

# **LEGAL 2015** **AWARDS**

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**WINNER OF  
BEST LITIGATION  
LAW FIRM – ARKANSAS**

**FUGAR & COMPANY**

**FOREIGN INVESTMENT  
LAW FIRM OF THE YEAR  
GHANA**



**Freshfields**



**Fugar & Company**  
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**DIVINA LAW**





RECOGNISING THE WORLD'S  
**LEADING**  
**LEGAL FIRMS**  
— AND —  
**INDIVIDUALS**



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## INTRODUCING THE SPONSORS: THE INTERNATIONAL ASSOCIATION OF LAWYERS



The International Association of Lawyers (UIA - Union Internationale des Avocats) is the world's only multilingual, multicultural association with a global reach gathering lawyers and bar associations from all around the world. With several thousands of members from approximately 120 countries, the UIA operates in three working languages: English, French and Spanish. It has also designated five other official languages: Arabic, German, Italian, Portuguese and Chinese.

The Union Internationale des Avocats' (UIA – International Association of Lawyers) objects, free from all political and religious considerations are:

- to promote, in the interests of those subject to systems of justice, the fundamental principles of the legal profession throughout the world, particularly independence and freedom;
- to promote the development of the science of law in all areas and to facilitate the continuing education of lawyers and other legal professionals;
- to contribute to the establishment of an international legal order based on the principle of jus-

tice between nations, through law and in the cause of peace;

- to defend lawyers and other legal professionals, to study together problems of professional status and organisation, particularly in the international context.

**The UIA is Open** to all the world's lawyers, both general practitioners and specialists. Its members also include legal professionals, judges, law students and teachers.

**The UIA is a multilingual and multicultural organisation**, and is the only major international lawyers' organisation to have adopted French, English and Spanish as its working languages.

**The UIA's membership has extensive expertise** in legal matters, which means the UIA can initiate high-level legal debates within its technical commissions and working groups, as well as adopts resolutions on current problems faced by the legal profession throughout the world.

**To promote professional excellence**, the UIA offers seminars, training sessions and other events throughout the year in several countries, which are also accredited for continuing education purposes.

UIA-organised events, which have been held in locations throughout the world, enable participants to meet colleagues and establish business contacts.

**The UIA is committed** to defending the cause of lawyers who may be pressured or threatened anywhere in the world, through its lobbying and advocacy activities. **Over the last few years**, the UIA has closely monitored cases in Saudi Arabia, Belorussia, the Democratic Republic of Congo, Syria, Tunisia and Turkey.

The UIA also frequently speaks out against **hindrances to the proper functioning of the justice system** and legally instituted bar associations.

**The UIA is committed** to its work and **has enjoyed special consultative status with the United Nations and the Council of Europe** since 1971, in its capacity as a

Non-Governmental Organisation (NGO).

It is represented at the main United Nations offices (New York, Geneva and Vienna). In addition, the UIA has a seat on the **Consultative Council of the International Criminal Tribunal for the former Yugoslavia**.

The UIA has also monitored the work of the preparatory commission for the **International Criminal Court** since its inception. Today, it also attends the sessions of the Assembly of States Parties to the Statute of the Court. The UIA is a member of the Executive Council of the International Criminal Bar.

### Who Can Become A UIA Member?

Practising lawyers, teachers of law, judges, legal professionals who are principally engaged in the practice of law and who hold suitable legal qualifications and law students who want to experience the legal profession across national boundaries in a multicultural environment in which no one country or culture dominates, can join the UIA.





## INTRODUCING THE SPONSORS: ASPIRE AIR LOUNGES

ASPIRE  
INTERNATIONAL AIRPORT LOUNGES swissport

**Aspire Air Lounges** form part of the largest aviation ground handling company in the world, Swissport. Jointly, we operate lounges across mainland Europe, USA, Canada and the UK. On average our 55,000 employees handle one aircraft movement every 19 seconds!

Our membership provides you and a guest unlimited access to selected Servisair, Swissport and Aspire lounges for a whole year.

Priced at just £259.99, our membership comes with a great range of benefits and is open to you irrespective of airline, your class of travel, or whether you belong to a frequent flyer scheme.

**Unlimited Use.** Unlike other membership schemes, our card comes with unlimited usage throughout the year. No usage caps, no restrictions and complete freedom for you.

**Just help yourself.** Unlike other lounges, ours allow guests to help themselves to as much food and drink as they wish. We also don't have a 'first drink only free' policy and never make you pay for additional drinks other than Champagne, Wine Flights or Cocktails.

**Relaxation as standard.** Our airport lounges afford you the time to sit back and catch up on work, or just unwind before your flight. Some of our lounges have family booths, each with a personal smart TV, a great way to keep the kids (or you) entertained with access to on demand TV programmes. Complimentary WiFi is available in all of our lounges so it has never been easier to ensure your Facebook status is up to date! If you want to relax in style before you board your flight, you'll be making a good choice booking with us.

**Bring a friend for free.** Unlike other membership schemes, our card allows members to bring in an additional guest absolutely free of charge.

**LoungeMiles®** Our first of its kind loyalty scheme allows you to collect stamps each time you visit using your annual membership card. Visit 5 times and get a free visit to any of our participating UK lounges (all lounges excluding London Heathrow Terminal 5). The more you travel, the more vouchers you receive.

**Great customer service.** Our teams really understand customer needs (many having worked in the airport for many years), and will do whatever they can to ensure that your lounge experience is a memorable one. Once we have checked you in, should you require anything, a member of staff is always on hand to help.

**We could be cheaper than waiting in the main terminal.** We can't vouch for every airport, but when you consider the cost of WiFi, a cappuccino and slice of cake or simply a glossy magazine, glass of wine or gin and tonic and a bite to eat in the main terminal - you've probably already spent more than it would cost to enter one of our lounges.

We always listen to what you tell us. That's why our Aspire lounges offer bacon sandwiches for breakfast, fresh soup and rolls and great fresh cut moist cake. We are constantly reviewing our food and drink selection and offer premium branded beers, wines, spirits and soft drinks and a great range of food options.

Valid for 12 months from purchase. Annual membership can be used to gain entry into any Aspire, Swissport or Servisair Lounge at the following locations: Aberdeen, Birmingham, Bristol, Durham Tees Valley, Edinburgh, Glasgow, Humberside, Inverness, Liverpool John Lennon, London Gatwick (North), London Heathrow (T3 Only), London Luton, Manchester (T1 & T2), Newcastle, George Best Belfast City, Calgary International, Montreal Pierre Elliott Trudeau, Copenhagen, Helsinki Vaanta & Amsterdam Schiphol.



# SNAPSHOT

## FIVE LEADING

### LEGAL MARKET TRENDS

#### Intellectual Property Litigation

Companies spent \$3 billion in IP litigation in 2014 making it one of the fastest-growing practices in the legal market. IP litigation spending is on the rise for many corporations pursuing patent, trademark and intellectual property lawsuits, many of which are in the pharmaceutical and technology industries.



#### GCs Taking Centre Stage

Corporate counsel is becoming increasingly sophisticated in developing systematic process for choosing outside counsel – even for subjective factors. General Counsel are however playing a greater role in business decision-making as companies address compliance and regulatory demands.



#### Alternative Billing Models

Pressure to reign in legal costs have forced law firms to diverge from the traditional billable-hours model in favour of new alternative billing models such as fixed, flat, blended or capped fees. In order to foster long-term relationships and maximise value, more law firms are embracing alternative billing as a way to meet the needs of cost-conscious clients.



#### Globalisation

Domestic law firms are expanding across borders, collaborating with foreign counsel and forming intercontinental mergers, erasing traditional boundaries on the geographic scope of law practice. 83% of the Top 25 UK law firms think a merger is very or fairly likely by 2016, with the possibility of a link-up with a non-UK based firm increasingly being considered.



#### Going Local

Despite globalisation trends, 71% of those surveyed by FindLaw US Consumer Legal Needs Survey 2014 think it is important to have a local attorney (within 25 miles).



1. Source: BTI Consulting Group, Litigation Outlook Report, 2014
2. Source: Robert Half Legal Survey of 175 lawyers with the largest corporations in the United States and Canada
3. Source: Law Firms' Survey by PwC





## TAB TURNER

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Very few legal professionals can claim to have Michael Douglas playing them in a major upcoming movie, and have brought several major international businesses to justice in high profile cases.

Tab Turner, of Turner & Associates, is such a man. An All American (best of those at college across the United States) college football player, Tab is a man who has grown up with success and acclaim, but more importantly, a man who has grown up with hard work and commitment featuring heavily in his life. After graduating from the University of Arkansas School of Law in 1983, he has managed to be voted the 2002 Trial Lawyer of the Year in Arkansas, and Trial Lawyers for Public Justice named Tab as Trial Lawyer of the Year in 2001.

Turner & Associates is based in North Little Rock Arkansas, and specializes in representing consumers who are the victims of corporate misconduct. Much of the Firm's work is aimed at ensuring that corporations, which often are granted extra-legal protections, are made to face their responsibilities and the consequences of their actions. Turner & Associates also work with ordinary people to prevent financial difficulties caused by insurance companies, and help victims of terrorism, domestic or international, to seek financial aid and justice from corporations who illegally finance terrorism in violation of the U.S. Antiterrorism Act.

Turner & Associates heritage was founded on the proposition that all people are created equal, and that all deserve equal treatment under the law. A critical component of the heritage -- one that flows with these rights -- is the duty to exercise personal responsibility in our daily lives, including responsibility for any harm our actions caused to fellow citizens and consumers.

Corporations are no different than individuals in that corporations have the same responsibilities, including the responsibility to respect the rights and safety of consumers, and to accept responsibility for decisions and actions taken. They help clients access the civil justice system, where ordinary citizens, regardless of income, stand as equals even when facing powerful opponents with vast resources at their disposal.

In particular, Turner & Associates has developed special expertise in working with large automobile companies and ensuring that legalities are observed, and lies uncovered, while seeking compensation for those injured by defective products. Tab has had significant amounts of media coverage in the last 10 years due to several key cases.





### FORD, FIRESTONE AND FAULTY TIRES

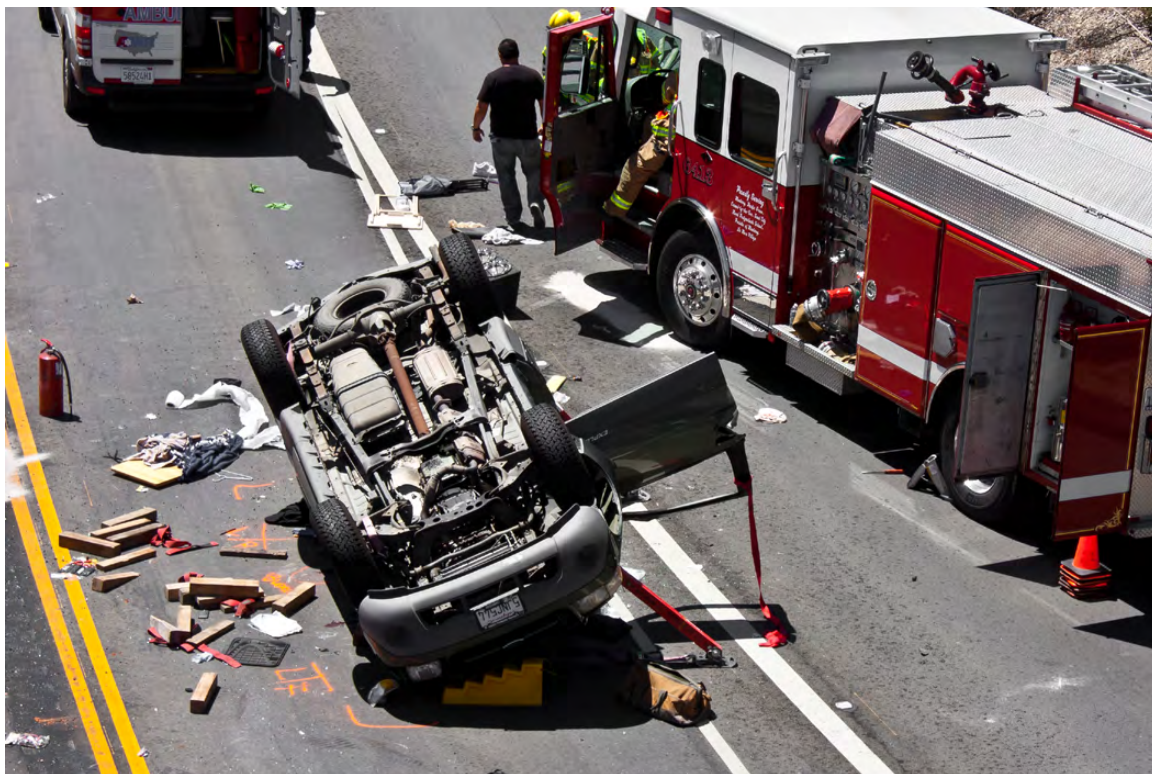
In 2000, Ford announced it would be recalling 6.5 million tyres made by Firestone and fitted onto their Ford Explorer SUV models. These tyres were discovered to have been defective by design and caused issues with both tread separation, eventually leading to over 150 Deaths and close to 1000 injuries in the US, Venezuela, and Saudi Arabia. Firestone claimed that the design of the Ford Explorer was partly to blame, while Ford claimed that Firestone was responsible for poor manufacturing quality control and testing of their products. The issues also unearthed facts about the liability of the Ford Explorer to roll over when executing emergency turning maneuvers. Ford was well-aware of the issues, and had many potential solutions suggested to them, but decided to only take on board a few, and ignored the rest, all resulting in a product that was unreasonably dangerous in the hands of consumers.

Turner & Associates first began representing victims of the Ford Explorer and Firestone tires in the early 1990's. After the recall was finally announced in 2000, Turner joined forces with Public Citizen and Safety Forum to make the public aware of the potential dangers facing them, including recommendations on how both

Ford and Firestone should have, and now must act, to ensure consumers were protected and compensated. Turner concluded that *"Some of the Ford Explorers on the highway may still be at risk of catastrophic rollover crashes"*. Tab also collaborated with Citizen.org in 2002 to produce several informational documents making sure consumers and parents were fully aware of the dangers of the SUV's to roll over, the danger of their faulty tires, and further risks posed to children in back seats with inadequate safety features.

This involvement led to Tab Turner becoming the front for the consumer's battle with Ford and the other motor corporations involved, and led to the publication of *Tragic Indifference*, the book authored by Adam Penenberg, which laid out the evidence, time line and arguments during this intense legal battle. This book is also the basis for the upcoming movie which Michael Douglas will be leading.

In one of the first trials involving the Explorer defects, Turner's work was rewarded when in a jury awarded the family of Brian Cole, a professional baseball player killed in a rollover of a Ford Explorer, \$131 million in damages.



### ARAB BANK AND THE FINANCING OF TERRORISM

After the Ford litigation settled down, Turner approached his next project, which involved following the trail of money from the Arab Bank to potential terrorists sources including Hamas. Turner was publically involved in attempting to expose the bank and its associations with financing terrorism through its work with Hamas. In conjunction with Gary Osen of Osen LLC, experts in civil counter-terrorism litigation, Turner joined forces to argue the case in court. Turner, along with Osen and two other law firms, financed the litigation out of their own pockets, such is their depth of conviction that corporations must adhere to the justice system. Their work was rewarded in September, 2014, when a Brooklyn jury found Arab Bank guilty of knowingly providing material support to Hamas in direct violation of the U.S. Antiterrorism Act. The case settled shortly before the damage phase of the trial was set to begin in 2015.

As Turner commented:

**"THERE'S NO LOWER FORM OF HUMANITY THAN A GUY IN A SUIT MAKING MONEY OFF A TEENAGER DETONATING A BOMB ON A BUS, THEN SLITHERING HOME TO WATCH CNN."**

Many see Turner as one of only a few people willing to stand up for ordinary citizens against huge entities that no-one else expects to be able to take on and beat in a legal fight.

Turner & Associates and Tab Turner in particular have taken their expert legal knowledge and combined it with a passion for justice, to find inequalities and fix them, for more than 20 years. They are an excellent source of legal morality and deserve the praise and acclaim they have received over their years of campaigning.



**WILLIAM E FUGAR**  
Managing Partner

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From humble beginnings as a one-man firm, Fugar & Co rapidly expanded in size, practice areas and transactions profile to become one of the most reputable law firms in Ghana. Fugar & Co, established in 1977 is now one of the leading law firms in Ghana providing legal services to corporate entities as well as individuals.

Acting both as Solicitors and Barristers, Fugar & Co is committed to maintaining a high standard of professionalism by addressing the needs of its clientele. Great emphasis is therefore placed on the training and development of all lawyers in both current legal and business issues with the result that the Firm's lawyers have experience in every context of legal and business issues while they adapt to new ideas, techniques and processes.

Fugar & Co also maintains relationships with some of the leading law firms in the major legal centres around the world. Some of these firms include Herbert Smith, Norton Rose, Hale & Dorr, Baker & McKenzie, CMS Cameron McKenna, Slaughter & May, Simmonds & Simmonds, White & Case, Allen & Overy, Osler, Hoskin & Harcourt, Macleod Dixon, Clifford Chance, Cleary Gottlieb Steen & Hamilton and many others. The firm also maintains very strong relationships with law firms in Africa. Notable among them are Africa Legal a division of Deneys Reitz of South Africa and Anjarwalla & Khanna in Kenya a member of ALN (Africa Legal Network)

Fugar & Co has requisite expertise to effectively advise in specialised areas such as the domestic securities industry regulations, mergers and acquisitions, restructuring of private or public financial businesses, public offering and private placements, local/international loan finance, syndicated lending and security transactions, joint ventures, technology transfers, negotiation and drafting of various financial documentation.

Corporate Finance and Securities transaction which Fugar & Co has advised include the Overseas Private Investment Corporation and Bank of Boston, America (as Placement Agent) when OPIC raised US\$19,000,000 by way of US Government Guaranteed Certificates of participation, Series 1996-B for Teberebie Goldfields Limited at the time a subsidiary of the Pioneer Group of America; acted as legal adviser to Merrill Lynch when the Government of Ghana sought to float exchangeable bonds on the London Stock Exchange; Merrill Lynch International and Hong Kong Shanghai Banking Corporation (HSBC) (Managers) in Exchangeable Bonds to be issued by the Government of Ghana; and as the Ghanaian Counsel to Goldman Sachs on the listing of Ashanti Goldfields Limited on the New York Stock Exchange.







The Firm represents investors in obtaining the appropriate licences from the Ghana Investment Promotion Centre and other governmental agencies. Fugar & Co has been instrumental in the setting up of major foreign companies in Ghana. The Firm advised Pioneer Goldfields Holdings Inc. (the Holding company of Teberebie Goldfields Limited (TGL) of the United States of America in the floatation of 20% of its shareholding in Pioneer Goldfields Limited on the London and Ghana Stock Exchanges. Fugar & Co also acted as Legal Adviser to a Malaysian Company when it purchased 70% of the Government's divested interest in the Ghana Film Industry Corporation.

Fugar & Co are active in the project finance sector with recent examples including: advising N M Rothschild in its financing of Goldfields Ghana Limited, Tarkwa Project and Ashanti Goldfields (Bibiani) Company Limited, advising Standard Bank London Limited as agent for and on behalf of a number of syndicated banks in the financing of Ashanti Goldfields Company Limited mine at Bibiani, and acted as Ghanaian counsel to Standard Chartered PLC in relation to the financing of the Tema Oil Refinery Limited's (TOR) sale of oil products.

Fugar & Co has acted as Ghanaian counsel to a potential Malaysian investor in its bid to purchase 40% of the issued share capital of Ghana Commercial Bank. It has also regularly advised Credit Suisse First Boston, Hong Kong Shanghai Banking Corp. (HSBC), Merrill Lynch and others on Ghanaian banking and finance law.

Fugar & Co has over the years worked with international law firms, gained vast experience and expertise in mergers & acquisitions. Transactions in this area include: advising on the merger between British American Tobacco (BAT) and Rothmans B. V International; advising on the merger between British American Tobacco Industries PLC and Zurich Insurance Company; advising Bharti-Airtel in its acquisition of Zain Communications Ghana Ltd.

Company & Commercial Law services include incorporation of businesses, liaison and representative offices, negotiation and drafting of various agreements. Since 2006, Fugar & Co consistently advised the World Bank in the compilation of its 'World Bank Survey on The Impediments to International Integration- Establishing a Commercial Presence in Ghana'

In the energy sector, the Firm has advised El Paso Energy Inc. in its proposed joint venture with the Ghana National Petroleum Company to develop the Tano offshore gas fields for the utilisation of Independent Power Project; advised Merrill Lynch International and HSBC Investment Bank when they raised US\$112,000,000 for the Republic of Ghana by way of sale of global depository shares in the then Ashanti Goldfields Company Limited; and advised N M Rothschild and Sons Limited in the financing and development of Ashanti Goldfields Company Limited's Bibiani mine and Goldfields of South Africa Limited for the expansion of its Tarkwa mine.

Fugar & Co offers advice on tax liabilities, incentives and exemptions for old, new and investing companies. The Firm regularly advises on other issues such as the various tax structures, taking advantage of the fiscal and tax incentives incorporated in the Minerals and Mining Law, Ghana Investment Promotion Centre Act, the Internal Revenue Law and the Petroleum Income Tax Law.

Fugar & Co represents its clients in all significant fields of law as already indicated and represents clients in a wide range of cases spanning commercial and contract disputes, criminal matters, copyright, patent and trademark infringements, insurance claims, construction disputes, paternity suits, admiralty actions amongst others.

The Firm's also provide valuable services in environmental law, oil & gas, telecommunications, industrial relations, and construction law. Additionally, the Firm's practice in Intellectual Property is rapidly expanding and is increasingly challenged by transactions and litigation involving intellectual property. Their experience has been in advising clients both local and foreign, on enforcement and protection of intellectual property rights, registration of trademarks, patents and designs. The Firm represents clients in arbitration proceedings conducted by the Copyright Office and generally advising on Ghanaian intellectual property laws.







**GLOBAL**







Global foreign direct investment (“FDI”) flows dropped 2% to \$1,318 trillion in 2014 (according to figures from UNCTAD) but there is still plenty of reason to remain buoyant. While the fragility of the global economy, policy uncertainty and geopolitical risks undoubtedly played its part, the figure was significantly impacted by a single deal in which Verizon bought out Vodafone’s interest in its U.S. operations in the first quarter. The size of the deal is a staggering \$130 billion which skews the overall state of FDI given that it is worth 10% of all

total FDI net inflows last year. Additionally, global FDI flows picked up in the second half of 2014, increasing 17% in Q3 and 3% in Q4, representing an overall 9% increase in the second half of 2014 compared to a year earlier.

Despite unstable economic climates, cross-border litigation has been on the increase for many years. Global trade now dominates in almost every industry, and with an increased globalised market a globalised

litigation landscape has inevitably followed. It is no longer sufficient to only be versed in the regulatory trends within your own jurisdiction as an increased globalised economy has led to a dramatic rise in cross-border litigation with projections suggesting complex and costly cross-border legal disputes will continue to significantly grow further in the years ahead.

Dealmakers have been keeping lawyers busy in recent times with high deal volumes and valuations worth

almost \$3.5 trillion announced during 2014. Building upon that achievement, Q1-2015 closed deals worth more than \$843 billion making it the richest first quarter for M&A activity since the \$1.08 trillion worth of deals announced in Q1-2007. In proving that this is not just a brief fad, Q3-2015 has risen again to \$867 billion and with a strong final quarter deal activity could realistically break the barrier for highest value year since before the financial crisis.





Reed Smith	Advertising Law Firm of the Year
Freshfields Bruckhaus Deringer	Arbitration Law Firm of the Year
Dentons	Bankruptcy Law Firm of the Year
Holman Fenwick Willan LLP	Best Aviation Law Firm
Billington Barristers	Boutique Litigation Firm of the Year
Anand & Anand	Excellence in Litigation
Hogan Lovells	Intellectual Property Law Firm of the Year

Kemp Little	Most Outstanding Media Law Firm
Clifford Chance	Most Outstanding Project Finance Law Firm
Bird & Bird	Sports Law Firm of the Year
Orrick Herrington & Sutcliffe LLP	Top Tier in Administrative Litigation
Wildes & Weinberg, P.C	Top Tier in Business Immigration Law
Noerr	Top Tier in IT Law





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**ELLIOTT PORTNOY**  
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Reed Smith has represented clients in advertising, marketing and promotion matters for more than 50 years.

Clients include name-brand advertisers, advertising agencies, production companies, advertising agency networks, talent payroll companies, media companies, technology companies, publishers, film studios, television networks, cable channels, leading trade associations, authors, musicians and celebrities.

Reed Smith's practice covers areas as diverse as regulatory compliance, consumer protection, intellectual property, celebrity endorsements, rights of advertisers pursuant to SAG AFTRA and American Federation of Musicians collective bargaining agreements, e-commerce, promotions, sweepstakes, contests, event management, sponsorships, product placement, licensing, defamation, invasion of privacy, contracts, mergers and acquisitions, joint ventures, and trade association regulation. The Firm also provide assistance in dealing with media suppliers, production companies, cable networks, fulfillment houses, telemarketing services, product suppliers and ancillary marketing channels.

Reed Smith assist clients in their dealings with regulators, including, in the United States: The Federal Trade Commission, Food & Drug Administration, Alcohol and Tobacco Tax and Trade Bureau, Federal Communications Commission, Attorneys General and District Attor-

neys, Alcohol Beverage Commissions, United States Customs, and United States Postal Services; and in the UK: Ofcom, the Advertising Standards Authority and the Office of Fair Trading.

The Firm advise on compliance with the codes of the numerous self-regulatory bodies in the advertising field, such as (in the United States) the National Advertising Division, Children's Advertising Review Unit, and the National Advertising Review Board of the Council of Better Business Bureaus; and in the UK, bodies such as the Financial Conduct Authority, the Proprietary Association of Great Britain, the Association of the British Pharmaceutical Industry and the Portman Group.

As the advertising industry's lead negotiators in the United States with regard to the union collective bargaining agreements involving SAG-AFTRA and the American Federation of Musicians, the firm has experience in: Interpretation of collective bargaining agreements; Arbitrations and litigation of labor code disputes; Union audits and pension and health disputes; Negotiation of agreements with actors and musicians.

As founders of the Global Advertising Lawyers Alliance (GALA), Reed Smith has a network in nearly 50 countries of independent law firms specialising in advertising, technology and media law. GALA allows Reed Smith to provide superior advice and service to global and Internet marketers throughout the world.

When bankruptcy, restructuring, or insolvency appears and financial distress threatens a business, all parties desire a rapid resolution. Whether the challenge appears at headquarters or in a foreign jurisdiction, today's global marketplace presents the decision-maker with a complex web of possible outcomes and legal strategies. Protecting your interests can be a daunting task when faced with conflicting economic interests, emotions and sometimes multiple legal systems and cultural norms. And it has never been more critical to be adroitly advised and flexibly responsive when considering which jurisdictions, laws and industry practices will result in the most ideal outcome.

Whether you're managing a real estate portfolio, a distressed manufacturer or health care service provider; purchasing a weakened retail operation or struggling transportation business; or simply a trader of heavily discounted sovereign and institutional debt and other securities, you can rely on Dentons to take the edge off your anxiety. Dentons' lawyers in offices around the world possess a deep understanding of your markets, wherever you trade and invest.

Dentons grasp the complexities of your industry, whether natural resources or technology-based; dependent upon the value of real estate or branded retail goods; manufacturing, transportation or service dependent; or a regulated monopoly. Side by side, Dentons navigate intricate legal challenges and discover the best pos-

sible opportunities. Whether you need creative litigation or arbitration strategies, innovative negotiating tactics born from real-world experience or practical guidance in cross-border restructuring, Dentons deliver the latest insights and known solutions so you can act with speed and confidence. With a passion for identifying effective advocacy and representation, Dentons become a dynamic force on your side. Together, Dentons discover the best course of action in a high-stakes situation.

Dentons' Restructuring, Insolvency and Bankruptcy (RIB) practice was ranked No. 1 in The Deal Pipeline's Top Bankruptcy Law Firms league table for the third quarter of 2015. This is first time Dentons has secured the top position in this league table, which ranks nearly 200 law firms based on their US and Canadian bankruptcy matter activity. In addition, Sam Alberts (Washington, DC), Gregg Kleiner (San Francisco), Kenneth Kraft (Toronto), Michael Isaacs (San Francisco), Charles Maher (San Francisco) and Roger Simard (Montreal) were ranked in The Deal Pipeline's Top Bankruptcy Lawyers league table.





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Hogan Lovells dedicated Intellectual Property group helps drive your business growth by protecting and leveraging your ideas and innovations, your brand, and your creative works. With almost 400 lawyers, specialists, and paralegals worldwide, Hogan Lovells combine a strategic, global outlook with local knowledge and a keen understanding of the technological and business factors involved in this area of law.

The Firm is the only IP practice to be ranked tier 1 on a global, European and Asian level by Chambers guide, 2014. Hogan Lovells provide IP advice to over 50% of the world's top 100 brands and represent six of the top 10 smartphone manufacturers and 12 of the top 20 pharmaceutical companies in patent litigation.

Hogan Lovells advise companies of all sizes and in virtually all industries across the life cycle of IP assets, from development to commercialization and licensing through to maturity. The Firm also have a deep understanding of and advise on a broad range of issues in closely related areas such as e-commerce, data protection, IT contracts, and all types of media work.

The Firm manage global and regional trademark and domain name portfolios as well as handling IP litigation in U.S. and European courts, the International Trade Commission, and other forums throughout the world. Hogan Lovells also handle the IP and technology law aspects of major corporate and commercial transactions.

Many of their lawyers have scientific backgrounds and hold advanced degrees in electrical and mechanical engineering, biochemistry, computer science, or physics, helping to fully understand the scientific principles underlying products and processes. With their worldwide footprint and broad knowledge, Hogan Lovells stand ready to address your intellectual property issues wherever they arise.

Straight-talking. Understanding and solving the problem before it becomes one. Delivering clear and practical advice that gets your job done. Hogan Lovells offers extensive experience and insights gained from working in some of the world's most complex legal environments and markets for corporations, financial institutions and governments. Hogan Lovells help identify and mitigate risk and make the most of opportunities. Its 2,500 lawyers on six continents provide practical legal solutions wherever your work takes you. Their team has a wide range of backgrounds. Diversity of backgrounds and experience delivers a broader perspective. Perspectives which ultimately make for more rounded thinking and better answers for you.



Kemp Little is a law firm specialising in technology and digital media. Established in 1997, Kemp Little deliver expert legal advice in a pragmatic, responsive and cost-effective way via technology-orientated practice areas.

The Firm is known for its ability to serve the very particular needs of a large but diverse client base for whom technology is a key factor in their business. Kemp Little's hands-on industry know-how makes them a good fit with many of the world's biggest technology and digital media businesses, yet means they are equally relevant to companies with a technology bias, in sectors such as professional services, financial services, retail, travel and healthcare.

The growth in social media and its place in people's daily lives presents businesses with significant marketing and customer relations opportunities. It is also spawning a range of new technologies that include social collaboration, publishing feedback and analytics, as well as the social networks themselves. Kemp Little's legal professionals work alongside social media providers and users in relation to the commercial, privacy, data, advertising, intellectual property, employment and corporate issues, that arise in this dynamic sector.

Digital media, in all its forms, is rapidly surpassing traditional media and is shaking up

how and where media is consumed. For today's "always-on" audience, digital media is converging across multiple screens and terminals, enabling content on the move and greater viewing choices. Meanwhile, the increasing popularity of social networking and video sharing is contributing to a rise in stock prices for digital media providers. And technology innovations are opening up new distribution channels and revenue streams as paywalls and micro-payments become more commonplace in the online news space.

Acting for market leaders and market changers within the media industry, Kemp Little combine in-depth knowledge of the structural technology that underpins content delivery and the impact of digitisation on the rights of producers and consumers. Through Kemp Little's in-depth understanding of how their businesses operate, they also apply technical knowledge of IT, cloud-based services, data distribution and security.

For clients looking to acquire, merge or divest assets in this fast-moving sector, a team of transaction experts are ready to help. From straightforward corporate deals to more complex negotiations that involve highly technical earn-outs or warranty protections, Kemp Little's intimate knowledge of the digital media industry makes a measurable difference.





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Managing Partner

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Clifford Chance acts on many of the financial markets' ground-breaking deals and have become trusted advisers to the corporations and financial institutions that define the global markets.

The Firm's integrated team of lawyers brings to bear market-leading expertise across all the major financial and commercial centres around the world. Clifford Chance are ideally positioned to respond to changing market conditions, to offer seamless solutions across national borders and to deliver local knowledge through an extensive network of offices.

Clifford Chance advise on a full spectrum of financial products, including asset finance, corporate & investment grade lending, derivatives & structured finance, Islamic finance, leveraged & acquisition finance, projects & infrastructure finance, real estate finance, restructuring & insolvency, and trade, commodities & export finance.

The Firm also help shape the market through the financial regulatory advice provided to regulatory authorities, supra national bodies, governments and government agencies. As such, Clifford Chance is able to offer clients direct insight into the sophisticated financial markets, enabling them to anticipate issues, manage the risks and succeed in their endeavours. Clifford Chance work as part of your team to anticipate and to meet the challenges you may face, taking a non-legalistic, solution orientated approach that focuses on delivering practical solutions.

Clifford Chance will work closely with you to understand your business, your objectives and your approach to the deal. You can rely on us to provide the in-depth industry knowledge, local market expertise, practical solutions and clear strategies necessary to make your deal work.

In addition to advising on traditional project finance structures, their lawyers have developed increasingly innovative financing solutions for the projects market. Clifford Chance are fully familiar with all forms of bank and capital markets financing.

Clifford Chance have substantial experience of advising on projects that combine different forms of: structured finance techniques such as monetisations; asset acquisitions; Islamic-funding techniques; project bonds; securitisations; portfolio financings; restructurings; investment funds; leveraged finance; borrowing base structures; and derivatives products. Their experience in co-financings involving multiple funding sources - including multi-lateral, developmental and export credit institutions - is second-to-none.

With English, New York and locally qualified lawyers round the world, Clifford Chance have the ability to document transactions under the most appropriate law for your transaction. The group is an integrated part of the global Clifford Chance finance practice and offers full service capabilities including tax, insolvency and regulatory.



**DAVID KERR**  
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Bird & Bird's International Sports Group includes a number of dedicated sports specialists who work exclusively on sports-related matters. Recognised as undisputed market leaders for several years, Bird & Bird have an unparalleled four partners listed in the top tier of individual sports lawyers compiled by the Chambers legal directory, and are currently the only law firm to feature in the top tier for Sports Law in the Legal 500 directory.

Jonathan Taylor, co-head of the Sport Sector, based in London, is widely regarded as one of the world's leading sports lawyers, advising nationally and internationally on cutting-edge commercial, regulatory and contentious issues across all major sports. The dedicated sports team at Bird & Bird regularly provide expert advice and analysis of contemporary issues and important case studies in matters such as the exploitation of broadcasting and sponsorship rights, challenges to regulatory decisions, rights protection programmes, and commercial disputes, and regulatory disciplinary issues (including in particular match-sanctioning, match-fixing and doping issues).

The Firm have a strong and established blue-chip sports client base, consisting of international federations, national governing bodies, public agencies, event organisers and other sports rights-holders, providing a steady stream of cutting-edge instructions on all of the biggest commercial, regulatory, contentious and non-contentious issues in the Sports sector.

Bird & Bird work with numerous sporting disciplines, including football, rugby union, rugby league, cricket, tennis, motor-racing, golf, cycling, athletics, combat sports, basketball, snooker, darts, horse-racing, equestrian sports, and field hockey.

Recent examples of Bird & Bird's excellence include: advising the Football Association on the tender and sale of the media rights to its sporting properties, including England senior team and FA Cup matches, both domestically and abroad. Bird & Bird have also advised The FA on its new England kit and ball supply/sponsorship Agreement with Nike.

The Firm also helped Six Nations Rugby with its organisation of the RBS 6 Nations Championship, European Rugby Cup with its organisation of the Heineken Cup and the Am-lin Challenge Cup, and Celtic Rugby with its organisation of the RaboDirect Pro 12, which included drafting detailed participation agreements for the teams involved, drafting venue agreements for the staging of the matches, and drafting the broadcasting, sponsorship and supplier contracts underpinning the commercial programmes for those events.





## THE AMERICAS





# THE AMERICAS



As the world's largest producer of oil and natural gas, the US economy has always been pushed and pulled by rising or falling wholesale prices of these natural resources. The current trend however, is pushing more and more towards creating an economy that will become heavily focused on renewable energies, especially with automotive advancements in the hybrid and electrical fields. Public perception is also being pushed in that direction, with much interest directed at companies like Tesla and Nissan who are

stretching scientific and automotive possibilities to their limits.

Brazil was one of the most exciting emerging markets in the last decade, but much of that excitement has unfortunately dried. With only a 2.2% growth in GDP annually, from 2011-14, and with predictions of a 2.2% shrink in 2015, the economic situation in Brazil is not rosy. Unemployment has risen from 5% to potentially around 8% by the end of 2015. In reaction to these

problems, Dilma Rousseff's government is cutting tax benefits. Ensuring companies are not breaking legal regulations and are aware of the tax changes will be paramount as to not incur fines during a time where finances will be tight.

Mexico, amid news storms surrounding the arrest and escape of drug lord 'El Chapo', opened their oil industry to foreign investment for the first time in 80 years. Pena Nieto's government was hoping

to raise their international profile whilst pulling in international financing, however only two of the 14 blocks on sale were purchased at auction. The Mexican peso dropped from 14.74 pesos to the dollar in January 2015 to 16.33 pesos to the dollar in August 2015. Governmental focus on the oil industry seems to have been a mistake. However, with relatively low debt, and a strong tourism market, Mexico may be able to re-focus, and make good on Nieto's promise of 3.7% GDP growth.





ANTIGUA

Thomas, John & Co | Excellence in Gaming Law

ARGENTINA

PLB - Abogados	Alternative Dispute Resolution Law Firm
Mario Eduardo Castro Sammartino	Corporate Lawyer of the Year
Perez Maraviglia & Horton Abogados	Excellence in Civil Law
Wajntraub Abogados	Excellence in Consumer Rights Law
Hope Duggan & Silva	M&A Law Firm of the Year
Santiago Oconor	Patent & Trademark Lawyer of the Year
Gustavo P Giay	Trademarks Lawyer of the Year

BARBADOS

Ms. Suenel Fraser | IP Lawyer of the Year

BERMUDA

Wakefield Quin Limited	Excellence in Real Estate Law
Wakefield Quin Limited	M&A Law Firm of the Year

BOLIVIA

Bufete Aguirre Soc Civ	Corporate Law Firm of the Year
Jorge Luis Inchauste	Most Outstanding International Business Lawyer

BRAZIL

Arena Alvarez	Aviation Law Firm of the Year
Alexandre Gossn Barreto	Banking & Finance Lawyer of the Year
MPA Trade Law	Boutique International Trade/WTO Law Firm of the Year
Stocche Forbes Advogados	Capital Markets Law Firm of the Year
Levy & Salomao Advogados	Capital Markets Law Team of the Year
Ana Tereza Basilio	Commercial Arbitration Lawyer of the Year
Raquel Stein	Commercial Lawyer of the Year
Veirano Advogados	Corporate Immigration Law Firm of the Year
Joyce Roysen Advogados	Criminal Law Firm of the Year
Isabela Faria	Energy Lawyer of the Year
Barbosa, Raimundo, Gontijo, Câmara e Horta	Excellence in International Transaction Law
promare	Excellence in Maritime Law
Ulhoa Canto Rezende e Guerra Advogados	Excellence in Private Client Law
Melcheds Advogados	Full Service Law Firm of the Year
Erica Aoki	IP Lawyer of the Year
Larry Carvalho	Maritime Lawyer of the Year





BRAZIL

Advocacia Krakowiak	Most Outstanding Corporate Tax Law Firm
Porto Lauand Advogados	Project Finance Law Firm of the Year
Tauil & Chequer Advogados in association with Mayer Brown LLP	Restructuring Bankruptcy & Insolvency Firm of the Year
Pinheiro Neto Advogados	Top Tier in Aviation Law
Godke Silva & Rocha Advogados	Top Tier in Corporate Law
Advocacia Krakowiak	Top Tier in Tax Litigation

CANADA

Jeffrey J. Lowe	Advanced Education Lawyer of the Year
Hayes eLaw LLP	Best Technology Boutique Law Firm
Donovan & Company	Boutique Aboriginal Law Firm of the Year
Minken Employment Lawyers	Boutique Employment Law Firm of the Year
Bilkey Law	Boutique Insurance Law Firm of the Year
Hunter Litigation Chambers	Boutique Litigation Law Firm of the Year
Speigel Nichols Fox LLP	Boutique Commercial Litigation Law
Simon Potter	Class Action Litigation Lawyer of the Year
Ward Branch	Class Actions Lawyer of the Year
Gerald W Ghikas Qc	Commercial Arbitrator of the Year

CANADA

Graham McLennan QC	Commercial Litigator of the Year
David Debenham	Competition & Antitrust Lawyer of the Year
Jeff Slopen	Construction Lawyer of the Year
Barry Kuretzky	Elite Employment & Labour Lawyer
Howard Shapray	Elite Libel & Slander Lawyer
CSuite Law	Employment Law Firm of the Year
Regulatory Law Chambers	Energy Regulation Law Firm of the Year
J. Stephen Stohn	Entertainment Lawyer of the Year
Charles B. Ticker Law Office	Estate Litigation Law Firm of the Year
Cassels Murray Family & Estates Law	Excellence in Collaborative Family Law
Bennett Jones LLP	Excellence in Cross-Border Restructuring
Woods LLP	Excellence in Domestic & International Arbitration
Fasken Martineau DuMoulin LLP	Excellence in Estate Litigation
Singh Thind & Associates	Excellence in Human Rights Law
Watson Labour Lawyers	Excellence in Labour Relations Law
Mary Jane Stitt Professional Corporation	Excellence in Mediation Law
Goudreau Gage Dubuc	Excellence in Patent Law
TaxChambers LLP	Excellence in Tax Law





CANADA

Me Anne M. Moreau - Nurse/Lawyer	Excellence in Workers Compensation Law
BLG - Vancouver	Fraud Law Team of the Year
Jeffrey M. Abrams	Immigration Lawyer of the Year
John Emanoilidis	M&A Lawyer of the Year
McCarthy Tétrault	Mining Law Firm of the Year
Legal Logik Inc.	Most Innovative Full Service Law Firm of the Year
Maggie M. O'Shaughnessy	Most Outstanding Criminal Defence Lawyer of the Year
Glenn Zacher	Most Outstanding Energy Lawyer
Sheldon Burshtein	Most Outstanding Patent Lawyer
Darren Kirupa	Most Outstanding Trial Lawyer
Roanne C Bratz	Private Wealth Lawyer of the Year
Resolve Legal Group	Regional Divorce & Separation Law Firm of the Year
Nelson Family Law	Regional Family Law Firm of the Year
Business Lawgix	Rising Star in Business Law
Carnevale Law Office	Rising Star in Estate Matters Law
Suleman & Company	Rising Star in Immigration Law
Peter H. Baek CPA CA LLB, - Tax Litigator	Tax Litigator of the Year

CANADA

SEA TO SKY LAW CORPORATION	Top Tier Civil Litigation Law Firm
Hayes eLaw LLP	Top Tier in Copyright Law
Miller Thomson LLP	Top Tier in Entertainment Law
Anthony Cole - Lloyd Burns McInnis LLP	Top Tier in Insurance Law
Eisen, Mark B.	Top Tier in Intellectual Property Law
Hicks Morley Hamilton Stewart Storie LLP	Top Tier in Labour & Employment Law
KPMG Law LLP.	Top Tier in Tax Law
McMechan, Robert, Professional Corporation	Top Tier in Tax Litigation
Rowand LLP	Top Tier in Trade-mark Law
McCarthy Tetrault LLP	Trade & Investment Law Team of the Year
Marilyn Piccini Roy	Wealth Management Lawyer of the Year

CAYMAN ISLANDS

Dinner Martin	Boutique Full-Service Law Firm of the Year
Campbells	Excellence in Insolvency Law
Stenning & Associates	Excellence in IP Law
Mark P Lewis	Hedge Funds Lawyer of the Year





CAYMAN ISLANDS

Maples and Calder	Investment Funds Law Team of the Year
Campbells	Litigation, Insolvency & Restructuring Team of the Year
DMS Offshore Investment Services	Offshore Investment Services Firm of the Year
Campbells	Offshore Law Firm of the Year
Walkers	Top Tier in Private Equity Law

CHILE

Estudio Juridico Otero	Corporate Law Firm of the Year
Saldivia, Contreras, Inalaf, Wurth & Verdugo Abogados	Excellence in International Trade Law
Felipe Dalgarrando	M&A Lawyer of the Year
Moraga Contracts and Corporate	Top Tier in Aviation Finance Law

COLOMBIA

Abela Maldonado & Asociados Abogados	Banking & Financial Law Firm of the Year
Carlos A. Espindola	Elite International Trade Lawyer
Castellanos & Co	Excellence in Trademark Law
Raisbeck Osman & Castro	IP Law Firm of the Year
Philippi, Prietocarrizosa & Uría	M&A Law Firm of the Year
Ivan Dario Marrugo Jimenez	TMT Lawyer of the Year

COLOMBIA

Lozano Blanco & Asociados	Excellence in Business Law
IDeas Trademarks & Patents	Excellence in IP Law

ECUADOR

Noboa, Peña, Larrea & Torres	Excellence in Tax Law
Bustamante & Bustamante	Law Firm of the Year

GUATEMALA

Sandra Iriarte	IP Lawyer of the Year
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MEXICO

Creel García-Cuéllar Aiza y Enríquez, S.C.	Antitrust & Competition Law Firm of the Year
Haynes & Boone, LLP	Excellence in Environmental Law
López Melih,Facha y Estrada, S.C.	Excellence in Litigation
Basham Ringe y Correa S.C.	Excellence in Tax Litigation
Carrasco Garcia Abogados	International Trade Law Firm of the Year
Arias, Meurinne y Rodríguez, S.C.	Litigation Law Firm of the Year
Luis Fernando González Nieves	Private Equity Lawyer of the Year
Lucía Ojeda Cárdenas	Regional Antitrust Lawyer of the Year
Natera Consultores	Tax Law Firm of the Year





NICARAGUA

Guy Jose Bendana-Guerrero & Asociados | IP Law Firm of the Year

PANAMA

Patton, Moreno & Asvat | Excellence in Aviation Law  
Moreno & Arjona - Bureau | Excellence in Foreign Investment Law  
Aleman, Cordero, Galindo & Lee | Full Service Law Firm of the Year

PARAGUAY

Mersan | Excellence in M&A Law

PERU

Estudio Garcia Sayan Abogados | M&A Law Firm of the Year  
Oscar Trelles | Mining Lawyer of the Year  
DIAZ PALAO & SILES, Abogados | Top Tier in Aeronautics Law  
Estudio Rodrigo, Elías & Medrano | Top Tier in M&A Law

PUERTO RICO

Edge Legal Strategies PSC | Corporate Law Firm of the Year

URUGUAY

Vanrell | Excellence in IP Law

UNITED STATES

Criscione, Ravala & Tabatchouk, LLP | Best Boutique Law Firm  
Walker & Peskind, PLLC | Best for Complex Litigation  
Sadis & Goldberg LLP | Best North American Law Firm  
Kostelanetz & Fink, LLP | Excellence in Complex Commercial Disputes Litigation  
Traub Lieberman Straus & Shrewsberry LLP | Excellence in Insurance & Reinsurance Law  
Wolf, Arnold & Knoll, P.C. | Excellence in International Business Law  
Siskind Susser | Excellence in U.S. Immigration Law  
Citra Health Solutions | Innovation & Excellence in Population Health Management  
Eolis International Group | Most Innovative Legal Search Platform  
Saito Sorenson Lurie LLP | Top Tier Financial Litigation Law  
Foster Graham Milstein & Calisher LLP | Top Tier in Land Use Litigation  
Frommer Lawrence & Haug LLP | Top Tier in Pharmaceuticals Law

ARKANSAS

TURNER & ASSOCIATES, P.A. | Best Litigation Law Firm





CALIFORNIA

Ellen Bancroft	Best Female Corporate Lawyer
Loren Kieve	Business Trial Lawyer of the Year
Richard H Golubow	Elite Bankruptcy Lawyer
Paul Korniczky	Elite IP Lawyer
Isaac Radnia	Injury Law Specialist of the Year
Law Firm of Rivers J. Morrell III	Personal Injury Law Firm of the Year
Benjamin Borson	Regional Intellectual Property Lawyer of the Year
Arent Fox LLP	Rising Star in Financial Restructuring
Lovell Firm	Top Tier in Entertainment Litigation

COLORADO

Julie A. Herzog	Elite M&A Lawyer
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FLORIDA

Clayton E. Parker	M&A Lawyer of the Year
Law Office of David Steinfeld, P.L.	Real Estate Litigation Law Firm of the Year
Michael S. Olin, P.A.	Top Tier in Civil Litigation
Morris & Morris, P.A.	Top Tier in Insurance Litigation

ILLINOIS

Abrahamson Vorachek & Levinson	Employment Law Firm of the Year
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IOWA

Patwrite LLC	Top Tier in Patent Law
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KENTUCKY

Montague Law PLLC	Most Outstanding Intellectual Property Law Firm of the Year
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MASSACHUSETTS

David P Kreisler	Private Funds Lawyer of the Year
Michael W. Hardgrove	Tax Lawyer of the Year

MINNESOTA

James G. Ryan	Family Mediator of the Year
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NEW JERSEY

Christine Matus	Special Needs Planning Lawyer of the Year
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NEW YORK

Frankfurt Kurnit Klein & Selz PC	Most Outstanding Advertising Law Firm
Bill Bierce	Most Outstanding Transactional Lawyer
Starr & Starr, PLLc	Top Tier in Bankruptcy Law

WASHINGTON D.C.

Deborah Sterling, Ph.D.	Biotechnology Lawyer of the Year
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Alberta-based law firm Regulatory Law Chambers ("RLC") is an energy boutique law firm dedicated to excellence in energy regulatory matters. RLC specializes in oil and gas, electricity, including renewable energies and commercial matters, tolls and tariff, compliance and environmental related matters. The firm represents clients in proceedings before the Alberta Energy Regulator and Alberta Utilities Commission on resource development, utility matters and market rule development. RLC also represents clients before the National Energy Board ("NEB") on tolls and tariff, and facilities related matters, superior and appellate Courts, and in energy related arbitrations and mediations.

RLC values integrity and teamwork in their relationships with their highly sophisticated clients and industry experts. The flexibility and focus afforded by RLC's smaller size enables RLC to offer responsive and efficient representation, and great attention to detail in complex proceedings. RLC strives to achieve legal solutions that honour regulatory compliance while matching clients' business objectives.

RLC's roster of clients ranges from blue-chip to development stage companies across pipeline, oil and gas, electricity and renewable energy. RLC assists clients in:

- Legal matters related to fracturing activities, including seismicity and cross-flow matters;
- Obtaining regulatory approvals for facilities;
- Complex regulatory proceedings on energy

industry matters, including electricity market rule development and power purchase arrangement disputes;

- Negotiating and entering into resource development commercial arrangements;
- Tolls and tariff matters; and
- Enforcement and environmental compliance matters.

Co-founder and now sole partner, Rosa Twyman, moved from South Africa to Calgary, Alberta in 1999 and was admitted to the Alberta Bar in 2000. Rosa has exclusively practised law in the energy industry since 2001, first as commercial oil and gas litigation counsel, and then as an energy regulatory lawyer in oil, gas and electricity matters. In 2014, Rosa received the Energy (Electricity) Lexpert Zenith Award: Celebrating Today's Leaders in Practice Excellence. Rosa is a Fellow of the Chartered Institute of Arbitrators (CIArb), and a member of the Canadian Energy Law Foundation and the Independent Power Producers Society of Alberta.

RLC prepares and distributes the Energy Regulatory Report on a monthly basis. This report summarizes decisions of the Alberta regulators and the NEB. The Energy Regulatory Report ensures the firm and clients keep up to date on developments in the energy regulatory industry in Alberta and Canada.

RLC prides themselves in providing practical and strategic advice and effective advocacy.

Rick Orzy is the leader of the national Restructuring and Insolvency practice of Bennett Jones LLP, one of the most active practices in Canada, covering the entire range of restructuring and insolvency.

Rick is especially noted for his pre-eminent Canadian practice representing bondholders of all types, major foreign creditors (including banks and insurance companies), large commercial landlords, indenture trustees, creditors' committees and debtors in many of Canada's largest insolvencies, including, among others: Target Canada, Essar Algoma, OPTI Canada, Colossus Minerals, AbitibiBowater, NewPage, Quebecor World, Canadian ABCP, Stelco Inc., Parmalat Canada, Calpine Canada, AT&T Canada, Nortel Networks, Yellow Media, GM Canada, Catalyst Paper, Bowings/ Bombay & Co., Gateway Casinos & Entertainment, SkyLink Aviation, Smurfit-Stone, Tembec Inc., Teleglobe, Ivaco Inc. and Laidlaw Inc.

A very substantial portion of his practice involves cross-border matters, including restructurings in the United States, the United Kingdom, Central and South America, the Caribbean and Europe.

Rick regularly lectures and writes on insolvency and restructuring topics. He has been recognized repeatedly as a leading Canadian and international bankruptcy and restructuring practitioner, by many publications and surveys, including:

- Chambers Canada 2016 (Band 1 practitioner,

restructuring/insolvency);

- Chambers Global: The World's Leading Lawyers for Business 2015 (Band 1 Canadian practitioner);
- The Best of the Best worldwide - Legal Media Group's Guide to the World's Leading Lawyers;
- The 2015 Lexpert Guide to the Leading U.S./Canada Cross-Border Corporate Lawyers in Canada;
- The 2015 Lexpert Guide to the Leading U.S./Canada Cross-Border Litigation Lawyers in Canada;
- The 2015 Lexpert/American Lawyer: Guide to the Leading 500 Lawyers in Canada;
- The Canadian Legal Lexpert Directory 2015;
- The 2015 Legal 500: Canada;
- Who's Who Legal: International Who's Who of Business Lawyers;
- The 2015 Best Lawyers in Canada;
- The Lexpert Guide to the 100 Most Creative Lawyers in Canada;
- International Who's Who of Insolvency and Restructuring Lawyers;
- Euromoney's Expert Guide of Insolvency and Restructuring Lawyers; and
- IFLR 1000

He is a member of the Insolvency Institute of Canada, INSOL International, the American Bankruptcy Institute and the Insolvency Lawyers' Association (U.K.), a director of a number of charitable organizations, the President of a charitable foundation, and a past-President of a Toronto Children's Aid Society and family services agency.





**AMANDEEP SINGH**  
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Born in India, raised in Hong Kong and educated at University of California at Berkeley, United States and at the University of Victoria, Canada, **Amandeep Singh** is a true citizen of the world. He obtained his Bachelor of Laws degree from Victoria, British Columbia in 1998 and was called to the Bar of British Columbia in 1999. Amandeep is a lawyer who focuses his practice in the areas of civil and human rights law as it intersects with Criminal and International Law. He has appeared before the British Columbia Provincial and Supreme Courts as well as the British Columbia Court of Appeal, and has made applications for Leave to Appeal to the Supreme Court of Canada as well as represented clients seeking political asylum at Canadian tribunals.

Amandeep Singh comes to the practice of law from an extensive background in human and civil rights activism from a young age. As such he has approached the practice of law from the perspective of its role in larger societal and political issues.

Amandeep Singh has had the opportunity to be the legal representative in several high profile cases of **international** **repute**. Of particular note are:

- being a member of the Defense team in the Air India Bombing Trial, then the largest case of domestic terrorism in North America until it was superseded by the 9-11 events;
- counsel for Rakesh Saxena in his extradition proceedings in what was Canada's longest running extradition matter;
- counsel for Mr. Omid Tahvilli in his extradition matter, Mr. Tahvili was amongst the world's top 10 most wanted list of alleged criminals by Interpol for several years. This list included the likes of Osama Bin Laden and Carlos Guzman;

Amandeep has also done work on a pro bono basis for a number of national and international non-governmental organizations as well as advised, as general counsel, certain first nation's representatives in matters where criminal law intersects with aboriginal law. Amandeep is a member of the Canadian Bar Association and was a director of the People's Legal Education Society.



**SUNITA DOOBAY**

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Sunita heads TaxChambers LLP's tax and private client group. As an advisor to closely held businesses, financial institutions and philanthropists in Canada, the United States and internationally, she advises on tax planning, estate planning, succession planning, wills and trusts. She also advises corporate clients on outbound structures whether from the U.S. or from Canada. Sunita has over 20 years of expertise in both U.S. and Canadian income tax, U.S. estate and gift tax issues.

She is the co-editor in chief of Privately Held Companies and Taxes, TaxnetPro, Carswell, a division of Thomson Reuters. She sits on the board of Federated Press's Personal Tax and Estate Planning Journal. She chairs the Net Investment Income Tax Committee of the American Chamber of Commerce in Canada and she is an advisory council member of New York University's School of Law International Taxation program. She is a regular contributor to the Canadian Tax Highlights, a Canadian Tax Foundation Newsletter. She has published in ABA newsletters, Tax Analysts newsletter -Tax Notes International and in Conference for Advanced Life Underwriting's newsletter CALU-INFOexchange.

**Bar Admissions**

Sunita is admitted to practice law in Ontario and the State of New York. She is also admitted to the U.S. Tax Court and the U.S. Court of International Trade.

**Education**

Sunita holds an LL.B. degree from Queen's University and an LLM in US Tax From New York University School of Law's renowned LL.M. Program in Taxation. She also holds the TEP designation. She is authorized by the Law Society of Upper Canada to provide U.S. legal advice in Ontario.

**Professional Achievements**

Best in Canada for Cross-border Taxation & Succession Planning, Tax Awards – IBFD, 2015  
Recommended by Global Law Experts – 2015  
Recipient of Martindale-Hubbell Client Distinction Award

Best in Canada for Cross-border Taxation – Finance Monthly Global Awards 2015

**Book**

Co-author, The 2014 Annotated Ontario Partnerships Act, Carswell, a division of Thomson Reuters.







**HOWARD SHAPRAY**  
Partner

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In a career that has spanned more than four decades, Mr. Shapray has been called upon by some of Canada's most prominent business entrepreneurs to represent them in a variety of business disputes. Over the years, he has successfully prosecuted and defended corporate disputes, property and environmental cases, mining cases, securities regulatory disputes, fraud and conspiracy claims, professional liability claims, libel and slander, commercial arbitrations, intellectual property issues, and matrimonial and estate disputes. His cases have made both law and headlines.

A Queen's Counsel, Mr. Shapray holds an AV Preeminent Martindale-Hubbell® rating for legal skills and ethics, the publication's highest level of professional excellence. His peers have repeatedly recommended Mr. Shapray in Lexpert surveys for his "litigation prowess," and his skills have also been recognized by The Best Lawyers in Canada and Benchmark Canada, which claims to be the definitive guide to Canada's leading litigation firms and attorneys, and has been named "Securities Litigation Lawyer of the Year in Canada" in 2015 by Corporate INTL. Mr. Shapray is also a Fellow of the Chartered Institute of Arbitrators and a Fellow of Litigation Counsel of America as well.

Over the last several years, Mr. Shapray has been lead counsel in a number of notable cases, including:

- A damage award of USD \$89.9 million for SCFL's client following a 54-day trial, in a case involving breach of fiduciary duty by a former corporate officer and majority shareholder of a B.C. public company, in relation to a corporate opportunity to purchase a silver mine in Mexico. Appeals to the Court of Appeal and Supreme Court of Canada were dismissed.
- SCFL, on behalf of its developer client, launched a multi-million dollar against the Government of Canada, Department of Defence, over governmental liability for damages arising from the hidden presence of Unexploded Explosive Ordinance left in the ground after World War II. The case settled successfully on the eve of trial.
- After a 26-day trial, SCFL obtained a judgment in favour of its client British Columbia Medical Association and a number of its officers and directors who had been wrongly accused in a defamation suit brought by a former director of the Association. The Court of Appeal affirmed the trial court judgment.
- The government of Province of British Columbia has recently retained Mr. Shapray to appear in two high profile appeals involving the Province.



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DAVID DINNER (R)**  
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Dinner Martin Attorneys is a full service law firm in the Cayman Islands, comprising both advocacy and traditional solicitor practice areas. Dinner Martin advises on civil litigation, arbitration/mediation, investment funds, corporate law, insolvency and restructuring, enforcement of foreign judgments and asset tracing/recovery, business establishment and licensing, real estate conveyancing, immigration and employment law, medical malpractice/clinical negligence, professional negligence, personal injury, debt collection, wills, trusts, probate, trademarks and aircraft/vessel registration.

David Dinner specialises in general corporate/commercial litigation and medical malpractice/clinical negligence claims, as well as insolvency and corporate/commercial disputes. Randall Martin is a Caymanian with an extensive knowledge of the local markets, laws and procedures. His practice focuses on business establishment and licensing, real estate conveyancing, immigration and employment law, wills, trusts, probate, trademarks and aircraft/vessel registration. Both David and Randall are Notary Publics for the Cayman Islands.

Recently, the Hon. Justice Alex Henderson, QC joined the firm after retiring as a Grand Court Judge in the Cayman Islands. Prior to his appointment in Cayman, he was a Supreme Court Judge in British Columbia, Canada. He brings a wealth of experience to the firm and is able to provide legal opinions on Cayman Is-

lands law to international clients and arbitrate multijurisdictional matters. Dinner Martin also named attorney Michael Wingrave, the newest partner in the firm. Michael, a highly qualified UK Barrister (No. 5 Chambers), specializes in general commercial litigation, insurance and clinical/professional negligence claims, as well as insolvency and other common law matters.

Dinner Martin is also proud to be a channel partner of the Cayman Enterprise City (CEC) Special Economic Zone. CEC's free zone enables companies to take advantage of Cayman's tax benefits and jurisdictional advantages which include no corporate tax, no income tax, no payroll tax, no capital gains tax and no sales tax. Dinner Martin can advise on all aspects of setting up a business within the zone and within the local economy.

In the wake of a government initiated push for revitalizing and cultivating tourism on island, Dinner Martin is proud to represent the developers of a US\$250 million 5-Star hotel project as well as the developers of the Cayman Islands' first multipurpose sports arena.







**CARLOS ESPINDOLA-  
SCARPETTA**  
Director

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Espindola International Consultants is one of Colombia's leading consulting Firms in International Trade and business, established in 1.979 as a versatile, flexible and competitive organization, covering a full range of legal and strategic consulting services in order to satisfy the demands of our local and international world-class clients.

Through its evolution, the Law Firm constituted itself as a team of lawyers and specialized consultants with extensive experience in the international business environment combined with the nuances of the local and regional markets.

We have prepared extensively to guide Colombian, foreign companies, and businesses in the Inter- American integration, particularly with the Free Trade Agreements signed between the United States, Colombia and the Latin American communities, and the reality of the integration with China and the EU.

Experts in the following Services: International Trade, International Commercial Law, Customs and Foreign Exchange Regulations, International Trade Agreements, Foreign Investment, Banking and Insurance, Maritime and Aviation, Corporate and International Commercial Law, Mergers and Acquisitions, Taxation, Business Law, Franchises, Joint

Ventures, Regulatory, in Pharmaceutical, Cosmetics, Beverages and Food, Administrative Law, Dispute Resolutions, Audits in Customs and Trade Matters, Litigation, in Customs and Foreign Trade matters, Exchange Control and International Trade Matters; Logistics and International Business Planning.

We have offices in Cali, and Bogotá, Colombia, and correspondents in the principal economic centers of the world.

Espindola International Consultants has the ability to assist its clients with a global perspective and a profound understanding of the global economy. Thanks to the interpersonal skills of its professionals, today, the firm is capable of rendering versatile, flexible, professional and competitive services, directed to a group of Colombian and multinational companies located in the country and in the American region.

To learn more about our office, go to:  
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## PEDRO ARIAS GARRIDO

Partner

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In Arias, Meurinne y Rodríguez we provide original, straightforward and solid solutions to the most complex litigation and consultation problems regarding Tax, Administrative and Constitutional Law trusted to us by our international and national Clientele. *Chambers and Partners* expressed of the Firm recently:

*This is a great firm. The lawyers are responsive and engaging at every level. The partners provide a key sense of balance. We are overwhelmed by their good work."*

*"They provide truly excellent litigation services, and offer great ideas and a strong sense of involvement for the client."*

### Notable practitioners

Clients have expressed high opinions of partner **Pedro Arias Garrido**, calling him "an incredibly intelligent and diligent lawyer." They add: "He has a very positive attitude to clients and cases - he's the kind of person you want to have representing your interests."

According to sources, partner **Luis Meurinne** is "a great lawyer with excellent contacts and working relationships."

Furthermore, the Law Firm has been recognized with several awards during the past two years.

a) Acquisition International, peer reviewed process, granted to the Firm the award of Sustained Excellence in Tax Litigation Mexico 2015 in the Tax Awards. IBFD Amsterdam was sponsor of the Awards.

b) M&A Global Awards 2015 Tax Litigator of the Year.  
c) Finance Monthly (Finance Monthly Law Awards) granted the Firm the status of Tax Litigator of the Year 2015

The Law Firm's Tax, Administrative and Constitutional litigation practice, is built around four partners each of them with at least 20 plus years of experience in Court and who personally develop and implement the best possible legal strategies in order to increase our Clients possibilities of success. Since we participate in an average of 400 plus high-profile Tax, Administrative and Constitutional cases every year, some of them making even headline news, we have accumulated the experience to deal with the most wide array of problems, including and excelling in matters that involve International Tax issues, such as Double Taxation Conventions and national provisions with international effect. We make it our business to understand the business of each of our Clients, their goals and needs, tailoring individual solutions for each one of them.

Being fully aware of how Courts interpret the Law, we are able to provide the soundest legal counsel on consultation and planning matters, including counselling before Tax Authorities during audits.

In Arias, Meurinne y Rodriguez we create *unique solutions, for unique legal problems.*



## OSCAR A. MERSAN

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Only a handful of international strategic investors are familiar with the Republic of Paraguay. It is located in the heart of South America and the South Common Market Block, also known as the Mercado Común del Sur (MERCOSUR), with a territory of 406.752 square kilometers and shares borders with Brazil, Bolivia and Argentina. By many Latin American experts, Paraguay is tapped as one of the top three countries with the best investment climate in Latin America as well it remains a very attractive nation for doing business. The legal system is equipped with a series of legislations that protect strategic investments and guarantee a friendly environment for the development of large industrial plants and infrastructure projects.

In June 2015, the Central Bank of Paraguay adjusted economic growth forecasts downward for 2015, to approximately 4.0% annually rather than the 4.5% originally estimated. This reduction mainly reflects the decline in international commodity prices, which directly affects the value of Paraguayan exports.

MERSAN ABOGADOS has earned a solid national and international reputation, providing legal advice and consultancy services since the year 1943. The Firm represents well-known national, international and multinational clients in diverse commercial and industrial activities; associations; chambers of commerce and several foreign embassies. MERSAN Abogados offers its clients quality service tailored to their particular concerns and requirements.

Recently the firm became a Founding Member of the United States - Paraguay Chamber of Commerce, which has been launch by JPMORGAN in New York on September 28th, 2015. This month the firm closed a very important M&A transaction representing SODRUGESTVO the great Russian grains conglomerate to assuming control of 4 (four) river port grain terminal in Paraguay.

OSCAR A. MERSAN GALLI, Senior Partner of the Firm, as a Pro Bono assignment, is the Chairman of Board of Foundation Solidaridad (www.fundacionsolidaridad.org.py) a very known and respectful nonprofit organization created by the Mersan Family to provide assistance, education, rehabilitation, prosthesis devices, labor insertion, and medical support to handicapped people.

Recently Chambers Latin America Guide 2016 Edition inserted following commentary in their Paraguay - Banking & Finance Section: Clients praise Oscar Mersán for having "a very accurate and practical approach to problem solving. He's very savvy, well connected and readily available, and always offers the client a personalized service"

MERSAN Abogados main practice areas besides M&A are commercial and civil law, tax, international law, intellectual property and conflict resolution.





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## **RICHARD TRAUB** Founding partner

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Walker & Peskind, PLLC began with its namesakes and founding partners, Richard Walker and the late EJ Peskind. As lawyers with long, distinguished careers and national experience in large firms, Rick and EJ shared the concern that the ever-growing billing rates of the large firms puts premier legal representation beyond the reach of most individuals and small to medium-sized companies, and make the engagement of attorneys who can provide such high caliber representation difficult to justify even for the legal departments of large corporations.

In a large law firm, where billing rates are high to begin with, it is a common expectation that a premier lawyer will increase his or her rate substantially each year, which results in formidable increases in the cost of the same services over a period of even a few years. In addition to shouldering these large increases, clients often arrive at an "attorney meeting" only to find the table staffed with multiple younger partners, associates and paralegals - and their additional billing rates. These and other inefficiencies in the large firms make hiring a premier attorney simply too expensive for many.

Walker & Peskind puts experience, expertise, and efficiency together to form a new model of the premier law firm. Engage any of our partners and you put decades of experience and

knowledge on your side; your attorney is AV® Preeminent™ rated (highest legal abilities and ethical standards) and acknowledged expertise in his preeminent practice areas. At minimum, a Walker & Peskind attorney has excellent credentials and has been practicing law with a high degree of success for at least seven years, and our current partners have an aggregate of over 100 years of experience in the practice of law. Our emphasis on people with experience and well-honed expertise also extends to our paralegals, all of whom are required to have at least a college degree and five years of quality experience before they can be considered for a position with us.

We are a growing firm, but our growth plan is premised on these core values. Accordingly, all attorneys and paralegals who join us understand and appreciate that our special emphasis on the combination of experience, expertise, and efficiency is what sets us apart and puts us in a position to ensure that everyone who works on our clients' matters adds value.



Richard Traub is a founding partner of Traub Lieberman Straus & Shrewsberry LLP and practices in the firm's insurance coverage, construction litigation, litigation management, and cyber and technology areas. He has represented numerous design professionals and contractors in all phases of construction projects; insurers and reinsurers in connection with coverage litigation; and has been extensively involved with data breach, technology, privacy issues and disaster management. Mr. Traub has published a number of articles, books and papers dealing with environmental forensics, technology and e-commerce liabilities; and construction defect litigation.

Mr. Traub's role as coordinating or litigation management counsel includes providing consistency and quality of defense and claims resolution, acting as a central, single source of information for the client in pre-claim and post-claim crisis management, reducing litigation expense and insuring prompt, coordinated responses for all matters that are in suit.

Richard Traub is admitted to practice in the states' of New York, New Jersey and Florida and is also admitted to the United States Supreme Court, the Court of Appeals for the Third Circuit, the Southern and Eastern Districts of New York and the District of New Jersey. He received his J.D., *cum laude*, from the University of Miami. Mr. Traub is currently on the Presidential Council of the Association Internationale de Droit des Assurances (AIDA), a member of its Climate Change and Reinsurance Working Parties; and a member of the American College of Coverage and Extra contractual Counsel (ACCEC). In addition, he is a member of the International Association of Claims Professionals (IACP), an immediate past member of the Board of Directors of the USLAW Network, Chair of the International Initiatives Committee at the Federation of Defense and Corporate Counsel (FDCC), a member of the International Association of Defense Counsel (IADC), and a member of the Association of Defense Trial Attorneys (ADTA).





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Saito Sorenson Lurie LLP is a firm of elite lawyers focused on representing major multinational corporations in complex litigation, white-collar criminal and regulatory enforcement matters. Established by partners from the nation's most prestigious law firms, the firm represent its clients in their most complex and sophisticated matters. In addition to major multinationals, some of the world's largest law firms call on the firm to represent their clients on special engagements. Saito Sorenson's senior lawyers are adept at handling cross-border disputes and at navigating through multiple judicial systems, jurisdictions, and arbitral forums. Saito Sorenson is a recognized industry leader in e-discovery, information governance, and data analytics, and have provided e-discovery advice and services to companies, governmental entities, and leading law firms around the world.

Saito Sorenson attorneys try cases across jurisdictions, forums, and industries. They appear in state and federal trial and appellate courts throughout the United States, and in the world's leading arbitral forums.

The firm has represented major financial institutions in some of their most sensitive and important securities and financial litigations. The firm's clients have included major banks, investment banks, brokers, investment advisors and other financial institutions, as well as major accounting firms. The firm's representation concerned securities class actions, accountant liability, lender's liability, and various business torts.

Saito Sorenson attorneys have represented major businesses in some of the largest financial and accounting scandals in the last two decades. Its clients in white-collar and regulatory matters have included major financial institutions, conglomerates, and accounting firms. The firm's representation concerned DOJ and SEC investigations, foreign FSA investigations, FCPA investigations, accounting frauds, and antitrust matters.

Saito Sorenson has also represented CEOs and senior executives of major banks and other major multinationals in white-collar and regulatory enforcement matters.

David Foster is a co-managing partner of Foster Graham Milstein & Calisher, LLP. Originally founded in 1999, Foster, Graham, Milstein & Calisher, LLP (FGMC) was quickly recognized as one of Denver's "up and coming" law firms by providing effective and innovative legal representation focused on the achievement of client goals. Due to its entrepreneurial approach and fresh perspective, the Denver Business Journal featured FGMC's attorneys as emerging "Young Guns" on the local legal scene in 2001. Since then, FGMC's dedication to excellence and its singular focus on the interests of its clients has witnessed the rapid growth of the firm into a vibrant, multi-faceted practice.

FGMC represents the coming together of a highly experienced and energetic group of attorneys acquainted with one another from prior business and prior practice in larger firms and as in-house counsel. FGMC was founded on the belief that there was a better way to serve the client. Their growth and success confirms that they were right – and that their clients understand and respect the value of forging a collaborative, proactive relationship with the lawyers who advocate and protect their interests.

David is adept at balancing public and private interests and has been achieving serious results for his clients for nearly 20 years by consistently finding a better way to do the deal

- better in terms of creativity, efficiency and the ability to bring parties with seemingly disparate interests to common ground.

David is experienced in the complexities of all areas of land use law and real estate development including entitlements, annexation, infill redevelopment, mixed use, zoning, transportation and infrastructure development, facilities development agreements, and inter-governmental agreements. David has worked with numerous governmental jurisdictions in assisting clients in the development of real property in Colorado.

David earned a BA from the University of Colorado, Boulder. He earned his JD at the University of Denver and then went on to earn his MPA from the University of Colorado, Denver. Some of his awards include Torch of Liberty Award, ADL; Colorado Statesman's 50 for the Future, Ruth & Warren Toltz Young Leadership Award, AJF; and Denver Business Journal's Forty Under 40.







**ANGUS CHEN, PH.D.**  
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Angus Chen, Ph.D. is a partner and a member of the Executive Committee of Frommer Lawrence and Haug LLP (FLH). His practice focuses on the patent and regulatory laws in the pharmaceutical industry. Dr. Chen's practice draws on his scientific background and in-house experience as patent counsel for a specialty pharmaceutical company.

In a recent victory that is one of the few affirmed summary judgment decisions of no invalidity in pharmaceutical cases, Dr. Chen represented innovator client Shire in lawsuits against five generic pharmaceutical manufacturers that filed Abbreviated New Drug Applications (ANDAs) with the FDA seeking to market generic versions of Vyvanse®. The Federal Circuit affirmed the District Court's summary judgment ruling that patent claims from four patents are not invalid as obvious. The District Court had also found that the claims are infringed by the ANDA-defendants and not invalid for anticipation; these findings were not appealed.

Dr. Chen is also counsel for Cheisi USA, Inc. in lawsuits against two generic pharmaceutical manufacturers seeking FDA approval to market generic versions of Cardene® Premixed Injection. One of the generic companies filed four *inter partes* review (IPR) petitions against each of the patents-in-suit in a parallel district court litigation urging the Patent Office to reconsider the validity of Chiesi's patents based on obviousness. The Patent Office denied all four IPR petitions, ruling that the generic company had

"not established a reasonable likelihood that it would prevail in showing the unpatentability of at least one challenged claim."

Dr. Chen has been with FLH since 2002 when he first joined the firm as a scientific advisor. FLH is a full-service intellectual property law firm with a proven history of delivering the highest level of representation to its clients. With offices in New York and Washington D.C., FLH addresses legal issues and business challenges through a multidisciplinary, integrated approach. The merging of FLH's specialties, which include intellectual property, FDA regulatory, transactional, and antitrust law, ensures that FLH provides its clients the most efficient and seamless services available. And with advanced scientific degrees in complex technical fields, the attorneys, patent agents, and scientific advisors at FLH are able to understand its clients' technologies and unique business goals.

Dr. Chen earned his bachelor's degree in biology from the State University of New York at Geneseo, his doctorate in philosophy in biochemistry from the Mt. Sinai School of Medicine, and his law degree from Fordham University.







## LOREN KIEVE

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Loren Kieve represents major U.S. and foreign companies and individuals in a broad variety of trials, appeals and settlements, including securities, insurance coverage, construction, environmental, derivative, financial services, commodities trading, antitrust, contract, RICO, insurance sales practices, products liability, defamation, personal injury, employment, discrimination, real estate, mine disaster, Foreign Corrupt Practices Act and other commercial cases. His cases regularly involve complex foreign parties and issues, major government contract matters, including civil and criminal false claims act cases, and formal and informal administrative proceedings and other inquiries.

He has represented both plaintiffs and defendants in nationwide class actions, and arbitrated both international and domestic cases.

He has been selected for inclusion in The Best Lawyers in America in the field of commercial litigation. His law firm is also included in the Best Law Firms. He received the AI Sector Performance Award as "United States Financial Services Litigator of the Year 2015." Corporate LiveWire's 2015 Legal Awards named him Business Trial Lawyer of the year for California. For the fourteenth year in a row, San Francisco Magazine and Law & Politics Magazine have named him as one of the top "Super Lawyers" in the Bay Area. He has been given the highest peer-review "AV® Preeminent" rating in both

legal ability and ethical standards by Martindale Hubbell for over 25 years. He is also rated a "10" (the highest available rating) by Avvo. He is Lead Counsel rated in Civil Litigation. When he practiced in Washington, The Washingtonian magazine listed him among the city's leading lawyers.

### PRIOR ASSOCIATIONS

Partner, Quinn Emanuel Urquhart Oliver & Hedges LLC, 2002 - 2008

Principal Vice President, Assistant General Counsel, Manager of Legal Department and Head of the Department's Litigation and Claims Group, Bechtel Group, Inc., Feb. 2000 - March 2002

Partner, Debevoise & Plimpton, 1987 - 2000

Associate, Partner, Steptoe & Johnson, 1974 - 1987

Law clerk to Hon. Oliver Seth, United States Court of Appeals for the Tenth Circuit, 1973 - 74

Law clerk to Hon. Edmund L. Palmieri, United States District Judge (S.D.N.Y.), sitting by designation on the United States District Court for the District of New Mexico and on the United States Court of Appeals for the Ninth Circuit, 1973, 1974 (simultaneously with the clerkship for Judge Seth)

### BAR ADMISSIONS

California, District of Columbia, New York, Virginia, New Mexico, U.S. Supreme Court, nine federal circuit courts, ten federal district courts.



## RICHARD H GOLUBOW Managing Shareholder

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**Richard H Golubow is a founding member and the managing shareholder of Winthrop Couchot Professional Corporation, a premier bankruptcy law firm established in 1995 and located in Newport Beach, California.**

Devoting his practice to the areas of financial restructuring, insolvency law, complex bankruptcy and business reorganizations, litigation, liquidations and acquisitions, Mr Golubow's clients include debtors, creditors, creditor committees, bankruptcy trustees, assignees for the benefit of creditors, receivers and asset purchasers in a wide range of industries, including retail, manufacturing, distribution, importing, construction, entertainment, education, non-profit institutions, healthcare, hospitality, real estate, automotive, golf and country club, biotech, transportation, telecommunications and Internet businesses.

He has achieved an 'AV Preeminent' (5 out of 5) Peer Rating, Martindale-Hubbell's highest peer recognition, generated from evaluations by other members of the bar and the judiciary for legal ability and ethical standards. He is also rated "superb" (10 out of 10) by the leading independent attorney rating service, AVVO, and has been selected by his peers as a Super Lawyer, representing the top 5% of practising attorneys in Southern California. Mr Golubow is a member of the International Network of Boutique Law Firms (INBLF), an invitation only network of lawyers from single-discipline boutique law firms with the highest

level of knowledge, experience, reputation and credentials comparable or superior to what can be found at the highest-ranking full-service law firms.

Mr Golubow has lectured, written about, or been interviewed on varied insolvency related topics including recently: as a guest interviewed about corporate bankruptcy and financial restructuring on Exit Coach Radio, host Bill Black, on The Exit Coach Network (exitcoachnetwork.com), June 11, 2015; as an author, Use of the Common Interest Doctrine in Bankruptcy Cases, Corporate LiveWire Bankruptcy & Restructuring Expert Guide, March/April 2015; as a guest interviewed on Your Money Talks radio show, host Jerry Slusiewicz, a Bloomberg radio affiliated program, January 5, 2015 about corporate bankruptcy and financial restructuring; as a moderator, on the topic of Comparative Analysis of Receiverships, Bankruptcies and Assignments for the Benefit of Creditors, California Receivers Forum Loyola VI Conference, January 23, 2015; as a guest on Commercial Real Estate Radio (creradio.com) interviewed about the topic of Commercial Real Estate Bankruptcy – What You Need to Know, on April 4, 2014 and discussing the topic of Investing in Distressed Real Property in Bankruptcy, on February 13, 2014; and as a moderator for 'Debtor-Creditor Feud: The Good, the Bad and the Reality of Receiverships' at the National Asian Pacific American Bar Association 24th Annual Convention in November 2012.





**TRE LOVELL, ESQ**  
Founder

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+1 310 275 2100  
tre@lovellfirm.com

Tre Lovell has been noted among the elite trial lawyers in the nation, having been honored by The National Law Journal as one of the Top 50 Litigation Trailblazers for 2014, and recognized among the top 1% of attorneys in the country as a litigator through such esteemed organizations as the American Academy of Trial Attorneys, Multi-Million Dollar Advocates Forum and Rue's Best Attorneys of America. In addition, Mr. Lovell was recently awarded the 2014 Litigator Award by the Trial Lawyers Board of Regents for extraordinary litigation achievement, an award given to less than 1% of attorneys in the U.S. and to approximately only 12 firms per state each year. The Lovell Firm was further profiled in Forbes Magazine in September 2014.

With more than 20 years of experience, Tre Lovell practices in most areas of business law, corporate law, entertainment law, intellectual property law, employment law and general civil litigation. His clientele varies from individuals to high-profile companies in Los Angeles and beyond. Mr. Lovell's aggressive and relentless style of representation for his clients, in both their litigation and transactional interests, has garnered him an exceptional reputation within the legal and business communities.

Mr. Lovell has been involved in many high profile and complex litigation cases. For example, he represented over 140 plaintiffs in a fraud/ponzi scheme that spanned 5 countries and involved over 23 defendants (Aleo, et.al. v. Elliott, et.al.). In addition, Mr. Lovell represented Daun Slagle in her defamation case against A&E and Lifetime Entertainment that reached the national media and was featured on Fox News. Further cases include Martinez v. MGM, Scott v. 3d Realms, John Doe v. AFM (where Mr. Lovell represented over 50 musicians facing expulsion from the American Federation of Musicians' union for alleged violations) and Lomax v. Apple, Inc., Google, Inc. and Amazon.com, Inc., et.al.

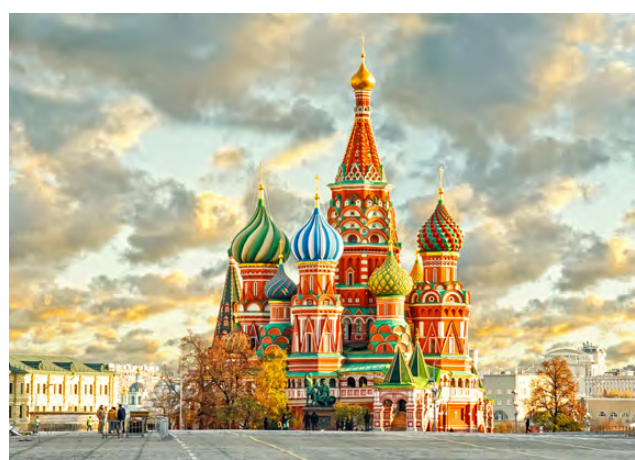
Mr. Lovell received his J.D. from McGeorge School of Law in 1992. He is licensed in both California and Nevada. In addition to practicing law, he is a national gold medal champion and former black belt instructor in the martial arts.







# EUROPE





# EUROPE



The Greek debt crisis has so far masked many of the problems facing developed economies within the European Union. The UK budget will remain under Brussels oversight for a further two years after it breached deficit targets, while France has also been given until 2017 to bring its budget deficit below the 3% ceiling established under the Stability and Growth Pact. Furthermore Belgium and Italy are teetering on the limits and Finland has also been warned it could join Spain, Portugal and Ireland by being placed in excessive deficit procedure (EDP).

Despite having one of the largest deficits in the Eurozone, the UK is considered to be the fastest growing economy in the G7. The concern for France and Italy on the other hand are potentially more serious as their problems are structural, rather than attributable to the Eurozone debt crisis. High wages, inflexible labour markets, generous welfare benefits, large public sectors and restrictive trade practices are major issues that could prevent both nations' ability to stem the recess and avoid a financial crisis of their own.

It was discovered in November 2014 that a confidential cache of secret tax agreements was approved by Luxembourg authorities that provide tax-relief for more than 350 companies around the world during the 18 year premiership of now European Commission President Jean-Claude Juncker. The European Union has responded by launching an investigation into the dealings of numerous high profile companies including claims that McDonald's avoided more than €1bn in tax between 2009 and 2013, and that a 2003 tax ruling in Luxembourg enabled Amazon to strip out their profits before declaring the meagre sum of €20m

profits despite sales of €9.1bn.

In addition to these interesting developments there appears to be shifting trends in regulation as nearly 50 governments are set to agree to a new set of rules to clamp down on tax avoidance among multinational corporations in a bid to increase international harmonisation. The principle underlying the new rules is that profits should be taxed where they are generated, rather than where they attract the lowest tax rate.





AUSTRIA

KWR Karasek Wietrzyk Rechtsanwälte GmbH	Antitrust Law Firm of the Year
Platte Rechtsanwälte	Commercial Arbitration Law Firm of the Year
CHG Rechtsanwälte	Corporate Law Firm of the Year
Dr. Benjamin Twardosz	Criminal Tax Lawyer of the Year
Dr. Katharina Schmid	Elite IP Lawyer
Wolfgang Völkl	Elite Life Science Lawyer
Dr. Thomas Rabl	Energy Lawyer of the Year
Brenner & Klemm Rechtsanwälte	Excellence in Aviation Law
ANGERER HOCHFELLNER PONTASCH	Excellence in Banking & Finance Law
Weber & Co	Excellence in Corporate Finance Law
BLS Rechtsanwälte	Excellence in Corporate Law
schoenherr	Excellence in Energy & Natural Resources Law
SCHNITZER Rechtsanwalts GmbH	Excellence in Public Procurement Law
Schneider's Rechtsanwalts-KG	Excellence in Tax Law
Dr. Leonhard Reis	Excellence in Technology Law
Anton Becker	Family Law Firm of the Year
CHSH Cerha Hempel Spiegelfeld Hlawati	M&A Law Firm of the Year

AUSTRIA

Jarolim Flitsch Rechtsanwälte GmbH	Top Tier in Aviation Law
Maybach Görg Lenneis & Partner	Top Tier in Contract Law
BLS Rechtsanwälte	Top Tier in Labour Law

BELARUS

Stepanovski, Papakul and Partners	Alternative Dispute Resolution Law Firm of the Year
CHSH Cerha Hempel Spiegelfeld Hlawati	Excellence in Labour & Employment Law
Veda Consulting	Excellence in Tax Planning Law
Borovtsov & Salei	Full Service Law Firm of the Year
Verkhovodko & Partners	Tax Law Firm of the Year

BELGIUM

Miriam Driessen-Reilly	Antitrust Legal Team of the Year
Billiet & Co	Arbitration Law Firm of the Year
Lydian	Commercial Law Firm of the Year
Peter Camesasca	Competition Lawyer of the Year
Dimitri deBournonville	Elite Aviation Lawyer
MODO Advocaten/Avocats	Excellence in Business Law
Distefano Law Office	Excellence in Energy & Natural Resources Law





BELGIUM

Olivier Vrins	Intellectual Property Lawyer of the Year
Jones Day	Life Sciences Law Team of the Year
Praetica	Most Innovative Law Firm of the Year
Benoît Keane	Sports Lawyer of the Year
HOYNG ROKH MONEGIER LLP	Top Tier in Life Sciences Law
Jones Day	Top Tier in Tax Litigation

BULGARIA

Legalex	Commercial Law Firm of the Year
Gugushev & Partners Law Office	Excellence in Commercial Law
Gugushev & Partners Law Office	Excellence in Corporate Finance Law
Markony Immigration Services LLP	Excellence in Immigration Law
Konecna & Zacha	Real Estate Law Firm of the Year

CROATIA

Divjak, Topic & Bahtijarevic	Energy Law Firm of the Year
Buterin & Posavec	Excellence in Commercial Law

CYPRUS

Korpus Prava	European Tax Law Firm of the Year
Andreas Mylonas & Co. LLC	Excellence in Business Law

CYPRUS

L.PAPAPHILIPPOU & CO LLC	Immigration Law Firm of the Year
George Z. Georgiou & Associates LLC.	Most Outstanding Civil Law Firm of the Year
N. Rotsides & Co LLC	Excellence in Personal Injury Law

CZECH REPUBLIC

NIELSEN MEINL Law Firm	Company Law Firm of the Year
Ueltzhöffer Klett Jakubec & Partneři, advokátní kancelář	Excellence in Corporate Law
Ueltzhöffer Klett Jakubec & Partneři, advokátní kancelář	Excellence in Foreign Investment Law
Kocián Šolc Balaščík	Excellence in M&A Law
Štros I Kusák	IP Law Firm of the Year
Vít Horáček	Regional Arbitrator of the Year
Weil Gotshal & Manges LLP	Top Tier in Competition Law
Dentons	Top Tier in Labour & Employment Law
Wilson & Partners sro	Top Tier in Real Estate Law
GLATZOVA & Co.	Commercial Law Firm of the Year

DENMARK

Arne Møllin Ottosen	Corporate Tax Lawyer of the Year
Jakob Poulsen	European Patent Lawyer of the Year





## DENMARK

Kromann Reumert	Excellence in Employment Litigation
Advokatfirmaet Erritzøe	Insurance Law Firm of the Year
Hoffmann Dragsted	Patent Law Firm of the Year
PUBLICURE Advokatfirma P/S	Procurement Law Firm of the Year

## FINLAND

Dittmar & Indrenius	Benefits & Pensions Law Team of the Year
Midaxo	Best European M&A Management Software Platform
Inventio Attorneys Ltd	Dispute Resolution Law Firm of the Year
Brander & Manner	Excellence in Arbitration Law
Nordic Law	Excellence in Dispute Resolution Law
Borenus Ltd	Excellence in M&A Law
Krogerus	Excellence in Private Funds Law
Nordic Law Oy Ab	Excellence in Tax Law
Railas Attorneys Ltd.	Excellence in Transportation Law
Pekka Takki	Most Outstanding Data Protection Lawyer
Kalliolaw Asianajotoimisto Oy	SME Law Firm of the Year
Attorney at Law Familja	Top Tier in Inheritance Law

## FRANCE

Le Tutour Avocats	Aviation Law Firm of the Year
Pichard et Associes	Best for Family Owned Company Law
Feral-Schuhl/Sainte-Marie	Data Protection & Privacy Law Firm of the Year
CMG LEGAL (Coulaux-Maricot-Georganta) - Avocats	Excellence in E-business Litigation
Fourgoux et Associés	Excellence in Antitrust Law
SCP WENNER	Excellence in Commercial Law
MARTINEAU AVOCATS	Excellence in Internet & E-Commerce Law
Franklin	Excellence in IT & Telecoms Law
Ernst & Young LLP	Excellence in Labour & Employment Law
Emmanuel Marsigny Avocats	Excellence in White Collar Crime Law
Richard Ghuelldre	Insurance Lawyer of the Year
Bruno Gouthière	International Taxation Lawyer of the Year
Baker & McKenzie SCP	IT Law Team of the Year
Laurence Delorme	Leading Transfer Pricing Adviser of the Year
Eric Weil	Litigator of the Year
Dreyfus & associés	Most Innovative Intellectual Property Law Firm
K&L Gates	Real Estate Lawyer of the Year





FRANCE

Cabinet BORNHAUSER  
Tax Law Firm of the Year  
Richard Milchior  
Trademark Lawyer of the Year

GERMANY

Martin Arendts  
Banking & Capital Markets Lawyer of the Year  
Watson, Farley & Williams  
Banking & Finance Law Firm of the Year  
BridgehouseLaw Germany  
Best for Dispute Resolution  
Schalast & Partner  
Best for Small & Mid-cap M&A  
Schmid, v. Buttler & Partner  
Business Law Firm of the Year  
LLS Lungerich Lenz Schuhmacher  
Construction Law Firm of the Year  
Dorothee Thum  
Copyright & Design Lawyer of the Year  
Freshfields Bruckhaus Deringer LLP  
Corporate Governance Law Team of the Year  
Barbara Mayer  
Corporate Lawyer of the Year  
Dr. Ferdinand Unzicker  
Elite Banking & Capital Markets Lawyer  
Dr. Andreas Leupold  
Elite IT Lawyer  
Robert Klinski  
Elite Patent Lawyer  
Tilman A. Muller Rechtsanwalt  
Employment Law Firm of the Year  
Arndt Rechtsanwaltsgesellschaft  
mbH  
Environmental & Technical Law Firm of the Year

GERMANY

Robert Schnekenbuhl  
EU Patent Lawyer of the Year  
Daniel Gutman  
Excellence in Anti-Corruption Law  
Alpmann Fröhlich  
Excellence in Copyright Law  
Dr. Scholz Frank Thomsen & Partner  
Excellence in Corporate Law  
Rechtsanwalt Wamser  
Excellence in Criminal Law  
MLH Consular Consulting  
Excellence in U.S. Immigration Law  
Jacobsen + Confurius  
Excellence in M&A  
Simmons & Simmons LLP  
Excellence in Private Equity Law  
Wagner Rechtsanwälte  
Excellence in Public Procurement Law  
PPR & PARTNER  
Excellence in Trademark Law  
WINHELLER Attorneys at  
Law & Tax Advisors  
Finance Law Firm of the Year  
Busse Miessen  
Franchise Lawyer of the Year  
Peter Koch  
International Business Lawyer of the Year  
Christian Pelz  
Investigations Lawyer of the Year  
Dr. Daniel Barth  
M&A Lawyer of the Year  
Eisenführ Speiser  
Most Innovative IP Law Firm  
Dr. Clemens Rogge  
Most Outstanding M&A Lawyer





GERMANY

Preu Bohlig & Partner	Pharmaceutical Law Firm of the Year
P+P Pöllath + Partners	Real Estate Law Firm of the Year
Henning Schaloske	Regional Insurance Arbitrator of the Year
F. Peter Müller	Regional Trademark Lawyer of the Year
Götz T Wiese	Specialist Tax Lawyer of the Year
Dr. Ihlas GmbH	Sustained Excellence in Insurance Brokerage
Prof. Dr. Alexander Hemmelrath	Tax Lawyer of the Year
Friedrich Graf von Westphalen & Partner	Top Tier in Construction Law
Heuking Kuhn Luer Wojtek	Top Tier in Insurance & Reinsurance Law
Osborne Clarke	Top Tier in IT Law
Boehmert & Boehmert	Top Tier Trademark Law

GREECE

M & P Bernitsas Law Offices	Commercial Firm of the Year
Bahas Gramatidis & Partners	Excellence in Corporate Law
Georgios D. Pyromallis Law Office	Excellence in Criminal Litigation Law
L. Athanassiou – G. Gerapetritis Law Firm	Excellence in Human Rights Law
MKL Partners	Excellence in Insolvency Law

GREECE

Marinos – Katsas - Liaskos & Associates	Excellence in IP Law
Nikolaos Ch. Chairopoulos & Associates	Excellence in Labour & Employment Law
Pavlakis - Moschos & Associates	Excellence in Personal Injury Law
Kranidiotis-Triantafillou Legal Consulting	Excellence in Real Estate Law
KPP Law	Excellence in Tax Law
F. MAROULI – Patents & Trademarks Office	Excellence in Trademark Law
V&P Law Firm	Full Service Law Firm of the Year
Rokas	Insurance Law Firm of the Year
Dr Helen Papaconstantinou John Filias & Associates	IP Law Firm of the Year
PotamitisVekris	M&A Law Firm of the Year

GUERNSEY

Ogier	Dispute Resolution Team of the Year
Alison MacKrill	Private Client Lawyer of the Year

HUNGARY

Oppenheim	Competition Law Firm of the Year
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HUNGARY

Dr. Péter Komáromi	Elite Life Science Lawyer
NECS Environmental Consulting	Environmental Consulting Firm of the Year
Holló & Partners Law Firm	Excellence in IP Law
Jambrik Law Office	Excellence in IT Law
Sándor Szegedi Szent-Ivány Komáromi Eversheds	M&A Law Firm of the Year
Dentos	Real Estate Law Firm of the Year
Forgó, Damjanovic & Partners	TMT Law Firm of the Year

ICELAND

Land Lögmenn	Administrative Law Firm of the Year
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IRELAND

Eugene F. Collins	Capital Markets Law Firm of the Year
Michael M. Collins SC	Commercial Arbitration Lawyer of the Year
Company Bureau Formations Ltd	Company Formation Firm of the Year
Apartment Law Ireland	Excellence in Apartment Law
Crowley Millar Solicitors	Excellence in Civil litigation
DFMG Solicitors	IP Law Firm of the Year
Holohan Law	Maritime Law Firm of the Year
Erwin Mediation Serivces	Mediation Firm of the Year

IRELAND

Philip Coyle	Most Outstanding Patent Lawyer
Brenda O’Regan	Most Outstanding Trademark Lawyer
William Fry	Top Tier in Regulatory Law

ISLE OF MAN

MannBenham Advocates	Excellence in Gaming Law
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ITALY

<i>Simone Gambuto</i> - Macchi di Cellere Gangemi	Competition & European Legal Team of the Year
Luigi Boggio	Electronics Patents Lawyer of the Year
Paola Parma Sforza	Elite Business Lawyer
Grimaldi Studio Legale	Employment & Industrial Relations Law Firm
Lexellent	Employment Law Firm
De andré - Studio Legale	Excellence in Commercial Law
Wise - avvocati & commercialisti	Excellence in Commercial Litigation
Dragone e Associati	Excellence in Corporate Tax Law
Zitiello e Associati - Law Firm	Excellence in Insurance & Reinsurance Law
MPM Legal	Excellence in International Business Law
Praxi Intellectual Property S.p.A.	Excellence in IP Law
Carnelutti Studio Legale Associato	Excellence in Trade Unions Law





ITALY

Hager & Partners	Excellence in Transfer Pricing Law
Zunarelli Law Firm	Excellence in Transportation Law
Giovanni Stile	Investigations Lawyer of the Year
CBA Studio Legale e Tributario	M&A Legal Team of the Year
CONCILIA LLC	Mediation Firm of the Year
SINGULANCE	Most Innovative European Law Firm
Bruno Gattai at Gattai, Minoli & Partners	Private Equity Law Firm of the Year
Coratella Studio Legale	Rising Star in Criminal Law
Avv. Federico Santini	Shipping & Maritime Law Firm of the Year
Marco Dalla Vedova	TMT Lawyer of the Year
Gianni Origoni Grippo Cappelli & Partners	Top Tier in Commercial Litigation
Avv. Paolo Ricci, Head of Legal – Mediterranean Countries, at Studio Legale Tributario EY Law	Top Tier in Insurance & Reinsurance Law

JERSEY

Ogier	Excellence in Banking & Finance Law
Hatstone	Excellence in Corporate Law

LATVIA

Kronbergs & Cukste Attorneys at Law	Baltic Business Law Firm of the Year
Attorneys at Law Klotini & Sergis	Commercial Law Firm of the Year
SORAINEN	Corporate Tax Law Firm of the Year

LIECHTENSTEIN

Schwärzler Attorneys at Law	Excellence in Civil Litigation
Patentbüro Dr.Steiner	Excellence in Patent Law

LITHUANIA

Borenius	Excellence in Labour & Employment Law
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LUXEMBOURG

Bonn Steichen & Partners	Excellence in Dispute Resolution Law
RJ Gaito	Excellence in Private Equity Law
NautaDutilh NV	Top Tier in eCommerce Law
Etude Max Mailliet	White Collar Crime Law Firm of the Year

MACEDONIA

Law Firm Trpenoski	Employment & Labour Law Firm of the Year
Chichevaliev & Ilijovski	Excellence in Corporate Law
Chichevaliev & Ilijovski	Excellence in Foreign Investment Law
MSA IP	Patent & Trademark Law Firm of the Year





MALTA

Dr. Ann Fenech	Elite Shipping and Maritime Lawyer of the Year
WH Partners	Excellence in Financial Services Law
Fenech & Fenech Advocates	Most Outstanding Law Firm
WDM International	Residence & Relocation Law Firm of the Year
Rosanne Bonnici	Tax Lawyer of the Year

NORTHERN IRELAND

Sullivans Law LLP	Boutique Law Firm of the Year
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NORWAY

Advokatfirmaet Hjort	Employment Law Firm of the Year
Langseth Advokatfirma Da	Excellence in Family Law
Bryn Aarflot AS	IP Law Firm of the Year
Halvor Manshaus	IT Lawyer of the Year
Inga Kaasen	Life Sciences Lawyer of the Year
Advokatfirmaet Elden	Litigation & Criminal Law Firm of the Year
Admincontrol	Scandinavian VDR
Bryn Aarflot AS	Top Tier in Trademark Law

POLAND

Michał Dudkowiak	Competition & Antitrust Lawyer of the Year
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POLAND

Kancelaria Prawa Ochrony Środowiska	Environmental Law Firm of the Year
KONDRAT & PARTNERS	European Patent Law Firm of the Year
POLSERVICE Patent & Trademark Attorneys Office	Excellence in Trademark Law
Wolf Theiss	Most Outstanding Law Firm
Ewa Rutkowska	Most Outstanding Pharmaceutical Lawyer
Kieszkowska Rutkowska Kolasinski	Pharmaceutical & Medical Law Firm of the Year

PORTUGAL

Luis Miguel Amaral - Advogados / Lawyers	Boutique Law Firm of the Year
Chaves, Roquette, Matos, Azevedo & Associados	Commercial Law Firm of the Year
Morais Leitão Galvão Teles Soares da Silva	Corporate & Commercial Law Team of the Year
Carlos Pinto de Abreu e Associados, Sociedade de Advogados, RL	Criminal Law Firm of the Year
Rui Sampaio	Elite Tax Lawyer
CMS	Employment & Pensions Legal Team of the Year
Abreu Advogados	Environment Law Firm of the Year
Nascimento Catarino Lawyers	Excellence in Asset Recovery Law





## PORTUGAL

Gil Moreira dos Santos, Caldeira, Cernadas & Associados	Excellence in Civil Litigation
Pujol, Marçal, Calisto e Associados	Excellence in Corporate Law
Simões Correia Associados	Excellence in Employment Litigation Law
Braga da Costa, Sousa de Macedo, Ascensão, Almeida Garrett e Associados	Excellence in Product Liability Law
FALM - Sociedade de Advogados	Excellence in Projects Law
Armando Henriques, Ana Cristina Pimentel & Associados	Excellence in Shipping & Maritime Law
Abrantes Advogados	Full Service Law Firm of the Year
José Luís Arnaut	Insolvency & Restructuring Lawyer of the Year
GASTÇO DA CUNHA FERREIRA, LDA.	IP Law Firm of the Year
Sociedade Rebelo de Sousa & Advogados Associados RL	Top Tier in Telecoms & Media Law

## ROMANIA

Vilau Associates	Boutique Law Firm of the Year
Carmen Banateanu	Elite Banking & Finance Lawyer
Zamfirescu Racoti & Partners	Excellence in International Arbitration
Voinescu & Asociatii	Excellence in Labour & Employment Law

## ROMANIA

Vass Lawyers	Excellence in Public Procurement Law
Stratula Mocanu & Asociatii	Media Law Firm of the Year
Viboal FindEx	Tax Litigation Firm of the Year

## RUSSIA

Goltsblat BLP	Competition & Antitrust Law Firm of the Year
Denis Kachkin	Infrastructure & PPP Lawyer of the Year
Freshfields Bruckhaus Deringer	Infrastructure & Transport Legal Team of the Year

## SERBIA

Bojovic & Partners	Corporate Law Firm of the Year
PETOŠEVIĆ	East European IP Law Firm of the Year
Stankovic & Partners	Excellence in Corporate Law
Graovac Law Office	IP Law Firm of the Year
SOG / Samardžić, Oreški & Grbović Law Firm	Western Balkans Law Firm of the Year

## SLOVAKIA

CLS Čavojský & Partners, s.r.o.	Excellence in Banking Law
Schweizer Legal s.r.o	Excellence in Corporate Law
Daniela Jezova	Family Lawyer of the Year
DEDAK & Partners	Litigation Law Firm of the Year





SLOVENIA

Law firm KANALEC, DREN, ROVŠEK SRŠE Ltd.	Excellence in IP Law
ITEM d.o.o., Patent & Trademark Agency	IP Law Firm of the Year

SPAIN

Across Legal	Best for Company Law
DelaCalle Abogados SLP	Boutique Antitrust & Competition Law Firm of the Year
Navarro Llima Abogados S.L	Excellence in Bankruptcy Law
Pajares & Asociados	Excellence in Company Law
ZBM	Excellence in IP Law
Ceca Magán Abogados	Excellence in Labour & Employment Law
Daniel Vázquez García - Uría Menéndez	Excellence in Mining Law
Dr. Jaime Campaner Muñoz - Bufete Valdivia & Campaner SL	Excellence in White Collar Crime Law
Bojorge & Associates	Immigration Law Firm of the Year
Garrigues	Top Tier in Corporate Law
Garrigues	Top Tier in Labour & Employment Law

SWEDEN

Avenir Advokater	Best Business Law Firm
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SWEDEN

Bokwall Rislund	Boutique Competition Law Firm of the Year
Stockholm Arbitration & Litigation Center	Excellence in Arbitration Law
MANNHEIMER SWARTLING	Excellence in Civil Litigation
Advokatgruppen i Stockholm AB	Excellence in Criminal Law
Advokat Jon Kihlman AB.	Excellence in International Trade Law
Christianson & Co	Excellence in Media & Entertainment Law
Anders Fernlund	Franchise Lawyer of the Year
Peter J Lindskog	Maritime Lawyer of the Year
Thomas Lindqvist	Media & Telecoms Lawyer of the Year
Advokatbyran Hellgren Linander	Most Outstanding Construction Law Firm
Anders Erasmie	Most Outstanding Corporate Tax Lawyer
Stefan Bocker	Regional Litigation Lawyer of the Year
Peter Nordquist	Tax Lawyer of the Year

SWITZERLAND

Ludovic Tirelli	Elite Business Crime Lawyer
Meyer Avocats	Excellence in Commercial Law
Suffert Neuenschwander & Partner	Excellence in IT Law
Budin Associés	Excellence in Litigation





SWITZERLAND

- Roesle Frick & Partners | Excellence in Securities Law
- Suter Howald Attorneys at law | Top Tier in Immigration Law

THE NETHERLANDS

- Stef van Weeghel | Corporate Tax Lawyer of the Year
- Fred Hosson | Elite Tax Lawyer
- Cratsborn & Sligchers | Excellence in Agricultural Law
- Houthoff Buruma | Excellence in Commercial Arbitration
- C-law B.V. | Excellence in Competition Law
- Lisa Van Der Wal - De Roos en Pen | Excellence in Fraud Law
- Kraaijeveld Coppus Legal | Excellence in International Tax Law
- Timmermans & Simons International Business Lawyers | Excellence in International Trade Law
- Delissen Martens | Excellence in Litigation
- Van Wassenauer Wytema | Excellence in Personal Injury Law
- FG Lawyers | Excellence in Securities Law
- De Grave De Mönnink Spliet Advocaten | Excellence in Trademark Law
- Ivy Corporate Defence & Investigations | Fraud Law Firm of the Year
- Marleen Van Den Horst | IP Lawyer of the Year

THE NETHERLANDS

- Russell Advocaten | Litigation Law Firm of the Year
- Niels van der Laan | Most Outstanding Criminal Tax Lawyer
- Hamelink & Van den Tooren | Tax Law Firm of the Year
- HOUTHOFF BURUMA | Top Tier in M&A Law
- Veeru Mewa | Top Tier in Aviation Law
- HOUTHOFF BURUMA | Top Tier in Capital Markets Law
- AKD | Top Tier in Environmental Law
- Severijn Hulshof | Top Tier in Procurement Law

TURKEY

- BTS & Partners | Best for TMT Law
- Çakmak Avukatlık Bürosu | Dispute Resolution Law Firm of the Year
- Esin Attorney Partnership | M&A Law Firm of the Year
- Yeşim Bezen | Most Outstanding Banking Lawyer
- Allen & Overy Danışmanlık | Most Outstanding Bankruptcy Law Firm

UNITED KINGDOM

- Olivia McLaren, Ltd. | Best Boutique Immigration Law Firm
- Patent Boutique LLP | Best Boutique Patent Law Firm
- Sophie Nappert | Best Female Arbitrator





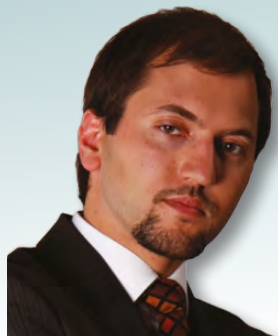
UNITED KINGDOM

Kate McMahon	Best Female Fraud Lawyer
MLP	Best for Private Client Legal Services
Prof. Watson-Gandy	Corporate Insolvency Barrister of the Year
Adams Whyte	Criminal Defence Law Firm of the Year
Lewis Nedas Law	Excellence in Business Crime Law
Mark Entwistle	Excellence in Construction Law
Overtons Costs Consultants	Excellence in Costs Law
CMS	Excellence in Energy & Natural Resources Law
Garden Court North Chambers	Excellence in Human Rights Law
Westwater Advocates	Excellence in Labour & Employment Law
Nicolson Accountancy	Excellence in Pay Roll Services
Stephen Climie	Health & Safety Barrister of the Year
Elaine Palser	Highly Regarded in Insolvency Law

UNITED KINGDOM

Rachel Harrap	Most Outstanding Employment Lawyer
Hywel Davies	Most Outstanding Energy Lawyer
Mr Mark Vickery	Most Outstanding Independent Costs Lawyer
David Flint	Most Outstanding IT Lawyer
Patricia Barclay	Most Outstanding Life Sciences Lawyer
Sturgeon Ventures LLP	Most Outstanding Regulatory Incubator
Gladys Swaim-Rutter	Practice Manager of The Year
Gregor Kleinknecht	Regional Dispute Resolution Lawyer of the Year
Parklane Plowden Chambers	Regional Employment Barrister of the Year
Carter Perry Bailey LLP	Regional Insurance Arbitrator of the Year
MacRoberts Solicitors	Technology Law Team of the Year
Erskine Chambers	Top Tier in Corporate Restructuring
Lloyd Platt & Co	Top Tier in Divorce & Finance Law





**DR. MARTIN KLEMM, LL.M.**  
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Dr. Martin Klemm, LL.M. is a founding partner of Brenner & Klemm Rechtsanwälte (Attorneys-at-Law), a Vienna-based corporate law firm advising numerous international clients in all aspects of legal transactions. Founded in 2012, Brenner & Klemm is specialised in several special legal fields in the corporate sector. This includes legal advice of numerous players in all areas of the aviation, transport, automotive, banking, IT, FinTech, medicine, pharmaceuticals and life science industries.

Brenner & Klemm regards it as its goal to connect the two worlds of legal counselling: The comprehensive personal and client-focused service of a smaller structure as well as the experience and the complex know-how of an international corporate law firm. Its team of highly trained and specialised associates are committed to assist clients in all possible aspects of their international businesses.

Martin Klemm worked for several recognised corporate law firms before founding Brenner & Klemm. Besides general specialisation in corporate law, projects & finance, data protection and real estate law, he has a strong focus on all aspects of aviation law and aviation finance. This includes specific issues of aviation law, damages or liability claims pursuant to the Montreal Convention, financing/leasing of aircraft as well as regulatory issues and passenger rights.

Martin Klemm has published numerous legal articles, has participated in a number of seminars and symposia and is regularly presenting as a lecturer at the University of Vienna and the Advanced Technical College in Kapfenberg. He is also founder of lawair.at, an online news portal regarding aviation law specific issues, and a member of the Austrian Aviation Association.

With Brenner & Klemm, he advises numerous companies in the aviation sector and related industries. Besides detailed knowledge of the aviation-specific legal background, he draws on thorough and profound understanding of the industry, gained in many years of relevant professional experience. Thereby he also calls on his extensive network in the aviation sector.

Most recently, Brenner & Klemm advised the establishment of the Austrian subsidiary of one of Europe's biggest international airlines.



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Dr. Werner Hochfellner is attorney at law and a founding partner of Angerer Hochfellner Pontasch Rechtsanwälte, one of the biggest Carinthian law firms. Broad in scope both with regard to its range of services and its clients, the law firm AHP Rechtsanwälte is particularly known for its competence and skills in corporate and business law, thus counting among its clients numerous listed stock corporations and mid-sized companies as well as single person start-ups. Their highly qualified and multilingual attorneys also advise a large number of international clients, in particular from Italy and Southern Europe.

Within his business-oriented law firm Werner Hochfellner has specialised in banking and finance law. Having graduated not only as a PhD law, but also as a MBA, his education linked to his experience enables him to consider both the legal and economic scopes of any legal issue and therefore to develop for his national and international clients made-to-measure-solutions which cover both aspects. Being fluent in Italian language, Dr. Hochfellner's legal assistance is also sought by many Italian companies and equally by Austrian clients with cross-border interests in Italy. Recently his

reputation has further grown due to his prominent involvement in the complex restructuring process of two leading Carinthian banks which he supported not only as a counsel with his experience, but also as smart negotiator with his argumentative strength and remarkable rhetorical skills.

These qualities make Dr. Hochfellner as well an outstanding litigator who represents at its best his client's interests before the Austrian Courts as well as before national and international arbitration institutes. With his strong litigative background which unites detailed knowledge of both the applicable substantial and procedural law and persuasive power he has over the years most successfully handled many high profile cases in civil, commercial and corporate law issues.

Due to his reputation as excellent legal advisor and business expert Dr. Hochfellner is also frequently appointed by Austrian Courts as liquidator in insolvency proceedings. Furthermore he was elected member of the examination board of the Carinthian Bar Association for bar examinations.







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WEBER & CO. is a leading and renowned Austrian law firm, with a simple maxim: consistent leadership in quality. Its core practice areas are corporate finance, capital markets, banking, dispute resolution (litigation and arbitration), corporate/M&A and real estate. Lawyers of Weber & Co. are highly specialised and committed to the highest standards of legal service and proficiency. On the basis of its long-standing tradition, WEBER & CO. offers legal services in all areas relevant to businesses, with a focus on corporate, finance and mergers and acquisitions. The firm's approach is creative and pragmatic, helping its clients to assess and effectively manage legal risks and to find practical solutions in the relevant legal, business and, when necessary, political environments. WEBER & CO. has extensive experience in the legal management of projects in Austria and in foreign jurisdiction. Partners of the firm have authored numerous articles and books on domestic and international business law and they teach in leading European law schools. They are regularly consulted by the Austrian legislature on legislative matters.

"WEBER & CO. is very proud of the firm's success in the 2015 Legal Awards of Corporate LiveWire", says Christoph Moser, Partner. "The award, Excellence in Corporate Finance Law - Austria, perfectly reflects our law firm's focus in the core areas of practice, including in particular corporate finance. We always aim to provide our clients with excellent work and

appreciate that this is recognised in the legal market. "

In the area of corporate finance, WEBER & CO. considers itself as a tier I firm in Austria, which is involved on most of the relevant high profile deals in this market sector. In the past year, the firm's corporate finance department particularly was active in the following areas:

- participations in the largest Austrian equity capital market transactions as well as in equity transactions including new legal structures;
- participations in the largest Austrian debt capital market transactions, debt securities offerings of foreign governments and issuers in Austria, as well as complex new debt structures (including securitizations);
- participation in notable restructurings and refinancings of Austrian companies, in particular stock exchange listed issuers;
- on-going advice of listed companies on corporate governance matters, financing and refinancing transactions and in regulatory proceedings; and
- on-going advice of national and international financial institutions on regulatory and transactional requests, including special situations.



Flavia Distefano is the founding partner of Distefano Law Office (DLO) in Brussels. Flavia's practice focuses on EU regulatory and competition law, and related EU litigation. She has significant experience in advising European and non-European companies and trade associations in the energy, metal, chemicals and manufacturing industries on a wide range of competition and sector-specific regulatory issues.

Flavia regularly counsels on cartel and other antitrust behavioural matters (e.g., vertical restraints, licensing and other cooperation agreements, compliance of joint ventures and of dominant companies), and on regulatory issues arising from compliance with the EU energy liberalisation and renewables/climate change packages, and other EU environmental legislation (such as REACH, CLP, biocide and pesticide regulations).

Flavia has represented multinational companies in a number of high-profile cases before the European Commission, other EU agencies and national authorities, including phase II merger cases, major cartel proceedings and data sharing disputes. She also has significant experience litigating before the European courts in Luxembourg. Flavia recently represented a Finnish electricity producer in the landmark *Alands Vindkraft* preliminary reference case before the European Court of Justice on compatibility of renewables legislation with fundamental EU law principles.

Flavia has practised in the competition, regulatory and related litigation fields in Brussels for more than 20 years, including with leading American law firms (she was partner and head of the European competition and energy practices of an AmLaw 100 firm). Flavia has contributed to various publications on energy, REACH and competition law and is an active member of the American Bar Association's Antitrust Law and Environment, Energy and Resources Sections. She is a regular speaker on renewable energy, REACH, biocides/plant protection products and antitrust related issues.

Recent listings include: named Best Lawyer's 2013 Brussels Litigation 'Lawyer of the Year'; recognised in the Best Lawyers in Belgium list in the area of litigation/antitrust since 2010; recognised in 2012 Legal 500 for EU Regulatory Chemicals in Belgium; shortlisted for 2016 edition of Who's Who of Competition Lawyers and Economists. Flavia is a member of the Rome Bar and an associate member of the Brussels Bar.







**DR. LAURI RAILAS**  
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Railas Attorneys Ltd. is a new Finnish law firm providing advice in international business law with a long experience and reasonable prices.

The founder of the firm, Dr. Lauri Railas, has a multi-dimensional experience from both private and public sectors including international organizations. Lauri is also active as a University lecturer and serves as the Average Adjuster in Finland.

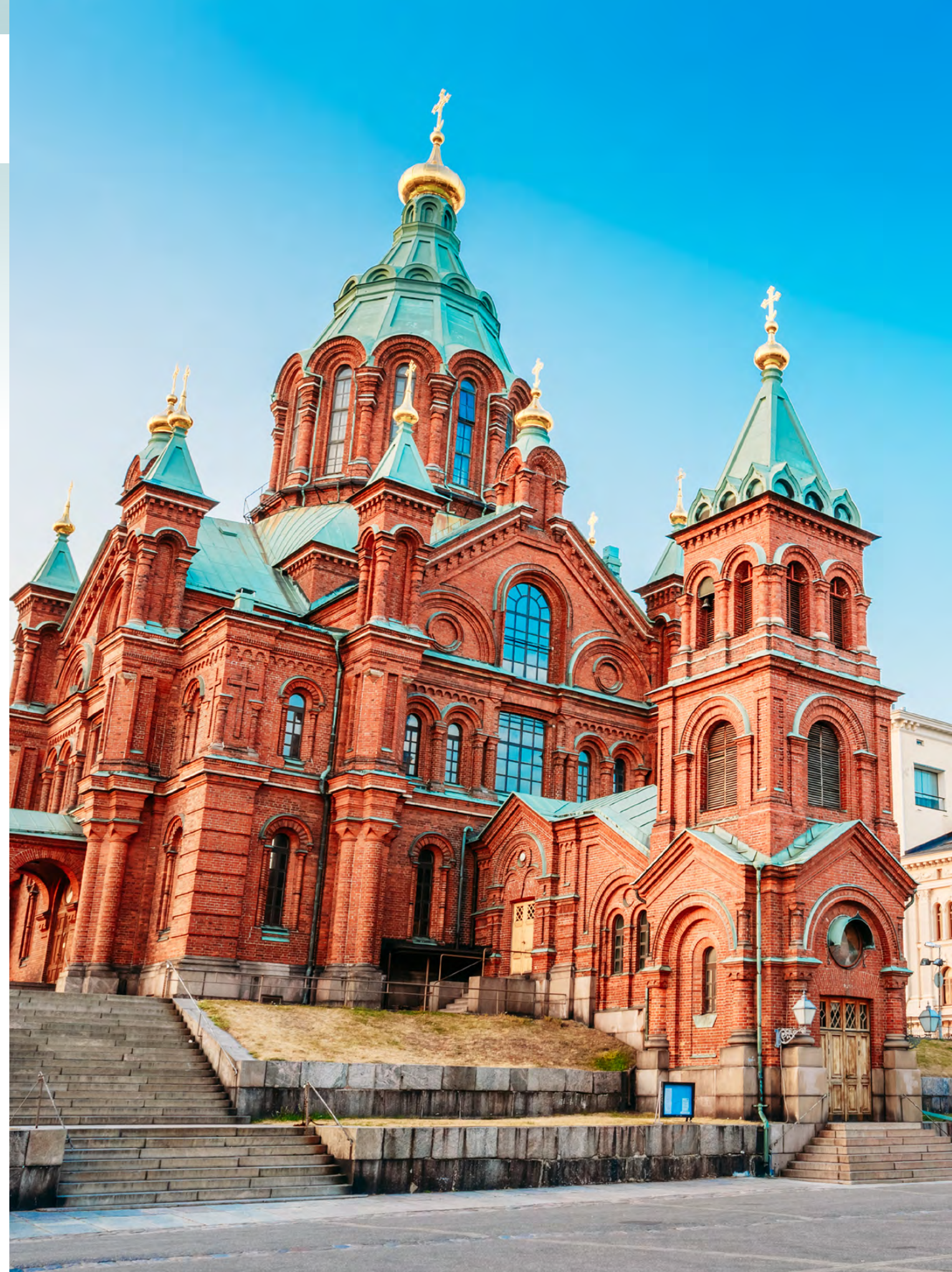
He commenced his career some thirty years ago in marine insurance, then served as the Secretary General of ICC Finland as well as the Secretary of the Arbitration Institute of the Finland Chamber of Commerce for some six years in the 1990s.

Between 1996-2002, Lauri was an official of the Council of the EU with responsibilities in the legal services, internal market and fisheries.

Through the years, Lauri has participated in the creation of a number of international

trade law instruments such as Incoterms<sup>®</sup> 2010, ICC Model International Sale Contract 1997, ICC Model Anti-Corruption Clause 2012, ICC Model Technology Transfer Contract 2009, NSAB 2015 General Conditions for freight forwarding services as well as a number of UN/CEFACT Trade Facilitation Recommendations. Lauri was also instrumental in reforming the activities and rules of the Arbitration Institute of the Finland Chamber of Commerce in the 1990s.

We may assist you in contractual matters related to trade, logistics, insurance and financial sectors, as well as with the legal issues of e-business. We will guide your way in the jungle of the regulatory and help you with the management of your relations with the government and the authorities. We are also active in dispute resolution. Our operations are based on decades of professional experience. We can bring added value for your cause and, if necessary, we co-operate with other service providers to achieve the best result. Our offices are located in Kamppi, Helsinki.







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**“THE TEAM OF  
EXPERTS ARE HIGHLY  
SPECIALISED IN ADVISING  
PLAINTIFFS ON UNFAIR  
COMPETITION, ABUSE OF  
DOMINANT POSITION AND  
MERGER DISPUTES”**

Fourgoux & Associates is an independent law firm since 1947. The two senior partners are Leyla Djavadi and Jean-Louis Fourgoux. Leyla Djavadi is a member of the Paris Bar since 1993 and is practising in antitrust, competition law and commercial trade law as Counsel before the Competition Authorities and Commercial Courts. She is also the author of the study on the French competition law (proceeding) for Lexis-Nexis Juris-classeur Commercial no.285, and co-author of “Guide du Contentieux de la concurrence”. Leyla’s other credentials include: member of the French Association for Competition Law (AFEC), Member of the board of the French Association of specialised lawyers in the competition law field (APDC), and ICC Competition Commission. Leyla is a lecturer in the French Law School (EFC), University of Nantes and is a trainer in the fields of distribution and competition laws for Lexis Nexis.

Fourgoux & Associates is classified in French law and business reviews as “uncircumventable” in the field of private competition (*Decideurs Stratégie, Finance et Droit*). The team of experts are highly specialised in advising plaintiffs on unfair competition, abuse of dominant position and merger disputes, in which the Paris team benefits from the support of an office in Brussels. Work is drawn from a variety of areas, including agribusiness, IP, IT and healthcare law, food retails. The activity is focused on litigation and counselling (distribution agreements, competition audit and training).

The firm is also active in European Law as the representative of European union of cars dealers plaintiff against Peugeot, condemnation of Peugeot at €49.5 million (appeal in front of the European Court), pleading at the European of justice for Casino important retailer challenging the French law on labelling, condemnation of the European Parliament acting for the plaintiff challenging the bid for taxi drivers, pleading a the European Court of justice for a food producer freedom of competition (difference between food and drugs), and the defence of Heineken and Brasserie Fischer against beers competitors.



Jean-François Davené is a partner advising on commercial law matters both transactional and contentious. His experience encompasses a range of issues including distribution law, competition law and more specialist areas such as environmental law, white collar crime and cross-border investigations. He also advises on intellectual property, particularly trademarks and copyright.

The firm was founded in 1963 by Wolfgang Wenner, the first German lawyer to be based in France. An excellent longstanding relationship has seen Wenner work closely with many of their clients for several years. For some of the German and Italian clients, Wenner act as day-to-day counsel in France, providing advice on all their legal needs in the absence of, or working alongside, their own in-house legal function. Wenner take pride in its role as trusted advisor to these clients.

Wenner consists of a multilingual and multicultural team in which the majority of the lawyers speak German and/or Italian and English as well as French and have studied, lived and worked in these countries. This gives Wenner a unique insight into cross-cultural issues and different methods of working. Further, Wenner regularly work in multiple languages.

**“WENNER CONSISTS OF  
A MULTILINGUAL AND  
MULTICULTURAL TEAM IN WHICH  
THE MAJORITY OF THE LAWYERS  
SPEAK GERMAN AND/OR ITALIAN  
AND ENGLISH”**

The firm offers a personalised and tailored service to its clients. The mission has always been and remains to be lawyers you trust, lawyers who you seek out as advisors thanks to their qualifications and experience, but also their personality. Their lawyers are highly specialised, but, given the size of the firm, clients easily benefit from the collective experience of the whole firm as needed to resolve their issues.







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Emmanuel Marsigny has been a member of the Paris Bar since 1995.

Since then he has developed a recognised expertise in criminal defence, and is regularly ranked as one of the leading criminal defence lawyers in France in the leading directories.

Emmanuel Marsigny is the founder of Emmanuel Marsigny Avocats, a French boutique law firm specialised in white-collar crime, financial and business criminal law including tax fraud, market abuse, insider trading, embezzlement, bribery, bankruptcy crimes, recovery of assets, as well as general criminal law including manslaughter (notably large-scale disasters: air accidents, health and industrial catastrophes).

The firm also provides assistance in the course of transnational criminal proceedings, including extradition, freezing of assets, multi-jurisdictional investigations, embargoes and international sanctions, as well as international corruption and money laundering cases.

Emmanuel Marsigny represents both French and international high-profile clients – natural and legal persons (states, heads of state and government, politicians, CEOs of publicly traded companies) – and assists them in the context of French and foreign proceedings.

For the past 20 years, Emmanuel Marsigny has taken part in many prominent criminal cases: the politico-financial ELF case, the case concerning fake jobs at Paris City Hall, the Angolagate case, the Concorde crash case, the so-called “ill-gotten gains” case, the politico-financial case of the sale of Compiègne horse race track, the Concorde gambling circle case, the Brétigny train crash and many others.

Before founding Emmanuel Marsigny Avocats he was a partner at Metzner Associes, a firm that he co-founded in 1998.

Emmanuel Marsigny obtained a law degree from Panthéon-Sorbonne University in criminal law and criminal policy in Europe.

He speaks French (native), English (fluent) and Spanish (fluent).



WEIL & ASSOCIES is a law firm dedicated to the service of international companies since its establishment in 1974. Our firm is devoted to assist international companies in their commercial or industrial activities in France through proactive legal advice. Corporations originating from German and English speaking countries have always been a major part of our activity. Therefore, our Parisian firm has lawyers admitted at bars in France, Germany, Canada (Quebec) and the USA (New York). Our involvement in the advice to and representation of international clients implies that all lawyers really write and speak fluently English, German and French. In the course of time, our activity conducted us to broaden our horizon and we represent important global companies from countries such as Japan, Korea, India and China.

Eric Weil strongly contributed to the firm’s reputation as a litigation firm. Eric is highly recognized for his extensive experience in litigation and negotiation of national and international importance. Having handled high-

profiled, complex contentious matters on behalf of large global corporations, Eric offers quality and reactivity across a wide array of disputes: high-stakes breach of contract, collective bargaining negotiation, unfair competition, product liability, fraud, post-acquisition litigation and senior executives employment matters. Eric’s comprehensive service, track record, tailor-made approach makes him a go to choice for companies faced with complex litigation. Eric also has extensive experience in white collar crime involving a wide variety of cases such as deceptive labeling of pharmaceutical products, misappropriation of trade secrets, forgery, misuse of corporate assets, hindrance to the representative rights of employees’ or We compose a team of dynamic lawyers who are acquainted to respond rapidly and with flexibility to the client’s needs. We shall never forget that the essence of our work, be it legal advice or advocacy, is to achieve an economically valuable result for our client and Eric considers this goal as an underlying priority in his activity.







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Dreyfus was founded in 2004 by Nathalie Dreyfus, now has a team of 17 people and can count on a worldwide network. From multinational companies to small and medium-sized firms wishing to enhance their trade mark portfolios, internet entrepreneurs needing to register and defend their domain names or artists anxious to protect their work, the firm's clients are as diverse as the nature and scope of the services it provides.

Since its creation, Dreyfus has assisted companies in management and valorization when confronted with problems associated with intellectual property rights (trademarks, designs, copyrights, domain names and patents) in the real world and on the Internet. Listening to the ever-changing needs of legal professionals and executives, the firm has implemented an internet monitoring service that monitors domain names, social networks, Google Adwords and mobile apps.

Dreyfus has developed the Dreyfus IPweb® internet platform, an intuitive and interactive tool, which aims at consolidating and summarizing all the information available to Dreyfus clients.

New gTLDs have created new tasks for the firm to assist its clients in this new technological challenge and its legal implications. New gTLDs process has a primary importance for the protection of trademarks on the internet

and Dreyfus has taken the lead of the IP law firms regarding this matter.

After 10 years of experience, Dreyfus is internationally recognized as one of the few intellectual property firms with expertise in the digital economy.

**Business areas:**

- Trademarks
- Designs
- Patents
- Copyright and Software
- Domain names and new gTLDs
- Availability searches
- IP rights portfolio management
- IP rights registration, audit and exploitation
- Disputes and oppositions
- IP watch through the Dreyfus IPWeb® software
- Personal data protection
- Contracts
- Consulting and Expertise
- Internet and social networks
- UDRP and URS proceedings



Dr. Flemming Moos is a partner at Osborne Clarke in Hamburg and a German certified specialist lawyer for Information Technology. With more than 850 lawyers across 19 offices, Osborne Clarke is one of the leading firms advising on the digitisation of the economy.

Flemming focuses on data protection and technology law and has more than 15 years of experience in advising German and international technology companies and their customers on all contentious and non-contentious matters in these areas.

Flemming is a well-known expert for data protection and privacy law in the European legal market and abroad. He is highly ranked in the major lawyers' rankings and is inter alia being praised as a *"leading name in the field of data protection"* (Juve Handbook 2015) and as a *"leading practitioner"* in the information technology sector (Who is Who Legal 2014). According to interviewees, Flemming is *"very approachable, responsive and intellectually stimulating"* (Chambers Europe 2015) and he has entered this year's ranking having played a key role in building up the firm's data protection practice.

He advises numerous national and international clients on all kinds of business related data usages concerning customers, employees, patients, website users and other individuals. He helps clients develop privacy compliance programmes and navigates them successfully

through the German and European data protection law minefield. He regularly advises on privacy issues associated with the outsourcing of IT services, the marketing use of data and the development and implementation of data-driven business models. Also, he helps his clients establishing robust international data transfer regimes. His recent experience includes the implementation of a cloud solution for the hosting of various product websites of a global confectionary company, the IT outsourcing of a major call-centre operator and the regular data protection law advice of one of the leading global internet companies.

Flemming is a member of the International Association of Privacy Professionals (IAPP) and the Data Protection Society in Hamburg (HDG e.V.). He has published a handbook on German data protection law and a collection of data processing model contracts, which are both widely recognized. He is an author of various articles on data protection and IT law issues and a commentator of German data protection law provisions in the leading German commentaries. He regular speaks at conferences on all aspects of IT and data protection law. He is fluent in German and English.





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At the heart of the law office's culture lies a simple idea: to carry consistently through to the provision of advice the hard knowledge of what works in litigation, and why; and to enrich technical advocacy with in-depth understanding of the economics and business facts of each industry and entity, for which the firm is retained to act. This touchstone of the firm's identity and culture is a distinctive mark of legal services provided by George Pyromallis Law Offices. The Law Office offers a comprehensive range of services and is recognised for its credentials in a variety of work areas, acting for a number of the largest international and domestic corporations.

George Pyromallis is the head of the George Pyromallis Law Office, founded in 2006. He was admitted to the Athens Bar in 1996, and from 1995-2006 he worked as an associate in the criminal litigation department at Anagnostopoulos Bazinas & Fifi Law Offices. George has served in the Special Legal Department of the Ministry of Foreign Affairs of the Hellenic Republic (in the Human Rights' Department).

He was a member of the Greek Committee for the drafting and translating of the Statute of the International Criminal Court (ICC) and participated in several task forces in the field of international criminal law. He also participated as the sole representative of Greece in the seminars (held in Trier – ERA) for defence counsels before the ICC and he is entitled to appear before the ICC in the Hague.

As a criminal law practitioner George Pyromallis specialises in business and financial crime, and has participated in most significant white collar and business crime cases in Greece during the last 15 years. He has extensive experience in most types of business crimes, financial fraud, money laundering, corruption practices, anti-terrorism, insider trading, medical malpractice, product liability, subsidies fraud, European Arrest Warrant, extradition and mutual assistance.



## DR. EVANGELOS LIASKOS

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Our Firm focuses on serving its clients' needs by providing high quality and efficient services, as well as practical solutions with commercial flair, thus adding value to the clients' business, even in the most complicated transactions and agreements. Our services are characterized by a high degree of professionalism, efficiency and cost-effectiveness.

Our team, under the guidance of Prof. Dr. Michael Theodoros Marinos, is comprised of lawyers specialized in the area of commercial, business and public law and possess of a multifaceted and long practical experience in all areas of commercial and public financial law. All partners and associates in our Firm have completed post-graduate studies in Greece and/or abroad, while several have practiced law outside the boundaries of Greece.

We place great emphasis on IP rights protection, including trademarks, patents, data bases, software and domain names, technology transfer, as well as intellectual property litigation. It is to be noted that our experience and expertise in these fields has contributed to our Firm's recognition as one of the top IP Law Firms in Greece. The Firm has been declared IP Law Firm of the Year in Greece by the renowned Corporate INTL magazine (Global Awards 2014), managing to be distinguished among many other law firms.

Other main practice areas of the Firm include contract and corporate law, as well as banking and capital market law. We are apt to handle even the most complicated cases concerning insolvency law and financial restructuring. The Firm also provides a wide range of services in the fields of anti-unfair competition and antitrust law, energy and telecommunications law, as well as public law.

The Firm's client list contains both domestic (Greek) and international corporations, including companies involved in energy, telecommunications, food industry, information technology and electronics, professional associations and public enterprises. Moreover, our Firm provides specialist legal advice to other Legal Firms or Groups of Lawyers both in Greece and abroad.

Our Firm is a member of an international association of law firms (LEXWORK) engaged in commercial and business law.







**ANGELO ZAMBELLI**  
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Angelo Zambelli is a partner, member of the Firm's Executive Committee and head of the Employment and Industrial Relations Department of the Firm.

Mr Zambelli amassed an outstanding reputation in employment and labour law, industrial relations and issues relating to agency contracts and labour law disputes acquiring in-depth knowledge of the planning and implementation of extraordinary finance operations and restructuring plans, including the reorganisation and downsizing of subsidiaries of Italian and international groups.

Mr Zambelli works side by side with clients advising them on handling complicated industrial relations matters and often represents companies during negotiations.

After earning his JD magna cum laude at the Università degli Studi of Milan in 1987, Angelo Zambelli became a member of the Milan Bar Association in 1992. Since 2004, Mr Zambelli is qualified to plead before the higher courts as well as the Italian Supreme Court (Corte di Cassazione).

He is also a member of AGI, of AIDP, member of EELA and representant for Italy for ELA, as well as member of ABA and IBA.

He is an established lecturer at many conferences organised by Il Sole 24 Ore, Synergia, AIDP (Associazione Italiana per la Direzione

del Personale), AGI (Associazione Giuslavoristi Italiani), EELA (European Employment Lawyers Association), IBA (International Bar Association), ELA (Employment Law Alliance) and ABA (American Bar Association).

Prior to joining Grimaldi Studio Legale, Angelo Zambelli was a founding member and managing partner of LabLaw Studio Legale. He was also partner at the law firms of McDermott Will & Emery/Carnelutti Studio Legale Associato and Toffoletto e Soci.

Mr Zambelli is ranked among the top 30 leaders Lawyers in Italy, developed by Legalcommunity and GQ – magazine published by Condé Nast – which has listed professionals who stand out for managerial skills, strategic vision and media impact.

He has been awarded with the Labour Awards "Best Lawyer of the Year" in both 2015 and 2014 editions.

He also received the Labour Awards, "Best Lawyer of the Year in Industrial and Trade Unions Relations", in 2013 and 2012 editions.



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C-law is the first full-service niche law firm competition law in the Southern Netherlands founded in 2013. The 'C' in C-law stands for competition & compliance, contracts, and consumers. That means that we focus on EU law, competition law, state aid law, and consumer law, across the entire spectrum. C-law works for companies, law firms, institutions, organizations, and governments at both central and decentralized levels.

Experience is important, and that is where we make a difference. We have experience in virtually every economic sector and pride ourselves on our specific expertise in the core areas of competence of the Region: (agri)food, health, high-tech and innovation. The firm's

founder, Claudia Bruins, has over 15 years of experience in both Dutch and EU competition law cases and enjoys a reputation as a business-minded, no-nonsense lawyer who knows her profession – and who wins cases.

**CLIENTS RECOMMEND  
CLAUDIA AS BEING "TO THE  
POINT", "CONVINCING" AND  
"VALUE FOR MONEY"**

Having worked as a regulator with the Dutch Competition Authority, as corporate counsel, and as a general lawyer within international law firms, she has become a genuine all-rounder, an accomplishment that works to our clients' advantage. C-law knows all the angles.







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Vitor Nunes Pinto is a renowned Portuguese lawyer, with established credits in the legal world, actually standing as Managing Partner on GMSCC - Gil Moreira dos Santos, Caldeira, Cernadas & Associados, Sociedade de Advogados, RL, a law firm established in 1999, with its headquarters at the city of Oporto.

He got his degree in Law in the area of Legal and Political Sciences from the Portucalense University Infante D. Henrique, Oporto, and pursued knowledge actively ever since, which is noticed namely by his International Trade Course taught at the World Trade Center of Oporto in 1988, his attendance of the 1st Master's degree in International Relations, conducted by the Portucalense University Infante D. Henrique, Oporto and of the Master's Degree in Corporate Legal Studies conducted by the Faculty of Law of the University of Coimbra.

With over 24 years of experience on providing highest level legal assistance, he has successfully proceeded and represented his national and foreign Clients' interests, in and out of courts, with recognized added value.

Vitor Nunes Pinto has shown credits amongst his Clients and peers, mostly in matters concerning corporate law (mostly civil, commercial and contractual litigation), debt

collection and credit recovery, insolvency and corporate restructuring, commercial agreements, mergers & acquisitions, IP agreements and settlements, and business advising, ever seeking new challenges and improving legal knowledge as he leads the Litigation Department in GMSCC.

The philosophy of GMSCC is developed in relation to four main vectors, each one of them based on the practice with total and absolute Independence: competence, proactive search for solutions, availability and efficiency.

Covering all areas of Law, being divided into eight large departments - Criminal and Regulatory Offences, Public, Civil, Labour, Commercial & Corporate, Tax, Litigation and Sports - GMSCC responsibly assumes its role as full body intervenient in the legal world, establishing close cooperation links with several law firms in Europe and in the broader Portuguese speaking space.

GMSCC's profile ensures a responsible role in the society and the ability to follow-up and guide its Clients in the future, with increasing competitiveness, counting for that with the proved and awarded experience of Vitor Nunes Pinto in its ranks, always acknowledging that Our Clients Aims Are Our Goals.



**JOSÉ PAJARES ECHEVERRÍA**  
Managing Partner

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The Law Firm PAJARES & ASOCIADOS, ABOGADOS counts with the experience of more than 50 years providing the best service to its Clients.

The Law Firm maintains a multidisciplinary vocation but at the same time, offers a service made-to-measure approach to each Client, since that at least one Associate Lawyer is present, takes part and supervises all and each of the legal projects which the Law Firm is immersed in.

A major part of our work is focused on the necessities of the enterprises with a very special implication in a preventive extrajudicial counseling.

We are specialists in restructuring, refinancing and reorganization of companies to adapt to the real needs and possibilities both economics and financial. We attend, when it is necessary, to an arrangement with creditors which we are real experts and specialists.

Mr. José Pajares Echeverría was a President of the Commission of Insolvency of the International Union of lawyers, an organization that represents more than two millions of lawyers all over the world and as well he participates in the 5th Group of work (Insolvency Law) of the Commission of International Trade Law of the United Nations (UNCITRAL).

PAJARES & ASOCIADOS ABOGADOS has broad experience in business structures of high com-

plexity, as privatizations, project finance, company's restructuring, mergers and acquisitions.

Other aspects that the Law Firm develops is the area of Franchising and Distribution, civil liability where we emphasize the expert advice in complaints on exposure to asbestos and claims on insurance industry, I real estate law and Construction Law, Intellectual and Industrial property, Unfair competition, Family Law, Inheritance issues.

At the same time we stand for our Client's interests before the Administration that, together with solid Penal Department, specialized in cases of Economic and Labor content culminating a range of offered services in the field of Legal Consulting for Enterprises

We also count on the Department of Management of deeds led by an administrative agent. In parallel, the Law Firm has proved to be an award winner of various prizes of legal sector on international level like: "Acquisition International Leading Adviser 2015" of the INTERNATIONAL ACQUISITION journal, "Insolvency & Restructuring Law Firm of the Year, Spain", "Legal Awards 2011" of LAWYER MONTHLY magazine; "Small Business Law Firm of the Year in Spain 2011", "Bankruptcy Advisory Firm of the Year in Spain 2010" and "Law Firm of the Year in Spain in Distribution and Franchising Law 2010" and Prize of Corporate International Magazine.





**DAN ENGSTRÖM**  
Founding Partner

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**Stockholm Arbitration & Litigation Center Law firm** is a boutique law firm based in Stockholm, Sweden, with a practice focused on commercial litigation, arbitration and commercial mediation. The firm's portfolio of clients includes governmental agencies, professional and industrial organizations, stock listed companies, close corporations and national and international law firms.

Partners of the firm have vast experience of successfully representing clients in Swedish and international arbitration, representing clients in litigation in Swedish courts including the Swedish Supreme Court but also representing clients in the European Court of Justice in Luxembourg.

The partners of the firm are frequently engaged as speakers and as visiting lectures. They also frequently contribute to leading legal publications in Sweden and abroad on various legal issues.

**Dan Engstrom**, MCI Arb, is the Founding Partner and the Managing Partner of the firm.

He has been practicing commercial dispute resolution since the late 1980's both as legal counsel and as a commercial litigator.

Engstrom has, since 1999, had repeated appointment as an arbitrator, both as party-appointed and institutional appointment. The disputes involves (most frequently) franchise, IT/IP and commercial contract disputes. Engstrom

has experience both under the Swedish Arbitration Act and under institutional rules, such as the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce (SCC).

Engstrom has experience from more than 50 commercial arbitrations.

He is frequently appointed as a sole mediator by Swedish courts and by the disputing parties.

Engstrom is admitted to World Intellectual Property Organization's (WIPO) list of independent international neutrals within Arbitration and Mediation with a focus on intellectual property dispute settlement. He was recently admitted to ICDR's International Panel of Arbitrators.

Engstrom is a published author within the field of mediation and dispute resolution in general. He is frequently contributing to IBA Arbitration Newsletter, GAR, GTDT – Arbitration and other publications. He is frequently engaged as a speaker and a lecturer within the field of Mediation, Dispute Resolution in general and within Franchise.

He is (in selection) a member of the Swedish Bar Association, The International Bar Association, The Chartered Institute of Arbitrator (MCI Arb) in London, The American Bar Association, The Swedish Arbitration Society, The Swedish Insurance Law Society and The Swedish Copyright Society.



**URS SAAL**  
Partner

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Since its founding in 1965 the Budin Firm has maintained the same values : efficiency, careful attention to the client's needs and discretion. The Firm thus offers its clients, private and institutional, Swiss and international, a complete range of legal services. The Firm's lawyers work in an integrated fashion, uniting their talent and expertise to offer a global and integrated service.

Our Firm maintains the will and ability to deploy its efforts in the traditional fields of lawyer activity, such as court litigation. Due to a long practice history in numerous arbitral jurisdictions, the Firm enjoys an international reputation for excellence in arbitration, both institutional and ad hoc.

Budin & Partners deploys its resources in all aspects of corporate and company law (formation, restructuring, acquisitions, mergers and split-offs) for both public and private companies. We counsel clients in Swiss and international tax laws, notably in the context of corporate groups wishing to create an establishment in Switzerland. We also assist individuals wishing to domicile themselves in Switzerland with the benefit of a cost-based taxation regime.

Our Firm masters all fields of banking and financial law, from acting as counsel for the establishment of banks and investment vehicles, to the registration of foreign funds in Switzerland.

Our Firm practices international maritime law (freight forwarding, charter parties, ship seizures, maritime insurance, bills of lading) as well as international road transport law. Clients include ship owners, P & I Clubs, Club correspondent counsel, and civil liability insurers. We also represent traders, insurers, brokers and insurance agents. Our complementary expertise in international sales, documentary credits, bank guarantees, standby letters of credit and commercial agency allow our Firm to offer a full range of integrated services in this area.

Our Firm has developed expertise in sports law, which permits us to advise high level athletes in the context of the negotiation of all manner of contracts incident to their activities. We also assist an institutional clientele in the negotiation and drafting of sponsorship contracts and act as arbitrators in CAS proceedings.

**The Firm : Anchored in Geneva with a Spirit of Openness**

From its inception in 1965 our Firm has been implanted at Rue Sénebier in Geneva. Budin & Partners has since extended its presence to Lausanne, Sion and Zug in order to respond to constantly evolving client needs, while maintaining its historic Geneva anchor. In the course of its 50 year history the Firm has also reinforced its international reach, including through the development of a large network of correspondent firms.





## LUDOVIC TIRELLI

Partner

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Ludovic Tirelli is a litigation lawyer admitted to the Bar of the Canton de Vaud and empowered to practice as an attorney-at-law throughout Switzerland. He is Partner with the reputable law firm Freymond, Tschumy & Associés, established in Lausanne since 1894. Prior to joining the firm he worked several years for an Office of criminal investigative judges.

Ludovic Tirelli specialises in national and transnational Criminal law, Criminal procedure and White-collar crime (including insider trading, fraud, money laundering, corruption, criminal organisations, terrorism financing, industrial espionage and breach of trade secrecy). He is a recognized international expert in cyber-crime and IT law and has a solid practice in international mutual legal assistance, extradition and asset recovery high profile cases.

Recognized for his strategic thinking, his ability to act with the utmost diligence, efficiency and discretion, he is a much requested attorney in highly sensitive political and cross-border complex cases. Fluent in french, italian, german and english, he provides consulting and legal representation to private and institutional international clients before local and federal criminal courts in Switzerland as well as supranational courts and international law enforcement agencies monitoring bodies.

Beside his courtroom activities Ludovic Tirelli dedicates himself to legal research and teaching in the fields of Information technology law, Business crime law, International criminal law and Criminal procedure. He regularly publishes and lectures in these fields. He has taught Copyright law at the University of applied sciences in Geneva and is currently Lecturer for Criminal law and Business crime law at the University of applied sciences and Institute for Economic Crime Investigation in Neuchâtel.

Ludovic Tirelli holds a Bachelor's Law degree from the University of Lausanne, a LL.M. in IT Law, Crime and Security from the University of Lausanne, a Ph.D. in Comparative criminal law from the University of Lausanne and a Master of advanced studies (MAS) in Economic crime investigation from the University of applied sciences of Neuchâtel.



## SOPHIE NAPPERT

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Sophie is a dual-qualified lawyer in Canada and in the UK. She is an arbitrator in independent practice, based in Gray's Inn, London, specialising in international disputes, notably in energy, infrastructure, natural resources and cross-border investment. Before becoming a full-time arbitrator, she was Head of International Arbitration at a global law firm.

Sophie is commended in the legal press and directories as "incredibly gifted", "a leading light in international arbitration", "one of the top new generation arbitrators", and "the brains and the brilliance behind OGEMID". She is a guest lecturer at Columbia Law School, Harvard Law School and McGill University Faculty of Law.

In recognition of her expertise and standing in investment arbitration, Sophie was peer-nominated as a Moderator of the widely-followed OGEMID platform, an online forum for discussion and information on topical issues of investment arbitration and international dispute resolution, with a worldwide membership (www.transnational-dispute-management.com).

Sophie will deliver EFILA's Inaugural Lecture on the future of Investor-State Dispute Settlement in November 2015. She also kept up with her schedule of public lectures and publications on current issues in international

arbitration, including a chapter on "Russia's investment policy after the Energy Charter Treaty and the Yukos Awards", in co-authorship with Dr Yulia Selivanova, published in Juris' International Oil & Gas Arbitration (2015). Sophie is the author of a Commentary on the UNCITRAL Rules 2010.

Sophie is committed to capacity-building in the international arbitration field. She trained advocates and arbitrators in Port-au-Prince at the Haitian Chambre de Commerce et d'Arbitrage as part of a project organized by the ISLP New York. She trained the first Iranian team of students to compete in the Vis Moot, and will participate in the first symposium on international arbitration to be held in Tehran in November 2015. She is the current Chair of the International Arbitration Club and a Member of the Executive Board of the Swedish Arbitration Association.

Sophie has created and endowed the Nappert Prize in International Arbitration, open to students and young practitioners worldwide, and administered by McGill University.

Sophie features in the current edition of the Who's Who Legal – UK Bar 2015, compiled on the basis of arbitration users and peer review, and is ranked in Global Arbitration Review's Top 30 Female Arbitrators Worldwide.





**KATE MCMAHON**  
Edmonds Marshall McMahon

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In 2012, Kate McMahon, with Tamlyn Edmonds and Andrew Marshall, set up Edmonds Marshall McMahon, the UK's first dedicated private prosecution firm. The firm established a new legal commercial market in private fraud prosecutions for companies and individuals.

In 2014, only two years after setting up the firm, it won the Lawyer Awards "Boutique Law Firm of the Year: City" in recognition of its niche practice.

Edmonds Marshall McMahon brings together a private, high-powered team of senior prosecutors with an unrivalled track record in conducting major prosecutions. The aim is to provide a streamlined, quicker, more effective option for obtaining justice. After EMM's first full year, it was listed in legal directories and continues to rise through the ranks.

Kate's client's are largely corporates and high net worth individuals who have been defrauded. Since founding Edmonds Marshall McMahon, Kate has specialized in cases involving serious fraud, international crime and perverting the course of justice.

Kate is known for her incisive analysis and strategic vision, having had conduct of large fraud, corruption and trademark cases. She is highly regarded by her clients and has a reputation for being extremely determined and driven in all her cases. She has been described

as an "outstanding prosecutor" who provides "intellectual leadership". She is praised for her "high intelligence, tactical acumen and great client care skills."

Legal 500 (2013) recommended Kate as "highly commercial". She is a recommended individual in the area of white-collar crime. Legal 500 (2014) described her as a "formidable adversary". Legal 500 (2015) describes her as "highly respected" and notes that she "enjoys and excels in her work". The 2015 'Women in Law Awards' (The Lawyer Monthly) also recognized Kate for her wide ranging success in the field of private prosecutions in fraud.

She has been asked to speak at the leading European Fraud Conference- C5 in Geneva (2015) and the C5 "Fraud and Asset tracing" conference in Miami (2015). She has spoken on the BBC news and this August appeared on BBC Radio 5 Live to discuss criminal court charges. She is often quoted in the FT and national papers.



**JEFFREY LEWIS**  
Director

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Lewis Nedas' specialist corporate crime team can help you resolve any corporate criminal issues your business may have. Finding your business or yourself part of a corporate criminal investigation can be a very difficult time. With over 30 years of legal practice experience, our team of criminal defence lawyers deliver the quality of service you need to feel at ease.

Whether you are making or defending a case, or ensuring your business is run in a legally compliant way, we are here to assist you. We specialise in the areas listed below, which means you can be confident you are receiving the highest quality advice and assistance:

Money laundering is treated very seriously in the UK. If your business is subject to the Money Laundering Regulations you must make sure you have sufficient controls in place to prevent it being used for money laundering purposes. Such measures include appointing a 'nominated officer' and ensuring identity checks are carried out on all clients and keeping documentation. You also have a responsibility to report any suspicious activity to the Serious Organised Crime Agency.

The Bribery Act was introduced in the UK on 1 July 2011, and criminalises the giving, offering, promising and receiving of a bribe or agreeing to receive a of bribe. The Act also criminalises failing to prevent bribery. The Act imposes se-

vere penalties including unlimited fines, up to ten years in prison, and a mandatory ban from tendering for public work in the EU. However, companies may defend themselves if they can prove they have adequate procedures in place to prevent unlawful conduct.

Business dispute resolution is beneficial to all parties involved. It can potentially save a great amount of legal costs and time, avoids adverse publicity and can be a far quicker process than litigation. Furthermore, it allows parties greater control of the outcome and pertains to a wider range of settlement options which may be more suitable to your business needs.

Anti-Competitive behaviour is prohibited in the UK by the Competition Act 1998 and may also be prohibited under EU Law. Competition law prevents anticompetitive agreements between businesses and the abuse of a dominant position by a company. The sanctions for businesses infringing competition law can be substantial - up to 10% of their worldwide annual turnover.







**CAROLINE HUME**  
Partner

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Having graduated from Keele University in 1996 with LLB Hons Caroline then went on to attend Nottingham Law School to complete the Legal Practice Course with Distinction.

Caroline commenced her training contract in 1997 with Luton firm Hopkins Reynolds & Co. and was admitted as a solicitor in August 1999. Joined the firm of Neves on its merger with Hopkins Reynolds in 2002 and originally based at Neves Luton office Caroline established a new office in the growing town of Milton Keynes in 2005. The Milton Keynes office has expanded rapidly since then increasing from a single room with one assistant in serviced office space to a stand alone premise employing over 30 staff including four partners. During this tremendous growth period Caroline became a Partner on the 1<sup>st</sup> June 2007 and at the same time took on the challenging but enjoyable role of Head of Residential Property.

Caroline ensured that Neves successfully acquired Conveyancing Quality Scheme accreditation in 2014 and is the firm's Senior Responsible Officer for the purposes of this accreditation.

**Areas of expertise**

Caroline is a self confessed property and planning geek. Her passion for property ensures that she maintains a busy residential property caseload alongside her management and leadership responsibilities.

Caroline leads a large and experienced team in our Milton Keynes office dealing with all manner of property transactions including the more routine freehold and leasehold properties, shared equity, shared ownership, right to buy, transfers of equity, self build, equity release, investment work, portfolio acquisition, new-build including Help to Buy 1, Help to Buy 2 and Armed Forces Help to Buy, acquisition of development sites, plot resales, Islamic financing products, unregistered land and escheat titles.

Caroline and the Milton Keynes team are on the referral panel of more than 10 local independent estate agents. In addition to local agent work we are now working with major developers (including Barratts and Bloor Homes) on more than 15 development sites across the region ensuring that their purchasers are able to meet their reservation deadlines and secure their new home.

Caroline particularly enjoys assisting clients in the acquisition of development land and thereafter providing support and advice through the planning process, negotiation of the planning agreements and undertakings and following successful conclusion of this process, drafting the plot sale documentation and managing the plot sale process.



**VANESSA LLOYD PLATT**  
Director

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Lloyd Platt & Co Divorce, Criminal and Matrimonial Solicitors opened in 1992. Since that time the practice has been involved in several leading and ground breaking divorce and cohabitation cases, and continues to campaign about many important family issues.

Vanessa Lloyd Platt, the director of Lloyd Platt & Co regularly appears as an expert on news and current affairs programmes both nationally and internationally. She has recently appeared on BBC, Sky and ITV discussing the ground-breaking case of *Sharland* and *Gohil*. In addition Vanessa can be heard regularly on radio programmes up and down the country discussing relationship, divorce and other issues.

In 2009 Lloyd Platt & Co invented the divorce voucher creating a worldwide first and global phenomenon. This was followed by the Pre-Nup Voucher shortly after.

In October 2013 Vanessa was voted Family Law Commenter of the Year. In 2014 the firm was awarded ACQ Global UK Leading Divorce Firm of the Year and following this has won several other prestigious awards.

Each of the solicitors have their own speciality which adds to the strength of the practice. Matthew Durman's forte is complex company matters, Samantha Ellis' is finance and children. Simon Wolman has an eye for

detail particularly in financial matters. Gary Conway specialises in cases involving criminal elements. Vanessa's speciality is complex financial matters, seeking out hidden assets and re-opening financial settlements. This year the firm head-hunted two experienced family law practitioners. Sarah Campbell specialises in financial cases and Cara Roberts an expert mediator who will be expanding the mediation department with emphasises on children's mediation.

In September 2014, the firm teamed up with The Blue Cross animal charity and invented the world's first Pet-Nup i.e. Deed of Agreement for pet owners in the event of a relationship breakdown which has attracted international acclaim.

The team at Lloyd Platt continue to guide their clients through the mine field of divorce throughout 2016 in the ever-changing legal landscape.







## ASIA/AUSTRALASIA





# ASIA / AUSTRALASIA



The Chinese economy is one of the most influential in the world, with their investment and tax decision creating ripples throughout the financial world. China is now the world's largest economy, with more money in foreign investment than the United States. Whilst growth is now slowing at a rapid rate, the tech backed economy with a huge manpower advantage, is likely to keep Chinese investments flowing. Japan is seeing small but consistent growth in machine and tech, whilst

shoring up these advancements with investments in its workers' health and longevity. India is taking the torch of the fastest growing economy from China, producing an expected 7.5% GDP growth in 2015, with increased infrastructure projects allowing the already devouring Indian economic machine to function more efficiently and more safely than ever before. The result is a more than \$200 billion increase in GDP in 2014 compared to 2013.

With GDP growth at a small 2.7%, Australia is banking on protecting its natural resources, to support its tourism industry and maintain its agriculture and fishing programs. Australia's forests alone were worth more than \$1.7 billion in 2008. The Solomon Islands report forestry as almost 70% of their exports, and so creating sustainable forestry and fishing industries are key to the survival of Australia and the smaller islands too. Australia also takes a good portion of its wealth

from opal mining and is the world's largest producer of coal. The reliance on these non-renewable wealth sources will lead to problems in the future as reserves run low, but are vital for now. Low interest rates in Australia have seen the retail/tourism industry find a 6.2% increase in 2015, with 80% of the country's economy based in this sector. A greater trading relationship with Asia and China in particular, is further strengthening Australasia's financial standing.





AFGHANISTAN

Rosenstock Legal | Law Firm of the Year

AUSTRALIA

Simon Venus	Agriculture Lawyer of the Year
Diamond Conway Lawyers	Banking & Finance Law Team of the Year
Acumen Lawyers	Boutique Employment Law Firm of the Year
Thompson Cooper Lawyers	Boutique Insurance Law Firm of the Year
Lisa Wright	Commercial Dispute Resolution Lawyer of the Year
Kathryn Edghill	Competition Lawyer of the Year
Gadens	Corporate Advisory & Tax Team of the Year
Tracy Sweeny	Elite Innovation Lawyer
Sue Williamson	Elite Tax Controversy Lawyer
Helen Kavadias	Elite Trademark Lawyer
Cornwall Stodart	Energy & Resources Legal Team of the Year
Clayton Utz	Energy Law Team of the Year
Ruth Higgins	Energy Lawyer of the Year

AUSTRALIA

Michael Astill	Environmental Barrister of the Year
TressCox Lawyers	Excellence in Consumer Law Litigation
Peter Maxwell & Associates	Excellence in Electrical Patents Law
Kafrouni Lawyers	Excellence In Family Business Law
Ashurst	Excellence in Financial Markets Law
Holman Webb	Excellence in Healthcare Law
Queensl& Family Law Practice	Excellence in Matrimonial Law
RNG Lawyers	Family Law Firm of the Year
Steven Spyros	Finance Lawyer of the Year
Nathan Cahill	Hedge Fund Lawyer of the Year
Immigration Solutions Lawyers	Immigration Law Firm of the Year
Brett Slater	Immigration Lawyer of the Year
Taylor David Lawyers	Insolvency & Reconstruction Law Firm of the Year
Ashurst LLP	Insurance Law Team of the Year
Philip Catania	IT & Ecommerce Lawyer of the Year





AUSTRALIA

Clarendon Lawyers	M&A Law Firm of the Year
See Well law	Mediation Firm of the Year
Stephen Thompson	Most Outstanding Shipping & Maritime Lawyer of the Year
Michael Wolnizer	Most Outstanding Trademark Lawyer of the Year
John Emmerig	Multidistrict Litigation Lawyer of the Year
Beverly Kennedy	Planning & Environmental Lawyer of the Year
K&L Gates	Precedents Team of the Year
Minter Ellison	Real Estate Law Firm of the Year
Duc Mai	Regional Lawyer of the Year
Lander & Rogers	Sports Law Team of the Year
Gilbert + Tobin	Technology Law Team of the Year
Minter Ellison Lawyers	Top Tier in Capital Markets Law
Corrs Chambers Westgarth	Top Tier in Competition Law
Australian Business Lawyers & Advisors	Top Tier in Employment Law

AUSTRALIA

Ashurst LLP | Top Tier in TMT Law

BANGLADESH

Assurance Maritime Bangladesh Limited	Best for Marine Consulting Services of the Year
FM Associates	TMT Law Firm of the Year

CHINA

Fay Zhou	Competition & Antitrust Lawyer of the Year
Tom K M Fu	Construction Lawyer of the Year
Herbert Smith Freehills	Dispute Resolution Team of the Year
CMS	Excellence in Life Sciences Law
SG & CO PRC Lawyers	Excellence in Shipping & Maritime Law
An Tian Zhang & Partners	IP Law Firm of the Year
Nicolas Zhu	Lifesciences Lawyer of the Year
Xinwei Zhao	Maritime Lawyer of the Year
Christopher Shaowei	Most Outstanding Patent Lawyer





CHINA

MMLC Group | Technology Law Firm of the Year

HONG KONG

Construction Expert Services Limited	Excellence in Construction Law
Benny Pang	Finance & Securities Lawyer of the Year
Ian De Witt	Insolvency Lawyer of the Year
Rebecca Lo	Intellectual Property Lawyer of the Year
Pang & Co.	IPO Transactions Law Firm of the Year
Cheung Tong & Rosa Solicitors	Litigation Law Firm of the Year
Cadwalader Wickersham & Taft LLP	Most Innovative Law Firm
Jo Lit	Most Outstanding Corporate Lawyer
Marks & Clerk LLP	Most Outstanding Patent & Trade Mark Law Firm
Walkers	Offshore Law Firm of the Year
Judy Lee	Science & Technology Lawyer of the Year
Robin Bridge & John Liu	Top Tier in Intellectual Property Litigation

HONG KONG

Wilkinson & Grist	Top Tier in Trade Mark Law
Proskauer	White Collar Crime Law Firm of the Year
Quantera Global	Transfer Pricing Advisory Firm of the Year

INDIA

Dinesh Singh	Elite Aviation Lawyer
Trilegal	Energy Law Firm of the Year
Walia & Co	Excellence in Aviation Law
Ranjana Adhikari	Excellence in Gaming Law
Shardul Amarch& Mangaldas & Co.	Excellence in International Arbitration
Mulla & Mulla & Craigie Blunt & Caroe	Excellence in Litigation
Cyril Amarchand Mangaldas	Excellence in Private Client Law
AZB & Partners	Most Outstanding Corporate Law Firm
Auromaa Associates	Patent & Trademark Law Firm of the Year
Dr. Radha C Das	Patent & Trademark Lawyer of the Year





INDIA

Shreyas Jayasimha	Regional Arbitrator of the Year
Sand Legal Services Private Limited	Risk & Compliance Law Firm of the Year
Legacy Law Offices	Top Tier in Corporate Law
Nishith Desai Associates	Top Tier in Labour & Employment Law

INDONESIA

Soewito Suhardiman Eddymurthy Kardono	Banking & Finance Law Firm of the Year
Hadiputranto Hadinoto & Partners	Cross Border M&A Law Firm of the Year
Dyah Soewito	Maritime Lawyer of the Year
Wiriadinata & Saleh Law Offices	Oil & Gas Law Firm of the Year
Pacific Patent Multiglobal	Patent & Trademark Law Firm of the Year
Karen Mills	Regional Arbitrator of the Year
Hadiputranto, Hadinoto & Partners	Tax Law Firm of the Year

JAPAN

Dr. Alexander 太陽 Scheuwimmer	Banking & Finance Lawyer of the Year
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JAPAN

Hibiya-Nakata	Boutique M&A Law Firm of the Year
Junko Suetomi	Dispute Resolution Lawyer of the Year
Michiaki Nakano	Entertainment Lawyer of the Year
Anderson Mori & Tomotsune	Excellence in Banking & Finance Law
Nishimura & Asahi	Excellence in M&A Law
Nagashima Ohno & Tsunematsu	Excellence in Real Estate Finance Law
Shimin Law Office	Full Service Law Firm of the Year
Hidehiro Utsumi	Insolvency & Restructuring Lawyer of the Year
Latham & Watkins	Project Finance Law Firm of the Year
Masayoshi Takashina	Shipping & Maritime Lawyer of the Year
Hidehiro Utsumi	Tax Disputes Lawyer of the Year

KAZAKHSTAN

Linkage & Mind Kazakhstan Law Firm	Excellence in Tax Law
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MACAU

Dsl Lawyers	Corporate Law Firm of the Year
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MALAYSIA

Lee Hishammuddin | IP Law Firm of the Year  
Allen & Gledhill

MYANMAR

Lucy Wayne | Corporate Lawyer of the Year  
Edwin Vanderbruggen | Oil & Gas Lawyer of the Year

NEPAL

Reliance Law Firm | Excellence in Banking & Finance Law  
Neupane Law Associates | Full Service Law Firm of the Year

NEW ZEALAND

Dermot Ross | Banking & Finance Lawyer of the Year  
Queen City Law | Best for Foreign Investment Law  
Sue Barker Charities Law | Boutique Charities Law Firm of the Year  
Atkins Holm Majurey | Boutique Environmental Law Firm of the Year  
Neimand Peebles Hoult | Boutique Family Law Firm of the Year  
Madison Hardy | Boutique SME Law Firm of the Year

NEW ZEALAND

Maria Clarke Lawyers | Boutique Sports Law Firm of the Year  
Pip Greenwood | Capital Markets Lawyer of the Year  
Parker & Associates | Civil Litigation Team of the Year  
Matthews Law | Competition Legal Team of the Year  
Lowndes | Corporate Law Firm of the Year  
David J Quigg | Corporate M&A Lawyer of the Year  
Mayne Wetherell | Excellence in Capital Markets Law  
Kensington Swan | Excellence in Construction & Infrastructure Law  
McLaughlin Law | Excellence in Entertainment Law  
Lowndes | Excellence in Insolvency Law  
Stevens Orchard Lawyers Limited | Excellence in Property & Rural Law  
Denham Martin Lawyer | Excellence in Tax Law  
Mayne Wetherell | Finance Legal Team of the Year  
Bell Gully | Full Service Law Firm of the Year





NEW ZEALAND

Hazel Armstrong Law	Health & Safety Legal Team of the Year
Potter IP	Intellectual Property Law Firm of the Year
Sheana Wheeldon	Intellectual Property Lawyer of the Year
William Patterson	International Trusts Lawyer of the Year
Baldwins Intellectual Property	IP Law Firm of the Year
James & Wells	Most Innovative IP Law Firm
Sue Irwin Ironside	Most Outstanding Trademark Lawyer
Robert Snoep	Patent Lawyer of the Year
Simpson Grierson	Top Tier in Corporate Insolvency
Stuart Blake Barrister	Transport Lawyer of the Year

PAKISTAN

Bharucha & Co	Intellectual Property Law Firm of the Year
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PHILIPPINES

Puyat Jacinto & Santos Law	Banking & Finance Law Firm of the Year
Disini & Disini Law Office	Cybercrime Law Firm of the Year

PHILIPPINES

DivinaLaw	Excellence in Commercial Litigation
Romulo Mabanta Buenaventura Sayoc & de los Angeles	Securities Legal Team of the Year

SINGAPORE

Wong Tan & Molly Lim LLC	Banking & Finance Law Firm of the Year
Valerie Kwok	Banking & Finance Lawyer of the Year
Steve Tan	Communications Lawyer of the Year
Daren Shiau	Competition & Antitrust Lawyer of the Year
Suet-Fern Lee	Corporate Lawyer of the Year
Natalie Breen	Cross Border Real Estate Lawyer of the Year
Mark Tan	Excellence in Competition Law
Latham & Watkins LLP	Excellence in Corporate Finance Law
Koh Tien Hua	Family & Matrimonial Lawyer of the Year
Gerald Owen	Fraud Lawyer of the Year
Spruson & Ferguson (Asia) Pte Ltd	Intellectual Property Law Firm of the Year - Asia-Pacific





SINGAPORE

Regina Quek	IP Lawyer of the Year
Stephenson Harwood	M&A Law Firm of the Year
Vivian Ang	Maritime & Aviation Lawyer
Francine Tan Law Corporation	Most Innovative IP Law Firm
Walkers	Offshore Law Firm of the Year
Allen & Gledhill LLP	Private Funds Law Team of the Year
James J. Murray	Project Finance Lawyer of the Year
Rajah & Tann LLP	Top Tier in International Arbitration
Max Ng	Trademark Lawyer of the Year

SOUTH KOREA

Lance B. Lee	Litigation & Arbitration Lawyer of the Year
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SRI LANKA

Julius & Creasy	Law Firm of the Year
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## RUTH C A HIGGINS

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Ruth Higgins appears in proceedings across Australia in competition, public, commercial, energy, media and corporate criminal law matters. She acts for energy companies (AGL, BP, Origin, Energy Australia), media companies, (Today FM, Seven), listed companies (Apple, Qantas, Tabcorp, CBA), and government instrumentalities, including the ACCC.

Ruth won the Glasgow University medal in law, after which she completed a doctorate in legal philosophy at Balliol College, Oxford, lectured at Corpus Christi College, Oxford, and was a visiting scholar at Columbia University.

In competition law matters, she has recently appeared for: Loyal Coal in proceedings concerning the tender process for certain mining licences in New South Wales; Apple Inc in its antitrust and patent dispute with Samsung; AGL Energy Limited in its application for authorisation of the acquisition of the assets of Macquarie Generation; BP in proceedings concerning petrol pricing in Victoria; Cement Australia Limited, defending proceedings brought by the ACCC; the Australian Jockey Club in proceedings brought concerning the ineligibility for registration of thoroughbreds bred by artificial insemination in the Australian Stud Book, for the ACCC in proceedings concerning cartel conduct in the Australian laundry detergent market, and in product safety proceedings against Woolworths Limited.

She is currently appearing in High Court proceedings concerning the permissibility of agreed penalties in civil pecuniary penalty proceedings and in separate High Court proceedings concerning the advocates' immunity.

In public law matters, she has appeared, including in the High Court, for Today FM (Sydney) Pty Ltd in a dispute with the Australian Communications and Media Authority arising out of the telephone call made by 2Day FM to the King Edward VII's Hospital Sister Agnes in London. Her publications include: *The Moral Limits of Law: Obedience, Respect, and Legitimacy* (Oxford University Press, Oxford and New York, 2004); *Rediscovering Rhetoric: Law, Language, and the Practice of Persuasion* (Federation Press, 2008); *Constituting Law: Legal Argument and Social Values* (Federation Press, 2011) (each co-edited with JT Gleeson SC) and *Historical Foundations of Australian Law Part I* (Federation Press, 2013), co-editor with Justin T Gleeson SC and James Watson.

Ruth is Assistant General Editor of the Australian Law Journal. In 2013, she was elected a Fellow of the Australian Academy of Law.



## PETER MAXWELL

Partner

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Maxwells is a leading global provider of intellectual property services across a diverse range of industry groups. Our professional team of Patent and Trade Mark Attorneys and IP lawyers provide our clients with a quality comprehensive Intellectual Property service that is designed and tailored to our clients' specific needs.

Maxwells was founded in 1982 by Peter Maxwell and is a family business that is well established in Sydney and Brisbane and works closely with local and international IP networks. We have established relationships that have been built over many years with people who we trust and respect and we know have the same ethos and values we have.

Serving the interests of our clients in Australia, NZ, Pacific Islands, USA, UK, Europe and Asia, Maxwells meets the needs of its clients finding cost effective, practical, strategic solutions to their IP needs and problems, and help to protecting their most valued assets.

Our aim is to identify, clear, protect, defend, monitor, enforce and maintain our clients intellectual property and encourage growth and innovation. Our full range of IP services offer security, minimise risk, provide confidentiality and assist development and commercialisation.

We offer advice and guidance on developing IP strategies in conjunction with overall business and strategic plans and on managing entire IP portfolios.







**TRACEY MCMILLAN**  
Director

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Tracey McMillan is the Director of Queensland Family Law Practice. She was originally admitted as a Barrister in 2001 specialising in the area of Family and Criminal Law. In 2008 Tracey left the bar to work solely as a Family Law special counsel. This enabled her to have a more hands on approach with clients prior to opening Queensland Family Law Practice.

She has extensive experience in all areas associated with Family Law matters and as a result of many great successes in the Family Court has gained a reputation as a fierce fighter for a good cause. She goes all out on cases that other lawyers may feel are unwinnable, and has been successful in many of them.

Tracey's clients find her to be understanding and compassionate to the emotional difficulties experienced throughout the legal process. She has an approachable personality that allows her to explain the legal process in user friendly terms.

Tracey lives her entire life by the saying "Nothing ever changes if nothing ever changes". Change is good even though at times it may not feel like it.

When she opened Queensland Family Law Practice in 2011 she wanted to create a firm that was different to the normal boring stuffy shirt type firm. She wanted to create an atmosphere where people didn't feel intimidated by their lawyer but rather felt that they were having a conversation with a friend.

Given the legal system can be intimidating, expensive and downright scary at times she truly believes that if you cannot connect with your lawyer then you need to find someone you can connect with. The Family Law process is hard enough without disliking your lawyer as well.

Her belief is that it is not a lawyers place to judge someone's story by the chapter we walk into.



**LAURETTE GALLAGHER**  
Managing Director

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Construction Expert Services Limited is proud to be awarded "Excellence in Construction Law – Hong Kong".

We provide expert evidence for all financial aspects of a construction dispute and have a wide range of construction experience in building structures, heavy civil works, marine works, power generation and process plant.

We operate on a worldwide basis; not defined by geographical borders, cultures, contract types, jurisdictions, arbitral or litigation processes.

Since our formation in 2006 we have been appointed on more than 65 occasions for projects in Central America, Middle East, South and East Asia and have produced evidence for courts and arbitral tribunals in Dubai, Hong Kong, London, Singapore and Sri Lanka.

We are well-versed on working on large, complex projects often with intricate contracting arrangements. For a single appointment a dispute may range from US\$10million to in excess of US\$200 million.

We adopt a consistent and meticulous approach to our work. All appointments are treated the same regardless of the dispute details.

We have a full understanding of the arbitration and litigation process, the level of evidence required to support quantum assessments and the proper principle and approach to be

adopted when assessing quantum.

We fully endorse the importance of expert witness services being provided in an independent, concise, impartial manner in order to assist an arbitral tribunal or court to discharge its obligations judicially.

We have worked along - side many leading construction senior counsel and international law firms and have produced evidence for renowned arbitral tribunals. We know what is expected of us and we deliver. We have had continual feedback as to the credibility of the services we provide through awards and decisions published by arbitral tribunals and courts. There is no better measure of competence than by the judicial power itself.

Our success and reputation derives from our integrity and continuing commitment to provide a highly professional service. We will not accept an appointment that we are unable to commit to or excel at, because it is the quality of our work and our reputation that we strive for and therefore we will not settle for giving less than our best. That is why 95% of our appointments are referrals from parties who have interacted with us during previous arbitrations and litigations.

**Key Achievements / Award:**

- Global Law Experts Awards 2015 - "Construction Disputes Service Provider of the Year in Hong Kong"
- Who's Who Legal: Arbitration 2015



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Founder

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**About Marks&Clerk**

Marks&Clerk is the leading and largest firm of patent and trade mark attorneys in the UK and one of the leading firms in Europe and worldwide. Marks&Clerk has been consistently ranked as a top tier firm for patents and trade marks around the world by multiple international and local publications. We have also been ranked as a leading firm in Hong Kong, Canada, Luxembourg and Singapore. We have some 90 partners, 250+ attorneys/agents and 650+ people worldwide. Our patent attorneys are highly experienced in all technical fields both traditional and cutting edge - from electronics and IT/software to pharma, biotech and nanotech. Our trade mark attorneys work with a wide range of clients with notable experience in the pharma, financial services, fashion, retail, food, FMCG, media and automotive sectors.

**Hong Kong**

Established in 1984, Marks&Clerk Hong Kong is one of the oldest specialist intellectual property practices in Hong Kong. Marks&Clerk has the largest team in Hong Kong of specialists qualified and experienced in both intellectual property law and technology disciplines. Our Hong Kong team is qualified to practice in China, Germany, Hong Kong, the UK, and the US. We handle patent and trademark matters for clients ranging from lone inventors to universities and their spinoffs, to multiple Fortune

25 companies from around the world. Our registered patent and trade mark attorneys, also known as patent agents or trade mark agents, are fluent in English, German, Cantonese and Mandarin.

**Local Access**

Our attorneys are divided into practice groups (electronics, bioscience, mechanical and trade marks) with great emphasis on intra-group training, development and teamwork. We advise on patentability, freedom to operate, due diligence, licensing, contentious matters and the strategic management of IP portfolios worldwide. We are committed to building strong, long-term relationships with clients and being structured by practice means that we are able to put the best teams together on a client-by-client basis. As a result, clients have both local and worldwide access to the whole strength and depth of Marks&Clerk's experience.

**Global Resources**

We have a network of offices in the UK (8 locations), Australia, Canada, China, France (2), Hong Kong, Luxembourg, Malaysia and Singapore together with unrivalled long-established relationships with other leading IP firms worldwide to ensure our clients receive the highest quality representation on both a domestic and an international basis.

Ranjit Singh Walia is the Managing Counsel and founder of Walia & Co., Law Offices. The Firm was formed in 1997 in New Delhi and has offices in Mumbai and associate tie-ups pan-India. Ranjit founded the law firm with a view to providing expert legal advice and services in the areas of Foreign Direct Investment (FDI), Aviation, Customs, Corporate, Tax, Labour, Advocacy and Regulatory Laws to multinational clients who wished to enter India, post the liberalization of the Indian economy. Aviation Law constitutes a niche and specialist practice area, for which the Firm and Ranjit have received various accolades and recognition including being adjudged a Tier 1 Aviation Law Firm in India by Legal 500 for the year 2013-14 and Ranjit was commended as a "recommended Aviation Lawyer" by the Legal 500 team based on their independent client satisfaction survey.

Ranjit has extensive experience and in-depth knowledge in the field of Aviation Law, Logistics, Customs Laws and Regulatory Affairs. He was the 'Acknowledged Legal Expert' of the Aviation Working Group Committee of the Ministry of Civil Aviation, where he was invited as a member. He significantly contributed to the drafting of the Report on the Indian Cargo and Express industry which is being considered as a key input for the proposed Indian Civil Aviation Policy for express and general cargo.

Corporate & Regulatory practice lies at the heart of Walia & Co. The focus is on advising clients on the best possible strategies for es-

tablishing a presence and doing business in India. The Firm advises clients about the best form of entity for doing business in India taking into account tax implications, flexibility of operations and other considerations. The Firm assists through the entire process of setting up operations and representing clients before various Indian regulatory authorities to secure all permissions and licenses that may be necessary for operating and doing business in India.

Clients of Walia & Co. are extremely diverse and range from small family-owned enterprises to large private and public corporations which include Fortune 500 companies. The clients are from a wide range of sectors from Aviation, Automobile, Logistics, E-commerce, Hospitality, Wellness, Medical Devices, Luxury goods sectors etc. as well as Industry bodies and Advocacy companies. While advising the clients the firm liaises with the government and regulatory agencies and follows an integrated approach which takes into account the legal, regulatory, strategic and public image issues of the business. The Firm supports its clients by going beyond pure legalese to render effective strategic advice and need based solutions built around their specific operation functioning/requirements. The Firm takes pride in its Regulatory acumen, expertise and experience, having successfully lobbied to bring about several major regulatory changes for its foreign clients leading to removal of bottlenecks, a capability for which it has earned much respect.





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**MARCUS BEVERIDGE**  
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The Firm was initially established in 1971 by the late Mr. Delma Juzar and the late Mr. Hosein Wiriadinata. In 1992 the Firm was renamed into Wiriadinata & Widyawan. Starting January 2006 the Firm's name has been changed to Wiriadinata & Saleh.

The Firm is at the forefront of the Energy and Natural Resources law in Indonesia, particularly in oil and gas sector. Our lawyers have acted and assisted a number of leading international and domestic companies, state owned companies, financial institutions and government institutions with challenging projects by developing innovative solutions.

We have been involved in major oil and gas projects, particularly in upstream oil and gas, Liquefied Natural Gas (LNG) business activity, and geothermal projects, and advises on the regulatory and licensing framework of these industries.

**Our Partners of Oil and Gas Practice are as follows:**

**1. Ms. Tamiza Saleh**

Ms. Tamiza Saleh is the Lead Partner of the Firm. Ms. Saleh has strong expertise in the areas of banking, project finance transactions, mergers and acquisitions, aviation and automotive. Some of her major transactions include the financing of a geothermal power plant in Indonesia.

**2. Mr. Agustiawan**

Mr. Agustiawan is a Partner of the Firm. His area of practice includes energy and natural resources, particularly the oil and gas sector. Prior to joining the Firm, Mr. Agustiawan was the General Counsel of PT Caltex Pacific Indonesia (now, known as PT. Chevron Pacific Indonesia).

**3. Mr. A. Tandi Rosandi.**

Mr. A. Tandi Rosandi is a Partner of the Firm. Mr. Rosandi has been involved in assisting clients in major infrastructure, merger and acquisition, and energy and natural resources projects, particularly in the geothermal, oil and gas sector, both upstream and downstream levels, including LNG. His area of expertise also includes corporate restructuring.

**Some of our recent transactions are:**

- Acted for PT Pertamina (Persero) in relation to its existing LNG business and in relation to the acquisition of BP Offshore Northwest Java Limited, the holder of majority working interest in Offshore Northwest Java Block.
- Acted as Indonesian legal consultant for Bukit Energy Inc., in relation to their participation to the operation of Oil and Gas block in Indonesia.
- Acted for Special Task Force for Upstream Oil and Gas Business Activities (Satuan Kerja Khusus Pelaksana Kegiatan Usaha Hulu Minyak dan Gas Bumi – SKK Migas) for their commercial transactions.

2015 has been another exceptionally successful year for **Queen City Law's Property & Construction Law** team as well as its **Immigration and Asset Protection** specialist team.

Some of the firm's recent achievements include:

- The acquisition and disposal of some of the largest development sites in Auckland City;
- Providing legal and real estate services on one of the largest ever proposed commercial property acquisitions in New Zealand ( over NZ\$250M ) and successfully completing a significant amount of real estate service work;
- Acting on some of the largest commercial property acquisitions and disposals in the New Zealand marketplace mainly in Auckland and Wellington;
- Full assistance in appointment of assorted construction companies, architects, PMs, QS' and many other project consultants and assisting assorted clients obtain best possible funding packages from New Zealand banks;
- Acting on some of the most expensive residential property deals in New Zealand;
- Acting on some of the largest residential development site acquisitions in New Zealand;
- Legal and real estate services on a number of new apartment towers in Auckland's CBD

including Queens Residences, Urba and Park Residences including attending NZ property exhibitions in Singapore, Japan and elsewhere;

- Developing one of the smartest China Desks in NZ including providing advice to a number of public listed Chinese companies including 2 banks setting up in NZ;
- Acting for more UHNWs with their successful NZ\$10M residence visa applications than any other law firm in New Zealand including promoting these categories with NZ banks and NZ Government overseas;
- Assisting several offshore billionaires with all of their New Zealand based legal requirements;
- Advising select New Zealand based companies on structuring their affairs including LPs, Managed Funds and associated issues with a view to exploiting NZ Government proposal to increase "smart (offshore) capital" from \$3B to \$7B within 3 years.

**Queen City Law** is exceptionally well placed to assist clients with their investments and all associated legal requirements in New Zealand. New company law changes mean local directors are now required and QCL can assist with smart legal solutions for all such matters. The firm also has fluent Mandarin/Cantonese, Indonesian, Korean, Tagalog and Spanish speakers and is vastly experienced dealing with offshore investors.





**ATTY. NILO T. DIVINA**  
Managing Partner

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DivinaLaw was founded 2007 by the noted expert in Commercial Law, a banking lawyer, Law Professor and now Dean of the UST Faculty of Civil Law, Nilo T. Divina. Armed with his vision of establishing a dynamic law firm that will blaze trails in the legal field, he partnered with former Congressman Edwin C. Uy to organise the firm and recruited six young, smart and ambitious lawyers from the legal department of a bank that he used to head. As soon as the Firm was put up, clients consisting of banks, conglomerates, Top 500 companies and high profile individuals, began coming in. Thus, from an initial modest office space in the Pacific Star Building in Makati City, the firm has fast expanded and now boasts of 44 legal practitioners who each have their core competence in every aspect of the practice

of law, making it one of the country's most multi-faceted, dynamic, and fastest-growing law firm.

DivinaLaw is set apart from its competitors because DivinaLaw is dynamic lawyering. Unlike many institutional firms which are already set in their ways and tend to adhere to traditional or conventional thinking, DivinaLaw strives to be creative and provide its clients with the most comprehensive and holistic solutions that take into consideration not just the legal milieu but all other relevant factors. DivinaLaw recognises the fact that today's legal challenges are evolving, requiring legal professionals not just to solve the clients' problems but to help them prevent the problems from arising in the first place.



The Firm's main thrust is to become the country's law firm of choice in delivering superior results for its clients as well as to leave a lasting legacy as the dynamic game-changer in the legal profession. As stated by the Firm's Founder and Managing Partner, Nilo T. Divina, "our client's problems or challenges are our own. We push ourselves beyond the limit to give them peace of mind. We innovate, we think out of the box, we explore uncharted territory, we open doors and we find ways. For at DivinaLaw, we adhere to a basic credo – client satisfaction is our burning passion."

In nearly 10 years of existence, the Firm has adapted to changes in the political and policy environment. It has also weathered competition provided by old and new players in the field. Its growth is a testament to the fact that it has overcome the challenges that have come its way.

Bearing in mind its commitment to be the country's law firm of choice, with the knowledge, competence and ability to provide excellent legal services and deliver superior results to its client, DivinaLaw is currently expanding, not just in the number of its lawyers, but in the spectrum of its services, as well. Seizing the opportunity of being a game changer and recognising the ever changing demands and needs of its clients, DivinaLaw is currently setting up separate teams specialising in risk and crisis management.

With an emerging and challenging market like the Philippines, DivinaLaw is looking at its immediate future of growing its members to 70 lawyers who are most qualified and experienced in their respective fields.

The Founding and Managing Partner, Atty. Nilo T. Divina, has recently been featured in one of the leading broadsheets, Philippine Star's "Men of Influence" for holding the distinction as the youngest Bar Reviewer in Commercial Law and recipient of the Chief Justice Professorial Chair on Liberty and Prosperity. The most recent award given to him was courtesy of ACQ Global Awards 2015 as "Managing Partner of the Year."

These awards were bestowed upon the Firm and its Founding and Managing Partner, Atty. Nilo T. Divina, for the Firm's innovative approach to ensure its clients' desired results and to set an emerging and dynamic legal practice in the Philippines.







**LANCE LEE**  
Partner

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Lance Lee is Head of the Litigation and Arbitration Department at Lee International. He is a widely-recognized leading expert in litigation and arbitration, and has been recognized by major publications as the premier litigation and arbitration expert for South Korea. In addition to a decade of work as a partner in cross-border litigation and international arbitration at the global law firm of Kim & Chang, Lance Lee also served as Group General Counsel for the STX Shipbuilding Group, where he handled both the legal and commercial aspects of the company's overseas litigations and international arbitrations. Mr. Lee has extensive experience in representing clients in litigations and arbitrations in a wide range of business areas. Mr. Lee is also an International Arbitrator and sits on the Panel of International Arbitrators of the Korean Commercial Arbitration Board (KCAB). His international arbitration practice experience includes representing clients in many of the major international arbitration centers, including the ICC, ICDR, KCAB, SIAC, HKIAC, LMAA and the LCIA.

Lance Lee is recognized as a Gamechanger in the field of Litigation and Arbitration, by major publications including Acquisition Finance Magazine and the BPI Network. In addition to developing a new dispute resolution practice area called the Dispute Innovation practice, Mr. Lance Lee has been recognized as a prominent Gamechanger for his ability to strategically change the direction of a case in favor of clients. Among other awards and accolades,

he has also been selected as the exclusive Leading Litigation and ADR Expert for South Korea by Financier Worldwide in its Litigation & Alternative Dispute Resolution Corporate Advisor Handbook, recommended in The Legal 500 Asia Pacific's South Korea Dispute Resolution Recommendations and Rankings, selected as an Expert Panelist in Financier Worldwide's International Arbitration Roundtable, and selected as the Exclusive Dispute Resolution Expert for South Korea by Global Law Experts.

Lee International IP & Law Group is a premier full service law firm, composed of a diverse group of passionate and dedicated professionals. Lee International's multilingual members understand the specialized viewpoints of each of its clients, and finds solutions that are tailored to their specific needs. Founded in 1961, Lee International was first established as a pioneering patent law firm, and has been widely-recognized as a leading intellectual property firm ever since. Since then, Lee International has become a premier general practice law firm, and is consistently recognized as one of Korea's most prestigious law firms for its unparalleled excellence.







## AFRICA & THE MIDDLE EAST





# AFRICA & THE MIDDLE EAST



In its most recent African Economic Outlook, the IMF has suggested that this year's growth of 3.75% represents the lowest figure in six years. With oil and gas wholesale prices dropping, hitting a decade long low, and Chinese investment in Africa starting to drop off, the bright African economic future is starting to look less than certain. Since 2014, the price of an oil barrel has fallen more than 50% to almost \$50 a barrel, which is affecting Nigeria and Angola particularly

heavily. Dropping mined commodity prices are also affecting South Africa, Zambia, and Ghana. Many African nations are being advised by the IMF to allow currency depreciation in order to increase their export profits. However, a number of democratic elections in previously unstable countries give hope to a more peaceful Africa, which can work together to shore up its economic future.

2016 could be a difficult year for many of the Middle East nations. With an economy almost entirely reliant on the price of oil and gas, major oil states Saudi Arabia, Iran, Iraq and the UAE could be looking at a bleak decade. The IMF has estimated that Saudi Arabia needs to sell oil at \$106 a barrel (Iraq at \$81, UAE at \$73 and Iran at \$72), in order to balance their budget, and so spending will need to be severely curtailed. Many of the oil rich nations have built huge surpluses

due to their oil heydays, with a potential 30-50 year period before the OPEC nations reach real financial woe. In this period of potential decline, a silver lining can be found in the huge infrastructure investments, and also the increasing focus on tech ventures and tech summits like ArabNet. A failing oil economy may prompt an explosion in the Middle East tech sector, backed by the improving infrastructure.





ANGOLA

LCF Group	Excellence in Energy & Natural Resources Law
GLA	M&A Law Firm of the Year

BOTSWANA

Luke & Associates	Excellence in Commercial Law
Khan Corporate Law	Excellence in M&A Law

BAHRAIN

KBH Kaanuun	Boutique Law Firm of the Year
Zu’bi & Partners	Top Tier Law Firm of the Year

CONGO

Le cabinet Dorothee Madiya	Excellence in Mining Law
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EGYPT

Shalakany Law Office	Anti-trust & Competition Law Firm of the Year
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GHANA

Fugar & Company	Foreign Investment Law Firm of the Year
Consolidated Shipping Agencies	Most Outstanding Shipping & Logistics Firm

ISRAEL

Gideon Koren & Co. Law Offices	Best Full Service Law Firm
Amit, Pollak, Matalon & Co	Corporate & Commercial Law Firm of the Year
Paz Itzhaki-Weinberger	Elite Business Lawyer
Karin Horev	Elite Commercial Lawyer
Afik & Co Attorneys & Notary	Excellence in M&A Law
Amit Pollak Matalon & Co	Fund Law Team of the Year
Dotan Baruch	Gaming Lawyer of the Year
Ehrlich & Fenster	Most Outstanding Patent & Trademark Law Firm
Shaked & Company	TMT Law Firm of the Year





**ISRAEL**

Herzog Fox & Neeman | Top Tier in M&A Law

**IVORY COAST**

AnyRay & Partners | Tax Law Firm - Ivory Coast

**JORDAN**

Aljazy & Co | Excellence in Labour & Employment Law

**KENYA**

Paras Shah | Banking & Finance Lawyer of the Year

Ashitiva & Company Advocates | Full Service Corporate Law Firm of the Year

**LEBANON**

Smayra Law Office | M&A Law Firm of the Year

**MAURITIUS**

C&A Law | Excellence in Corporate Law

**MOROCCO**

Nakhli Law Office | Excellence in Business Law

**MOZAMBIQUE**

CF&A - Sociedade de Advogados | Corporate & International Transactions Law Firm of the Year

Fernanda Lopes & Associados - Advogados | Full Service Law Firm of the Year

**NIGERIA**

Olaniwun Ajayi | Commercial Law Firm of the Year

Kola Awodein & Co | Dispute Resolution Law Firm of the Year

Ikeyi & Arifayan | Energy & Utilities Law Firm of the Year

Olaniwun Ajayi LP | Excellence in Media & Entertainment Law

Saffron | Excellence in Tax Law





**QATAR**

Andrew Wingfield	Corporate Governance Lawyer of the Year
Herbert Smith Freehills	Energy & Power Law Firm of the Year
Gulf Legal Consultants	Best Full Service Law Firm of the Year

**SOUTH AFRICA**

Bernadt Vukic Potash & Getz	Boutique Corporate Law Firm of the Year
Cullinan & Associates	Environmental Law Firm of the Year
Vasco de Oliveira Attorneys	Excellence in Internet & E-Commerce Law
Marlon Shevelew & Associates Inc	Excellence in Rental Property Law
Bouwers Inc	IP Legal Team of the Year

**SOUTH AFRICA**

Prinsloo, Tindle & Andropoulos Attorneys	Mining Law Firm of the Year
Stephen Lewis	Most Outstanding M&A Lawyer of the Year

**UAE**

Fichte & Co.	Excellence in Commercial Law
Arkhurst & Abdellah	Excellence in Corporate Law

**YEMEN**

Alaghbari & Partners	Excellence in Commercial Law
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**ZAMBIA**

KPMG	Tax & Audit Advisory Firm of the Year
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Legal Counsel Firm was founded by Mrs. Lourdes Caposso Fernandes and incorporated with a patriotic mission to contribute towards the development of our continent by valuing Human Capital, enhancing our ethical values and ensure the Sustainable Development of Angola.

Currently there are insufficient law firms in Angola that adhere to the principles and work ethic of international law firms, in this light, LCF Legal Counsel Firm has a management and business training plan with the view of protecting interests whenever legal opinion on Angolan Law is required.

Africa is a continent of opportunity for investment and natural resources, this factor provides increased circulation of turnover. These days, a deal completed without good local legal advice is considered a high risk of business conduct. LCF believe that the nature and quality of legal services rendered in Angola adhere to the values and principles required internationally. The firm create a healthy and harmonious working environment in the offices and develop strong collaboration principles between LCF lawyers and clients. LCF promote workers creativity, talent and skills to motivate auto didacticism. They collaborate closely with Community legal training, promoting conferences and seminars on Angolan legislation for the contribution of an increase in legal awareness in the Republic of Angola.

Legal Counsel Firm provide: Service of Presentation Laws; Service of Legislative Regulatory Compliance; Service of Incorporation and Registry of Corporations; Service of Negotiations and Drafting various types of Contracts; Service of Legal Advice, Legal opinion and Memorandums; Service of Legalisation of Real Estate including land, buildings, key services and document in hand; Legal advisory services for public procurement; Dispute Resolution Services including Negotiations, Court and Arbitration; Support Services in compliance with Government Rules and Procedures and the acquisition of licenses and other governmental authorisations; Legal interpretation and translations; Labour management services – from the presentation of “handbooks”, seminars on professional motivation, disciplinary and legal processes in the Labour court; Legal services pertaining to compliance with all contractual obligations; *Servico de Producao Legislativa*; due diligence services – individual, documents and corporate; Legal tax and customs services; Company legal audits; National and International investments; Project and private Finance services; Registry and Notary Services’ Family Protection Services (Shareholder Agreements, Representation in acts of Association and also Family).

**KBH Kaanuun** is a boutique law firm in GCC, with offices in Dubai, Kuwait and Bahrain. Core team comprises D K Singh, Partner – Dubai, Basem Al Muthafer, Partner – Kuwait, Haifa Khunji, Partner – Bahrain and Bushra Ahmed, Head of Dispute Resolutions – Dubai.

**Our Vision** is to create a forward thinking law firm of choice, with a strong emphasis on creating legal solutions. We understand the needs of our clients and listen to their objectives. As a success driven organisation, we are ambitious and our clients share our determination to succeed and achieve.

**Our Values** include acting with total integrity at all times, being a friendly, approachable and sensitive firm, to continually improve and to share knowledge.

KBH employs approximately 15 lawyers, 1 barrister, paralegal staff and 8 support staff. Team has in-depth experience and can advise on UAE Federal Law, Dubai Law, Laws and Regulations relating to specific free zones in the UAE – such as the DIFC, Kuwait Law, Bahrain Law and laws of England and Wales. KBH can assist with clients in and beyond the GCC.

KBH’s client base includes financial institutions, high net worth individuals and liquidators.

Our Practice areas extend to Corporate Commercial, Banking and Finance, Company Secretarial, Regulatory Compliance, Employment

and Immigration, Arbitration & Dispute Resolution, Media and Entertainment, Property, Wills and Probate Registry in DIFC and CSR.

We are a prominent and award-winning firm and at the forefront in advising on innovative and ‘first of its kind’ transactions.

Prior to co-founding KBH, she worked with various London law firms and gained expertise in many areas of law including marine finance, corporate and commercial disputes.

Haifa’s work involves corporate and commercial litigation; she particularly enjoys alternative dispute resolution such as arbitration and mediation. Haifa has been involved in various types of litigation matters in relation to commercial, corporate, probate, and insurance disputes. Haifa’s clients range from both international and local multinational companies and family owned companies to private individuals. Haifa’s emphasis on a methodical and pragmatic approach, tailored to the specific circumstances of any dispute, together with her commitment, provides clients with a bespoke service to address their legal problems.

Having advised on a number of high profile cases and transactions in the region that relate to company formations, insolvency, joint ventures, shareholders disputes, mergers, cross-border acquisitions and corporate restructuring, Haifa also undertakes corporate restructuring for corporate clients and for family succession purposes.



## **DOROTHÉE MADIYA** Founder

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Dorothee Madiya is the founder and office leader in Dorothee Madiya Law Firm. With more than 19 years of experience in different sectors – working across energy, mining, oil, corporate, employment – Dorothee's expertise covers a wide range of products and services across Africa. Dorothee Madiya is a well-known philanthropist in DR Congo and has conducted significant work across DR Congo, Equatorial Guinea, Congo Brazzaville, Angola, Guinea Conakry, and Chad.

OHADA is a system of business laws and implementing institutions adopted by 16 West and Central African nations. OHADA is the French acronym for "Organisation pour l'Harmonisation en Afrique du Droit des Affaires", which translates into English as "Organisation for the Harmonisation of Business Law in Africa". The firm advises on all areas of commercial and business law including OHADA.

Dorothee Madiya Law Firm has participated in the development of new mining code and mining regulations and largest transactions in the Congolese mining market. The study was directly involved in the negotiations and drafting of mining contracts such as: mining agreements, contracts for joint venture for the operation of mining projects, the mining mortgage contracts, completion of several administrative requirements for obtaining or maintaining the validity of their mineral rights, audit of mining rights in favor of customers, and introduction and conclusion of mining transactions (land

leases, reinsurance and retrocession, option contracts).

The Congolese hydrocarbons law is not well developed due to the absence of specific legislation. However, the firm provides legal and tax assistance to some of its mining companies in the context of granting renewal of permission to install, storage and marketing of petroleum product procedures. The firm's lawyers have considerable experience in matters relating to the law of electricity, after numerous construction projects hydropower.

The firm's lawyers have considerable experience in matters relating to the right of the electric power, following a number of hydropower plants construction projects. Indeed, the study mainly worked with the Ministry of Energy for the construction of hydroelectric dams. The firm has advised and assisted clients in administrative procedures for granting authorisation to build and rehabilitation of power plants, the approval of electrification service companies, the negotiation and conclusion of contracts concession, production and marketing of electric power.



## **GILLES ATHAW** Director

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Our firm advises on all aspects of corporate law. We provide assistance on the most appropriate and tax effective structure of a company and attend to all legal matters which may affect by near or by far, the company's business affairs.

Among other services, our firm provides assistance in the setting up of joint ventures and drafting of the relevant business documents, conducting due diligence exercises, company and litigation searches, legal opinions relating to enforceability of transactions.

C&A Law is one of the first law firms to have been registered by the office of the Attorney General of Mauritius. Strategically located in the prime financial services area of Mauritius, we provide a full service focusing mainly on related corporate and commercial law for both international and domestic clients.

C&A Law is dedicated to providing full assistance from the early structuring stage of a corporation throughout its business operations life by offering tailor made legal support for the corporation's licensing requirements, financing transactions, tax advice, employment law matters, mergers and acquisitions, restructuring or listing on a stock exchange.

C&A Law is a member of LEGUS International Network of Law Firms representing the jurisdiction of Mauritius. Through C&A Law, clients can benefit from the international network of LEGUS to attend to their business needs on a worldwide spectrum.

Our strength lies in our ability to fulfil our commitments on time. Clients have never failed to show their appreciation for our timely, efficient and cost effective service.

C&A Law has also won the **IFLR ASIA AWARD 2012** for the **PROJECT FINANCE DEAL OF THE YEAR** in respect of the *Jurong Aromatics Project Financing*.







**MOHAMED NAKHLI**  
Lawyer & Professor of Business Law

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**Nakhlilaw Firm** is one of foremost independent law firms specialising in business law. It works for Moroccan and foreign customers, advising them and assisting them in disputes. The firm has been completely independent since its creation in 1991. It employs specialists renowned for their area of expertise in Morocco and abroad. Based in Marrakech the firm represents customers who are expanding internationally as well as foreign investors in Morocco.

**Professor Mohamed NAKHLI**, Doctor of Law, lawyer behind Supreme Court, and professor of business law at University Cadi Ayyad Marrakech founded Nakhlilaw Firm in 1991. Constantly growing, the firm is now employing 12 employees and 15 lawyers. The firm operates in all the main areas of business law. Over the years, the partners of our different departments have developed additional expertise within the same field.

**Our team handles** all of the entrepreneurial needs of the customers in the different phases of company life (creation, growth, financing, restructuring, acquisitions, divestiture, and dissolution).

**The employment department** has significant expertise in employment law, and provides both advisory and litigation services. The firm's banking and finance department advises its customers, in particular banking and financial institution, and assists them in disputes.

The tax department helps its customers optimise and manage the questions of tax law in the context of their business or investments. It also undertakes their defence behind commission or national courts. This department assists customers in the use and protection of their technology assets and digital creations.

**Our firm is involved in all stages of real estate transactions**, starting with project development, constructions, and throughout the building's life. The commercial law department supports businesses in designing, drafting and implementing their commercial and industrial contracts and policies.

**Our team handles** commercial, civil and criminal disputes before the national courts and arbitral tribunals. We assist our customers by helping them define a prelitigation strategy and implement a defence policy.

**The firm works for a wide variety of customers** (large Moroccan and international groups, listed companies or small and medium sized businesses, start-ups' investment funds, or family offices).

Nakhlilaw firm has a substantial network of correspondence around the world.

**Our firm can also provide training sessions** to our customers in the very broad field of business law.

**Languages :** Arabic, French, English.

**FERNANDA LOPES**  
Partner

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Founded in Maputo in 1995, Fernanda Lopes & Associados-Advogados has a long and strong presence in the Mozambique market. The founding partners, Fernanda Lopes and Teodato Hunguana, bring extensive experience to the firm.

With experience and a solid knowledge in corporate and company law matters, the team of lawyers of the corporate area of practice are well familiarised both with domestic and international companies. FL&A is a full service corporate and commercial law firm, assisting companies in its activity needs and legal areas related to the activity of companies (law of contracts, labour law, property, real estate and land laws, industrial property and litigation).

FL&A regularly advises major international corporations seeking to operate in Mozambique's investment climate with experience in preparing several types of contracts – sale and purchase, lease, distribution, franchising, etc., as well as conducting due diligences and issuing the related reports.

The firm has built strong knowledge and expertise in natural resources, energy, transport and infrastructure matters. FL&A provides legal services in the fields of securitisations and project finance, collateral instruments, etc.

The firm provides legal services in the fields of employment contracts, restructuring and dismissal, transfer of staff, outsourcing, foreign employees and expatriates, collective relations, employment litigation and general employment advice. FL&A provides legal services in the fields of property finance, property acquisition, land law, hotel and leisure, as well as in the fields of industrial property, advertising, marketing, and consumer rights, distribution and franchising.

In the firm, we believe that understanding our clients allows us to assist and advice pragmatically and solution-oriented. Competent and ethical professional behaviour, commitment and technical excellence, both to clients and to the profession, approaching the client priorities with a pragmatic and solution oriented perspective, offering an in depth knowledge of the market and quality legal services with efficiency.

Maria Fernanda Rocha Lopes , Managing Partner was born in Maputo, Mozambique. Graduated in 1986 from the Catholic University, Lisbon, Portugal. Since 1987, Fernanda Lopes has gained significant experience working within company law, contract law and litigation. Fernanda Lopes, initial contact point, speaks Portuguese and English.





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GLC is a Qatari-based law firm working in compliance with the Qatari law organised to provide legal service requirements of individuals and various business sectors in the State of Qatar. GLC has a team of well experienced lawyers in diverse field of expertise in Qatari and International laws.

Being recognised as one of the leading law firms in Qatar in handling complex legal issues, GLC has obtained business affiliation with a number of international law firms and their branches around the world. Thus, GLC has the capability to assist clients anywhere in the world and obtain quick access to lawyers with the right expertise and depth of jurisdictional knowledge to meet the client needs.

The excellent reputation that GLC achieved in providing legal services to its clients, here and abroad, is the result of its extraordinary performance in their service. The practice is being managed by a group of skilled and well-experienced attorneys with dedication and strong commitment to provide the best service to the clients. GLC is serving its local and international clients from its office located in Doha, the country's prominent business and financial hub.

Composed of a group of lawyers with unquestionable qualifications and expertise in different areas of practice, GLC has moved its way up beyond the level of its competitors in the trade of legal service provider. The firm continuously educate, train and update its team regarding the latest decree, act, ruling, policy, regulations, law and order, released by Qatari and international government through attending local and international conventions, seminars, trainings and symposium and subscription of publication focus on legal issues. These learning activities help GLC lawyers to respond quickly and effectively to any challenge, no matter how large.

Through the years, GLC handled various complex cases both local and international. GLC's satisfied clients are the living advertisement that promotes the firm to other clients in need of legal consultation and advice. GLC understands the economic pressures its clients face in a highly competitive market and it always aims to build a long-term relationship with them through fair and equitable billing practices. GLC lawyers strive for a cost-efficient approach.



Arkhourst & Abdellah Consultancy DMCC is a niche consultancy practice in Dubai that provides tailor made solutions to the UAE business community including overseas clients. With their strict adherence to ethical codes, fee transparency and their ability to offer commercially viable advice to businesses, the firm has become the consultancy of choice for several SME's in the UAE. The firm has brought about innovative changes to the UAE landscape, encouraged entrepreneurs and companies to adopt best business practices resulting in the firm's rapid rise. Clients of Arkhourst & Abdellah are made up of SME's, start-ups and multinationals, local and overseas companies from a diverse range of industries in France, Spain, Sweden, Finland, Switzerland, USA, UAE, Brazil, India, Mauritius and the UK.

The firm's areas of expertise covers UAE company formations, nominee directorships, introductions to investors, corporate enterprise risk management, regulatory compliance, intellectual property rights management and franchising in the UAE.

The firm takes active part in coaching aspiring entrepreneurs at university level and mentorship programmes supported by the UAE government and private organisations. The firm participates as special guest speaker at conferences and business events in the UAE.

Arkhourst & Abdellah recently launched a sister company on October 2015 in the UAE, namely Arkhourst & Abdellah Solicitors FZ LLE, to ensure start-ups and SME's in the region and internationally have affordable access to legal services. Particular focus regions will be given to businesses in the UAE and London.







**DR GHAZI ALAGHBARI**  
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**DR GHAZI ALAGHBARI (Managing Partner)**

- He holds a PhD in Commercial Law (1994) and Postgraduate Diplomas in Islamic Law and Private Law (Cairo University, Egypt). He is a well renowned and reputable Lawyer who has held highly ranked positions throughout his career. He began by working as a Lawyer and Legal Consultant from 1994 until 1998 and as Assistant Professor in the Department of Commercial and Maritime Law at Sana'a University, Yemen, from 1994 to 2006. He joined the judiciary in 1998; firstly as President of the Appellate Division in the Commercial Court of Appeals in the Capital Sana'a and later in 2001 as member of the Commercial Division of the Supreme Court; until he was appointed as Minister of Justice in 2006. Following the end of his term as Ministry in December 2011, Dr Ghazi went on to re-establish a private law practice, which has since January 2014, expanded to create a leading multi-partner Commercial Law Firm, Alaghbari & Partners, Lawyers and Legal Consultants. In addition, he is a certified Arbitrator from the Arab Union of International Arbitration, the Cairo Regional Centre for International Commercial Arbitration and the Yemeni Centre for Conciliation and Arbitration.

**The Firm:**

Alaghbari & Partners was established in January 2014, through a merger by the two Senior Partners of the Firm; Dr Ghazi Alaghbari and

Dr Abdullah Al Thubhany an expert in civil, administrative and criminal matters; and subsequently the joining of the remaining Partners, Dr Mohammed Bani Gazi (PhD in Commercial Law and Masters in Private Law (Morocco)); Ms Yousra Salem (LLM in International Comparative Commercial Law (SOAS, UK), Postgraduate Diploma in Legal Practice (LPC, UK) and LLB in English and French Law (UK/France)) and Ms Laila Mohammed (LLM (USA), Master 1 in International and European Law (France) and Bachelor in Shari'a Law (Yemen)). This has led to the creation of a unique and leading law Firm in Yemen, which successfully joins long and extensive years of experience in the judicial and legal fields since 1994 and consists of a team of Lawyers and Specialist Consultants, whom share diverse academic and professional experience both in Yemen and other jurisdictions, and embrace an excellent understanding of various cultures and legal systems. The Firm is fond of its increasing wide range of clients varying from individuals, small and medium enterprises to multinational businesses, government institutions and other types of national and international entities and organisations.







## ONES TO WATCH







**IAN WALKER**  
MinterEllison

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Ian Walker is one of Australia's leading insolvency and restructuring specialists. He has been a partner of MinterEllison for 27 years. MinterEllison is one of Asia Pacific's leading law firm and operates in Australia, Hong Kong, mainland China, Mongolia, New Zealand and the United Kingdom through a network of integrated offices and associated offices.

Ian has more than 30 years' experience in security enforcement for all types of creditors, banking litigation, and insolvency, restructuring

and work out issues. Ian advises insolvency appointees including liquidators, receivers, administrators and deed administrators on creditors' rights, their powers and duties and on the full range of commercial and legal issues that face insolvency practitioners during the course of an insolvency administration. He also advises third parties affected by insolvency such as creditors and directors. This includes advising company directors on the governance issues that face them when insolvency is imminent

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Colombia based cmc abogados ("cmc") is an international business law firm with a core and renowned practice in aviation law spanning the full spectrum of the aviation industry and thus, with an extra-edge in the aviation industry's legal framework and business practices.

Cmc's services include acting for foreign air carriers in all Colombian permit obtaining pro-

cedures as well as assistance in all commercial contracting by airlines. From time to time we represent foreign governments in the negotiation of air services agreements.

In addition, the firm is recognized in the field of international or cross-border aircraft leasing and financing transactions.



**PETER CAMESASCA**  
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Peter D. Camesasca is a partner in Covington's Brussels office, with broad experience in all major aspects of EU and national competition law and litigation. Dr. Camesasca's practice focuses on the IT and mechanical industries, as well as on transport (primarily aviation and maritime), where he specializes in complex competitor interactions, advising on all kinds of M&A and JV activities (R&D, joint develop-

ment, technology transfer, etc), the IP / antitrust interface, as well as various informal types of competitor cooperation. Besides the regulatory component, Dr. Camesasca is defending his clients in various high stakes damages claims brought on antitrust grounds (cartel and monopolization type claims).



**GEORGE Z. GEORGIU  
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George Z. Georgiou & Associates LLC is an award-winning, full-service civil law firm, consisting of 24 experienced lawyers, arbitrators and legal consultants and 14 support staff. Local and international clients include companies, municipalities, banks, multinationals and equally valued individuals. A strong understanding of clients' needs and a deep knowl-

edge of business has enabled the firm to provide legal services to some of Cyprus' largest local and international companies. The firm's lawyers regularly speak at conferences, as well as writing articles, chapters in books and legal updates for international publications. In 2013, the firm was successful in achieving the *Investors in People* Standard.



**DR NICOLAS WIEGAND**  
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Nicolas has more than 10 years of experience in acting as counsel and arbitrator in more than 85 international commercial arbitrations as well as in 5 foreign investment treaty disputes, with a particular focus on major projects/construction, licensing agreements, post M&A/joint venture disputes as well as disputes under sales and distribution agreements.

In particular, he has advised on numerous high profile cases between Asian and European/ U.S. parties or relating to business activities in Asia and sits as arbitrator in such cases, including in Hong Kong, Singapore and Dubai. Inter alia, Nicolas is on the panel of arbitrators of the Hong Kong International Arbitration Centre (HKIAC) and of the Dubai International Arbitration Centre (DIAC).



**KEVIN LEE**  
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Kevin Lee is a Hong Kong-based partner of Zhong Lun Law Firm, specializing in private client, trusts, tax, corporate, and mergers and acquisitions. With over 25 years of experience, Kevin advises numerous high net worth individuals on diverse matters including succession planning, tax and reporting compliance, asset preservation, family governance, regional corporate structuring, multijurisdictional transactions, private equity investments and philanthropy. He also represents numerous

corporate groups on their regional and international matters. Zhong Lun Law Firm is a full service law firm headquartered in Beijing and offers comprehensive and effective legal solutions to public and private clients. Zhong Lun's Hong Kong office is experienced in Corporate/Mergers & Acquisitions, Employment, Family, Intellectual Property, Litigation and Dispute Resolution, Private Clients, Tax, Real Estate and Securities Regulatory and Enforcement.



**MIKE ALLEN**  
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Mike is a Chartered Quantity Surveyor and Partner with Arcadis, and is the Group Leader of Contract Solutions, which is a specialist team within Arcadis of 260 professionals based in USA, UK, Europe, the Middle East and Asia. He has over 30 years experience in the industry and has worked internationally for many years, with the last 13 years being based full time in Hong Kong. He has extensive experience

in procurement and contract strategy, dispute resolution and providing strategic advice to clients on distressed or problem projects. Arcadis is the leading global natural and built asset design & consultancy firm working in partnership with clients to deliver exceptional and sustainable outcomes through the application of design, consultancy, engineering, project and management services.



**JON PRUDHOE**  
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Navigant is a globally based consultancy and provider of specialist dispute resolution services which includes Forensic Accounting; Insurance Claims; Global Investigations & Compliance; Legal Technology Solutions and Financial Risk Management.

Jon Prudhoe is a Managing Director in Navigant's Global Construction Practice in Asia with over 30 years' experience in Building, Civil

Engineering, Petrochemical, Infrastructure, Utility, Shipbuilding, On-Offshore Oil and Gas projects. He specialises in complex disputes and is one of the few testifying experts, worldwide, equally capable of opining on both Delay and Quantum matters. He has also undertaken several Expert Determination and Dispute Review Board appointments.





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Ahijit Joshi, Founding Partner of Veritas Legal (ex-CEO of AZB & Partners) is one of India's leading Corporate/M&A lawyers. He has advised Indian and multinational companies and has been involved in many major and noteworthy transactions over the last 20 years. Abhijit is a qualified Solicitor in India and

England. He is the recipient of many accolades including being named in International Who's Who Legal as leading lawyer for M&A in India for 2013 and 2014 and being named as the M&A lawyer of the year in India for 2014 by Finance Monthly. He has been ranked in the forthcoming Chambers Asia 2016 guide.



**YVONNE HSIEH**  
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Yvonne Hsieh is a senior counselor at Lee and Li. Her practice focuses on mergers and acquisitions, international investment, securities, anti-trust, and corporate investment. She has handled several tender offer cases in Taiwan and assisted acquirers to privatize listed companies, including Fairchild's acquisition of System General, Synopsys' acquisition of Springsoft and Vishay's acquisition of Capella Microsystems. She also assisted many multi-

national companies to obtain anti-trust clearance in Taiwan on various milestone transactions, including Google/Motorola, GE/Alstom and Novartis/GSK. Yvonne is also an expert on anti-trust and has been recognized as being among the world's leading competition lawyers since 2013 by *Who's Who Legal - The International Who's Who of Business Lawyer*.



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Remedy Law Firm LLC renders a wide range of services in the spheres of shipping, finance, European law, taxation, corporate mergers and acquisitions, minimisation of property taxes, insolvency and bankruptcy proceedings. The firm's specialists advise on issues related to establishment of companies and subdivisions, joint ventures and trusts. Their lawyers prepare analytical reviews of law enforcement practice pertaining to supplies, rent, agency transactions, carriages, loans and credits.

We are often called on to advise clients on all aspects of maritime, trade and finance law, maritime insurance and reinsurance. Remedy Law Firm LLC is highly regarded for its successful handling of a wide variety of major corporate transactions and high value commercial projects in numerous business sectors. They also advise on a broad range of non-transactional issues, often with a cross-border element.



**JONATHON DAVIDSON**  
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Davidson & Co is a Dubai-headquartered law firm providing a full range of legal services to SMEs, high-net-worth individuals and other private clients throughout the UAE, the Middle East and North Africa whilst at the same time offering a high quality, cost-effective alternative for major corporates, financial institutions and multi-nationals.

The firm's success is based on combining specialist local expertise with the highest international law firm standards. Founding partner Jonathon Davidson has over 13 years' experience in the region. He is regarded as a leader in commercial disputes, having successfully represented clients in multi-million dollar cases before the Dubai World Tribunal and in local and international arbitrations.





**CHRIS HAMER**  
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With over one hundred years of offering the highest level of IP advice to clients, Mathys & Squire has an enviable position as one of the strongest IP firms in Europe. Partner, Chris Hamer, at Mathys & Squire, works in the field of chemistry, with particular expertise in oil and petrochemical technologies, catalytic processes, pharmaceuticals, polymers and composite materials, food chemistry and

absorbent articles. Chris is one of the world's leading attorneys in the field of ionic liquid technologies and represents clients across four continents. Chris is recommended for his "high-quality advice on patents involving a chemistry angle", for being "pleasant to work with" and for having "outstanding technical ability".



**LEIGH-ANN MULCAHY QC**  
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Leigh-Ann Mulcahy QC of 4 New Square Chambers is recognised as a leading silk in the field of insurance law. She has recently succeeded in two UK Supreme Court cases arising out of asbestos liabilities: *International Energy Group Ltd v Zurich* (2015) and the Employers' Liability Policy Trigger Litigation

(*Durham v BAI & ors*) (2012). She also acted in the coverage dispute arising out of the *PIP Breast Implant Litigation*. Her combination of expertise in liability insurance, financial services, professional liability and public law means she is frequently in demand to advise and act in cases straddling these fields.



**NIC CARRINGTON**  
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Nic is a Partner at Deloitte specialising in forensic advisory, financial crime, fraud and corruption investigations with over 20 years experience in this field. He has advised on cases involving white collar crime, tax evasion and corruption, including FCPA related matters, money laundering compliance and investigations, procurement fraud, conflicts of interest issues and accounting irregularities. Nic is a Qualified Accountant and a Certified Fraud Examiner and heads Deloitte UK's Investigations practice.

He has recently led a 15 month project to assist Swiss bank BSI, SA to resolve matters under the US Department of Justice Swiss Bank Tax programme as a category 2 bank. Deloitte's work supported the Bank in achieving its goals and reaching settlement with the Department of Justice, in March 2015, the first settlement of its kind. The settlement now paves the way for BSI to focus on its future growth strategies and facilitates the completion of their pending acquisition by Banco BTG Pactual.



**DAVID READE**  
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David is recognised as one of the UK's leading silks in employment law and commercial litigation. David practises from Littleton Chambers one of the UK's leading sets of chambers for commercial and employment law.

David has appeared in many leading authorities, recent work has included appearing in the European Court of Justice in the "Woolworths' litigation on collective redundancy and before the Supreme Court in *Hounga v Al-*

len on illegality in contract and the UK protections for the victims of trafficking.

He was Chambers and Partners Employment Silk of the Year in 2014 and Legal 500 Employment Silk of the Year in 2015.

He has also advised and acted in in other Common Law jurisdictions.

He is also an ADR qualified mediator.





**CRAIG ORR QC**  
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Craig Orr QC is a leading commercial barrister at One Essex Court chambers in London. He practises in all areas of commercial law. He has specialist experience in banking and financial services, shareholder disputes, energy and natural resources, insurance and fraud. He represents clients both in court and in international commercial arbitrations.

He has been admitted as a member of the Bar in Bermuda and acted as an expert on English law in various foreign jurisdictions. His recent notable cases include defending a conspiracy claim for US\$500m (billed as one of the top 20 cases in the English courts for 2015) and a multi-million pound claim for misappropriation of mineral rights in Africa.



**ALUN JAMES**  
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Alun is a specialist tax barrister at Temple Tax Chambers in London and Exchange Chambers in Liverpool and Manchester. He has over many years built up considerable expertise in advising businesses on tax with a particular focus on corporate reorganisations and transactions and on what goes and what doesn't from

a tax and tax clearance point of view. Alun has been co-editor of Bramwell on the Taxation of Companies and Company Reconstructions since 1992 and regularly features in both the Legal 500 and Chambers and Partners as a leading individual in Corporate Tax.



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With over one hundred years of offering the highest level of IP advice to clients, Mathys & Squire has an enviable position as one of the strongest IP firms in Europe. Partner, Chris Hamer, at Mathys & Squire, works in the field of chemistry, with particular expertise in oil and petrochemical technologies, catalytic processes, pharmaceuticals, polymers and composite materials, food chemistry and

absorbent articles. Chris is one of the world's leading attorneys in the field of ionic liquid technologies and represents clients across four continents. Chris is recommended for his "high-quality advice on patents involving a chemistry angle", for being "pleasant to work with" and for having "outstanding technical ability".



**DAVID BATESON**  
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David Bateson is a specialist in all forms of dispute resolution including arbitration, litigation and alternative dispute resolution.

David has been resident in Asia since 1980 and has over 35 years experience.

He has extensive experience in disputes concerning construction, resources, joint ventures, shareholder agreements, shipping and telecommunications.

He is a leading international arbitrator, with extensive experience in over 80 arbitrations in Asia, the Middle East, Africa, Europe, and South America.

He has acted as Chairman, party-appointed arbitrator, or sole arbitrator under the auspices of the HKIAC, KLRCA, SIAC, CIETAC, ICC, PCA, AAA and LCIA, or in ad hoc arbitrations.



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AN INSIGHT FOR THE AFFLUENT TRAVELLER

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