topdanmark, Danica, Aldi, Abbott Laboratories, Akzo Nobel Deco, Sydbank, Lindberg, Kemp-Lauritzen and Satair. Moreover, LETT represents public authorities such as the municipality of Copenhagen, Region Hovedstaden and the Danish Tax Authorities.

LETT's staff totals 380 across offices in Copenhagen, Aarhus and Kolding and LETT works closely with leading law firms, especially in Scandinavia, Continental Europe, the UK, the US, Asia as well as in other jurisdictions.

2011 has been another record year for LETT in a market characterised by consolidation, cost reductions and pressure on fees. From a strategic point of view, LETT has in the past period focused on specialisation and internationalisation. The international relationship strategy has consolidated LETT's position as part of the Danish top legal suppliers to international industrials, equity funds, banks and other financial institutions.

Practice Areas

Banking & Finance, Food Law & Pharmaceuticals, Capital Markets, Insolvency & Restructuring, Commercial & Company, Insurance & Tort, Construction Law & Real Estate, Intellectual Property & Entertainment, Employment & Labour, IT, E-Commerce & Telecommunications, Energy, Litigation & Arbitration, Environment, Mergers & Acquisitions, EU & Competition, Private Equity & Venture Capital, Procurement, Public, Tax, Transport & Shipping

We generate results through collaboration and close relationships.



Norway

Law Firm Of The Year *BA-HR*

Banking & Finance Law Firm Of The Year *Advokatfirmaet Thommessen AS*

Restructuring Law Firm Of The Year *Kvale Advokatfirma DA*

Employment & Labour Law Firm Of The Year *Advokatfirmaet Haavind AS*

Dispute Resolution Law Firm Of The Year *Advokatfirmaet Hjort DA*

Intellectual Property Law Firm Of The Year *Advokatfirmaet Grette DA*

Shipping & Maritime Law Firm Of The Year *Advokatfirmaet Thommessen AS*



Sweden

Law Firm Of The Year *Advokatfirman Vinge KB*

Mergers & Acquisitions Law Firm Of The Year *Mannheimer Swartling*

Banking & Finance Law Firm Of The Year *Advokatfirman Cederquist KB*

Competition Law Firm Of The Year *Advokatfirman Hammarskiöld & Co AB*

Restructuring & Insolvency Law Firm Of The Year *DLA Nordic*

Tax Law Firm Of The Year *Bird & Bird*

Dispute Resolution Law Firm Of The Year *G Grönberg Advokatbyrå*

Employment & Labour Law Firm Of The Year *Hamilton Advokatbyrå*

Intellectual Property Law Firm Of The Year *Advokatfirman Lindahl*

Franchise Law Firm Of The Year *Sagell & Co*

Insurance & Reinsurance Law Firm Of The Year *Advokatfirman NorelidHolm*



Franchise Law Firm of the Year



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www.saglaw.se

SAGELL & CO.



Sagell & Co. is a boutique law firm who is serving both Swedish and international clients who have chosen to operate and expand their business, concept and brand through franchising and licensing. The law firm is specialized in franchise law and related law areas. The firm has expert knowledge about the daily life of franchise operations. We serve both franchisors and franchisees. The firm provides also legal services to licensors and licensees, to principals and commercial agents, and to distributors and retailers.

We are the legal counsel to several franchise systems in Sweden. Mr. Dan-Michael Sagell is one of the leading lawyers in Sweden within the field of franchise law. He writes books and articles and is the head legal counsel of the Swedish trade organisation Butikerna (the Stores) that is the leading trade organisation for small and medium sized retail stores in Sweden and of the trade organisation Swedish convenience stores and fast food restaurants. We can quickly set up a new franchise organisation, establish a foreign franchise system in Sweden, and solve disputes.

Sagell & Co is a member of the Swedish Franchise Association and a member of the International Franchise Lawyers Association (IFLA).

Insurance & Reinsurance Law Firm of the Year



Advokatfirman NorelidHolm

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Christer A. Holm
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NH
 Advokatfirman NorelidHolm



Advokatfirman NorelidHolm is a full-service international business law firm which provides legal services covering corporate and commercial law, insurance and reinsurance, marketing law, company law, EU and competition, dispute resolution, litigation and arbitration. The client stock comprises of a vast range of Swedish and international clients, including many of the largest insurance companies in the world.

Advokatfirman NorelidHolm have a very experienced Insurance and Re-Insurance desk, whose partners have served the international Insurance community during more than thirty years.

During the fall 2011 Advokatfirman NorelidHolm was awarded "Insurance & Reinsurance Law Firm of the Year in Sweden" by Corporate Intl Magazine, where clients had voted for the winner.

Advokatfirman NorelidHolm was founded in 2006 by Susanna Norelid and Christer A. Holm. Both founders had previously been partners with one of Sweden's larger law firms.

Today NorelidHolms' team represents clients such as BMW Group, home electronics company El-giganten, Tupperware, Johnson & Johnson, Chubb Insurance, CNA Insurance, and many others.

The lawyers at NorelidHolm offer broad experience in many different areas of business law within a number of different business areas. The services NorelidHolm offers cover the whole spectrum of services these clients ask for, i.e. in the insurance sector litigation/arbitration/mediation including re-insurance, drafting of policies, risk assessments, claims handling, claims investigations, claims settlements, asset recovery, legal opinions, guarantees as well as all regulatory aspects which faces the clients within this sector, including competition and marketing law.

Although the practice focuses on Swedish and EU law, NorelidHolm also offer substantial expertise working with international business related matters at the local and international levels together with cooperation partners located throughout the world.

When you turn to NorelidHolm for advice, you are guaranteed quality, accessibility, and a personal engagement in your business.

With NorelidHolm the client will find the professionalism, the experience and the personal commitment to each and every matter. The client will also meet a great portion of understanding of the business aspects of the matter. The creativity and the business focus is a very important part of the firms' legal work.

Advokatfirman NorelidHolm is a member of the international network Insuralex, a structured group created by independent law firms specialised in Insurance and Reinsurance Law. Each member of Insuralex is considered to be a leading expert in insurance and re-insurance law within its national jurisdiction.

In addition to this, Ms. Susanna Norelid personally, is a member of the prestigious US-based lawyers club, The International Association of Defense Counsel (IADC). Membership is by invitation only. It is a preeminent organization of international top lawyers providing legal services and counsel to corporations and insurers throughout the world.

Finland

Law Firm Of The Year *White & Case*

Mergers & Acquisitions Law Firm Of The Year *Attorneys at law Borenius Ltd*

Banking & Finance Law Firm Of The Year *Hannes Snellman*

Capital Markets Law Firm Of The Year *Roschier*

Competition Law Firm Of The Year *Castrén & Snellman*

Tax Law Firm Of The Year *Hannes Snellman*

Employment & Labour Law Firm Of The Year *Castrén & Snellman*

Dispute Resolution Law Firm Of The Year *Merilampi Attorneys Ltd*

Intellectual Property Law Firm Of The Year *Attorneys-At-Law Juridia Ltd*



Italy

Investment Bank Of The Year *Banca Di Roma*

Private Equity Firm Of The Year *Private Equity Partners*

Accountancy Firm Of The Year *Baker Tilly International*

Management Consultants Of The Year *Value Partners*

Mergers & Acquisitions Law Firm Of The Year *Gianni, Origoni, Grippo,
Cappelli & Partners*

Banking & Finance Law Firm Of The Year *Chiomenti Studio Legale*

Capital Markets Law Firm Of The Year *Bonelli Erede Pappalardo*

Private Equity Law Firm Of The Year *Bonelli Erede Pappalardo*

Restructuring & Insolvency Law Firm Of The Year *Linklaters*

Tax Law Firm Of The Year *Di Tanno e Associati*

Competition Law Firm Of The Year *Cleary Gottlieb Steen & Hamilton LLP*

Employment & Labour Law Firm Of The Year *Toffoletto De Luca Tamajo e Soci*

Dispute Resolution Law Firm Of The Year *Lombardi Molinari e Associati*

Aviation Law Firm Of The Year *Vitale & Partners*



Aviation & Transport Law Firm of the Year



Vitale & Partners
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We have recently provided legal assistance to a top train manufacturer in relation to a Euro 1.5 billion design and manufacturing project to be carried out jointly with an Italian company, aimed at the supply of fifty complete high speed trains to a major European railway operator.

We have obtained a pre-judgment attachment on behalf of a US client to seize two aircrafts owned by an Angolan airline. It was not easy to achieve it, bearing in mind the very conservative Italian Courts' approach to the granting of any kind of aircraft arrests, and the fact that the only connection with the Italian jurisdiction was the temporary presence of such aircrafts in Italy for maintenance.

We have assisted an Eastern European airline in negotiating with the "Bank for Development and Foreign Economic Affairs (Vnesheconombank)" the documentation and agreements required in order to structure with such Russian ECA's support the cross-border financing for the acquisition of two Russian Regional Jet aircrafts.

Finally, we have assisted an Italian company which has been awarded the construction of a Euro 200 million motorway in Romania – being a TEN project –, to structure with the other partners of such project a local J.V. in compliance with both Romanian and Italian Corporate and Tax Laws.

Areas Of Expertise

- Aviation Law, Aircraft financing and cross-border leasing, aircraft repossession
- Train manufacturing and supply agreements, and Transportation Law
- Telecommunication Law
- Infrastructure and Project Finance
- Bankruptcy and Insolvency Law and Companies' Re-organization
- Cross-border financing and Taxation
- International Trade and Commerce
- International Litigation and Arbitration
- Green Energy and Investments in Emerging markets

Vitale & Partners, originating from Prof. Paolo Vitale's Italian banking law practice in the early 60s, is an international legal practice focused on some key European, Asian and American regions.

It provides in particular market-leading legal counsel to the aviation and train industries, advising aircraft and train manufacturers, financiers and lessors, maintenance facilities, airlines and operators, and also representing them in litigation cases in Italy and abroad.



Spain

Mergers & Acquisitions Law Firm Of The Year *Uría Menéndez*

Banking & Finance Law Firm Of The Year *Clifford Chance S.L.*

Private Equity Law Firm Of The Year *Linklaters*

Bankruptcy & Restructuring Law Firm Of The Year *Cuatrecasas,
Goncalves Pereira*

Tax Law Firm Of The Year *Baker & McKenzie*

Competition Law Firm Of The Year *Garrigues*

Wealth Management Law Firm Of The Year *Avantia Asesoramiento
Fiscal y Legal S.L.*

Employment & Labor Law Firm Of The Year *Sagardoy Abogados*

Maritime & Shipping Law Firm Of The Year *Blas de Lezo*

Sports Law Firm Of The Year *Uría Menéndez*



Bankruptcy & Restructuring Law Firm of the Year

Shipping & Maritime Law Firm of the Year



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CUATRECASAS.
GONÇALVES PEREIRA



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Blas de Lezo



Blas de Lezo offers its services to the shipping industry, advising shipping operators, freight forwarders, shipowners, port terminals, shipbrokers, insurance companies, shipyards and logistics operators. Our firm also works on international trade, commercial litigation, energy, construction and general mercantile matters.

Blas de Lezo is one of the very few Spanish firms with English qualified lawyers in its team, being the perfect partner for all matters linked to the UK. Our Managing Partner, Mr. Miquel Roca is a UK qualified lawyer and has worked as a Solicitor for several years in England for leading UK firms, being familiar with both the UK and Spanish legal systems.

Blas de Lezo is always ranked as a top firm in the major international law firm's guides, such as Legal 500 and Chambers & Partners. It has recently been awarded with the prize "Spanish Shipping and Maritime Law Firm of the Year" and its Managing Partner, Mr. Miquel Roca, has been included in the exclusive list of "The 50 Best Lawyers in Spain".

Recently named "European Firm of the Year" by The Lawyer, Cuatrecasas, Gonçalves Pereira is a leading international benchmark for all legal issues in Spain and Portugal. Year after year, it has been providing advice on the most strategic transactions in the market, and numbers among its clients some of the Iberian Peninsula's leading companies: the firm represents more than 70% of Spain's largest listed companies (Ibex 35), over 70% of Portugal's (PSI20) and a substantial number of Eurostoxx 50 companies.

The firm's Finance Practice consists of over 40 lawyers with expert knowledge and exclusive dedication. The lawyers work seamlessly from different locations, ensuring wide coverage for their clients, wherever they are based. The team has extensive experience advising in any type of financial restructuring process carried out by companies of different nature (real state, hotels, industrial...), including either the previous analysis of the debt to be restructured as the existing legal consequences for the debtors and the creditors arising from the mentioned situation (including the design of the agreements structure and the most suitable security package for the feasibility of the transaction). In addition, they participate in the negotiation and drafting of the necessary documentation to carry out the debt restructuring process, including among others the standstill agreement, the refinancing agreement and the granting of the necessary amendments or guarantees to formalize the process.

"The huge practice at this major Iberian firm has the size and full-service resources to advise on the whole spectrum of banking and finance matters, including financial regulatory work, where its reputation is strongest."
Chambers Europe 2011

"It advises both lenders and borrowers on debt restructuring, and mainly institutional investors on the purchase and sale of debt under distressed situations."
Chambers Europe 2011

"The practice at this huge Iberian player has partners in all the firm's offices around the country. It has a particularly strong reputation for insolvency, where its workload is impressively large. However, it has also handled a variety of restructurings and refinancings for clients from a range of industry sectors recently."
Chambers Europe 2011

"praised for its superior quality and the remarkable strength-in-depth of the team"
Legal 500 2011

Portugal

Law Firm Of The Year *Cuatrecasas Gonçalves Pereira*

Mergers & Acquisitions Law Firm Of The Year *Linklaters*

Banking & Finance Law Firm Of The Year *Morais Leitão, Galvão
Teles, Soares da Silva & Associados*

Private Equity Law Firm Of The Year *Uría Menéndez - Proença de
Carvalho*

Insolvency & Restructuring Law Firm Of The Year *Uría Menéndez -
Proença de Carvalho*

Tax Law Firm Of The Year *Abreu Advogados*

Dispute Resolution Law Firm Of The Year *Serra Lopes, Cortes Martins
& Associados*

Intellectual Property Law Firm Of The Year *Gómez-Acebo & Pombo*

Employment & Labour Law Firm Of The Year *Albuquerque & Associados*

Energy Law Firm Of The Year *AAA Advogados*

TMT Law Firm Of The Year *SRS Advogados*

Real Estate Law Firm Of The Year *Garrigues*

Pharmaceutical Law Firm Of The Year *Albuquerque & Associados*

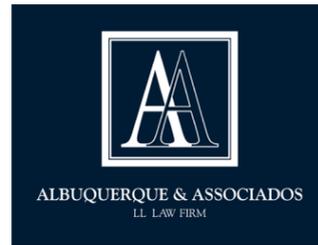


Employment & Labour Law Firm of the Year



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Pharmaceutical Law Firm of the Year



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Albuquerque & Associados is one of the longest established Portuguese Law Firms in Portugal. It has a strong academic tradition and background.

Albuquerque & Associados accumulates half century of continuous experience in legal practice, with a solid tradition of representing the interests in Portugal of U.S., French, Spanish and English corporations, as well clients and governmental authorities from most European countries and other continents. This experience constitutes one of the firm's prime assets.

Albuquerque & Associados Law Firm has been heavily engaged in some of the most significant cases of Labour Law practice in Portugal since the early nineties, having obtained unparalleled experience in matters related to the collective termination of labour contracts in the context of large restructuring operations or closing of Companies as well as labour workforce and labour conditions restructuring.

Albuquerque & Associados labour Law department had in the recent past created a number of innovative solutions for the Firm Clients concerning the management of corporate restructuring and industrial restructuring, transfer of business, management of work time and overtime, assessment of employment law related risks and compliance, as well as restructuring of employment conditions at a company level. Albuquerque & Associados Law Firm has provided or is providing legal assistance to important national and international groups in transactions involving both general Labour Law practice and the restructuring of the workforce of Companies as well as the correlated aspects of Corporate Law. In the period between 2005 and 2011, Albuquerque & Associados headed the four largest workforce reduction and restructuring operations in Portugal for the last decade.

In the wake of the major restructuring operations in the automotive and electronics industries in Portugal lead by the firm in 2003 – 2007, decision was made to create a Department of Labour Litigation, to cope with the client's demands in said area. The firm represents and performs the litigation activities for a great variety of sectors, such Post Services, Automotive, Chemical, Pharmaceutical and Health Industry.

The Partner Gonçalo Pinto Ferreira is one of the heads of Albuquerque & Associados labour law department, being also particularly active in the areas of Pharmaceutical law and Corporate.

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Through its Pharmaceutical Law and Life Sciences Department, the firm acts as legal advisor to a number of Portuguese and international clients, including some of the main international pharmaceutical and medical devices manufacturers operating in Portugal.

Albuquerque & Associados work in this sector has focused on production, distribution, marketing authorizations, clinical trials, public procurement, sponsorship, anti-bribery, generics, information, advertising, competition, cosmetics, medical devices and pharmaceutical property rights.

Albuquerque & Associados is also equipped to deal with legal innovations in pharmaceutical law, such as pharmacovigilance and pharmaceutical liability, and the developing field of Biotechnology.

Several members of the firm participate in conferences in the field of pharmaceutical law and some are authors of publications in this field, notably in a close relationship with the Centre for Biomedical Law at the Faculty of Law, University of Coimbra.

The Partner Gonçalo Pinto Ferreira is the head of Pharmaceutical Law and Life Sciences Department, being also heavily engaged in Compliance related matters – he regularly takes part of Compliance Committees in the Pharmaceutical and Medical Devices field. The Partner Gonçalo Pinto Ferreira is also particularly active in the areas of Employment law and Corporate.

Greece

Banking & Finance Law Firm Of The Year *M & P Bernitsas Law Offices*

Investments Law Firm Of The Year *George AR. Daoukas Law Office*

Restructuring & Insolvency Law Firm Of The Year *Karatzas & Partners*

Employment & Labour Law Firm Of The Year *Kremalis - Law Firm*

Intellectual Property Law Firm Of The Year *Dr Helen Papaconstantinou,
John Filias & Associates*

Dispute Resolution Law Firm Of The Year *Alexander Vassardanis & Partners*

Shipping & Maritime Law Firm Of The Year *Timagenis Law Firm*



Investment Law Firm of the Year



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George Ar. Daoukas established his firm in 1987 in Thessaloniki - Greece. From his early years in the profession he was mostly engaged with company, corporate and commercial law. In the following years, working as a legal advisor with S.A. companies, he gained experience and became an expert in contracts and investments. Consistency, hard work, legal knowledge, commercial practices, experienced practice and loyalty has characterized him as a successful and well - respected lawyer. His clientele consists mostly of local S.A. companies, entrepreneurs, businessmen and some continental and transatlantic entities. George Ar. Daoukas has experience with the chemical industry, energy, international trade, commercial companies, construction companies, and real estate issues. He has basic knowledge on accounting and Financial Balances.

Providing legal support to a company is not an easy task. Different issues from different fields of law need to be combined in order to reach a practical, effective, safe, favorable and cost-effective suggestion to the client. But then, usually, practical and bureaucratic issues may stand as obstacles even though the suggestion seems to be excellent from a legal point of view, only. It is then that experience takes its part of the role and can help overcome any obstacles. It is therefore absolutely essential and crucial for a lawyer to have deep and real knowledge of operating practices of public services.

Greece seems to be in a static environment. No doubt, corruption was the key factor for Greece's poor international rating and helped preventing new foreign investments. However, policies and ethos are changing; introduction and implementation of e-government, privatization and a number of measures towards the establishment of a business-friendly environment are only a few of the positive steps. It looks like abolishment of old practices has liberated new powers and entrepreneurship is on its course again.

George Ar. Daoukas has clients from USA, Canada and EU countries, all of them having made investments in Greece and particularly in Northern Greece. He has supplied his services in preparations, formation and incorporation of companies, procedures, and guidance on how to build the investment. He has knowledge of all aspects of the local system such as: public services, legislation, reliable associates in a wide range of professions (accountants, business advisors, engineers etc) all of which are necessary to support the investment.

According to George Ar. Daoukas, the current financial situation in Greece provides key chances with a favorable future for investors who would invest in Greece. However, investors should seek for professional guidance and follow it.

Intellectual Property Law Firm of the Year



Dr. Helen Papaconstantinou, John Filias and Associates
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Dr. Helen Papaconstantinou, John Filias & Associates, is one of the largest specialist IP Firms in Greece. Along with its affiliate branch, the Law Office of Dr. P.D. Theodorides – Dr. H.G. Papacostantinou (established in 1920), the firm offers a broad range of top quality IP Law services at highly competitive prices.

The firms' area of expertise spans over all aspects of IP Law, including the portfolio management of patents, trademarks, domain names, designs, SPCs, etc. Moreover, we also undertake all contentious and non contentious legal work with respect to the above areas as well as to copyright, unfair competition, anti-counterfeiting/anti-piracy/border measures, internet law, antitrust, licensing, franchising and ADRP procedures.

Throughout the firms' numerous years of activity, we have succeeded in establishing long-standing, invaluable collaborations with hundreds of highly reputable firms around the world, enabling us to represent some of the most important companies internationally – either directly or through their legal agents – building on our solid basis of reciprocity.

One of the main strengths of our offices lies in its IP team, that not only has a very significant experience/expertise, but also the flexibility and ability to adapt in the most efficient manner to new demands that arise in both the traditional (e.g. trademarks, patents, copyright) as well as in the modern sectors (e.g. anti-counterfeiting, domain names, ADRP's) of the IP field and, thus, successfully manage/deal with the intricacies of the Greek business and legal environment.

Furthermore, the Firm has been the first Greek Firm to receive ISO 9001/2008 Certification in the IP Law Field. Key recognitions of the firm include:

- Top Greek Law Firm in its field "Tier no.1" (in some fields exclusively so) by MANAGING INTELLECTUAL PROPERTY MAGAZINE" (MIP), for the 13th consecutive year
- Intellectual Property Law Firm of the Year for Greece by the ACQ (Acquisition & Finance) Magazine - ACQ Country Awards 2009
- Corporate INTL Legal Award for 2009 and 2010
- Dynamic firm of the year 2010 award for Greece by Corporate INTL magazine
- Finance monthly Global award for achievement, 2010
- GCR 100 leading firm for competition, 2011
- Lawyer Monthly – legal awards 2011
- Lawyers world global awards 2011
- Lawyers World Global Leading Firms – Top Tier Rankings 2012
- LEGAL 500 place the Firm at the top of its recommended IP Law Firms in Greece.
- PLC Which Lawyer rate the Firm as a Leading Firm in its field in Greece.

Dispute Resolution Law Firm of the Year



Alexander Vassardanis & Partners
Aphrodite Vassardani
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A. VASSARDANIS & PARTNERS
LAW FIRM



Since the firm's foundation more than forty years ago, dispute resolution has been one of its strongest practices. The firm's dispute resolution team not only represents major Greek and foreign companies before the Greek courts (interim measures, ordinary proceedings, civil and administrative courts), in ad hoc arbitrations and arbitrations under the auspices of arbitration institutions (ICC, LCIA, Arbitration Institute of the Swedish Chamber of Commerce) but also acts for Greek companies, mainly but not exclusively, before foreign courts in collaboration with international law firms.

The firm comprises lawyers with cross-jurisdictional expertise, who have been indicatively involved in construction law, public procurement, energy and natural resources, unfair competition, commercial contracts and insurance law cases. The firm's cross-practice and cross-border approach has enabled our lawyers to represent clients in high-profile cases. Our efforts have been met with success in decisions issued by national courts, in awards rendered by arbitral tribunals and in amicable settlements that are most often favourable to our clients and that have been reached after litigation or arbitration proceedings have already begun. The dispute resolution team is co-headed by Aphrodite Vassardani and Ioannis Vassardanis, who possess unrivalled expertise in dispute resolution and are Council Members of the Greek Arbitration Association.

Over the years, we have built a long-standing relationship based on absolute mutual trust with our clients, the majority of whom have remained faithful clients for decades. Our efforts have also been rewarded through the honours and awards that we have received from international journals and organizations. In particular, we have received the following awards in dispute resolution:

- The Corporate Intl Magazine 2010 Legal Award in the category "Dispute Resolution Advisory Firm of the Year in Greece"
- The "Greek Dispute Resolution Law Firm of the Year Award 2011" awarded by Global Law Experts
- The Corporate Intl Magazine 2011 Global Award in the category "Arbitration Law Firm of the Year in Greece"

We have also been invited to contribute the "Greece" chapter in the Getting the Deal Through - Enforcement of Foreign Judgments publication for three consecutive years 2013, 2014 and 2015.



Malta

Corporate Tax Advisory Firm Of The Year

KSi Malta

Law Firm Of The Year

Ganado & Associates

Mergers & Acquisitions Law Firm Of The Year

Camilleri Preziosi

Banking & Finance Law Firm Of The Year

Simon Tortell & Associates

Competition Law Firm Of The Year

Mamo TCV - Advocates

Maritime Law Firm Of The Year

Fenech & Fenech Advocates



Corporate Tax Advisory Firm of the Year



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Why Malta?

Lowest Corporate Tax in the EU at only 5%
Zero Tax on income from Patents

Low rate of VAT on Yacht Registration, approximately 5 to 6%
Best regulated I-Gaming Laws in the EU
No transfer pricing rules
No withholding tax on interest, dividends and liquidation proceeds paid to non-residents
An extensive double tax treaty network
Fixed low tonnage tax on ships

Why KSi Malta?

KSi Malta is one of the leading medium sized accountancy firms in Malta. KSi Malta provides a wide range of services for both local and international clients. Its professional staff is the real source over competition. KSi Malta values the skills, strengths and perspectives of its diverse team. Since inception, the firm fosters a participatory relationship among the team members as well with the clients.

This give and take relationship enables all parties to be involved in a process that advances the client's business objectives. KSi Malta uses its vast experience to assist local businesses grow and international companies to establish and operate in Malta. KSi Malta uses all its business contacts to support the clients in all their needs and to develop their business. KSi Malta assures all clients, full commitment and a very personalized service.

As a result, KSi Malta has developed considerable expertise in a number of services.

These include:

- Audit and Accountancy Services
- Information Technology Services
- Corporate Finance
- International Tax Planning
- Corporate Rescue and Recovery Specialists
- Ship and Yacht Registration
- Incorporation and Management of Foreign Companies
- Incorporation of Maltese Companies
- Consultancy Services
- Secretarial Services
- Betting Companies
- EU Funding
- Assistance to Digital Gaming Companies

KSi Malta is also a member of KS International, an association of independent accounting firms located around the world who provide clients with a range of accounting, consulting and taxation services.

KSi Malta is also a member of Begbies Traynor Group, UK's largest and fastest-growing independent of Corporate Rescue and Recovery Specialists.



Cyprus

Corporate Finance Law Firm Of The Year *Andreas Neocleous & Co LLC*

Banking & Finance Law Firm Of The Year *Patrikios Pavlou & Co*

Tax Law Firm Of The Year *Antis Triantafyllides & Sons*

Dispute Resolution Law Firm Of The Year *Antis Triantafyllides & Sons*

Shipping & Maritime Law Firm Of The Year *Chrysses Demetriades & Co*



Banking & Finance Law Firm of the Year



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Patrikios Pavlou & Associates LLC is a multi-award winning international law firm based in Cyprus.

Founded in 1963 by Mr. Patrikios Pavlou, a Barrister-at-Law (Gray's Inn, UK) from Limassol, the firm developed into a partnership, Patrikios Pavlou & Co, in the late 1970s. Through the years, the firm's vision, dedication and experience led to a steady and successful growth and since July 2010, the law firm has evolved into a new entity, Patrikios Pavlou & Associates LLC.

With their combined skills and knowledge, the firm's lawyers and consultants can provide expert comprehensive legal solutions on the following specialised practice areas:

- Corporate & Commercial Law
- Mergers & Acquisitions
- Banking & Finance Law
- Capital Markets
- Litigation & Dispute Resolution
- Tax Law & International Tax Planning
- Real Estate, Trusts & Asset Protection
- Intellectual Property
- IT, Internet & E-Commerce
- Administrative & Constitutional Law
- Ship Registration

The firm has an esteemed network of associates worldwide with particularly strong links in Europe, Russia, Middle East, and Asia. Moreover, the firm, and through its lawyers, is a member of various professional international bodies such as ITPA, IBA, AEA, AIJA, STEP, Euroadvocaten, Cyprus Bar Association, Association of Banking and Commercial Law firms, and others.

The favourable investment and tax environment of Cyprus has led to an increase of the international interest in the business services industry and has attracted multinational clients seeking legal and financial services from the Cyprus market. Over the years, the firm has carefully expanded its client base to allow it to meet the varied demands of today's cross-border legal market. The firm's clients include public and private companies, large international law firms, multinational corporations that have their regional hub in Cyprus, institutions, entrepreneurs as well as a host of individual clients from Cyprus and abroad. In the Banking and Finance sector, the firm represents a number of local and international banks and financial institutions.

Furthermore, the firm has been recognized as a top performing firm in respect of their distinctive, professional client services and legal advice and as a result, it has been receiving several international awards and recognitions.

Patrikios Pavlou & Associates LLC looks forward to the future and the challenges it will bring, confident that with team spirit and commitment, it will continue to provide top quality legal services with diligence, integrity and professionalism.





Asia/Australasia

Asia/Australasia

Asia is the largest continent in the world by a considerable margin, and is also the fastest growing economic region, while neighbouring Australasia quietly plods along with unnoticed success. With a high GDP per capita and a low rate of poverty, New Zealand is flourishing. Australia was ranked third in the Index of Economic Freedom (2010), has the thirteenth largest economy and has the fifth highest per capita GDP at \$66,984. The country was placed second in the United Nations 2011 Human Development Index and Melbourne is frequently recognised as one of the world's most liveable cities.

The reason Australasia's success tends to go unnoticed is because Asia is home to the largest native speaking language in the world in Mandarin and with more than 4 billion people, it hosts 60% of the world population. Six of the 46 states on this continent are representatives of the G-20 list of major economies.

Around 68% of international firms have offices in Hong Kong, and many companies from Europe, North America, South Korea and Japan have operations in Asia's developing countries to take advantage of its abundant supply of cheap labour and relatively developed infrastructure.

Asia's economy is predominantly agricultural, as it is rich in natural resources such as petroleum, forests, fish, water, rice, copper and silver. Regions where power facilities, trained labour, modern transport, and access to raw materials are available have developed industrially. Japan, China, India, South Korea and Taiwan are distinguished for their industrialisation. The most spectacular industrialisation has occurred in Japan and the "Four Little Dragons" – Taiwan, Korea, Singapore and Hong Kong. The economies of Thailand, Indonesia, and South China are booming thanks to Japanese investment plants and to cheap indigenous labour.

Citigroup in The Wealth Report 2012 stated that Asian cent-millionaire overtook North America's wealth for the first time as the world's "economic centre of gravity" continued moving east. At the end of 2011, there were 18,000 Asian people mainly in Southeast Asia, China and Japan who have at least \$100 million in disposable assets, ahead of North America with 17,000 people and Western Europe with 14,000.

In 2012, Asia's economic growth is expected to get worse before it gets better, with China and India seen expanding this year at their slowest pace since the tail-end of the global financial crisis in 2009. While Asia is clearly not immune to the global economic slowdown and financial market turmoil, the current slowdown appears to be short-lived and the region should recover towards the end of the year.



ASIA/AUSTRALASIA

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India

<u>Investment Bank Of The Year</u>	<u>Credit Suisse</u>
<u>Private Equity Firm Of The Year</u>	<u>Kaizen Private Equity</u>
<u>Accountancy Firm Of The Year</u>	<u>Deloitte</u>
<u>Tax Advisory Firm Of The Year</u>	<u>BDO India</u>
<u>Management Consultants Of The Year</u>	<u>Accenture</u>
<u>Law Firm Of The Year</u>	<u>Amarchand & Mangaldas</u>
<u>Niche Law Firm Of The Year</u>	<u>MS Mishra</u>
<u>Litigation Law Firm Of The Year</u>	<u>MS Mishra</u>
<u>Cross Border Law Firm Of The Year</u>	<u>MS Mishra</u>

<u>Mergers & Acquisitions Law Firm Of The Year</u>	<u>J Sagar Associates</u>
<u>Securities Law Firm Of The Year</u>	<u>DH Law</u>
<u>Competition Lawyer Of The Year</u>	<u>Anand S. Pathak</u>
<u>Intellectual Property Law Firm Of The Year</u>	<u>Anand & Anand</u>
<u>Patents Law Firm Of The Year</u>	<u>SS RANA</u>
<u>Trademarks Law Firm Of The Year</u>	<u>SS RANA</u>
<u>Maritime Law Firm Of The Year</u>	<u>Mulla & Mulla & Craigie Blunt & Caroe</u>
<u>Aviation Law Firm Of The Year</u>	<u>Rajinder Narain & Co</u>



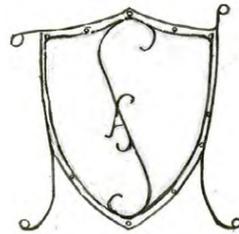
Niche Law Firm of the Year
Litigation Law Firm of the Year
Cross Border Law Firm of the Year



M S MISHRA ASSOCIATES

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Manu Shanker Mishra, Managing Partner, M S Mishra Associates, New Delhi based full service law firm, writes for corporate live wire "As the price actualization is from a cluster of perceived and conceived prices, a market conjecture about prices is made, the solution to which is by double coincidence."

"A market pulse by its definition breaks down the axioms of choice. The market forces are not only the rectangular matrices but also the diagonal matrices which resolve the complexities of the interaction of fundamental forces. The angular matrices are the first axiom of choice which is about the order of rotation."

"Market Beta is the most widely used measure of risk and plays a major role in the capital asset pricing model of regression analysis with statistical leverage h as a measure of firm-specific risk and loop beta is a sensitivity test. The loop alpha risks show the stress bearing capacity and the stability. From the criteria parameter r_p we arrive at the correlation coefficient of regression"

"Unknotting loop theta, we have the theta of regression as a parameter vector θ . The first moment condition of statistics is the unconditional expectation of p must equal the steady state mean. The first order auto-correlation is the unconditional mean and variance."

"Tax planning is at two levels first with depreciation/amortization so that differential taxation is clear, secondly the linear program maximizing profits after tax and minimizing tax liability across differing tax jurisdictions."

"Establishing correspondence between decision making variables and stress variables, successive approximations at local optimal solution from a global sensitivity analysis requires removal of sub-optimal global solutions in the semi-global system. As provisional probabilities for taxes are used for the conditional probability of steady state it gives the first coincidence level. The second coincidence is from market potential in solving the conjecture of market prices."

"We can make the expected yield curve, tax plan curve, Risk free rate, and the rings from market lambda and delta hedge lie on the same plane as the momental ellipsoid lies on the plane with a point below. Introducing options price and volatility derivatives we have a punctured plane with open rings, whose second turn by investors attitude forms a cuboid. This is firm specific with heterogeneous expectation. Homogenization of expectations is unreal as the two orders of surface would have to be treated as one. Rather aggregation of firm specific capital asset prices can give the average market rate of capital asset prices."

"All this can be very useful in valuation of a firm. Market friction in crystallized markets formed with frozen vertices causes the spark of judgment and forecast. Leveraging and gearing produce friction by motion, the frictional impulse needs to subside. A judicious use of financial leverage has a favorable impact on company's valuation. Lawyers help in cutting transaction costs and evaluation the tax plan"



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The Firm was established in 1997 by lawyers coming from large law firms having Indian and International experience. The Firm has carved itself as a full service Firm with special focus on Corporate Commercial practice. The Firm's maxim has always been client focused and solution based, which is the reason for our growing list of prestigious Indian and international clients. Our unique and effective approach has always suited commercial requirements, this being the single largest reason for our sustained growth to enlarge and service new clients.

Our Firm is headquartered in downtown business district of Mumbai India's commercial hub with a pan India reach through other offices. The Firm is described as a young law firm, fast climbing the ladder with constant "glowing client reviews" and a promising future. We are also Member of the Center for International Legal Studies (CILS), feature in Asia Legal 500 Firm and ranked in the top 40 firm of India by RSG Consultants in its RSG India report 2010. The Firm was awarded Securities and IP law firm of the Year, 2011 - India by Deal Makers Global Awards, Winner of Inter-Continental Finance Magazine Law Award 2011, Firm of the Year, Litigation and Dispute Resolution by Lawyers World Global Awards 2011, Litigation firm of the year from India award from Inter Continental Finance Global Awards 2010 and Entertainment Law Firm of the Year 2010: India by Corp Intl Magazine.

The Firm has substantial experience in Foreign Direct Investment, which includes advising on the Government's investment policy for entry of foreign companies in India and structuring their investment in India through the most appropriate vehicle. The Firm has extensively and successfully assisted several companies in negotiating, drafting Joint Venture Agreements, Share Purchase Agreements, Business Transfer Agreements, Technology & Name Licensing Agreements, etc.

The Firm services large Indian corporates and foreign companies from various sectors which include engineering companies, consultancy companies, software and IT-companies, advertising companies, telecommunication companies, pharmaceutical companies, banks and insurance companies etc.

A short description of our law firm and its services:

At D. H. Law Associates, we seek to deliver effective legal solutions to meet the diverse needs of our clients within the complex Indian legal environment. Our Lawyers possess extensive experience in their respective practice areas both in India and abroad. Our illustrious list of clients and the recognition we have received within the legal fraternity bear ample testimony.

Our domestic clients include some of the leading corporate houses in India from a wide spectrum of industry segments including manufacturing, telecom, pharmaceutical, consumer goods, banking, media, financial services, entertainment, mining and energy. Foreign clients from several countries treat us as their trusted advisors in India.

Competition Lawyer of the Year



P&A Law Offices
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P&A
LAW OFFICES



P&A Law Offices was established as a law firm in New Delhi in 1996. The Firm is uniquely positioned to assist and advise its clients in India and outside India on a broad range of commercial, financial, antitrust and litigation matters.

The clients represented by P&A include large Indian conglomerates, major Indian and international banks, Fortune 500 corporations and governmental and multilateral organizations. P&A's work to date for such clients has repeatedly included strategic acquisitions and divestitures, privatizations, joint ventures and restructurings, oil, gas and power projects, private equity and venture capital transactions, technology licensing arrangements, litigation in courts and international arbitrations, and competition law counseling and filings.

P&A has a large and sophisticated M&A practice. Recent transactions include the acquisition by Daiichi Sankyo Company, Limited of Ranbaxy Laboratories Limited; the acquisition of Satyam Computer Services Limited by Tech Mahindra Limited; and the acquisition of AppLabs by Computer Sciences Corporation. The Firm has successfully represented a number of clients in various Indian courts and tribunals and in the Supreme Court of India in securities and commercial matters, including LG Corp., Daiichi Sankyo Company, Limited and ACI Worldwide Corp. The Firm's competition law practice includes the representation of several international clients, including MCX Stock Exchange Limited, Springer India Private Limited and Sony Pictures.

All of the lawyers of P&A are qualified to practice law in India. Some of P&A's lawyers are also qualified to practice in the US and/or the UK, where they have spent substantial time practicing law. Several of P&A's lawyers have extensive experience with US and European Union matters and with the laws of these jurisdictions.

Anand S. Pathak is the managing partner of P&A Law. He has extensive experience in advising clients on international mergers and acquisitions, privatizations and technology licensing and European and Indian laws on competition and international trade. Prior to joining P&A Law Offices, he was a lawyer in Brussels, Cleveland and Palo Alto. He regularly represents clients before the Competition Commission of India.

The Firm and its lawyers have received several awards for the representation of clients in M&A, litigation and competition matters, including the Asian-Counsel's Deal of the Year Award in 2009 and the India Deal of the Year Award in 2009. Recent individual lawyer awards include the "Best M&A Lawyer in India" in 2008, "India M&A Legal Counsel of the Year" in 2009, "India M&A Lawyer of the Year" in 2011 and "Competition Lawyer of the Year 2011".

Intellectual Property Law Firm of the Year



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ANAND AND ANAND



Anand and Anand, established in 1979, is a full service law firm in the Intellectual Property (IP) space, providing end-to-end legal Solutions in this niche IP sector. The firm is professionally managed by a partnership board comprising of 10 partners assisted by a CEO, CFO, chartered accountants, business consultants and IT experts. The firm's current strength is 250, which includes around 80 qualified attorneys and engineers, and over 150 members in support services including a management team, paralegals and researchers. Their lawyers are fluent in English and Hindi and are based in New Delhi, Noida, Chennai and Mumbai.

Their clients consists of several large multinational and Indian companies representing a broad spectrum of industries including Health Care, Electronics, Consumer Goods, Industrial Goods, Automobiles, Wind Energy, Technology, Financial Institutions, Hospitality, and Entertainment. They have represented Roche, Merck, Pfizer, Biogen & Nordisk in the field of pharmaceutical patents. The firm has an extensive intellectual infrastructure in all the aspects related to Trademark registrations, Copyright registrations, and IP monetization as well as in Licensing and franchising. The firm also has an in-house 'Anti-Counterfeiting' & 'Anti-Piracy' team, dedicated to provide the clients pro-active and robust legal protection for safeguarding the brand identity in the commercial space.

Anand and Anand has an industry wide acclaimed prominence and leadership in the IP space by its expertise in addressing complex IP challenges of all hues and customizing its services for clients in all spheres of intellectual property laws in the Indian sub-continent. They have been servicing a diverse profile of clients in conventional areas of trademarks, patents, designs, trade secrets and confidential information as well as expanded areas of intellectual property such as EMRs, domain names, media & entertainment law, IT & e-commerce, Technology transfer and issues on the internet and privacy laws. Anand and Anand specialises in Copyright - Media, Entertainment Law and represents authors, musicians, software programmers, artists, designers and many others from the fraternity of copyright owners as well as collecting societies such as IPRS (Indian Performing Rights Society) and IRRO (Indian Reprographic Rights Society).

The firm has a substantial techno-legal expertise and valuable insight into strategic and procedural issues and a wealth of experience in patent prosecution and litigation to advise, assist and equip international and domestic clients with comprehensive and innovative intellectual property solutions in this domain. The firm's capabilities include drafting, filing and the prosecution of patents in diverse disciplines. To the firm's credit the testimonials speak volumes about the meticulous legal acumen and advocacy by the litigation department in many acclaimed landmark cases throughout the Indian jurisdiction. In many novel points of law and complex contentious matters, the litigation team has maintained a vibrant success record.

'Managing Intellectual Property' has ranked Anand & Anand as best overall firm for the years 2005 to 2010 and as a 'leading firm' for Trademark Prosecution and Trademark Contentious, Patent Contentious, and Copyright for the year 2010; They have been recognised as a Tier 1 Firm in IP 2010; IFLR IP Team of the Year 2010 (India); Asian Counsel India IP Firm of the Year 2009; International Law Office Client Choice Award (India) 2010; and IFLR IP Team of the Year (India). Anand and Anand is also critically acclaimed in per-to-peer review as a 'Leading IPR law firm in India'.

The firm Anand and Anand has recently been identified as the only Indian trademark law firm to receive a top-tier ranking in the inaugural edition of the World Trademark Review 1000.

Patents Law Firm of the Year



S.S.Rana & Co.
Mr. Vikrant Rana

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www.ssrana.in



S. S. RANA & CO., is a premier Intellectual Property Law Firm of India. Since its inception in 1989 the firm has represented national and international clients in all phases of contentious litigation before all courts in India. The firm facilitates its clients in securing, perfecting, enforcing, defending, protecting and exploiting their proprietary rights in their products and services, in India and world over.

The firm's patent specific services includes prior art searches, opinion and advice on patentability, freedom to operate searches, patent mapping & mining, patent drafting, filing and prosecution, proofreading and analysis, office action analysis, industry and sector specific patent reports.

The patent team comprises Patent Attorneys, Litigators, Patent Agents, Advocates, Engineers as well as experts from various fields like IT, Biotechnology, Chemistry, Pharmaceuticals, and Applied Science. The Patent team is spearheaded by Vikrant Rana who, for over a decade, has been providing practical legal advice to some of the world's most esteemed corporations from the disparate fields of food and beverages, IT, e-commerce, health and fitness, Electronics, Chemicals and Pharmaceuticals etc.

Senior Patent litigators of the firm have more than four decades of experience and they are committed to provide counsel of the highest quality to clients and delivering results that help them to achieve strategic business objectives. The creativity, willingness to change and to take risk and commitment to work harder has led to an increase in the talent pool of the firm, a decrease in the response time and ultimately an increase in the revenue and earnings generated by the firm. The amalgamation of its legal expertise, able leadership and business acumen, greatly enhances the firm's ability to serve its clients.

The firm's clientele comprises many Fortune 500 companies and several esteemed and reputed international and national corporations, government organizations, grassroots innovators and inventors. Its long standing relationship with the clients speaks laurels of its diligent and strategic legal services provided over the years. The accretion in number of clients bears testimony to the world class proactive legal services and close personal attention provided by the firm. The firm has also been recognized by several reputed journals and publications for its immaculate services.

Associates of the firm actively participate in IP sensitization programs organized by government and non government bodies like TIFAC, CII, FICCI, WIPO Tata Energy Research Institute (TERI), Ministry of Small Scale Industries (MSSI), with the sole intention of raising IP awareness in India.

Trademarks Law Firm of the Year



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S. S. RANA & CO., a premier Intellectual Property Law Firm of India is one of the few IP firms registered as "Advocate-on-Record (AOR)" with the Hon'ble Supreme Court in India and the same enables it to represent the clients right from the lower courts to "The Supreme Court of India", the apex court in India.

The firm takes pride in its strategy, effective planning and execution. The underlying ideology of the work is aim, planning, monitoring and interest to enhance the knowledge and thus the firm is able to provide impeccable, efficacious and coherent services to its clients. Maximum utilization of time, resources and intelligence is the cornerstone of the firm's work.

The firm's clientele comprises several Fortune 500 companies including multinational corporations and domestic companies as well as industrial, commercial, trading and government institutions. The firm also offers pro-bono services and legal aid to deserving artisans, creators and inventors.

The firm's trademark specific services include device and proprietor searches, providing clearance reports, trademark filing and prosecution in India and in Indian Subcontinent, opposition and rectification of trademarks, infringement and litigation, applicant as well as opponent watch services etc.

The firm's trademark team is ably guided by Ms. Lucy Rana, who also leads the firm's IP enforcement, Watch and Domain Name dispute resolution teams. Under her guidance and mentorship the team toils hard to live up to the expectations of the client. Having majored in Japanese language and business management, Ms. Rana has channeled her innovative and pioneering strategies for delivering efficient, high quality and cost effective results to the clients. She sets far reaching goals, inspires new attorneys and makes constant endeavors to provide counsel of the highest quality to the clients and delivers results that help them in achieving strategic business objectives.

Shipping & Maritime Law Firm of the Year



Mulla & Mulla
Shardul Thacker

+91 22 2262 3191 - Board Number
+91 22 6634 5496 - Direct Number

shardul.thacker@mullaandmulla.com

Mulla & Mulla
& Craigie Blunt & Caroe
Advocates, Solicitors and Notaries



One of India's largest and most prestigious full service law firms, founded in 1895, the firm has a strength of over 120 lawyers and fee earners. With a sound understanding of commercial and market realities, it provides legal solutions which are legal and of real commercial value. The firm proudly represents MNCs, Fortune 500 Companies and several large Indian Corporates. Partners and lawyers of the firm are members of the IBA, ABA, IPBA, INTA, AMLC amongst others.

The firm's admiralty law practice has a worldwide reputation as specialists in all aspects of shipping laws. Acting for ship owners, charterers, hull & cargo insurers, P&I and Defense Clubs, salvage & tug companies, container handlers, ship-builders and bunker suppliers, it has acted for international lenders in over 300 ship finance deals in the last decade.

Bolstered with a robust litigation and dispute resolution practice, in the last decade the firm has handled over 700 ship arrests in India and 50 arbitrations relating to shipbuilding, oil & gas exploration and charterparties. The firm advises insurance companies in marine insurance, collisions, hijacking, maritime frauds, pollution liability and war risks and interacts with marine surveyors and P&I Clubs.

Recent awards won by the firm include **Indian Shipping & Maritime Law Firm of the Year, 2012**, Corporate LiveWire, **Maritime Law Firm of the Year, India, 2012** by Corporate INTL, **Shipping & Maritime Law Firm of the Year, India 2012** by Global Law Experts, **Indian Law Firm Awards 2011 for Shipping & Maritime** by India Business Law Journal, **Shipping & Maritime Law Firm of the Year, 2011**, India by ACQLaw Awards, **Shipping & Maritime Law Firm of the Year, India 2011**, by Lawyer Monthly, **Shipping Law Firm of the Year in India 2011** by Corporate INTL, **Shipping, Maritime & Aviation Award 2008** and **2010** by India Business Law Journal and **Transport Law Firm of the Year in India 2010** by Corporate INTL.

Key partners are Dr. B.S. Bhesania and Mr. Shardul Thacker, both seasoned admiralty practitioners of world repute. Dr. Bhesania, handles port related matters, has been recognised by **Who's Who Legal** and is author of Commentaries on Major Port Trusts Act, 1963. Mr. Thacker has been awarded **Banking & Finance and Shipping 2012** and **2011** by Chambers Asia Pacific and the **Leading Lawyer Award for Shipping and Maritime** from **2003** to **2011** by Asia Law Publication. He is the India correspondent for Lloyd's Maritime and Commercial Quarterly and contributes to the India section of the Maritime Law Handbook by Kluwer Law.

Aviation Law Firm of the Year



Rajinder Narain & Co.
RNC Legal
Ravi Nath, Esq

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RAJINDER NARAIN & Co.
International Corporate Lawyers, India
Est. 1950



Ravi NATH has 23 years of experience in Aviation related Laws including Aircraft equipment and facility financing, regulatory & litigation.

He was the Chair of the Aviation Committee of the International Bar Association, and is the Editor/Author of various Books and Papers on Aviation Laws. He regularly advises major Aircraft manufacturers, Banks and Financial Institutions such as Boeing, Airbus, Embraer, Bombardier, Citibank, ABN Amro, Standard Chartered, Deutsche Bank, BNP Paribas, GECAS, ILFC, Aircastle, Airlease and Aercap. His practice includes Government regulations, companies, cross-border financing and securitization. During the last ten years he has advised on transaction in excess of US \$ 14 billion. The Legal 500 stated thus: "Ravi Nath's esteemed reputation as an aviation expert puts clear blue water between Rajinder Narain & Co. and its rivals..."

He is a frequent speaker at various conferences. He serves on the International Registry's Advisory Board.

The Bar Association of India has conferred its highest honour on him. He was invited along with India's Finance Minister, Mr. P. Chidambaram and Mr. Nariman, President Bar Association to be a co-author on a book relating to legal aspects of Doing Business in India.

He is a Partner at one of India's oldest legal firm. Two of firm's partners were Chief Justices of the Delhi High Court and one a President of The High Court Bar Association. Mr. Nath was the President of Inter Pacific Bar Association in 2004.

Education & Personal: B.Com.(Hons.), LL.B., Intl. & Comp. Laws (King's) and PIL (Harv). Apprenticeship at Sinclair Roche, Lives in New Delhi with wife. Two children.

China

Private Equity Firm Of The Year *Infinity Group*

Accountancy Firm Of The Year *Deloitte*

Tax Advisory Firm Of The Year *KPMG*

Management Consultants Of The Year *Fiducia*

Law Firm Of The Year *Jun He Law*

Mergers & Acquisitions Law Firm Of The Year *Haiwen & Partners*

Banking & Finance Law Firm Of The Year *Fangda Partners*

Investment Funds Law Firm Of The Year *FenXun Partners*

Restructuring Law Firm Of The Year *Allen & Overy*

Tax Law Firm Of The Year *Hwuason Law Firm*

Competition Law Firm Of The Year *Grandall Law Firm*

Intellectual Property Law Firm Of The Year *Kangxin Partners P C*

Real Estate Law Firm Of The Year *King & Wood Mallesons*

Shipping Law Firm Of The Year *AM Ocean & Co*

Aircraft Finance Law Firm Of The Year *Baker & McKenzie*



Hong Kong

Law Firm Of The Year *Sullivan & Cromwell*

Banking & Finance Law Firm Of The Year *Norton Rose Hong Kong*

Capital Markets Law Firm Of The Year *Clifford Chance*

Private Equity Law Firm Of The Year *Linklaters*

Tax Law Firm Of The Year *DLA Piper*

Insurance & Reinsurance Law Firm Of The Year *Deacons*

Product Liability Law Firm Of The Year *Smith & Partner*

Employment & Labour Law Firm Of The Year *Baker & McKenzie*

Dispute Resolution Law Firm Of The Year *Herbert Smith*

Intellectual Property Law Firm Of The Year *Eagle IP*

TMT Law Firm Of The Year *Bird & Bird*

Shipping Law Firm Of The Year *Holman Fenwick Willan*



Product Liability Law Firm of the Year



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CBM International Lawyers LLP (“CBMI”) is a global legal services organisation which represents local, national and international clients in a diverse litigation and business practice. The firm focuses in the areas of appellate litigation; complex insurance matters; products liability litigation; corporate, commercial and real estate transactions; real estate and construction litigation; complex commercial, business and tort litigation; mass tort litigation; labor and employment litigation; and intellectual property licensing and development. The firm has US offices in San Francisco, Los Angeles and Sacramento and international offices in Stuttgart, Munich and Böblingen, Germany, Singapore, Beijing and Hong Kong.

CBMI Hong Kong specialises exclusively in the niche area of international product liability law, including litigation management and wide-ranging regulatory and related advisory work to all its clients in Asia. The firm’s Products Liability Practice is a globally-known leader in products liability defense with an impressive record of defense verdicts and other favourable results in difficult jurisdictions of Hong Kong, PRC, Taiwan, Japan, Korea, Singapore, Malaysia, India and Sri Lanka.

The firm’s approach to handling litigation is simple, straightforward and focused on reaching an outcome that is efficient, cost-effective, and most importantly, successful. When a claim must be litigated, the firm’s lawyers act decisively to establish a vigorous and complete defense. They also maintain solid working relationships with prominent experts in the United States and Europe in such areas as vehicle crashworthiness, vehicle dynamics, accident reconstruction, metallurgy, fire science and biomechanics.

From prevention to defense, the firm assists its clients in every aspect of the products liability field, including:

Helping clients author warning labels and owner’s manuals,
Consulting on advertising campaigns to minimise liability exposure,
Coordinating national and global defense strategies,
Conceiving and executing national recall programs,
Defending warranty and other consumer claims.

The firm has an exceptional team with tremendous depth of experience. The following is a sampling of the wide range of diverse products CBMI’s Products Liability team has defended: automobiles and automobile components, boats and yachts, buildings and building materials, campers and camping equipment, drugs, electronic components, food and beverages, hand tools, home appliance, industrial machinery, material handling equipment, medical devices, motorcycles, sports and fitness training equipment, toxic chemical, weapons and military equipment.

Members of the Products Liability team are versed in a variety of different languages including:

- Mandarin - French - Malay
- German - Latvian - Russian
- Spanish

Intellectual Property Law Firm of the Year

Eagle IP LTD

Dr. Jacqueline C. Lui

Managing Director

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EAGLE IP LTD

鷹翅知產有限公司



Eagle IP Limited is an IP specialty house with a difference for bringing your IPR to the world. We are unique in providing strategic advice for our clients from a global perspective. The firm has expertise in a wide range of IP matters including electronics, biotechnology, mechanics, chemistry, pharmaceuticals, plant varieties, physics and telecoms. The firm is a member of the Know How IP Group, with more than 50 Chinese patent / trademark / PVR agents / attorneys, many being experienced former Chinese patent examiners. Services can be provided in multi-languages including Chinese, English, Korean, Japanese and French. We also have several bilingual US patent agents in-house who have lived in the West for many years to bridge the gap between East and West. The group now has offices in Hong Kong, Beijing and a representative office in the US, providing high quality and one-stop services for global clients.

Western clients are beginning to recognize that they need a Chinese element in their IP strategy from the very beginning – not as an afterthought to their original IP focus, as the Chinese legal system and the Chinese IP environment are quite different from that of the Western jurisdictions. Since our practitioners are well versed in both Asian and western IP rules and regulations, we are often able to give our clients the best strategic and cost effective advice to devise a global filing strategy based on their resources. In one case, we have successfully obtained around 100 patents worldwide for a local pharmaceutical company over the years. Separately, a California based multinational pharmaceutical company has entrusted us to manage their entire Chinese patent portfolio. In another case, we managed to obtain several key patents for a fast growing biomedical research company in a short time and they are now planning their IPO move.

Areas of expertise

- China IPR expertise
- Client Counseling and Strategic advice
- Global IPR Portfolio Management
- Full Range of Technical Capability
- Patent Drafting, Procurement, Protection and Enforcement
- IP Protection and Litigation
- IPR Searches and Valuation
- Trademark and other IPR Matters
- Translation

Thailand

Law Firm Of The Year

Chandler & Thong-ek Law Offices

Business Law Firm Of The Year

Hunton & Williams

Banking & Finance Law Firm Of The Year

Allen & Overy

Joint Venture Law Firm Of The Year

LS Horizon Limited

Project Finance Law Firm Of The Year

Linklaters (Thailand) Ltd



Business Law Firm of the Year



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Hunton & Williams LLP provides legal services to corporations, financial institutions, governments and individuals as well as a broad array of other entities.

Since its establishment in 1901, Hunton & Williams has grown to nearly 900 lawyers serving clients in 100 countries from 19 offices around the world.

Hunton & Williams has had an established and diverse practice in Asia for more than two decades. Hunton & Williams opened its Bangkok office in 1997 in answer to the demands of its rapidly expanding Asia-Pacific practice. The Bangkok office now has more than 30 lawyers.

In addition to our Bangkok office, we also provide legal advisory services through two other permanent offices in Beijing and Tokyo, working closely with our offices in the United States and Europe on matters of English and US law.

We have consistently been recognized by Chambers Asia with high rankings in projects and restructuring, banking and finance, corporate, international trade and insolvency. Over the years The Legal 500: Asia Pacific has consistently recognized partners from our Asia-Pacific offices as "Leading Individuals." We have been ranked in "Tier 1" for Project and Energy by Asia Pacific Legal 500 in 2011. In addition, Hunton & Williams was recently named the 2011 "Thai - Business Law Firm of the Year" by Global Law Experts.



Vietnam

Law Firm Of The Year *Freshfields Bruckhaus Deringer LLP*

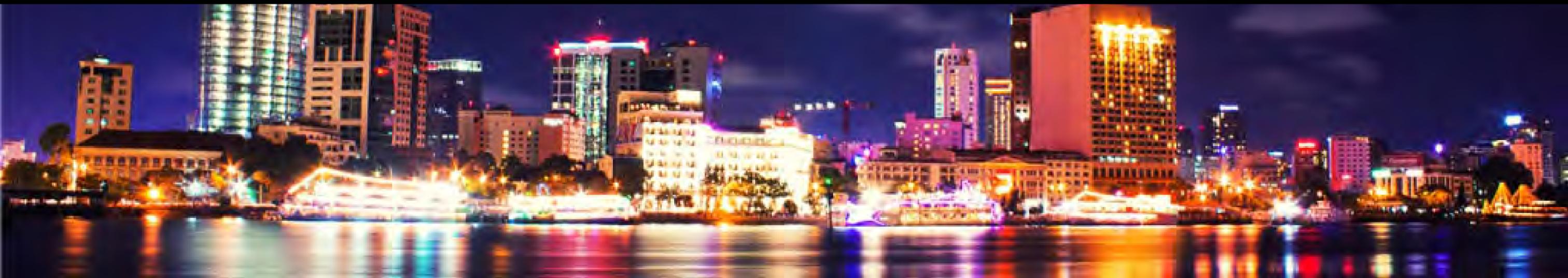
Foreign Investment Law Firm Of The Year *Allens Arthur Robinson*

Banking & Finance Law Firm Of The Year *Vilaf*

Commercial Law Firm Of The Year *YKVN Lawyers*

Infrastructure Law Firm Of The Year *Baker & McKenzie*

Dispute Resolution Law Firm Of The Year *LCT Lawyers*



Dispute Settlement Law Firm of the Year



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LCT Lawyers is a full-service law firm with offices in Ho Chi Minh City and Hanoi, Vietnam.

The firm is among Vietnam's most prominent, representing a wide range of multinational and domestic clients on a variety of business and investment matters. With practice groups spanning all areas from banking and finance to litigation and tax, LCT Lawyers has gained a reputation for providing comprehensive, high-quality legal services to its international and local client base.

With an experienced professional and advisory team of 30 professional and legal staff, LCT Lawyers provides clients with accurate and effective legal counsel, and offers a full range of related professional legal services. LCT Lawyers has distinguished itself as one of Vietnam's most committed and client-responsive firms, and has developed strategic partnerships with Vietnamese authorities and leading legal experts in Asia such as Singapore, Hong Kong, Japan and South Korea. Since 2009, the firm has been ranked as a recommended law firm by Asialaw, Chambers Asia, Legal 500 Asia Pacific, and World Law Profile.

In recent years, LCT Lawyers has gained prominence through its involvement in major infrastructure projects and financial deals, including the Dung Quat Refinery, the East West Highway and Thu Thiem Tunnel, the Thu Thiem New Urban Area, the Binh Duong New Township, the Son La Hydropower Plant, and the establishment of Hong Leong Bank Vietnam. Through its continued successes in brokering business deals and providing trusted advice to its client base, LCT Lawyers stands out as an internationally recognized firm with exceptional knowledge of the domestic business landscape.

LCT Lawyers' Dispute Resolution Practice Group has been repeatedly singled out as one of the most prolific and knowledgeable in Vietnam. The Group is led by Partner Chau Huy Quang (LL.M, Bristol - UK), who has over 13 years of legal practice experience, including several years as legal counsel to leading international corporations, where he litigated cases relating to commercial, employment, economic, intellectual property, shipping and construction law. Since 2010, LCT Lawyers has been ranked by Chambers Global, Legal 500 and Asialaw as one of the leading dispute settlement firms in Vietnam. Mr. Chau is a lecturer at the Judicial Academy of the Ministry of Justice of Vietnam and he has been nominated by Asialaw as one of the Regional Leading Lawyers in dispute settlement in 2011.



Malaysia

Mergers & Acquisitions Law Firm Of The Year *Kadir Andri & Partners*

Foreign Investment Law Firm Of The Year *Rahmat Lim & Partners*

Banking & Finance Law Firm Of The Year *Albar & Partners*

Islamic Finance Law Firm Of The Year *Adnan, Sundra & Low*

Restructuring Law Firm Of The Year *Skrine*

Intellectual Property Law Firm Of The Year *Zain & Co*



Philippines

Law Firm Of The Year Angara Abello Concepcion Regala & Cruz

Mergers & Acquisitions Law Firm Of The Year Caguioa & Gatmaytan

Energy Law Firm Of The Year PJS Law (Puyat Jacinto & Santos)

Natural Resources & Mining Law Firm Of The Year Puno & Puno

Employment & Labour Law Firm Of The Year Quisumbing Torres



Natural Resources & Mining Law Firm of the Year



Puno & Puno
Julito R. Sarmiento

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P&P PUNO & PUNO
LAW OFFICES



Founded in 1984 by retired Justice Ricardo C. Puno, Sr., a recognized authority in Philippine civil, commercial and procedural law, the Firm has a rapidly growing mining practice to keep in step with the resurgence of the Philippine mining industry. The in-depth knowledge and experience of the Firm's mining lawyers in all areas of mining practice has enabled the Firm to provide high-caliber and multi-dimensional services to its clients. The Firm was successfully chosen as the winner of the Corporate Intl Magazine 2011 Global Award for "Natural Resources & Mining Law Firm of the Year in the Philippines".

Its industry knowledge and experience covers:

- Minerals exploration, development and utilization;
- Fuel supply and power generating facilities;
- Environmental and other regulatory compliance;
- Project finance for mining projects; and
- Infrastructure projects for mining, such as roads, ports, water systems, telecommunications facilities and other infrastructure.

In addition to the foregoing, the Firm has also acted for both domestic and foreign mining companies in their acquisition of the mining claims and rights covered by existing projects with the ultimate objective of rehabilitating and rendering these projects productively operational. The Firm has rendered a broad range of services for these clients, including extensive due diligence; structuring their investments in the mining claims; negotiating and drafting the acquisition documents; and obtaining the social license for the rehabilitation and re-opening of the mining projects by coordinating and establishing ties with the affected local governments, indigenous peoples and small-scale miners, the police and military, and the religious groups.

The Firm represents the country's largest copper exporter and the world's largest publicly-listed copper mining company.

Mr. Julito R. Sarmiento, who has been highly recommended by Chambers Asia as a leading lawyer in Natural Resources & Mining (amongst Asia's Leading Lawyers for Business in 2010), and Mr. Roderico V. Puno lead the Firm's mining practice.



Indonesia

Mergers & Acquisitions Law Firm Of The Year *Allen & Overy*

Capital Markets Law Firm Of The Year *Hadiputranto, Hadinoto & Partners*

Energy Law Firm Of The Year *ABNR*

Oil & Gas Law Firm Of The Year *Soewito Suhardiman Eddymurthy Kardono*

Dispute Resolution Law Firm Of The Year *Lubis Ganie Surrowidjojo*



Energy Law Firm of the Year



ABNR Counsellors At Law
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Ali Budiardjo, Nugroho, Reksodiputro ("ABNR") was established in Jakarta in 1967. It presently consists of 62 Indonesian lawyers, two Dutch lawyers and one Australian lawyer. The firm is one of Indonesia's largest independent full-service law firms. ABNR is principally engaged in the provision of legal services to foreign companies, banks and international institutions operating or setting up business in Indonesia, as well as to Indonesian enterprises contracting with foreign companies and institutions or with other Indonesian companies.

ABNR specializes in the handling of matters in various fields, including: anti-trust; aviation; banking and finance; bankruptcy; capital markets; construction; corporate; energy; environment; information technology; intellectual property; investment; joint ventures; labor law; licensing; mergers and acquisitions; mining; private power; privatization; project finance; real estate; restructuring; shipping/maritime law; and telecommunications. The firm also has an outstanding reputation in handling complex and multi-faceted cross-border transactions.

The commitment ABNR makes to clients is to provide broad-based, personalized service from top-quality teams of lawyers with international experience in groundbreaking deals and projects. The firm's reputation has been recognized around the world by independent industry surveys and law firm guides. ABNR has a number of partners and foreign counsels who are recognized by Chambers Asia 2011, Chambers Global 2011, Asia Pacific Legal 500 2010/11, PLC Which Lawyer? 2011 and IFLR 1000 2011 as leading individuals in their fields. A number of the firm's lawyers actively participate in the reformation of the judicial system, academic and university life and are the authors of numerous publications, thus contributing to the evolution and dissemination of the law in Indonesia. The firm maintains an office in Singapore to extend its Indonesian legal services to foreign clients with regional headquarters there.

ABNR have played a major role in the financing of most of the significant Indonesian power projects in the last decade, including those involving traditional fossil fuel plants and geothermal power stations. Our advice has included project finance aspects including financing structures involving BOT and BOO, and issues relating to government guarantees. We have been involved in gold, copper and coal mining projects, and advise on the regulatory and licensing framework of these industries, including issues relating to the latest generations of contracts of work. We also assist mining service companies with contracts and compliance with tender procedures.

Dispute Resolution Law Firm of the Year



Lubis Ganie Surowidjojo
Dr. Mohamed Idwan ('Kiki') Ganie

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**A**bout LGS

Lubis Ganie Surowidjojo (LGS) was founded in 1985 by Timbul Thomas Lubis, Mohamed Idwan ('Kiki') Ganie and Arief Tarunakarya Surowidjojo. In our 27 years of service, we have secured our position as the premier Indonesian corporate transaction and commercial litigation law firm. With over a hundred lawyers and experience in representing a diverse range of clients, including domestic and multinational corporations, public and private companies, to Government instrumentalities and State Owned Enterprises. We work with our clients to understand their problems, determine their needs, and arrive at a practical solution that is both cost-effective and viable over the long term.

Representative Clients

Adaro Indonesia; American Bureau of Shipping; Astra International; Astratel Nusantara; Bank Mandiri; Charoen Pokphand Indonesia; DBS Bank Ltd; Goldman Sachs; Government of the Republic of Indonesia; Hitachi; Hutchison (Hong Kong); Indonesia Infrastructure Guarantee Fund; Japan Tobacco International Indonesia; Krakatau Steel; Liga Primer Indonesia (LPI); Medco Energi International; Ministry of Finance of the Republic of Indonesia; Mitsui & Co., Ltd; Mitsui Banking Corporation; Pamapersada Nusantara; Sampoerna Strategic; Sime Darby (Malaysia); Simpson, Spence & Young (SSY); Standard Chartered Bank; Sumitomo; Temasek Holdings (Private) Limited; and Unilever Indonesia.

Recent Work*Indonesia Infrastructure Guarantee Fund (IIGF / PT PII)*

Lead legal advisor to the IIGF, which insures risks of PPP projects stemming from a variety of sources, including unfavourable policy changes and other political risks and replaces previous practice of government guarantee notes that were issued on a per-project basis.

Unilever

Acquisitions of PT Sara Lee Body Care Tbk ("SLBC") as part of a global acquisition of Sara Lee's Body Care division by Unilever group in approximately 40 countries including Indonesia.

ISO

LGS has obtained Lloyd's Register Quality Assurance certifications of ISO 9001:2008 in respect to Quality Management systems and ISO 14001:2004 in respect to Environmental Management systems to ensure that all aspects of the firm's operations and the quality of services are on par with the most well managed companies and organizations in the world.

Our Practice Areas

- Alternative Dispute Resolution and Arbitration • Antitrust • Bank and Debt Restructuring • Banking and Secured Transactions • Bankruptcy • Capital Markets • Construction • Consumer Protection Defence Litigation • Corporate Finance • Distribution of Goods and Services • E-commerce • Foreign and Domestic Investment • Forestry and Plantations • General Corporate • Information Technology • Infrastructure • Insurance • Intellectual Property Rights • International Trade • Labour • Maritime and Shipping • Mergers and Acquisitions • Mining, Oil and Gas • Privatization • Project Finance • Property and Real Estate • Refinancing and Bank Lending • Shariah Transactions • Structured Finance • Telecommunications

Taiwan

Law Firm Of The Year

Lee and Li

Corporate Finance Law Firm Of The Year

LCS & Partners

Mergers & Acquisitions Law Firm Of The Year

Jones Day

Capital Markets Law Firm Of The Year

Baker & McKenzie

Intellectual Property Law Firm Of The Year

Deep & Far



Intellectual Property Law Firm of the Year



Deep & Far Attorneys-at-Law
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Deep & Far was founded in 1992 and is one of the largest law firms in this country. The firm is presently focussed on the practice in separate or in combination of all aspects of intellectual property rights (IPRs) including patents, trademarks, copyrights, trade secrets, unfair competition, and/or licensing, counseling, litigation and/or transaction thereof. Since this firm edges itself into the IPRs field, the firm quickly comes to fame. As an illustration, this firm often is one of the largest sources from which foreign filing orders originate.

The fascinating rise of this firm begins from the founder of Deep & Far attorneys-at-law, C. F. Tsai, who is the one first patent practitioner in this country who both has technological and law backgrounds and is qualified as a local attorney-at-law. The patent attorneys and patent engineers in this firm normally hold outstanding and advanced degrees and are generally graduated from the top five universities in this country and/or the university in the US. Our prominent staffs are dedicated to provide the best quality service in IPRs. As a proof, about one half of top 100 incorporations in this country have experiences of seeking patented their techniques, but more than one fifth of the top 100 incorporations are/were clients of this firm. Furthermore, Hi-Tech companies in the science-based industrial park located at Hsin Chu play an important role in booming the economy of this country. About one half of which have experiences in seeking patented their techniques, and out of more than 60% of the patent-experienced companies in that park have ever entrusted their IPR works to this firm.

We have experienced in seeking IPR-protections for our clients in more than 100 territories all over the world. We have thousands of IPR-cases respectively prosecuted before official Patent Offices of major industrialized countries. This firm not only is the most competent in IPR-related matters in this country but also is very familiar with IPR-practices in major industrialized countries. As a matter of fact, this firm oftentimes tries and makes precedents of new claim-drafting styles. While we might have become wonderfully famed locally with remarkable appreciation and respects, we would like to extend our services for internationalized or quality service-requiring foreign conglomerated giants, corporations or individuals. We strongly believe that we will win more applause from clients all over the world.

Deep & Far is one of the largest law firms in this country. The firm founded in 1992 engages in the complete spectrum of IP practices so as to provide the most competent IP service available. The firm is presently focused on the practice in separate or in combination of all aspects of intellectual property rights (IPRs) including patents, trademarks, copyrights, trade secrets, unfair competition, and / or licensing, counselling, litigation and / or transaction thereof. The firm's lawyers are experienced in seeking IPR protections for clients in more than 100 territories all over the world, with thousands of IPR cases respectively prosecuted before official patent offices of major industrialised countries.

Deep & Far so achieve by selecting, edifying and nurturing peoples who have the following personalities: learned in expertise, morally earnest and sincerely behaved in mind and strictly disciplined between give and take. It is well-believed that such properties are key factors for peoples to properly and competently behave themselves. By the perseverance that we only do what and only perform works which enable this firm to be deep and far, Deep and Far can then equate the reality with its name.

Recently, Deep & Far has successfully acted for Lumens Digital Optics, Inc. against AverMedia Technology, Inc. for damages of NT\$ 0.24 Billion, and sued the latter for damages of NT\$ 0.23 billions. C.F.



Singapore

Law Firm Of The Year

Allen & Gledhill LLP

Mergers & Acquisitions Law Firm Of The Year *Colin Ng & Partners LLP*

Project Finance Law Firm Of The Year

Allens Arthur Robinson

Dispute Resolution Law Firm Of The Year

Ashurst

Maritime Law Firm Of The Year

Ang & Partners



Japan

Accountancy Firm Of The Year *PwC*

Management Consultants Of The Year *KPMG*

Law Firm Of The Year *Nagashima Ohno & Tsunematsu*

Mergers & Acquisitions Law Firm Of The Year *Jones Day*

Banking & Finance Law Firm Of The Year *Atsumi & Sakai*

Capital Markets Law Firm Of The Year *Hogan Lovells International LLP*

International Trade Law Firm Of The Year *Baker & McKenzie GJB*

Dispute Resolution Law Firm Of The Year *Anderson Mori & Tomotsune*

Intellectual Property Law Firm Of The Year *Abe, Ikubo & Katayama*

Immigration Law Firm Of The Year *ILS Shimoda Office*



Immigration Law Firm of the Year



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ILS Shimoda Office L.P.C., as one of the leading firms in the field of corporate immigration, provides exclusive services to support foreign nationals to work/reside in Japan under an appropriate resident status. The firm's services encompass the consistent procedures from consultation to case analysis, document preparation, and to application with the immigration authorities: the types of the applications include, though not limited to, certificate of eligibility, change of status of residence, extension of status of residence, acquisition of resident status, and permanent residency.

The firm's experienced consultants provide consultations for the clients both in English and Japanese and provide the optimum services for individual cases: The Japanese immigration laws today provide 27 resident statuses for the foreign nationals who reside in Japan. Therefore it is quite important to analyze each applicant's case based on his/her individual circumstances as well as on relevant documents, in order to decide on and prepare to obtain the most adequate resident status. The firm has its strength in providing quality services for such business arena based on its ample experience and knowledge, which is the product of cumulative 50,000 cases the firm has handled since its establishment.

What is also noteworthy is that a great number of the cases consist of those from multinational blue-chip corporate clients, such as megabanks, securities houses, manufacturers, international law firms, and many other worldly renowned corporations.

Back in 2009, the bill to revise the Immigration Control and Refugee Recognition Act and Pertinent Laws passed the Diet: A significant part of the revised laws is scheduled to be made into effect on July 9, 2012, namely; 1) the replacement of the current Alien Registration Card with Residence Card (Zairyu Card) for the immigration authorities to collectively identify foreign nationals working and/or residing in Japan for more than three months; 2) the alleviation of the re-entry permit to exempt foreign nationals from obtaining one for travels abroad within one year; and 3) the elongation of the longest extendable period of stay from the current 3 years to 5 years.

This revision must surely be counted as one of the largest reforms of the laws: ILS Shimoda Office L.P.C. keeps on collecting relevant information regarding the revamp and provides its corporate clients with adequate advice based on the information in a timely manner.



South Korea

Law Firm Of The Year *Yoon & Yang LLC*

Mergers & Acquisitions Law Firm Of The Year *Hwang Mok Park P.C.*

Banking & Finance Law Firm Of The Year *Bae, Kim & Lee*

Capital Market Law Firm Of The Year *Lee & Ko*

Dispute Resolution Law Firm Of The Year *Kim & Chang*

Intellectual Property Law Firm Of The Year *Cho & Partners*



Intellectual Property Law Firm of the Year

Cho & Partners
 Mr. Tae-Yeon CHO
 Mr. Ik-Hyun SEO

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Cho & Partners



Cho & Partners was established in 2002 by two senior attorneys who decided to leave a large firm environment to create a more focused, efficient and responsive practice. Based on the reputation and capabilities of the founding members, as well as the established trust and loyalty of their clients, Cho & Partners was immediately active in representing multinational clients. The firm's clients are among the most recognised names and leaders in various business sectors, such as software and technology, retailing, luxury goods and fashion, and energy.

Since its establishment, Cho & Partners has continued to grow, a result of the firm's uncompromising emphasis on maintaining its reputation for the highest level of service, professionalism and integrity. This philosophy and commitment has been essential in developing and servicing the firm's prestigious list of clients, whose needs are sophisticated and whose matters have a global impact.

Cho & Partners is proud of its approach of nurturing very close and personal relationships with its clients, the foundation of the firm's ability to know its clients and thereby serve their needs more effectively and efficiently.

The firm has a strong and diverse practice in all aspects of intellectual property. It is very active with both domestic and international prosecution practice in both trade marks and patents, as well as related disputes and administrative proceedings. Aside from prosecution matters, the firm and its members have become particularly well-known for their capabilities in the areas of litigation, anti-counterfeiting and internet-related matters.

In the area of anti-counterfeiting and enforcement, the firm has developed a very strong reputation for its effective and creative programmes in combating many difficult problems in Korea. The firm represents many brand owners and manages among the most active anti-counterfeiting and trade mark enforcement programmes in the country. The firm is also very active in domain name disputes, successfully reclaiming domain name registrations from cyber-squatters for trade mark owners. Tae-Yeon Cho serves as outside counsel for the Internet Address Domain Name Dispute Resolution Committee, the government body that administers Korean domain name disputes. Another member of the firm, Ik-Hyun Seo, serves as a panelist for WIPO with respect to gTLD disputes.

In the area of litigation, the firm has successfully obtained several landmark decisions for its clients and is at the forefront of new developments in Korea. As recent examples, the firm filed the first legal action based on a new design protection law that took effect in July 2004. A favourable decision was obtained, stripping the infringer of its profits, as well as obtaining an additional damages award for harm to the client's reputation arising from the violation. The firm also obtained a decision in 2005 against a trade mark squatter, in which the firm's client was awarded attorney's fees based on a theory of abuse of trade mark rights. In 2010, the firm successfully appealed a decision to the High Court and received a favourable and significant decision on a key element of a dilution claim, representing a famous luxury brand.



Australia

Investment Bank Of The Year *Macquarie Group*

Private Equity Firm Of The Year *Wolseley Private Equity*

Accountancy Firm Of The Year *PwC*

Tax Advisory Firm Of The Year *Greenwoods & Freehills*

Management Consultants Of The Year *McKinsey*

Law Firm Of The Year *Allens Arthur Robinson*

Banking & Finance Law Firm Of The Year *Johnson Winter & Slattery*

Capital Markets Law Firm Of The Year *Clayton Utz*

Mergers & Acquisitions Law Firm Of The Year *Freehills*

Arbitration Law Firm Of The Year *Gilbert + Tobin*

Dispute Resolution Law Firm Of The Year *Corrs Chambers Westgarth*

Intellectual Property Law Firm Of The Year *King & Wood Mallesons*

Energy Law Firm Of The Year *Allens Arthur Robinson*

Project Finance Law Firm Of The Year *DLA Piper Australia*

International Trade Law Firm Of The Year *Minter Ellison*





Africa

Although it has abundant natural resources, Africa remains the world's poorest and most underdeveloped continent. According to the United Nations' Human Development Report in 2003, the bottom 25 ranked nations (151st to 175th) were all African. Poverty, illiteracy, malnutrition and inadequate water supply and sanitation, as well as poor health, affect a large proportion of the people who reside in Africa. In August 2008, the World Bank announced revised global poverty estimates based on a new international poverty line of \$1.25 per day (versus the previous measure of \$1.00). 80.5% of the Sub-Saharan African population was living on less than \$2.50 (PPP) a day in 2005, compared with 85.7% for India.

Historically, countries of North Africa attracted significant amount of foreign direct investment (FDI). While Morocco and Tunisia have solid FDI links with the EU, the US is the most important foreign investor in Egypt and Libya. In terms of source countries, France, the UK and Spain are the most important European investors.

The continent is undergoing significant development and changes. In recent years, the People's Republic of China has built increasingly stronger ties with African nations. In 2007, Chinese companies invested a total of US\$1 billion in Africa. The North African region has a robust economic potential underpinned by strong growth prospects. It has a strategic location at the crossroads of three continents, abundant energy resources, strong EU links and growing financial sectors.

Over the past year, massive anti-government demonstrations and revolution-like protests across North African and Middle Eastern countries dominated international headlines with movements to oust regimes in Egypt and Libya.

After unrest erupted in January 2011, the Egyptian government drastically increased social spending to address public dissatisfaction, but political uncertainty at the same time caused economic growth to slow significantly, reducing the government's revenues.

Tourism, manufacturing and construction were among the hardest hit sectors of the Egyptian economy, and economic growth is likely to remain slow through 2012.

The continued growth and development of this continent looks set to rely on the recovery of the Euro zone in order to maintain the input from important investors, while it will also be interesting to follow the developments and change in post-revolution Egypt and Libya.



AFRICA

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South Africa

Law Firm Of The Year *Ron Wheeldon Attorneys*

Banking & Finance Law Firm Of The Year *Bowman Gilfillan*

Capital Markets Law Firm Of The Year *Cliffe Dekker Hofmeyr*

Tax Law Firm Of The Year *ENS (Edward Nathan Sonnenbergs)*

Dispute Resolution Law Firm Of The Year *Norton Rose*

Competition Law Firm Of The Year *Webber Wentzel*

Intellectual Property Law Firm Of The Year *Adams & Adams*

Energy Law Firm Of The Year *Bell Dewar*

TMT Law Firm Of The Year *Rosin Wright Rosengarten*



Law Firm of the Year



Ron Wheeldon Attorneys
Ron Wheeldon

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Ron Wheeldon Attorneys/ Brandsman is a firm in Greenside, Johannesburg, This is a boutique firm with real expertise in trade marks and copyright in South Africa and the African continent generally. Ron Wheeldon has been an effective IP practitioner for 30 years and is backed by a team of administrators and young lawyers to permit the work to be done at the most cost effective level.

Ron has a passion for IP. He has been involved in committee work for the International Trade Mark Association (INTA) since 1993, at one time chairing the Public Education Committee of the Brand Names Education Foundation (BNEF) which is related to INTA, and he has completed assignments as chair of the regional sub-committee of INTA for Africa, the Middle East and South Asia on well known trade marks and dilution and, more recently, on the publications committee. Ron writes frequently for numerous publications and won, in South Africa, the Butterworths prize for the best legal article in the attorneys' magazine De Rebus in 2001. Ron is the current chair of the trade mark subcommittee of the Standing Advisory Committee for IP established under the Copyright Act to advise the minister of trade and industry and a member of the main committee.

The firm offers a practical and cost effective approach to IP law in South Africa and Africa generally based on an understanding of what businesspeople need from their lawyers in this field. South Africa has a split bar and most court work is done by advocates rather than attorneys. We are happy to work in this way, but also and uniquely do routinely appear in the High Court and the registrar's tribunal, where cost considerations are paramount to the client. We have a first rate administrative team which backs up Ron's efforts.

Beside the law, Ron has what he fondly regards as a balanced approach to life. He obtained practical business experience in running first a game farm and then a clothing label for several years, indulges his creative side with photography and creative writing, and deals with his need for speed by flying a jet fighter when he can afford the fuel. On the flying front, Ron can claim to be the fastest lawyer in Africa (if not the world) because he set a world speed record in November 2010. It is a class record for a 500km closed course, so not really a very big achievement, but he's proud of it!

Occasionally he assists his wife with the happy process of raising three children while trying to interest them in old cars, aircraft and bluegrass banjo with mixed results.



Nigeria

Law Firm Of The Year

Banwo & Ighodalo

Banking & Finance Law Firm Of The Year

Aluko & Oyebode

Capital Markets Law Firm Of The Year

Templars

Dispute Resolution Law Firm Of The Year

Olaniwun Ajayi LP

Intellectual Property Law Firm Of The Year

Jackson Etti & Edu

Energy Law Firm Of The Year

Aalex



Intellectual Property Law Firm of the Year



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JACKSON, ETTI & EDU, is a full service Law Firm with an internationally renowned Intellectual Property (IP) practice, based in Nigeria. With four branch offices (including an international office), the firm is able to provide services throughout the African Region and beyond.

Clientele includes a broad spectrum of local & international blue chip firms, ranging from individuals/small private companies, to major multinationals/conglomerates. The firm has acquired a reputation for providing high quality services, with an appreciation of the commercial goals, constraints and concerns of each client. This is indeed a major driver in ensuring that client's objectives are achieved in a most efficient and cost effective way.

Services:

Advice on all aspects of IP, ranging from prosecution, management and protection of Trademarks, Patents, Designs & Copyright, to Anti-counterfeiting, IP Litigation, IP audits, Domain Names and Commercial IP issues (licensing, franchising, distributorship etc). The IP practice also offers advisory services to the Federal Government of Nigeria regarding IP policies, advice on/review of IP Laws and Regional perspectives on IP related matters. Other ancillary services, such as NAFDAC (Product registration), SON (Standard Organization of Nigeria) and NOTAP (National Office for Technology Acquisition and Promotion) are also available. One of the IP Partners is a WIPO Consultant and regularly offers advice on a myriad of IP related issues.

Awards:

Won the IP Firm of the Year Award during the Nigerian Legal Awards, 2010, organized by ESQ and Businessday Newspaper.

Rated as TIER 1 Firm for Contentious and Non - Contentious Trademark & Patent work in Nigeria from 2001 - 2011 by Managing Intellectual Property's Annual Survey (A Euromoney Publication).

One of 8 firms shortlisted world wide for the IP Law Firm of the Year in an Emerging Market Award, by Informa Law, UK

The Firm was recognised as one of the Highly Recommended Firms during the IP Firm of the Year in an Emerging Market by (Informa Law, UK)

Won the Finance Monthly Law Awards 2011, as IP Law Firm of the year in Nigeria. A renowned legal publication based in UK.

The Firm emerged winner of the Acquisition International Legal Award, as the "Nigerian IP Law Firm of the Year" organized by Acquisition International Magazine, UK. (2011)

The Firm was shortlisted as one of the five firms for the Corporate INTL 2010 Legal Award for IP Law in Nigeria.



Mauritius

Law Firm Of The Year

Appleby

Business Law Firm Of The Year

Uteem Chambers

Banking Law Firm Of The Year

Bedell

Investment Funds Law Firm Of The Year

Bedell

Litigation Law Firm Of The Year

Appleby



Business Law Firm of the Year



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UTEEM CHAMBERS

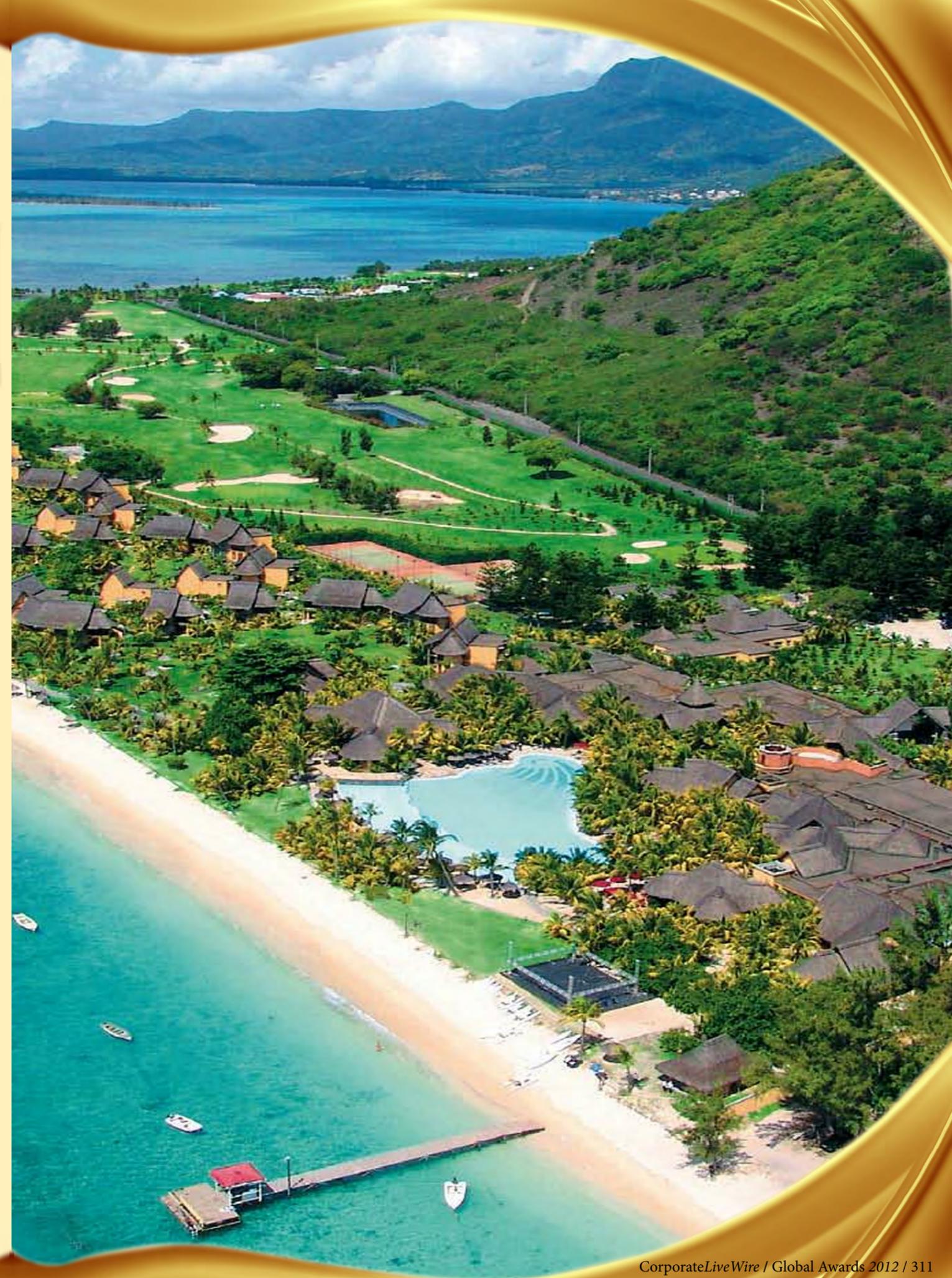


UTEEM CHAMBERS is a leading law firm in Mauritius which provides high quality, efficient and pragmatic legal advice and solution in a timely manner to serve the clients' needs.

The head of Uteem Chambers, Muhammad Reza Uteem, has over for the past 15 years been advising international clients on complex legal issues arising in the fields of banking and finance, securities law, corporate law, cross border insolvency, international tax and trusts laws and dispute resolution as well as in all aspects of offshore business activities. He was formerly an associate at the US firm Winthrop Stimson Putnam & Robert (now Pillsbury Winthrop Shaw Pittman LLP) and worked principally in its Hong Kong and Singapore offices. He is assisted by a team of highly qualified legal professionals including lawyers qualified in Mauritius, England, Malaysia and Bangladesh. All the members of Uteem Chambers work as a close-knit team and actively collaborate on advice and cases as needed. The members of Uteem Chambers are also fluent in several languages including English, French, Chinese (both Cantonese and Mandarin), Malay, Hindi, Urdu and Bengali.

Most of the Uteem Chambers' practice involves providing legal advice to world's leading international financial institutions, multilateral development banks, inter-governmental organizations and professional advisers including leading international law and accountancy firms. Uteem Chambers has a portfolio of high net worth individuals who require international tax planning and estate planning. It undertakes international litigation including international bankruptcy, enforcement of international creditor's claim and anti-money laundering. It also advises on various employment laws related issues to leading corporations on regular basis. It advises overseas governmental agencies and has been involved in legislative drafting in Mauritius.

Uteem Chambers has acted in some of the biggest and complex transactions involving Mauritius incorporated companies. Uteem Chambers' advised a global bank in the financing of an acquisition of an Indian telecommunication company worth over \$3.5 billion. The firm also acted for senior lenders in aircraft leasing transactions including Islamic leasing. The firm was involved in the setting up of several multi million private equity funds for investment into India, China and Africa mainly in the infrastructure and telecoms sectors.



Madagascar

Full Service Law Firm Of The Year

John W Fooks

Tax Law Firm Of The Year

Lexel

Litigation Law Firm Of The Year

Cabinet Félicien Radilofe

Mining Law Firm Of The Year

HK Jurifisc



Full Service Law Firm of the Year



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**JOHN W FFOOKS
& CO**

Strategy | Investment | Law > Africa

a member of
LEXAFRICA



One of Francophone Africa's leading international law firms, John W Ffooks & Co, has, over the last five years, developed a considerable reputation in advising inward investors, with a particular focus in advising on commercial legal issues arising in the energy, natural resources, banking and finance, and telecommunications sectors, in a range of jurisdictions across West and Central Africa, including Guinea.

With in-depth commercial, corporate, real estate, and employment law expertise managed by a bilingual City-trained UK qualified lawyer, name partner, John Ffooks, delivered by over a dozen nationally and internationally trained assistants, the firm is delighted to offer a depth and breadth of service which is unique in the Francophone African world.

The firm has a particular focus on cross-border instructions and works regularly with premier national and international law firms across all major legal centres, including the City of London, Paris, Brussels, as well as the USA.

Our clients include stock exchange-listed companies in London, Toronto, New York and Australia; previous clients for whom we have acted include LP Hill plc, UMC Mining plc, Azania plc, Coal of Africa, and Jubilee Platinum plc.

The firm's team of multilingual lawyers from Francophone jurisdictions have a detailed understanding of law and practice across the region, whilst their collective experience, business acumen, and efficient, cost-effective service enables it to operate well above its weight, in being one of the leading commercial legal service providers in French-speaking Africa. We are members of the Lex Africa network and work regularly with law firms across that network.

Our Guinea experience has seen us offer a range of transactional services, including company incorporation; whilst we also offer sector-specific regulatory reviews. The firm has also been active in offering advice on joint ventures, listings and M&A deals, including taking and realising security; employment and employee tax (including share schemes); environmental law and practise; real estate; and tax.

Natural resources work, for example, includes having handled a major downstream asset acquisition for a major oil distribution company, as well as having advised on a prospective major mining investment for a Japanese mining house in Guinea.

We have also provided detailed financial services legal advice to a major US banking institution operating in Guinea as well as assisting a leading US telecommunications provider with regulatory advice on the rollout of new product and service lines, including on licencing arrangements as well as the administrative framework within Guinea generally.



Guinea

Full Service Law Firm Of The Year

John W Fooks

Banking Law Firm Of The Year

Cabinet Amadou Baïdy Tall

Litigation Law Firm Of The Year

Cabinet Alpha Bakar Barry

Maritime Law Firm Of The Year

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Full Service Law Firm of the Year



John W Ffooks & Co
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JOHN W FFOOKS & CO

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LEXAFRICA



One of Francophone Africa's leading international law firms, John W Ffooks & Co, has, over the last five years, developed a considerable reputation in advising inward investors, with a particular focus in advising on commercial legal issues arising in the energy, natural resources, banking and finance, and telecommunications sectors, in a range of jurisdictions across West and Central Africa, including Guinea.

With in-depth commercial, corporate, real estate, and employment law expertise managed by a bilingual City-trained UK qualified lawyer, name partner, John Ffooks, delivered by over a dozen nationally and internationally trained assistants, the firm is delighted to offer a depth and breadth of service which is unique in the Francophone African world.

The firm has a particular focus on cross-border instructions and works regularly with premier national and international law firms across all major legal centres, including the City of London, Paris, Brussels, as well as the USA.

Our clients include stock exchange-listed companies in London, Toronto, New York and Australia; previous clients for whom we have acted include LP Hill plc, UMC Mining plc, Azania plc, Coal of Africa, and Jubilee Platinum plc.

The firm's team of multilingual lawyers from Francophone jurisdictions have a detailed understanding of law and practice across the region, whilst their collective experience, business acumen, and efficient, cost-effective service enables it to operate well above its weight, in being one of the leading commercial legal service providers in French-speaking Africa. We are members of the Lex Africa network and work regularly with law firms across that network.

Our Guinea experience has seen us offer a range of transactional services, including company incorporation; whilst we also offer sector-specific regulatory reviews. The firm has also been active in offering advice on joint ventures, listings and M&A deals, including taking and realising security; employment and employee tax (including share schemes); environmental law and practise; real estate; and tax.

Natural resources work, for example, includes having handled a major downstream asset acquisition for a major oil distribution company, as well as having advised on a prospective major mining investment for a Japanese mining house in Guinea.

We have also provided detailed financial services legal advice to a major US banking institution operating in Guinea as well as assisting a leading US telecommunications provider with regulatory advice on the rollout of new product and service lines, including on licencing arrangements as well as the administrative framework within Guinea generally.



Algeria

Business Law Firm Of The Year

Chemloul & Associés

Lawyer Of The Year

Amine Ghellal

Mergers & Acquisitions Law Firm Of The Year

Hamza Law Office

Intellectual Property Law Firm Of The Year

Aidoud Law Firm



Lawyer of the Year



Ghellal & Mekerba
Amine Ghellal

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Amine Ghellal, the founding partner of Ghellal & Mekerba, has 44 years of experience and is considered as one of Algeria's leading law practitioners.

He is said to know the Algerian Business framework "like the back of his hand".

He has a wide knowledge of all aspects of Algerian law regarding investment, corporate, financing, exchange control, tax and customs law.

He is an international arbitrator and a member of the International Arbitration Institute. He has a perfect knowledge of contractual mechanisms and precautions governing dispute resolution. Dr. Ghellal acts as an arbitrator before the International Chamber of Commerce (CCI) and the Algerian Chamber of Trade and Industry (CACI).

He is also currently seen as one of Africa's leading gas and oil practitioners and regularly advises major international firms on all the intricacies of energy regulation. Dr. Ghellal has counseled the Algerian Ministry of Energy and has also headed Sonatrach's "International Legal" and "International Negotiation" departments. Between 1979 and 1981, he was Algeria's legal expert within the OPEC and the OPAEC.

Dr. Ghellal is a graduate in both public and private law and in political sciences. He studied in France and obtained a Higher Diploma in Public law with Magna Cum Laude, a Higher Diploma in Political Sciences with Magna Cum Laude and a PhD with Summa Cum Laude and praises of the examination board. He also taught public law, both in France and Algeria, for many years, and has published many articles. Dr. Ghellal is a member of the Algerian Bar Association, a member of the International Bar Association, a member of the International Arbitration Institute (IAI), a correspondent of the World Bank in Algeria, an honored Member of the International Who's Who of Professionals and of Project Finance, a member of the International Lawyers Club (Head Office in France), and a member of the International Lawyers Association "Mackrell International" (Head Office in Great Britain).



Kenya

Law Firm Of The Year *Anjarwalla & Khanna*

Mergers & Acquisitions Law Firm Of The Year *Coulson Harney*

Banking Law Firm Of The Year *Walker Kontos*

Foreign Investment Law Firm Of The Year *Daly & Figgis*

Capital Markets Law Firm Of The Year *Hamilton Harrison & Mathews*

Intellectual Property Law Firm Of The Year *Kaplan & Stratton*

Real Estate Law Firm Of The Year *Iseme, Kamau & Maema Advocates*





Middle East

Middle East

The history of the Middle East dates back to ancient times and it has always been prominent throughout international media as a major centre of world affairs. Their economies range from being very poor in regions such as Gaza and Yemen, to extremely wealthy in countries including Qatar, United Arab Emirates and Saudi Arabia.

The economic structure of Middle Eastern nations are different in the sense that while some nations are heavily dependent on export of only oil and oil-related products (such as Saudi Arabia, the UAE and Kuwait), others have a highly diverse economic base such as Turkey and Qatar. Industries include agriculture, cotton, cattle, dairy, textiles, leather products, surgical instruments, defence equipment (guns, ammunition, tanks, submarines, fighter jets, UAVs, and missiles). Banking is also an important sector of the economies, especially in the case of UAE and Bahrain.

Unemployment is notably high in the Middle East, particularly among young people aged 15-29, a demographic representing 30% of the region's total population. The total regional unemployment rate in 2005, according to the International Labour Organisation, was 13.2%, and among youth is as high as 25%.

Over the past year, Qatar has been prominent in the headlines. The Qatari based news network Al Jazeera have been lamented for their coverage of the protests and revolutions across North Africa and the Middle East, while the nation was also announced as the shock choice to host the FIFA World Cup football tournament in 2018, a decision which is guaranteed to bring in a significant amount of extra commerce to the region.



MIDDLE EAST

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United Arab Emirates

Mergers & Acquisitions Law Firm Of The Year *Linklaters*

Banking & Finance Law Firm Of The Year *Allen & Overy*

Capital Markets Law Firm Of The Year *Clifford Chance*

Investment Funds Law Firm Of The Year *White & Case*

Dispute Resolution Law Firm Of The Year *Hadef & Partners*

Intellectual Property Law Firm Of The Year *Clyde & Co*

Real Estate Law Firm Of The Year *Afridi & Angell*

TMT Law Firm Of The Year *DLA Piper*

Shipping Law Firm Of The Year *Clyde & Co*



Investment Funds Law Firm of the Year



White & Case
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WHITE & CASE



White & Case LLP: A Truly Global Law Firm

White & Case was founded in New York in 1901 and has grown into one of the world's leading global law firms with over 2,200 lawyers across 38 offices in 26 countries around the world. Among the Firm's core values are its commitment to excellence, teamwork, innovation and diversity, all in the service of and dedication to our clients around the world.

Our clients include many of the world's most respected and well-established companies, visionary start-ups, governmental organizations and state-owned entities.

In emerging and established markets, our lawyers use their knowledge of the laws, business practices and culture to advise our clients on their cross-border business.

Our practices, systems and people are integrated across offices and jurisdictions, allowing us to leverage our global knowledge and resources to ensure our clients receive the same quality service, wherever they may be.

For more than 50 years, clients doing business in the Middle East have been turning to us for legal advice in connection with their most important business transactions and disputes. We consistently rank as one of the premier law firms operating in the Middle East, winning awards and accolades for our work on groundbreaking transactions in the region. Our experienced team of 30+ legal practitioners advises clients on prominent arbitration, construction, corporate/M&A, finance, investment funds, project development & finance, and restructuring matters in the Middle East and across the world. We service the region through our offices in Abu Dhabi, Doha and Riyadh, and other White & Case lawyers around the world, to deliver legal services of the highest quality to our clients.

Recent Accolades

White & Case's International Arbitration Practice Group has risen to Band One in Chambers Global, one of only two firms worldwide to be ranked in the highest category. **Chambers Global 2011**

Top 10 US Firm **American Lawyer 2011**

Top 5 Global Law Firm. **Law360 2011**

International Law Firm of the Year in the Czech Republic. **Chambers Europe 2011**

Law Firm of the Year in Helsinki and Sweden. **International Financial Law Review 2011**

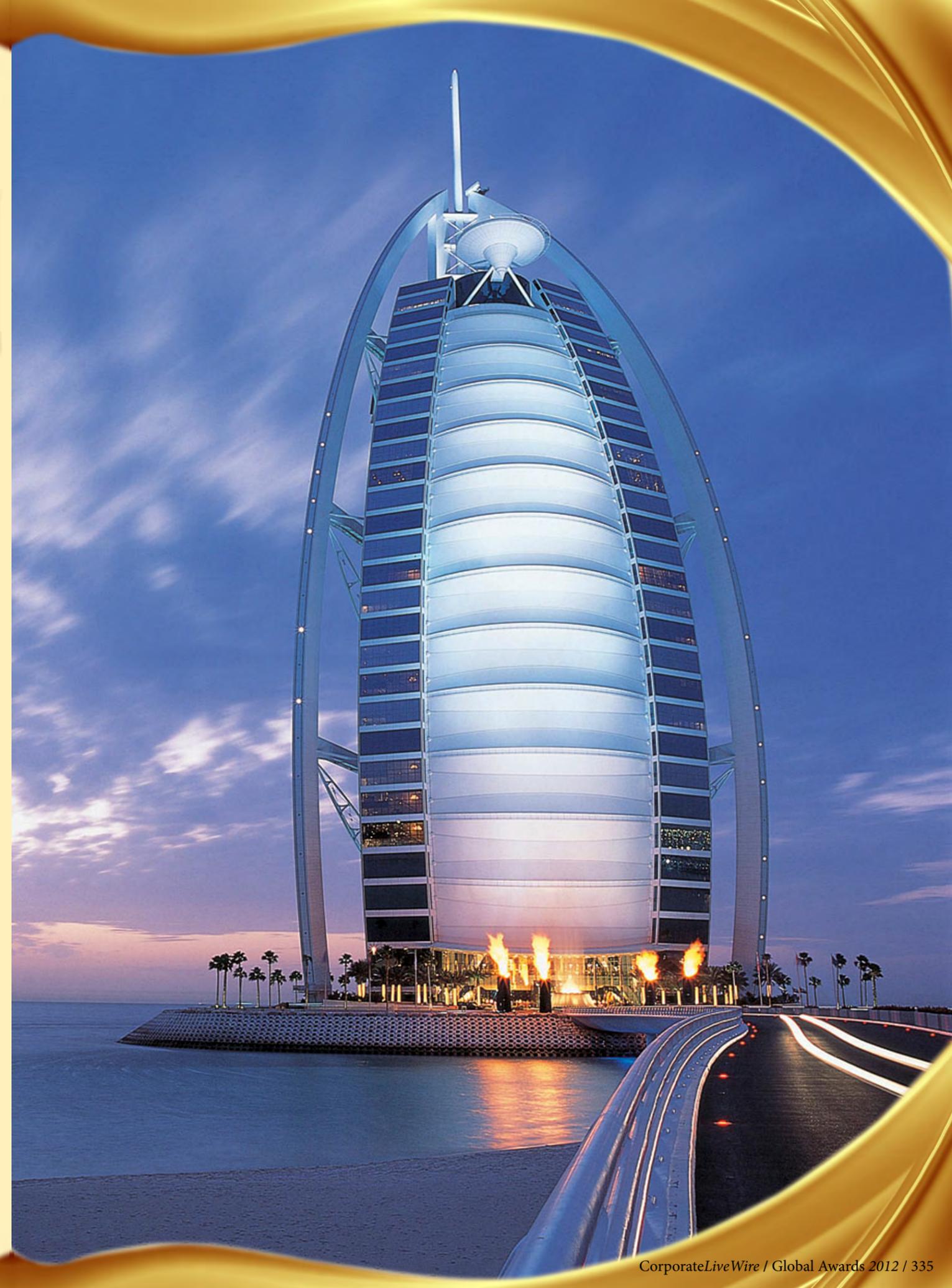
A Class Action Law Firm of the Year. **Law360 2011**

Top 3 International Arbitration Firm. **Global Arbitration Review 2011**

Global Elite in Antitrust/Competition. **Global Competition Review 2011**

Law Firm of the Year. **M&A Advisor 2011**

Top 10 Global Firm. **American Lawyer 2010**



Syria

Law Firm Of The Year

Oussi Law Firm

Corporate Finance Law Firm Of The Year

International Legal Bureau

Banking & Finance Law Firm Of The Year

Sarkis & Associates

Project Finance Law Firm Of The Year

Sultans Law

Oil & Gas Law Firm Of The Year

Malek Law Firm



Law Firm of the Year



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O USSI
LAW FIRM



Oussi Law Firm was established in 1968 by lawyer Gabriel Oussi, a graduate from University of Damascus, school of law. Firm's primary area of specialization has been IP. However, the firm has now ventured into taking instruction relating to company formation, corporate and M&A works and debt recovery. The firm's successful venture in the new areas of corporate and M&A practice. Today The firm offers a full range of legal services and it is associated with a comprehensive network of distinguished experts and consultants in the field of business management, and economy feasibility studies, which I believe enables me the success.

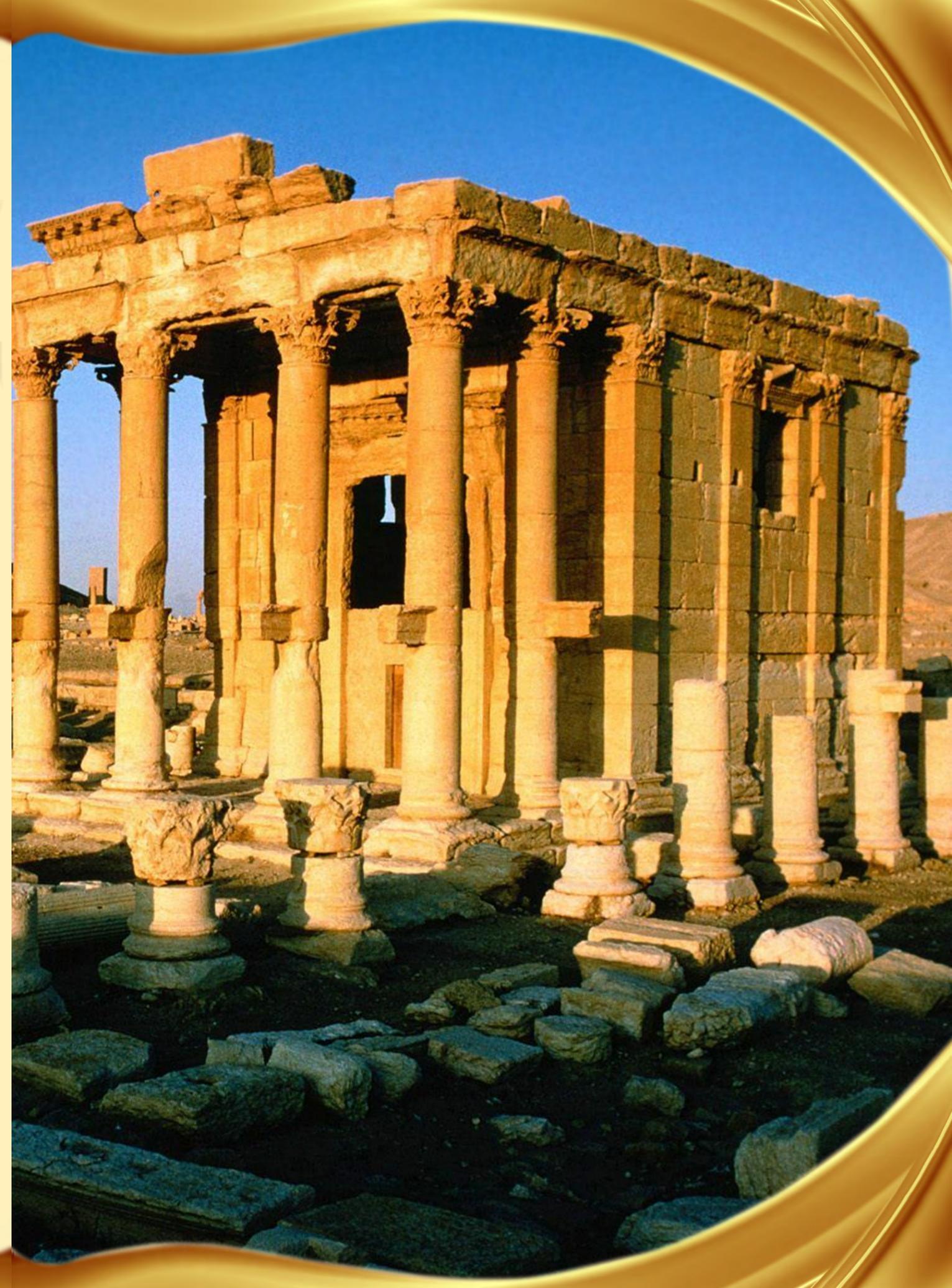
Admitted to the Syrian bar of lawyers where I'm still a member, remains engaged with various law associations namely International Associations of Lawyers UIA, Association of European Lawyers AEA, The Arab Arbitration Chamber for Engineering & Construction contracts, and the International Law Referral. . the practice is equipped with the latest technology and boasts an excellent team of professionals well educated consisting of several lawyers, each one specializing in a particular legal field and fluent in a number of foreign languages.

Oussi Law Firm's success can be attributed to Oussi's vision and dedication, which has allowed him to always recommend the best and the safest way to protect the firm's clients' interests, which is of paramount importance to the practice. Also, Oussi's experience dealing with international clients and across cultures for the past 42 years gives him a unique insight into how global business works and the way the world operates.

I'm very delighted to indicate that my firm was chosen by legal 500 EMEA as a Recommended Firm in the following practice area : Corporate & M&A for 2011 & 2012, and was recommended by Global Law Experts as recommended Attorney, without forgetting that my firm is a member, also in the International Law Referral. It is worthwhile to indicate also that I was granted the award for doing business from world bank in recognition for 4 years of partnership.

I was honored also with two Global Awards for 2010 & 2011 from Intercontinental Finance Magazine as Law Firm of the participations year, and certificates of participation from the U.I.A.

Oussi would like to carry the firm's good work into the future. "Being a lawyer offering legal services there's no big deal like in legal business. The big deal is when I gain a case for a client who has all the rights to gain it. "My plans for the future involve in doing the best for my firm and continue with my policy of being honest and correct in all my dealings with my clients, which is the best of ensuring they utilize my service again and the bond sustains perhaps for lifetime."



Turkey

Business Formation Law Firm Of The Year

Kolcuoglu Karabulut

Corporate Law Firm Of The Year

Akol Avukatlık Bürosu

Banking & Finance Law Firm Of The Year

Akol Avukatlık Bürosu

Dispute Resolution Law Firm Of The Year

Çakmak Avukatlık Bürosu

Intellectual Property Law Firm Of The Year

Deriş Law Firm

Project Finance Law Firm Of The Year

Çakmak Avukatlık Bürosu



Business Formation Law Firm of the Year

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KOLCUOĞLU • DEMİRKAN
HUKUK BÜROSU • ATTORNEYS AT LAW



Established in 2006 as “Kolcuoğlu Law Office” by Dr. Umut Kolcuoğlu, upon the joining of Mr. Okan Demirkan and Mr. Serhan Koçaklı in August 2010, our Firm was re-branded as “Kolcuoğlu Demirkan”, and is currently a full service law firm offering a wide range of legal services to domestic and international companies, institutions and individuals in various sectors. Kolcuoğlu Demirkan currently has 21 fee earners, all of whom are located in İstanbul. While the Firm’s 21 fee earners are currently based in İstanbul, our partners have substantive working experience in Ankara and in other major cities of Europe. Kolcuoğlu Demirkan advises and represents clients in connection with all Turkish law matters including mergers and acquisitions, capital markets, securities, banking and finance, general corporate law, litigation and arbitration, real estate, energy and insurance law.

Kolcuoğlu Demirkan has adopted the philosophy of providing the highest quality of legal services in every area of law, with a strong appreciation for clients’ needs and serving them with pragmatic and efficient solutions. While the Firm’s members have a diverse range of backgrounds, they all have significant experience in collaborating with major foreign law firms in several jurisdictions. Among Kolcuoğlu Demirkan’s most notable strengths is its efficient combination of several years of experience in the legal business, with dynamic and talented associates highly motivated to achieve the best results for the Firm’s clients.

All members of the Firm are fluent in English, while some are also competent in French, German and Italian. Many of our lawyers have attended postgraduate degrees in law and some of them are qualified in foreign jurisdictions such as the United States.

The Firm’s main practice areas are General Corporate, Mergers & Acquisitions, Banking & Finance, Capital Markets, Dispute Resolution, Energy and Real Estate.



Israel

Mergers & Acquisitions Law Firm Of The Year *Amit, Pollak, Matalon & Co*

Banking & Finance Lawyer Of The Year *Norman Menachem Feder*

Tax Law Firm Of The Year *Gornitzky & Co*

Competition Law Firm Of The Year *Agmon, Rosenberg, Hacoheh, Goddard & Ephrat*

Dispute Resolution Law Firm Of The Year *S Horowitz & Co*

Intellectual Property Law Firm Of The Year *Dr Shlomo Cohen & Co Law Office*

Project Finance Law Firm Of The Year *Yehuda Raveh & Co*

Real Estate Law Firm Of The Year *Fischer, Behar, Chen, Well, Orion & Co*



Banking & Finance Lawyer of the Year



Caspi & Co.
Norman Menachem Feder

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Caspi & Co. is one of Israel's oldest and best known law firms. Since its founding nearly 75 years ago, the firm has maintained a vibrant domestic and international practice.

The firm serves as outside counsel to a variety of major corporations, financial institutions, investment groups, project developers and governmental entities and commonly plays a role in many of Israel's preeminent transactions and most noted litigations. Regular involvement with major actors and innovative issues positions the firm as a top-rate adviser that can provide a variety of critical and cutting edge legal services.

Caspi & Co. prides itself on its deep experience in banking and finance. The firm counsels many Israeli and international financial institutions, as well as significant finance consumers, both in traditional lending arrangements and in alternative financings.

The firm Caspi & Co. stakes its reputation on adding quality and value to its clients' endeavors. As a result, the culture of Caspi & Co. fosters expertise and practicality when formulating solutions.

Norman Menachem Feder is a partner in Caspi & Co., where he manages the firm's international department. He focuses his practice on finance and cross-border transactions.

Mr. Feder counsels a wide range of financial institutions, investment funds and multinational and domestic corporations. In finance, he advises on bank lending, corporate finance, project finance, derivatives, financial products and securitisations. In transactions, he advises on mergers and acquisitions, joint ventures and operational arrangements. He is also active in fund formation. Mr. Feder is commonly acclaimed by professional review publications.

Before joining Caspi & Co., Mr. Feder practiced for more than six years at Cleary, Gottlieb, Steen & Hamilton in New York. Prior to embarking on private practice, Mr. Feder served as judicial law clerk to Deputy Chief Justice Menachem Elon of the Supreme Court of Israel (Jerusalem) and, preceding that, to Judge Roger Miner of the United States Court of Appeals for the Second Circuit (New York). Before his judicial clerkships, Mr. Feder was a 1987-88 Luce Scholar, in the capacity of which he acted as a white-collar criminal investigator in Singapore for Singapore's Ministry of Finance.

Mr. Feder is a 1987 graduate of the New York University School of Law with many honors and obtained A.B. and M.A. degrees in English and Comparative Literature from Columbia University in New York.

Mr. Feder is an Adjunct Lecturer on derivatives at the Tel Aviv University Law School. He has authored numerous professional and academic articles on law and finance and was editor-in-chief of the New York University Journal of International Law & Politics.

Project Finance & Commercial Law Firm of the Year



Yehuda Raveh & Co.
Yehuda Raveh, Yehuda Glatt and Ron Vered

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Yehuda Raveh and Co. was established in the 1940s by the late Gideon Hausner, the Attorney General of the State of Israel and a Cabinet Minister in Israel's Government. Today, the firm is among the leading law firms in Israel. It is led by Mr. Yehuda Raveh and has a staff of 85 lawyers, associates, and administrative personnel.

The firm is also involved in projects in Europe and has recently opened a branch in Bucharest, Romania.

The firm has been repeatedly ranked among the leading law firms in Israel by various international publications, namely The European Legal 500, Dun & Bradstreet, Chambers Global, International Association of Business Leaders and IFLR1000.

The firm provides legal services in a broad range of areas, including among others: major infrastructure projects, project finance and BOT projects, corporate and M&A, multi-national cross-border transactions, real estate, construction and development, bankruptcy and reorganization, hotel and tourism, public tenders, administrative law and litigation and dispute resolution.

The firm represents several of the largest real estate and construction projects in the country in major residential, commercial, high-tech and industrial projects. The firm has well-known expertise in hotel development and management deals throughout Israel, and represents numerous hotel owners and developers and major national and international hotel companies.

The firm is one of Israel's leading firms in the area of infrastructure and project finance. The firm has unrivalled experience working across a wide range of infrastructure projects, including infrastructure projects in the areas of Transportation, Construction, Real Estate Development, Water Desalination, Power Plants and others.

The firm is heavily involved in the Cross Israel Highway Project, the largest Transportation Infrastructure Project in Israel, which was built and financed on a B.O.T. Basis.

The firm represents the Concessionaire of the IDF Campus in the Negev, the largest infrastructure Project in Israel to date. The project is financed and will be built and operated on a P.F.I. basis. Yehuda Raveh & Co. successfully represented the Concessionaire throughout the unique and complex tender process and Financial Closing of this project. Yehuda Raveh and Co. is one of the leading corporate and M&A law firms in Israel. The firm has been involved in many significant and complex cross-border transactions, of all sizes and ownership structures.

The firm was recently involved in the acquisition of the control of Azorim, a public company valued at \$500 million, which is one of the largest development companies in Israel.

The Firm also represents the Israel Infrastructure Fund (IIF), the first Israeli private equity fund specializing in infrastructure related projects and companies. Recently the Firm represented IIF in the acquisition of 75% of the shares in Netivey Hayovel Ltd., the Concessionaire of the PFI Road 431 Project; and in the acquisition of 27.5% of CityPass Ltd., the Concessionaire of the Jerusalem Light Rail Project.

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CORPORATE *LiveWire*

